

Note # 39

The proposal has been received towards “RFP for Advertisement Rights Concession at Vijayawada Airport” from Dte of Commercial for a period of 18 months which is further extendable by another 6 months.

- As this is an existing facility, based on the LCAC recommendations, the Competent Authority(APD) has approved Rs. 33,61,392/-(exclusive GST) per month or Minimum Rate per Passenger @ Rs. 38/-(exclusive GST)*
- A total space (AC) of 12048 sqft to be operated is included in the tender document .*
- Only 1 bidder(M/s Prakash Arts Pvt Ltd) had participated in the bidding process and it became eligible in Technical evaluation (which was evaluated by Dte of Commercial Department) for opening Financial bid making it a single tender.*
- M/s Prakash Arts Pvt Ltd had quoted Rs.38 per passenger (exclusive GST). After Forward Auction, the agency has enhanced their quoted price by 0.45 paisa making it to Rs.38.45 per passenger(exclusive GST) which is Rs.1.18% higher than the MRLF.*
- In addition to the above, Utility Charges or CAM chargers and Electricity bills are also payable by the agency in addition to the monthly License Fee.*
- Concerned department should ensure all bills (Licensee Fee and Electricity) are raised in a timely manner, without fail.*

In view of the above, FC can be accorded in favour of M/s Prakash Arts Pvt Ltd for the proposed contract as per DOP Para 4.5(b), as recommended by Dte of Commercial – Incharge.

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29/01/2024 3:33 PM

*VINAY DHAR MOGILI
(MGR(FIN)-SR)*

Note # 40

Please check BOQ comparative chart at Page 1786 at ToC. It appears that there are some wrong attachments. Please re check and confirm that all relevant E-Tender documents are attached in the File.

29/01/2024 7:12 PM

BV SURYA BHAGAVANULU

(JGM(FIN)-SR)

Note # 41

Page 1786 pertains to Duty Fee Shop Tender which might be erroneously attached by Dte of Commercial. Rest all documents appears to be enclosed by Dte of Commercial.

Dte of Commercial, to comment on the above.

29/01/2024 7:42 PM

VINAY DHAR MOGILI
(MGR(FIN)-SR)

Note # 42

It was erroneously attached in TOC. At this point of time, it cannot be detached from this file, since other attached documents are referred & processed in this file. Submitted please.

30/01/2024 8:52 AM

दिलीप दास DILIP DAS
(सहा. महाप्रबन्धक(वाणिज्य)-द.क्ष.) AGM(COMML)-SR

Note # 43

Page: 16

Page 1786 is erroneously attached by Dte of Commercial and rest all the required documents were enclosed by them.

30/01/2024 10:00 AM

VINAY DHAR MOGILI
(MGR(FIN)-SR)

Note # 44

The recommendation of AGM Commercial , Vijayawada and APD Vijayawada to award the contract of Advertisement Rights at Vijayawada Airport to only tenderer Messrs. Prakash Arts Pvt Ltd @ Rs 38.45 per passenger per month (or) a monthly MMG of Rs 33,63,392/- (Ex GST) which is 1.18% higher than MRLF of Rs 38/passenger, is recommended for financial concurrence at RAU SR, RED SR being Competent Authority to approve this award being single tender.

विजयवाड़ा हवाई अड्डे पर विज्ञापन अधिकारों का ठेका केवल निविदाकर्ता मेसर्स प्रकाश आर्ट्स प्राइवेट लिमिटेड को 38.45 रुपये प्रति यात्री प्रति माह (या) 33,63,392/- रुपये (एक्स जीएसटी) मासिक एमएमजी के हिसाब से देने की एजीएम कमर्शियल, विजयवाड़ा और एपीडी

विजयवाड़ा की सिफारिश, (जो 38 रुपये/यात्री के एमआरएलएफ से 1.18% अधिक है), को आरएयू एसआर में वित्तीय सहमति के लिए अनुशंसित किया गया है, आरईडी एसआर एकल निविदा होने के कारण इस पुरस्कार को मंजूरी देने के लिए सक्षम प्राधिकारी है।

30/01/2024 11:37 AM

BV SURYA BHAGAVANULU
(JGM(FIN)-SR)

Note # 45

In view of the above, submitted for financial concurrence and approval by competent authority I.e. RED-SR being single tender please.

30/01/2024 1:05 PM

मल्लकंटी लक्ष्मी कांत रेड्डी MALLAKANTI LAKSHMI KANTHA REDDY
(विमानपत्तन निदेशक(विजयवाड़ा)-द.क्षे.)APD(VIJAYWADA)-SR)

Note # 46

31/01/2024 1:19 PM

एस. जी. पणिकर S G PANICKER
(क्षेत्रीय कार्यपालक निदेशक-द.क्षे.)RED-SR)

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Note # 47

SCM

31/01/2024 1:22 PM

टी.एस. शुभालक्ष्मी T S SUBHALAKSHMI
(संयुक्त महाप्रबंधक(वाणिज्य)-द.क्षे.)JGM(COMML)-SR)

Note # 48

Reference is made to the above noting.

Retendering for RFP for Advertisement Rights Concession to Design, Develop, Operate, and Market, the Advertising Opportunity at Vijayawada Airport was invited by the station on 18/10/2023, which was first invited in July, 2023, with same MMG of Rs. 33,61,392/- or Rs. 38/- per passenger whichever is higher, vide Tender ID no. 2003_AAI_171233_1 for a period of 18 months, extendable by another 6 months (p.1113/c).

Only single bidder viz . M/s Prakash Arts Pvt. Ltd., Hyderabad was participated in the tender after two extensions.

Comparative Statement, prepared by the station, may please be seen at Page No. 1500/c . It is observed that the agency is having disputed dues of Rs. 2,73,09,728/- (under Arbitration Tribunal) and Security Deposit available in the form of BG with issuing Indian Overseas Bank, Governorpet Branch, Vijayawada is Rs. 3,32,64,000/- . BG is valid upto 30/06/2027. Total amount of counter claim is Rs. Rs. 2,73,09,728/- out of which Rs. 1,89,93,728/- was received as interim order through Demand Draft, as per Arbitral proceedings dated 23/05/2023. The amount was credited into AAI account on 01/07/2023. Outstanding Dues Certificate issued by Vijayawada may please be seen at page no. 1807/c .

Further, the above said agency was technically qualified to open the Financial bid. With the approval of APD, Vijayawada vide Note # 23 , financial bid of the above single bidder was opened on 11/12/2023. The amount quoted by the above single bidder (H1) , M/s Prakash Arts Pvt. Ltd., Hyderabad was Rs. 38.25/- per passenger. Further, Forward Auction Notice was uploaded in CPP Portal by the station (Page No. 1783/c) . Forward Auction was completed at 12.00 pm on 12 th December, 2023 (Page No. 1787/c) . After freezing of Forward Auction, the bidder enhanced his bid at Rs. 38.45/- per passenger which is 101.18% more than MMG of Rs. 38/- per passenger.

Revised Evaluation Sheet prepared by the station duly signed by may please be seen at Page no. 2083/c of TOC.

LCAC, vide minutes dated 05/02/2024 (p.2085/c), has recommended to award the contract for Advertisement Rights Concession to Design, Develop, Operate, and Market, the Advertising Opportunity measuring 12048 sq.m. (as per NIT Location Layout Plan) at Vijayawada Airport to M/s Prakash Arts Pvt. Ltd., Hyderabad with their quoted amount of Rs. 38.45/- per passenger or MMG of Rs. 33,63,392/- per month whichever is higher plus applicable GST and other applicable charges for a period of 18 months, extendable by 6 months; subject to relevant DOP provisions. All terms and conditions shall be applicable, as per RFP.

Further, all tender documents of the above single bidder are scrutinized at RHQ-SR and found in order.

In view of the above, it is recommended to consider the station's above proposal.

As per DOP 4.5 (b), RED has full powers for Grade II, III & IV Airports in case of single tender or quoted amount between 100% to 110% of MRLF.

Submitted for financial concurrence, please.

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06/02/2024 6:30 PM

सुजाता सारथी|SUJATA SARATHY
(वरिष्ठ प्रबन्धक(वाणिज्य)-द.क्षे.)|SM(COMML)-SR)

Note # 49

Reference preceding note

The above proposal is submitted for financial concurrence

GM(fin)

07/02/2024 9:15 AM

टी.एस.शुभालक्ष्मी|T S SUBHALAKSHMI
(संयुक्त महाप्रबंधक(वाणिज्य)-द.क्षे.)|JGM(COMML)-SR)

Note # 50

07/02/2024 11:22 AM

एस. राधाकृष्णन|S RADHAKRISHNAN
(महाप्रबंधक(वित्त)-द.क्षे.)|GM(FIN)-SR)

Note # 51

Process the file please.

07/02/2024 11:44 AM

E R RAMESH
(DGM(F&A)-SR)

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Note # 52

The proposal is for award of tender wrt Advertisement Rights Concession to Design Develop Operate & Market the Advertising Opportunity measuring 12048 sq.m. (as per NIT Location Layout Plan) at Vijayawada Airport wherein the Commercial Dept had reviewed all the documents and found 1 Bid received & is technically qualified and hence financial bid is opened..

The Financial Bid is based on Forward Auction Notice

On opening of Financial Bid , M/s.Prakash Arts Pvt Ltd is H1 with a quoted amount of Rs 38.45/- Per Pax (after Forward Auction on initial quote of Rs 38.25 Per Pax) which is 101.18 % of MMG of Rs 38/- per Pax (Falls under 100% to 110%)& Commercial Dept had recommended to award the same in favour of H1 for a period of 18 Months which is extendable by another 6 Months.

The proposal may be financially concurred under DOP para 4.5 (b) for approval of RED SR in favour of M/s Prakash Arts Pvt Ltd for Quoted Price of Rs 38.45/- Per Pax or MMG of Rs 3361392/-Per Month whichever is Higher Plus Applicable GST and other Charges as per NIT

For Approval of RED SR

09/02/2024 5:06 PM

*NELLI HEMA UMA MAHESHWAR
(MGR(F&A)-SR)*

Note # 53

Reference to noting on pre-page:-

As proposed in Note # 52, we may concur the proposal for award of Advertisement Rights Concession to Design, Develop, Operate & Market the Advertising Opportunity measuring 12048 Sqm., (as per NIT Location Layout Plan) at Vijayawada Airport in favor of M/s Prakash Arts Pvt Ltd with their quoted price of Rs 38.45/- Per Pax or MMG of Rs 33,61,392/-Per Month whichever is higher Plus Applicable GST and other Charges for a period of 18 months, extendable by another 6 months for approval of RED/SR under DOP clause 4.5 (b) being single bid and quote made is between 100 to 110% of MMG of Rs. 38/- Per Pax.

09/02/2024 5:25 PM

*E R RAMESH
(DGM(F&A)-SR)*

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Note # 54

Concurred in for approval of Rs.38.45/pax or MMG of Rs.33,61,392/p.m. whichever is higher+GST and other charges by RED under DOP - 4.5b towards Advertisement Rights at Vihayawada Airport as recommended

रु.38.45/पेक्स या रु.33,61,392/प्र.म+ जी.एस.टी एवं अन्य शुल्क कि वित्तीय सहमती दी जाती है। श.का.प्र- 4.5 बी के अनुसार क्षे.का.नि अनुमोदन प्रदान कर सकते हैं।

12/02/2024 11:01 AM

एस. राधाकृष्णन|S RADHAKRISHNAN
(महाप्रबंधक(वित्त)-द.क्षे.)|GM(FIN)-SR)

Note # 55

Approved as proposed.

12/02/2024 4:34 PM

एस. जी. पणिकर|S G PANICKER
(क्षेत्रीय कार्यपालक निदेशक-द.क्षे.)|RED-SR)

Note # 56

As approved by competent authority, submitted for further necessary action please.

12/02/2024 5:35 PM

मल्लकंटी लक्ष्मी कांत रेड्डी|MALLAKANTI LAKSHMI KANTHA REDDY
(विमानपत्तन निदेशक(विजयवाडा)-द.क्षे.)|APD(VIJAYWADA)-SR)