



भारतीय विमानपत्तन प्राधिकरण / Airports Authority of India
एन.एस.सी.बी.आई एयरपोर्ट, कोलकाता / NSCBI Airport Kolkata

SPEED-POST/By E-MAIL

AAC/Com/Trolley Tender/274

Date: 17/11/2023

To,
M/s. Recall (Prop. Shri Pradip Kumar Daruka)
1, Ganesh Chandra Avenue,
Suite No- 603,
6th Floor,
Kolkata- 700013.

Subject: License for operating “Baggage Trolley Advertisement Rights cum Retrieval” contract at NSCBI Airport Kolkata.

Sir,

On the above cited subject reference is made to E-bid No: 2023_AAI_168012_1 submitted on 18/09/2023 and E-Financial Bid opened on 01/11/2023. The Competent Authority has accepted your offer and decided to award the subject License on the following Terms & Conditions: -

1	Description of the License	License for operating “ Baggage Trolley Advertisement Rights cum Retrieval ” contract at NSCBI Airport, Kolkata
2	License period	Three (03) years from the date of commencement of business operations or completion of gestation period, whichever is earlier.
3	Business Incubation Period	Thirty (30) days from the day of issuance of Award Letter.
4	Gestation Period	Gestation period of 90 Days, from 31 st day of issuance of Award Letter. - 30 days for retrieval of trolleys and ; - 60 days for planning, implementation of business development for procuring advertisement on the trolleys. - Gestation period will be reckoned from the date of handing over of Trolleys. <i>Note: However, actual billing will start from 91st day for all trollies and in cases where part trolleys with advertisement are introduced before the expiry of gestation period, pro rata billing will be done.</i>
5	License fee	Rs. 61.22 (Sixty-one rupees and twenty-two paisa) per trolley per month, for 5090 no of trolleys, plus other applicable taxes and levies. <i>Note: The actual number of trolleys may vary as per NIT.</i>
6	GST/Other taxes	@ 18% or as applicable from time to time.



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7	Advance license Fee	You shall pay one month's advance license fee of Rs. 3,67,700 /- (Rupees Three Lakhs Sixty-Seven Thousand and Seven Hundred Only) <i>[Including GST]</i> .
8	Security Deposit	You shall pay Security Deposit of Rs. 14,70,800/- (Rupees Fourteen Lakhs Seventy Thousand and Eight Hundred Only) equivalent to four months gross billing of the first year in the form of Bank Guarantee from an Indian Scheduled Bank with validity up to entire license period and additional claim period of 180 days from the date of expiry of the contract period favouring Airport Director, Airports Authority of India, Kolkata Airport. (Bank Guarantee from Co-operative banks will not be accepted)
9		It is to be noted that the Earnest Money Deposit of the successful bidder may be forfeited and it may be debarred for further participation in AAI's tender (s) for a period of 01 (One) year, on account of non-completion of the following: I. Acceptance of the offer within seven (07) days from the date of the award letter. II. Payment of one-month advance license fee of Rs. 3,67,700/- (Rupees Three Lakhs Sixty Seven Thousand and Seven Hundred Only) within 15 (fifteen) days from the date of the award letter for the license. III. Payment of Security Deposit within 15 (fifteen) days from the date of issuance award letter as per following; ➤ An interest free Security deposit (SD) Rs. 14,70,800/- (Rupees Fourteen Lakhs Seventy Thousand Eight Hundred only) equivalent to four months gross billing (based on first year's license fee) is to be submitted in the form of Bank Guarantee (BG) from any Nationalized/Scheduled Commercial Bank (as per RBI guidelines) in the format as per Annexure-K having validity period of 180 (one hundred eighty) days from the date of expiry of the contract. ➤ A letter of understanding in the format as per Annexure-L also to be submitted along with the Bank guarantee. ➤ Bank Charges shall be borne by the successful bidder. ➤ The Bank Guarantee (BG) from Co-operative Bank (even scheduled) / Societies / Payment Banks or in the form of FDR shall not be acceptable. ➤ AAI has made arrangements for verifications of Bank Guarantee received by AAI from Successful bidder through Structural Financial Messaging System (SFMS) of ICICI Bank, detail of which is as under: -

	<table border="1" data-bbox="427 387 1463 649"> <tr> <td>Corporate Name</td><td>AIRPORTS AUTHORITY OF INDIA</td></tr> <tr> <td>Bank Name</td><td>ICICI Bank</td></tr> <tr> <td>IFSC Code</td><td>ICIC0000007</td></tr> <tr> <td>BG Advising message</td><td>IFN 760COV (BG ISSUE) IFN 767COV (BG AMENDMENT)</td></tr> <tr> <td>*Unique Identifier Code</td><td>AAI KOLKATA (to be mentioned in field 7037 of the BG advising message code)</td></tr> </table> ➤ While submitting the documents to BG issuing Bank, the successful bidder will also submit letter to the issuing bank as per the format mentioned in the Annexure K, Appendix II, as per NIT. ➤ While submitting the Original BG document, the successful bidder shall also submit the copy of the SFMS BG confirmation message sent by the BG issuing Bank to ICICI Bank. IV. Execution of the Agreement within 15 days from the date of issuance of Award letter. V. Commencement of the facility within Gestation period.	Corporate Name	AIRPORTS AUTHORITY OF INDIA	Bank Name	ICICI Bank	IFSC Code	ICIC0000007	BG Advising message	IFN 760COV (BG ISSUE) IFN 767COV (BG AMENDMENT)	*Unique Identifier Code	AAI KOLKATA (to be mentioned in field 7037 of the BG advising message code)
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10	Electricity /Water charges shall be payable as per actual consumption at the rates fixed by AAI from time to time.										
11	Agreement: An agreement in the prescribed format as per the NIT is to be executed on a non-judicial stamp paper of WB State. The Agreement to be signed by Authorised Signatory in the office of Airport Director, Kolkata, along with: a) Copy of Authorisation/Board Resolution i.r.o Authorised Signatory for signing of the Agreement and; b) One passport size photo of the Authorised Signatory.										
13	It is to note that the successful bidder has to obtain Security clearance and approval of Security Program from BCAS for its operation in the NITB of the airport. The successful tender shall be required to submit Security Programme (as per Format A& A1 available on BCAS website www.bcasindia.nic.in and/or www.bcasindia.gov.in) to the RDCOS office through AAI Kolkata for issuance of Security Clearance / approval, for operating the facility in Security Hold Area, within 7 days from receipt of the award letter.										

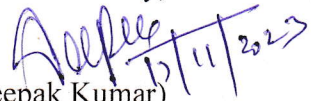


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	The successful bidder also has to submit Security Programme online through e-sahaj portal (https://esahaj.gov.in) and a copy of the online receipt of the application has to be forwarded to office of RDCOS through AAI along with the aforesaid documents in hardcopy.
14	This award letter shall form part and parcel of the License agreement.
15	All other terms and conditions as per NIT.

Kindly acknowledge receipt of this letter.

Yours Sincerely,


(Deepak Kumar)
Jt.GM (Commercial)
NSCBI Airport, Kolkata

Signature Not Verified

Digitally signed by PHIBAFUN LANG
SWER
Date: 2024.12.05 17:46:08 IST
Location: eProcurement System for
Central PSUs