



75
आज़ादी का
अमृत महोत्सव

भारतीय विमानपत्तन प्राधिकरण
AIRPORTS AUTHORITY OF INDIA

P.O. No: CL-11041/60/2023-COMMERCIAL / 16

Date: 22.02.2024

To,
M/s Bharuwa Solutions Pvt. Ltd.
Sec-7, Pocket-3, Phase I,
Guru Gorakhnath Mandir,
Nirman Samiti (Regd), Dwarka,
New Delhi-110045

Subject: Award of work for SITC and Management of Concessionaire Sales Tracking System for various Commercial Facilities at AAI Airports

Reference Documents

1. Tender No: 2023_AAI_161487_1
2. All Corrigenda
3. Your bid dated 24.08.2023

Dear Sir,

1. Reference is made to the above mentioned correspondence and your offer (technical, commercial proposal and various subsequent technical clarifications) submitted against the ~~above~~referred tender.
2. In this regard Airports Authority of India hereinafter referred to as purchaser, is pleased to place a purchase order for "Supply, Installation, Testing and Commissioning and Management of Concessionaire Sales Tracking System for various Commercial Facilities at AAI Airports" as per details in Annexure-I (to this letter) on M/s Bharuwa Solutions Pvt. Ltd, hereinafter referred to as the Vendor/Service Provider.
3. Project / Purchase Manager: SM (Comml), CHQ shall act as the Project Manager for the work, who shall be responsible for the overall smooth implementation of the contract as per the tender document. You are requested to attend the office of GM (Comml.), AAI CHQ within 30 days of Award to sign and complete the contract agreement on Non-Judicial Stamp paper of appropriate value as per the format enclosed at Appendix:1 of the NIT document. The Commercial In-charge at respective

Reddy

airports (where EPOS machines shall be integrated) shall act as the Project Manager for the work at the Airport level.

4. You are also requested to execute a 'Non-Disclosure Agreement (NDA)' on Rs.100/- non-judicial stamp paper in original with the Contract Agreement as per Annexure-3 of the NIT.
5. You are also required to execute Integrity Pact with AAI within the Business Incubation Period in the prescribed format as per Appendix: 9 of the NIT.
6. Price: The items shall be supplied as per S. No. 1.9.2 of Terms of Reference of the NIT and work executed by the supplier at a total cost of INR 690 per EPOS machine per Month plus 18% GST. The prices are inclusive of all taxes, duties, cess, fee, royalty charges, etc. levied under any statute, but excluding GST as per Clause 4.2 of the Contract Agreement.
7. Time Schedule: The Supplier shall complete the SITC and integration work as stipulated in clause 2.2 (Commencement of Services) of the Contract Agreement.
8. The Payment Terms and Paying Authority for deliverables under this Purchase/ Work Order shall be as per Mode of Billing and Payment as defined under Clause 5.3 of Agreement.
9. Installation and Commissioning: The supplier shall complete the installation and testing (If applicable) as per tender conditions.
10. Performance Bank Guarantee, Liquidated damages and Guarantee shall be as per Clause 6.1 and 6.2 of the Agreement. Within 30 days of issue of Award Letter, you shall submit to AAI, a Security Deposit as per clause 6.1 (a) of the draft Agreement for an amount of Rs. 34,77,600/- (Rupees Thirty-Four Lakh Seventy-Seven Thousand Six Hundred only) in the form of Bank Guarantee from a Scheduled/Nationalized Bank on the Proforma appended at Appendix-2-of NIT document, failing which, AAI reserves to take suitable action, including the termination of the Award.



11. This letter of awarding of the work along with all terms & conditions mentioned in the NIT Document, the AAI reply to bidders' queries and subsequent modifications (if any) circulated through corrigenda to the tender shall form part of the contract Agreement and shall be a binding on both the parties i.e. AAI & M/s Bharuwa Solutions Pvt. Ltd.
12. Please acknowledge the receipt and return a copy of this letter enclosed herewith after signing it to the undersigned as a token of acceptance within 07 days.

Yours faithfully,



Radhika R.
GM (Commercial)
For Airports Authority of India

Annexure-1**Tentative list of Airports where SITC/EPOS Integration is to be done:**

S. No	Name of the Airport	Master Concessionaire Facility E-PoS to be integrated.
Existing/Awarded Master Concession Facilities		
1	Chennai	Retail
2	Bhopal	Retail
3	Madurai	Retail
4	Coimbatore	Retail
5	Bhubaneshwar	F&B
6	Goa	F&B
7	Vishakhapatnam	Retail and F&B
8	Agartala	Retail and F&B
9	Jammu	Retail and F&B
10	Ranchi	F&B
11	Vijayawada	Retail and F&B
12	Imphal	Retail and F&B
13	Amritsar	F&B
14	Varanasi	Retail and F&B
15	Vadodara	Retail and F&B
16	Udaipur	Retail and F&B
17	Dehradun	Retail and F&B
18	Indore	F&B
19	Pune	Retail and F&B
20	Surat	Retail and F&B
21	Port Blair	F&B
22	Trichy	Retail and F&B
23	Srinagar	Retail and F&B
24	Gwalior	Retail and F&B
Upcoming Master Concession facilities		
25	Patna	Retail and F&B
26	Rajkot (Hirasar)	Retail and F&B
27	Leh	Retail and F&B
28	Bagdogra	Retail and F&B

Note: The above list is only indicative and tentative. The same is subject to change as and when New Master Concession facilities are awarded or term of these master concession facilities is completed or AAI decides to integrate other facilities such as standalone Retail/F&B Outlets, Spa, Vehicle Parking etc. at any of its airports with EPOS.


Signature Not Verified

Digitally signed by MOHAMMAD KHURRAM ALI
Date: 2024.02.23 12:03:19 IST
Location: eProcurement System for Central PSUs