

Comparative Statement

Technical Bid Opened on 01.06.2023; Shortfall Opened on 17.07.2023;

Tender ID: 2023_AAI_ 154593_1

Tender Reference No. AAI/ASR/COMML/Retail/2023/17

Total pages of Technical Bid 144 Pages: Shortfall 07 Pages

E-tenders are invited for award of Licence for Convenience Retail Outlet inside International SHA (Ground floor) at Sri Guru Ram Dass Jee International Airport, Amritsar.

M/s Nakkashi

Documents Required from the Bidder in line with NIET conditions: -	Documents submitted by the bidder	Page No
Clause 3 of General Information / Guidelines of NIET		
a) Letter of Authorization (Power of Attorney) on Non-Judicial Stamp Paper of Rs.100/- duly Notarized (Annexure – B)	Duly Notarized by Notary Public has been submitted on non-judicial stamp paper of Rs.100/- which is signed by one of the Partner (Mrs. Pooja Pal) for authorization in the name of another Partner Sh. Sanjeev Kumar for signing the bid documents.	63 - 64
b) Unconditional Acceptance Letter duly signed (Annexure – C)	Submitted	68 - 69
c) Detail of concern and Legal status (Annexure D)	Partnership Firm 1. Pooja Pal(Partner) 2. Sanjeev Kumar(Partner) Date of Incorporation / commencement of business – 01.07.2015	72

	Main line of Business –handmade Jewellery and traditional Indian clothing Nakkashi offers wide range of handmade semi-precious and precious jewelry, traditional Indian wear including Kurtas, Nehru jackets, Handwoven shawls, trendy shirts, cushion covers, bed spreads, 100% Ayurvedic cosmetics and gourmet selling items and assist customers in travelling through variety of products. (Bags & Leather Goods, Confectionary /sweets/candies/ imported and , branded chocolate, packaged water, Travel, News, Magazines, Books, Mobile/Cellular Phone Handset and Accessories etc. NAKKASHI has started their F&B business in January 2020 Where outlet was selling Samosas, Vadas, Sandwiches, Biryani, Bread Pakoras, Rolls, Hot Tea & Coffee Cookies, Muffins, Pastries, Momos, non-alcoholic beverages, packed water bottles and other packed food products.	
d) PAN Card, GST (Self attested copies) / Undertaking for Non-applicability	Submitted copy of PAN Card – AAMFN0675N Submitted copy of GSTIN – 07AAMFN0675N1ZP	129-135
e) Profit & Loss Account / Balance Sheet / Annual Report (duly audited and CA certified)	Balance Sheet/Profit & Loss submitted FY 2020-21 UDIN: 22526234AAAAAB6144 and 2021-22 UDIN: 22526234AWVDFD3204 ITR submitted for FY:2019-20;20-21;21-22	136-144
f) MOA & AOA / Partnership Deed (self-attested copy)	Partnership deed submitted	120-128

g) (i) Tender Cost – Rs.10,000/- and (ii) EMD – Rs1,59,000/- Detail of Bank A/c for refund of EMD (Annexure- J) and copy of cancelled cheque	Party has submitted the details of online payments made through NIC CPP Portal. Bank details submitted Copy of cancelled cheque submitted	1-2 104-105
h) (i) Self Declaration of dues - Detail of contracts held (current and past) and the detail of disputed & undisputed dues along with detail of security deposit (Annexure – G)	The detail submitted by the bidder is as under: - Present contracts – Goa Airport(Short term-Apparel) ; Calicut Airport (Convenience Retail)period upto 13.05.2023 ; Amritsar Airport (Convenience Retail) period upto 20.06.2023 Past Contracts: NIL. Detail of disputed & undisputed dues alongwith detail of security deposit submitted Details of Contracts of Baba Tea and Co. submitted 1. Goa Airport (Short term packaged food) period upto 27.01.2022 2. Goa Airport(Short term packaged food)-SHA period upto 30.04.2023 3. Dibrugarh Airport(Convenience retail) period upto 27.01.2027 4. Amritsar Airport(Imported Chocolates) period upto 15.05.2023 5. Amritsar Airport(Short term packaged food) period upto 15.05.2023 6. Prayagraj Airport(packaged food) period upto 24.07.2027 7. Vishakhapatnam Airport(Packaged Chocolates) period upto	80-82

	3. <u>Calicut Airport upto 31.03.2023 submitted Convenience Retail</u> Submitted under Shortfalls (NDC (till 31.03.2023) in respect of Airports namely Goa, Dibrugarh, Vishakhapatnam, Leh and Prayagraj) in respect of Baba Tea and Co.	1- 7
(iii) Declaration of Directors / Partners / Sole proprietor (Annexure – G)	Submitted	80
(iv) Ordered by a Court of Law to pay the outstanding dues of AAI and the party and has not paid such dues to AAI (Annexure – G)	Submitted	80
(v) Undertaking for clearance of dues in case of emerging H-1 bidder (Annexure–G)	Submitted	80
i) Declaration for no raid / Seizure / search (Annexure–G)	Submitted	80
j) Declaration for Blacklisting or debarring (Annexure–G)	Submitted	80
k) Declaration of cases / action under PPE Act initiated by AAI (Annexure- G)	Submitted	80
l) Declaration in r/o Near Relatives working in AAI (Annexure–H)	Submitted as Nil	98

m) CERTIFICATE from CHARTERED ACCOUNTANT in r/o Technical Capacity & Experience (Annexure-E)	CA Certificate dated 30.03.2023 (UDIN No.23526234BGWXFH5318- Verified) has been submitted. “Turnover”: FY 2019-20 : 12,18,661/- FY 2020-21 : 1,18,43,295/- FY 2021-22 : 2,52,54,129/- The Networth of the Company as on 31.03.2022 is Rs. 22,87,591/-/- with	75
n) CA Certified details of Minimum Gross Turnover of Rs.21,76,356/- Qualifying turnover from the business for which experience has been claimed and Positive Net Worth to be submitted by the tenderer duly certified by Chartered Accountant / Statutory Auditor	CA Certificate dated 30.03.2023 (UDIN No.23526234BGWXFH5318- to be verified) has been submitted. “Turnover”: FY 2019-20 : 12,18,661/- FY 2020-21 : 1,18,43,295/- FY 2021-22 : 2,52,54,129/- The Networth of the Company as on 31.03.2022 is Rs. 22,87,591/-/- with	75
o) Documents supporting to eligibility criteria as per <u>Clause-10(A) of NIET - Technical Criteria</u>	No prior experience required	
<u>Clause 10 (B) of NIET – Financial Capacity</u>		

• Turnover • Duly Signed undertaking by the bidder on its letter head regarding overall as well as break-up of turnover • Positive Net Worth duly certified by CA	• CA certificate for turnover submitted • Submitted • Positive Net Worth submitted (UDIN 23526234BGWXFH5318)	75 118 75
p) Letter of undertaking (Annexure – F)	Submitted	77
q) Scanned copy of Tender document (duly signed & stamped by the bidder)	Submitted	3-116
Declaration w.r.t. Clause 9 of General information and guidelines for Fraud & Corrupt practices and penalty.	Submitted under the Unconditional Acceptance letter (Annexure-C)	68-69 80
Declaration w.r.t. Clause 10 General information and guidelines for Conflict of Interest.	Submitted under Unconditional Acceptance Letter (Annexure-C) as well as under the Declaration (Annexure-G)	68-69 80
Other Documents	Declaration for new contracts awarded at Port Blair and Bagdogra Airport -Submitted	118

Counter Signature
(AIRPORT DIRECTOR)