

Evaluation Sheet
NIET for Comprehensive License for Executive Lounge, Meet and Greet, Airport Entry Ticket and
Trolley Advertisement Rights cum Retrieval Facilities
VISAKHAPATNAM AIRPORT

1	Name of work (facility)	NIET for Comprehensive License for Executive Lounge, Meet and Greet, Airport Entry Ticket and Trolley Advertisement Rights cum Retrieval Facilities at Visakhapatnam Airport
2	Period of License	4 years further extendable by 01 year
3	E-Bid/Tender No.	Tender ID # 2023_AAI_153012_1
4	Existing facility/new facility	New combined facility
5	Name of existing licensee	Executive Lounge – NIL Meet & Greet – NIL Airport Entry Ticket – NIL (Run by DGR) Trolley Advertisement Rights cum Retrieval Facility – M/s S P Enterprises
6	Present Revenue, if any	Rs. 62,500/- per month plus applicable charges and taxes (for Trolley Advt Rights & Retrieval facility)
7	Minimum Reserved License Fee/MMG	Rs. 17,26,000/- per month plus applicable charges and taxes
8	The Names of newspaper in which NIT notification published	Not applicable
9	Date of publication on e-portal and AAI website	01.05.2023
10	No. of NIT	
	(a) Sold	Five
	(b) Received	Five
	(c) Opened	Five
	(d) Technical Bid	Two qualified
	(e) Financial Bid	Two
11	Tender:	
	(a) Technical Bid opened on	26.05.2023
	(b) Financial Bid opened on	20.10.2023 (After approval from APD)
	(c) Tender Valid up to	180 days from date of opening of Financial Bid
	(d) Whether 1 st /2 nd call In case of second or subsequent calls, details of MRLF reduction, if any, may be provided.	1 st call

12. Details of NIT's received/Financial bids:

Sl.No.	Name of Agencies	Amount Quoted for location wise	Rating	Performance, in case of existing/ex-licensee (Satisfactory/Un-satisfactory)
1	M/s Aroon Aviation Services Pvt Ltd, A-113, Road no 2, Mahipalpur Extn New Delhi-110037	Rs. 28,88,788/- per month plus applicable charges and taxes	H1	Satisfactory (Existing Licensee for MC for F&B contract.)

Raghu

2	M/s BALAJI CATERERS, 201, D WING BLG MILITARY ROAD ASHOK NAGAR CHS MAROL ANDHERI EAST MUMBAI 400072	Rs. 27,09,000/- per month plus applicable charges and taxes	H2	Satisfactory (Existing Licensee for MC for General Retail contract.)
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13. Name(s) out the technically disqualified tenderers if any, with reasons in brief:

- 1. M/s Saptagiri Restaurant Pvt. Ltd., New Delhi** - In line with RHQ/CHQ mail dated 03/04-8-23 wherein the bidder was disqualified as per clause 9 (a) vii of General Information and Guidelines of NIET & RHQ mail dated 14/15-09-23.
- 2. M/s Easy Trip Planners Ltd, Delhi** - Not submitting all required documents as per NIET.
- 3. M/s GlobeGround India Private Limited., New Delhi** - Not submitting all required documents as per NIET.

14. Highest valid offer recommended for:

M/s Aroon Aviation Services Pvt Ltd, A-113, Road no 2, Mahipalpur Extn New Delhi-110037 and Amount Quoted of **Rs. 28,88,788/-** per month plus applicable charges and taxes

15. Complaints received if any regarding opening of tender, if so how dealt:

M/s Saptagiri Restaurant Pvt. Ltd. was debarred from Amritsar Airport on 08.08.2023 and after taking necessary clarifications from RHQ-SR/CHQ was disqualified.

16. Whether the tendered amount proposed to be accepted is higher than: MRLF/MMG:

Yes (167.36% of MRLF)

17. Competent Authority to decide the award: **As per DoP 4.5 (a) APD has full powers for Award of Trading Concession or Revenue Earning Contract at Airports in case of competitive bid (not resulting in single tender) and quoted amount above 110% of MRLF.**

18. **Recommendation of Commercial:** Recommended to accept offer and award of the contract in favor of M/s Aroon Aviation Services Pvt Ltd, A-113, Road no 2, Mahipalpur Extn New Delhi-110037 and Amount Quoted of **Rs. 28,88,788/-** per month (which is 167.36% of MRLF of Rs. 17,26,000/-) plus applicable charges and taxes

19. Financial Concurrence by Finance Department: -----

20. Approval of Competent Authority: -----


Aditya Raghunandan B
Manager (Comml)
Bid Manager