



OFFICE OF AIRPORT DIRECTOR
AIRPORTS AUTHORITY OF INDIA
KOLHAPUR AIRPORT
KOLHAPUR



विमानपत्तन निदेशक का कार्यालय
भारतीय विमानपत्तन प्राधिकरण
कोल्हापूर हवाई अड्डा
कोल्हापूर



Ref.: AAI/VAKP/COMML/CarRental/LIOA-04/2023-24/ 2204

Date:- 20.11.2023

मैसर्स हॅप्पी ट्रिप कार्स,
पहली मंजिल, 181, थिरुवल्लुवर स्ट्रीट,
जगराज नगर, लक्सपेट, पांडिचेरी
पुडुचेरी - 605 008

M/s Happy Trip Cars,
1st Floor, 181, Thiruvalluvar Street,
Jagaraj Nagar, Lawspet, Pondicherry,
Puducherry - 605 008

विषय: कोल्हापूर हवाई अड्डे पर सामान्य कार रेंटल (मोटर कैब और मैक्सी कैब) सेवाएँ संचालित करने का लाइसेंस के लिए अवार्ड पत्र।

Subject:- Award Letter for 'License to Operate General Car Rental Services (Motor Cab and Maxi Cab) in Arrival at Kolhapur Airport'.

महोदय /Sir,

Reference is invited to your tender bid submitted/opened on dated 05/09/2023 for 'License to Operate General Car Rental Services (Motor Cab and Maxi Cab) in Arrival at Kolhapur Airport' (Tender ID: 2023_AAI_159997_1) at Kolhapur Airport (WR).

We are pleased to inform you that the Competent authority has accepted and approved your submitted bid for award of license for 'License to Operate General Car Rental Services (Motor Cab and Maxi Cab) in Arrival at Kolhapur Airport' (Tender ID: 2023_AAI_159997_1) at Kolhapur Airport for a period of **Three (03) years** for an area admeasuring **7.00 sqm** at quoted license fee of **Rs. 3,006/- per month** (Plus all applicable taxes) subject to compliance of all the terms condition stipulated in RFP.

Name and Type of Concession:

Name of Concession	Term of Concession	Assigned area for F&B counter	Maximum Reserve license fee per month
License to Operate General Car Rental Services (Motor Cab and Maxi Cab) in Arrival at Kolhapur Airport Area 7.00 sqm (Location no. 24)	Three Years (03)	07 Sqm in Arrival Any increase in the allotted area shall be charged on pro-rata license fees quoted by the licensee.	License fees shall be the quoted fixed license fees. The quoted fixed license fee is subject to annual escalation as detailed in NIT.

Concessioner Area, License fee Payable, Rate of Escalation, Minimum Lock-in- period and Notice of Termination Period shall be as under:-

Period of Concession:- Three (03) Years shall be reckoned from the Concession Fee Commencement Date as already defined in the RFP Clause 3.

Concessioner Area:- 07 sqm in Ground floor of Arrival as per the RFP at Location no. 24.

Any increase in the allotted area shall be charged on pro-rata license fees quoted by the licensee.

कोल्हापूर हवाईअड्डा, कोल्हापूर महाराष्ट्र / Kolhapur Airport, Kolhapur Maharashtra – 416004

☎ 0231-2677352 ✉ apdkolhapur@aai.aero 🌐 apdkolhapurairport 📧 @aaiKolhaairport

13 mid.
2024/23



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Rate of Annual Escalation

License Fees shall be subject to annual escalation of 10% as per clause 4a of RFP.

The first annual escalation will be applicable after completion of one year + six months license period. Thereafter the same will be applicable after completion of subsequent one year period there from. Even if, on account of any delay whatsoever, licensee could not commence business operations on the expiry of gestation period stipulated in NIT, for the purpose of calculation of date on which 18 months of license are completed (date on which first escalation is applied) shall be deemed from next day of expiry of gestation period stipulated in NIT.

Business Incubation Period:- 15 days from the date of issuance of LOIA.

Gestation Period

Maximum of Thirty (30) Days Gestation Period from the date of Handing over of site shall be permissible.

Financial terms

Concession fee (License fee) for the first concession year shall be quote offered by the successful bidder for the area allotted (i.e. Quoted rate per month + other charges + taxes.). For subsequent concession years, the concession fee shall always be as per clause 1(e) of RFP.

The concessionaire shall, in consideration of the Concession granted by Authority, pay to Authority the Concession Fee as defined in the RFP. Concession Fee shall be payable on a monthly basis at respective airports. The concessionaire shall pay with respect to the concession fee, the taxes including GST which shall be over and above the concession Fee.

Concessionaire Fees and Utility Charges

In addition to the Concession Fees of **Rs. 3006/- per month** (Plus all applicable taxes), the licensee shall be liable to pay:

- Utility/ Facilitation Charges at 10% of normal space rent (or as may be notified by AAI from time to time, presently normal notified space rent is Rs. 770/- Per Sqm per month (Non AC) and Rs. 1,160/- (A.C.) per sqm per month subject to annual escalation of 10%) for allotted space.
- All applicable Government Taxes including GST (presently at the rate of 18%) or at the rates declared by Government of India or State Government from time to time.
- Charges for the consumption of the electricity and water consumed for the purpose of use of the said license as becomes due and payable and in accordance with the directions of the Authority and at the rates as fixed by AAI from time to time.

Delay of Payment

Airports Authority of India (AAI) shall raise bill by 10th of every month. The concessionaire has to pay the bill by the 25th of the same month failing which interest on delayed payments at the rate of 9% per annum shall be charged from the due date for delay period of up to 30 days and if delay is for more than 30 days, then the interest at the rate of 18% per annum shall be charged from the due date. In case, default persists on the 31st day counted from Due Date, AAI will issue a notice of dissatisfaction. After expiry of notice of dissatisfaction, if the default still persists. AAI to terminate



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the concession forthwith, in any case not exceeding 120th day from notice of termination. With the termination of the contract, the agency will be debarred for a minimum period of 3 years for participating in any tenders floated for AAI Airports

Irrespective of the receipt of the bills from AAI, the Concessionaire is bound to remit the License fee on 25th of day of the current month as per the concession agreement.

Security Deposit

The concessionaire would be permitted a Business Incubation Period of Fifteen (15) days from the date of issue of the Letter of Intent to Award (LoIA). The Concessionaire shall fulfil all the conditions specified in the Letter of Intent to Award to the satisfaction of Authority (unless any of the conditions are waived in writing by Authority) in this Business Incubation Period of Fifteen (15) days including following.

On or before the date of execution of the concession agreement, the Concessionaire shall submit Performance Security Deposit within 15 days from the date of issuance of award letter, equivalent to four (4) months License Fee of the first year i.e. **Rs. 12,024/- (Rupees Twelve Thousand and twenty four only)** in the form of Bank Guarantee (BG) with validity up to 6 months from the date of completion of contract and one (1) month Advance License Fee of **Rs. 4,505/- (Rupees Four thousand five hundred five , only)** in the form of RTGS /NFFT with AAI. {The Security Deposit in the form of Bank Guarantee from Nationalised/Schedules banks (Bank Guarantee from o-Operative Banks, even scheduled co-operative banks, shall not be acceptable) and Demand Draft shall be submitted by the Concessionaire at the respective Airports.}

Electricity Deposit of **Rs. 10,000/- (Rs. Ten Thousand, only)** (i.e. 5% of annual license/concession value or minimum Rs. 10,000/-). The said security Deposit will cover security deposits towards all types of utilities (such as electricity, water, data port, telephone, etc.)

The Concession is proposed to be granted for **03 (Three)** years. The Concessionaire will have to operate the Concession which would not be less than **50%** of the awarded Concession Term.

Designing, setting up and installation of the Display Boards shall be arranged by the licensee at his own cost to offer a pleasing ambience international standard to Airport. Perfect-able slim boards to match the existing aesthetics of the Airport, after obtaining prior approval of AAI in the allotted space.

The Licensee shall equip himself with all necessary permits, licenses and such other permissions as may be required under the law in force at any time with regard to the operation of the subject license.

The Licensee shall not erect or display any advertisement or signboards without prior and written approval of Airport Director, AAI.

AAI shall handover bare space to the licensee and the licensee is required to renovate/interior decorate the store with fire retardant material which shall also give aesthetic look and should match with the surroundings. The plan of the shop shall be submitted to the authority in advance for prior approval.

No structural additions, alterations or modifications whatsoever to the said premises is permissible, without prior written approval of the Airport Director.

The Licensee shall use the said premises only for the purpose mentioned in the agreement and for no other purposes whatsoever, unless permitted by Airport Director, AAI.

15.12.23
20.12.23



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This letter of Intent/ Award letter along with NIET and NIET Corrigendum(s) will form part of the license agreement.

The Selected Bidder shall, within 7 (Seven) working days of-the receipt of this Award Letter sign and return the duplicate copy of the same in acknowledgement thereof.

This issues with the approval of Competent Authority.

Thanking You.

भवदीय,

(अनिल ह. शिंदे)
विमानपत्तन निदेशक,
भाविप्रा-कोल्हापूर

प्रतिलिपी :-

1. क्षेत्रिय कार्यपालक निदेशक, भाविप्रा पक्षे मुम्बई
2. कार्यपालक निदेशक वाणिज्यिक, भाविप्रा, राजीव गांधी भवन, सफदरजंग हवाईअड्डा, नयी दिल्ली
3. महाप्रबंधक सतर्कता, भाविप्रा, पक्षे, मुम्बई
4. संयुक्त .प्र.म.(वाणिज्यिक), भाविप्रा, पक्षे मुम्बई
5. सी. ए. एस. ओ. (CASO) – कोल्हापूर विमानक्षेत्र

आंतरीक वितरण :-For information & necessary compliances of award & NIT conditions

- 1 वि .नि.
2. संयुक्त- महा.प्रबंधक (अभि.-सिविल)
3. वित्त विभाग
4. संयुक्त-महा.प्रबंधक (अभि.-विद्युत)
5. मुख्य सुरक्षा अधिकारी
6. प्रभारी अग्नी
7. प्रभारी -टर्मिनल मॅनेजमेंट

Created By: Kunal Kishore
Created Date/Time:

Created By: Kunal Kishore
Created Date/Time: 11/11/2019 11:11:11 AM

Created Date/Time: 05-Sep-2023 05:30 PM
Tender Title: License to Operate C

Tender ID: 2023 AAI 159907

59997_1

ender Inviting Authority: Airport Director, AAI, Kolhapur Airport
Name of Work:- License To Operate

Name of Work:- License To Operate

Tender ID: 2023_AAI_159997 1

SCHEDULE OF WORK / ITEM(S)						
Sl.No	Description of Work / Item(s)	No.of Qty	Units	Estimated Rate	taj india tours(GSTN-07AMZPS2610R1Z2) Rate Amount	Happy Trip Cars(GSTN-34AVVWPJ645E1ZA) Rate Amount
1 01	License To Operate General Car Rental Services at New Terminal Building at Kolhapur Airport	1 00	Each	2542 00	2797.00	3006.00

Total in Figures

Total in Figures

Highest Amount Quoted BY: Happy Trip Cars(3006.00)

2797.00

3006.00

2

05.09.23

KUNAL KISHORE

AM (Control)

RHQ, WR

Randall
ACM 602 / 3-C-Comm
06.09.2023
AAI, Kolhapur

2000

(अनिल ह.शिंदे / Anil H. Shinde)

विमानपत्तन निदेशक / AIRPORT DIRECTOR

भा.वि.प्रा.कोल्हापुर हवाईअड्डा/AAI,Kolhapur Airport.

9405770009 apdkolhapur@aai.aero

H1 Amount	H1 Vendor
3006.00	Happy Trip Cars