

Re: Regarding negotiation of rates pertaining to e-tender No. 20223_AAI_169579_1

Rahul Agrawal <rahulagrawal.00057@gmail.com>

Fri 12/22/2023 5:37 PM

To: Kamlesh Sharma <skamlesh@AAI.AERO>;

Cc: APD Jabalpur <apd_vajb@AAI.AERO>; Nirmal Bara <nirmalbara@AAI.AERO>; Tushar Nivrutti Lokhande <tushar.l@AAI.AERO>; Vishakh Tiwari <vishakh@AAI.AERO>;

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Dear Kamlesh ji,

Thank you for your email dated 22/12/2023, regarding the price evaluation for the tender referenced as No. 20223_AAI_169579_1.

We appreciate your feedback and the opportunity to revisit our pricing. After careful consideration, we would like to express our commitment to providing the best possible value for the "Hiring of Accommodation for CISF Female Personnel." In response to your request for a price negotiation, we are pleased to inform you that we are reducing our bid to Rs. 11,30,400, exclusive of GST.

We believe this revised offer reflects our dedication to fostering a mutually beneficial partnership and ensuring the seamless delivery of services to CISF accommodation.

Kindly consider this as our final bid, and we look forward to your acceptance.

Thank you for your understanding and continued collaboration.

Best Regards,
Agrawal brothers
Rahul Agrawal

Proprietor On Fri, 22 Dec 2023 at 5:03 PM, Kamlesh Sharma <skamlesh@aai.aero> wrote

Dear Agrawal brothers,

Reply
22/12/23
JE (Tech)

22/12/23
AGM (CNS)

22/12/23
Signature
Not Verified

Digital
Signature
Not Verified
by
VISHA