



भारतीय विमानपत्तन प्राधिकरण AIRPORTS AUTHORITY OF INDIA

संदर्भ संख्या : भाविप्रा/औबाद वाणि./SBC-Out/2023-24/549-560

दिनांक : 18/10/2023

सेवा में,

मेसर्स दानिश एविएशन अँड एचआर सोल्यूशंस प्रा. लि.

M/s Danish Aviation and HR Solutions Pvt. Ltd

Shop No. 1, Plot No. 2-10-58, VIP Road,

Labour colony, Fazilpura, Aurangabad -431001.

औरंगाबाद -431001

विषय : स्नैक बार काउंटर (Outside NITB) लाईसेन्स अवार्ड पत्र - औरंगाबाद विमानक्षेत्र।

महोदय,

Reference is invited to your tender bid submitted/opened on dated 12/07/2023 for 'Snack Bar Counter (Outside NITB)' (Tender ID : 2022_AAI_156512_1) at Aurangabad Airport (WR).

We are pleased to inform you that the Competent authority has accepted and approved your submitted bid for award of license for **Snack Bar Counter (Outside NITB) (Area 10 Sq.Mtr. at Outside NITB)** at Aurangabad Airport on the following terms and conditions :-

- Contract shall be for a period of **07 (Seven) years.**
- The licensee shall pay monthly licence fee at the following rate on or before 10th of each calendar month in advance. Payment of monthly licence fee may be made by biller direct module /Virtual account number (VAN) in favour of Airport Authority of India payable at Aurangabad or RTGS/NEFT to AAI Account Number 33820408194 of State Bank of India, N-4, CIDCO, Aurangabad. IFSC Code SBIN0013030, Br. Code 13030 under intimation to this office every month.

Sl.No.	Period	Monthly License Fee
1	First - 18 months (1 st Year)	Rs. 24,800/- Per Month + Utility Charges + Applicable taxes
2	Next - 12 months (2 nd Year)	Rs. 27,280/- Per Month + Utility Charges + Applicable taxes
3	Next - 12 months (3 rd Year)	Rs. 30,008/- Per Month + Utility Charges + Applicable taxes
4	Next - 12 months (4 th Year)	Rs. 33,009/- Per Month + Utility Charges + Applicable taxes
5	Next - 12 months (5 th Year)	Rs. 36,310/- Per Month + Utility Charges + Applicable taxes
6	Next - 12 months (6 th Year)	Rs. 39,941/- Per Month + Utility Charges + Applicable taxes
7	Next - 06 months (7 th Year)	Rs. 43,935/- Per Month + Utility Charges + Applicable taxes

- The licensee shall pay Utility / Facilitation charges @ 10% of space licence fee in addition to the quoted license fee. The present rate of A/C space is Rs. 1440/- per Sq.Mtr. per month which is subject to annual escalation as per the rate decided by the AAI on 1st April every year or from time to time.
- In the event of outstanding dues exceeds one months, the authority may without prejudice to other rights and remedies be entitled to charge penal interest @ 09 % p.a. on delayed payments for the first month and thereafter @ 18 % per annum for maximum of two months thereafter. During this period, the licensee shall be issued notice for clearance of outstanding dues. If the licensee fails to clear the dues within the said period of two months, the contract shall be terminated and the dues along with penal interest shall be adjusted from the Security Deposit, with grant of any extension whatsoever.

विमानक्षेत्र निदेशक का कार्यालय, भा.वि.प्रा., औरंगाबाद, दूरभाष : (0240) 2476147, फ़ैक्स : (0240) 2485344

O/O The Airport Controller, AAI, Aurangabad. Phone No: (0240)2476147, Fax : (0240) 2485344

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(Signature)
प्रभारी (वाणिज्यिक)
Incharge (Commercial)
भा.वि.प्रा.औरंगाबाद
A.A.I. Aurangabad



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5. Licence can be terminated by AAI giving 180 days advance notice, without assigning any reasons whatsoever.
6. **The Gestation period 60 days or actual commencement of commercial operation whichever is earlier, reckoned from the date of handing over of sites shall be permissible.** Sites will be handed over to the selected bidder upon fulfilment of contract formalities of award within the stipulated time of Business Incubation Period (15 days from the date of issuance of LOIA). If the licensee fails to complete the conditions of award which are pre-requisite for handing over of site, then the gestation period will be deemed to have commenced on 31st day of issuance of LOIA. However, actual handing over of sites shall only be done after completion of all condition of award.
7. The agency shall submit their Security programme, immediately on receipt of award letter.
8. Liability of the prospective licensee is to obtain proper insurance coverage for their properties/goods to be stored or used in the licensed premises.
9. The Structure Plan / interior decoration in the allotted area may be got approved from Competent Authority, AAI-Aurangabad before commencement of work.
10. The Licensee has to take necessary approval from AAI Engg.-Electrical department for installation of electrical fitting / appliances and electrical meter.
11. The rates should be charged strictly as per the rates approved by AAI / MRP on packed items. Licensee shall exhibit the said approved rates at a conspicuous place inside the licensed premises.
12. The licensee should have a billing system (preferably electronic mode) and the invoice details should be shared with AAI as and when asked for.
13. The licensee shall make provision for accepting e-payments through PoS Swiping Machine / Paytm / Free charge / BHIM App and other e-wallets.
14. The party shall not erect or display any type of advertisements or signboards except after obtaining the prior approval in writing from AAI.
15. The licensee shall display only the name of his firm in three language (Marathi, Hindi & English) as per the dimensions determined by AAI, on the premises allotted.
16. The licensee shall deploy his permanent employees and obtain all necessary permits as required under law in force, from time to time. You will also observe and comply with the provisions of Minimum Wages Act regarding payment of wages and benefits of E.S.I., P.F., Gratuity, Bonus, etc. for the employees engaged by you and the Airports Authority of India shall not be liable in this regard in any manner.
17. The licensee shall have to obtain necessary character & antecedent verification from police authorities for issuance of PIC for staff.
18. You are requested to install a minimum 4.5 kg CO2 fire extinguisher in the office/shop premises determined by Fire department of AAI.
19. The licensee shall further comply with the following terms and conditions of the licence :-
 - a. Submit the acceptance within 15 days from the issue of this letter.
 - b. i) Payment of advance licence fee **Rs. 24,800/- (one month quoted L/Fee only)**,
ii) Security Deposit of L/Fee will be equivalent to first 8 months quoted licence fee i.e. **Rs. 1,98,400/-**
iii) Security Deposit of electricity will be **Rs. 20,000/-**. The party shall pay advance licence fee in the form of online /RTGS & security deposit in the form of Online/RTGS/Bank Guarantee of Nationalized / Scheduled Bank in favour of "Airports Authority of India", Payable at Aurangabad within 30 days from the receipt of this letter.

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प्रभारी (वाणिज्यिक)
Incharge (Commercial)
भा.वि.प्रा. औरंगाबाद
A.A.I. Aurangabad



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- c. Execution of agreement in the prescribed format typed on non-judicial stamp paper of Rs.100/- within 30 days from issuance of this letter/before commencement of the contract.
- d. Commencement of the facility within 60 days including gestation period.
20. It may be noted that the Earnest Money Deposit shall be forfeited and the party may be debarred from further participation in AAI's tender(s) for a period of one (1) year, on account of non-completion of above clause 19 (a to d).
21. **You are requested to obtain all the requisite statutory / regulatory permission & certification etc. within the gestation period mentioned in NIT. In case of failure in obtaining the requisite statutory / regulatory permission and certification etc within the gestation period, the award will be cancelled.**
22. All the terms and conditions mentioned in the Notice Inviting Tender, General information / Guidelines, General Terms & Conditions are part & parcel of this award letter.
23. The award letter shall form part of the agreement.

Thanking you !

भवदीया

नीलम गौड़।

सहा. महाप्रबंधक। मा.सं.। व प्रभारी - वाणिज्य
कृते, विमानपत्तन निदेशक
भाविप्रा - औरंगाबाद

प्रतिलिपी :-

1. क्षेत्रीय कार्यपालक निदेशक, भाविप्रा, पक्षे, मुम्बई
(ध्यानार्थ : सं. महाप्रबंधक - वाणिज्यिक)
2. कार्यपालक निदेशक - वाणिज्यिक, भाविप्रा, राजीव गांधी भवन, सफदरजंग हवाई अड्डा, नयी दिल्ली
3. महाप्रबंधक - सतर्कता, भाविप्रा, पक्षे, मुम्बई
4. उप. समादेष्टा - के. औ. सु. बल-औरंगाबाद

आंतरिक वितरण :- For information & necessary compliances of award & NIT conditions.

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|------------------------------|--------------------------------|--------------------------------|--------------------------|
| 1. PA to APD | 2. सहा. महाप्रबंधक-इंजी. सिविल | 3. सहा. महाप्रबंधक-वित्त | 4. मुख्य सुरक्षा अधिकारी |
| 5. वरि. प्रबंधक - इंजी. इले. | 6. प्रभारी-अग्नी | 7. प्रभारी - टर्मिनल मॅनेजमेंट | |

भवदीया

नीलम गौड़।

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कृते, विमानपत्तन निदेशक
भाविप्रा - औरंगाबाद

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