Comparative Statement

Technical Bid Opened on 25.05.2023;

Tender ID:2023_AAI_151280_1 Tender Reference No. AAI/ASR/COMML/DFS/2023/04

Total pages of Technical Bid – 226 Pages

Shortfall documents – 04 Pages

Request for Proposal (RFP) to Develop, Operate and Maintain Duty-Free Outlets at SGRDJI Airport, Amritsar.

Documents required as per RFP	**Mumbai Travel Retail Private Limited**	**Page No.**
Index of Submissions	Submitted	225 - 226
Form- I, Letter cum Undertaking Comprising the Proposal	Submitted in prescribed format.	1 - 4
Form-I (Annexure – 1) Details of Bidder	Submitted as M/s Mumbai Travel Retail Pvt. Ltd. Date of Incorporation – 11/03/2021 **Name of Affiliates;** 1) Adani Airport Holdings Ltd. 2) Adani Enterprises Ltd. Also submitted the Certificate from Statutory Auditor for Affiliate (UDIN-23101739BGXTTX4368, VERIFIED)	5 – 15 16 – 17
Form-I (Annexure – 2, Part-1) Technical capacity of the Bidder (Refer to Clause 2.2.3) No prior Experience of Duty-Free business is required.	Submitted along with following documents: - Copy of Balance Sheets, Financial Statements, Auditor's Report for F.Y. 2021-22 and F.Y. 2022-23 duly audited by the Statutory Auditor along with UDIN (verified). Certificate of Incorporation CA certificate for technical eligibility showing business of Duty-Free outlets at airports (Mumbai, Trivandrum, Mangalore, Lucknow, Jaipur, Ahmedabad) **since 19/10/2021** (UDIN -	18 – 19 114 - 220 54 22

	23101739BGXTTZ5688, Verified) Joint Bidding Agreement is not applicable being a single entity.	
Form-I (Annexure – 2, Part-2) Undertaking of Technical Capacity (Refer to Clause 2.2.3 - A)	Submitted in the format.	20
Form-I (Annexure – 3) Financial Capacity of the Bidder (Refer to Clause 2.2.3 - B) Turnover of USD 11,55,220 or Rs.9,49,70,633/- in any One (01) of the financial year during the last Seven (07) years	Submitted as single bidder. Qualifying subsidiaries – Not Applicable CA certificate for financial eligibility showing turnover of **Rs.830.64 Crore** for F.Y.2022-23 (UDIN - 23101739BGXTTZ5688, Verified) As per CA certificate, M/s Adani Airport Holding Ltd (Affiliate) is an equity shareholder in Mumbai Travel Retail Pvt. Ltd. (Bidder) and holds Rs.2.849 Crore of equity (which constitutes 74% of the total paid up and subscribed equity capital) of M/s Mumbai Travel Retail Pvt. Ltd. as on 31/03/2023.	21, 22
Form-I (Annexure – 4) Details of Commercial contracts held / operated (Current and past) at Airport Units under Management of Authority	Submitted as Nil contracts	23
Form-I (Annexure-5) Outstanding Dues Certificate(s)	Submitted as not applicable	24-25
Form – II, Statement of Legal Capacity (duly Notarized)	Submitted duly Notarized document stating that Sunny Jain, General Manager (Finance & Account) will act as their representative and has been duly authorized to submit the RFP.	26 - 27
Form – III, Power of Attorney for Signing of proposal (on Non-Judicial Stam Paper of Rs.100/- duly Notarized)	Submitted on Non-Judicial Stamp paper of Rs.100/- duly Notarized document duly signed by the Director (Paresh Vasant Vaidya) of the company for authorization in the name of SUNNY JAIN, General Manager (Finance & Accounts) Copy of Minutes of the Meeting of the Board of Directors for Authorization in the name of Mr. Sunny Jain, General Manager to submit the subject proposal.	28 – 30 31

Form – IV, Power of Attorney for Lead Member of Consortium (on Non-Judicial Stam Paper of Rs.100/- duly Notarized)	Not Applicable (submitted crossed & unfilled document with sign & stamp)	32 - 33
Form – V, Joint Bidding Agreement in case of Consortium (on Non-Judicial Stam Paper of Rs.100/- duly Notarized)	Not Applicable (Submitted crossed & unfilled document with sign & stamp)	34 - 38
Form – VI, Format of Affidavit (on Non-Judicial Stam Paper of Rs.100/- duly Notarized)	Submitted on Non-Judicial Stamp paper of Rs.100/- duly Notarized and signed & stamped by the authorised signatory.	39 - 42
Form – VII, Integrity Pact (duly Notarized)	Submitted on Non-Judicial Stamp paper of Rs.100/- duly Notarized and signed & stamped by the authorised signatory.	43 - 53
Documents of Incorporation, self-certified	Self-attested Copy of Certificate of Incorporation dated 11/03/2021	54
Copy of PAN Card and GST Registration Certificate**, self-certified**	Self-attested Copy of PAN – AAOCM3986G Self-attested Copy of GST Registration Certificate – 27AAOCM3986G2ZU	55, 222-224
Copy of Memorandum and Articles of Association, if the Bidder is a body corporate, and if a partnership/LLP, then a copy of its partnership deed (In case of consortium for all members)**, self-certified**	Submitted self-attested copy of MOA & AOA	56 - 113
Duly audited Balance Sheet and Profit & Loss Account for the preceding financial year and for the years for which experience claimed as per **Clause 2.2.3 (B).**	Auditor's Report along with Balance Sheet and Statement of Profit & Loss, Cash Flow statement for last 02 financial years. F.Y. 2021-22 (UDIN- 22101739AHNSES3047, verified) F.Y. 2022-23 (UDIN- 23101739BGXTTU4433, verified)	114 - 220
Self-attested copy of proof of payment of Earnest Money Deposit	Submitted for Payment made on 04.05.2023	221
Self-attested copy of proof of payment for cost of RFP documents.	Submitted for Payment made on 04.05.2023	221
Form VIII - Check-list of submissions	Submitted	225 - 226

Para 2.2.3 (A) of Chapter-02 for Threshold Eligibility Criteria **<u>Technical Capacity:</u>**	The bidder has submitted the detail & supporting documents for Technical Capacity (Annexure-2 of Form-I, Part-1) and Undertaking of Technical Capacity as per the Format (Annexure-2 of Form-I, Part-2)	18- 20,
Para 2.2.2 of Chapter-02 for Threshold Eligibility Criteria **<u>B) Financial Capacity:</u>** Turnover of USD 11,55,220 or Rs.9,49,70,633/- in any One (01) of the financial year during the last Seven (07) years	CA certificate submitted for Turnover of **Rs.830.64 Crore** during F.Y.2022-23 (UDIN - 23101739BGXTTZ5688, Verified) which match with the figures of Revenue from Operations mentioned under Statement of Profit & Loss Account for the year ended 31.03.2023. Further as per Statement of Profit & Loss Account for the year ended 31.03.2022, the Revenue from Operations is **<u>Rs.147.85 Crores</u>** which match with the figures of Revenue from Operations (ended on 31.03.2022, F.Y. 2021-22) mentioned under Statement of Profit & Loss Account for F.Y. 2022- 23. UDIN verified.	22, 181, 128

BID MANAGER / COMMERCIAL IN-CHARGE:

Counter Signature

(AIRPORT DIRECTOR)

Signature Not Verified

Digitally signed by HARMANJOTE KAUR
Date: 2023.07.21 16:20:17 IST
Location: eProcurement System for Central PSUs