



भारतीय विमानपत्तन प्राधिकरण AIRPORTS AUTHORITY OF INDIA

Ref: AAI/MDU/C-6/

Date: 28.07.2023

To

By Speed Post/Mail

M/s. Omega Enterprises,
Room No. 106, Bldg-5,
Ganesh Wadi CHS.,
Akruti Tower,
Bhim Nagar, MIDC,
Andheri East, Mumbai – 400093.

Sub: Award of License - **'Trolley Advertisement Rights cum Retrieval Facility (Short Term) at Madurai Airport' – Reg.**

Ref: 1. Your E-Tender for the above contract at Madurai Airport.
2. Provisional award letter No.AAI/MDU/C-6 dated 14.07.2023.

Sir,

Competent Authority is pleased to award the License for the facility of 'Trolley Advertisement Rights cum Retrieval Facility (Short Term) at Madurai Airport' for 600 (Six Hundred only) trolleys at the quoted rate of Rs. 40.50/- (Rupees Forty Rupees, Fifty Paise only) per trolley per month w.e.f 15.07.2023 for a period of Three (03) months or further extendable by three months or award of regular tender whichever is earlier with the following conditions:

1. The licensee shall pay the licence fee @ Rs.24,300/- (Rupees Twenty Four Thousand Three Hundred only) per month for Three (03) months for 600 trolleys.
 - a. License Fees shall be subject to annual escalation of 10%. (If applicable).
 - b. The first annual escalation will be applicable after completion of one year + six months license period. Thereafter the same will be applicable after completion of subsequent one-year period there from. Even if, on account of any delay whatsoever, licensee could not commence business operations on the expiry of gestation period stipulated in NIT, for the purpose of calculation of date on which 18 months of license period completed (date on which first escalation is applied) shall be deemed from next day of expiry of gestation period stipulated in NIT.
2. In addition to the Licence Fee, the Licensee shall be liable to pay:
 - a. All applicable Government Taxes including GST (presently at the rate of 18%) or at the rates declared by Government of India or State Government from time to time.
 - b. In addition to above, Licensee has to pay parking fee & other fees, if any, to the parking contractor, as per the terms & conditions of prevailing Car parking license at Madurai Airport.

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वमानपत्तन निदेशक का कार्यालय, मदुरै हवाई अड्डा, मदुरै - 22.
Office of the Airport Director, Madurai Airport, Madurai-22.



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- c. Gestation period will be NIL, since M/s. Omega Enterprises is the existing Licensee.
 - d. The licensee has to ensure all the compliances including security compliances etc. within the business gestation period itself. The licensee has to apply for BCAS security clearance through online in the website <https://esahaj.gov.in> as concessionaire and the licensee has to submit the required documents as per BCAS requirement to get the clearance.
 - e. The licensee to ensure that the Police verification/antecedents verification of the employees as per guidelines of BCAS before applying for Airport Entry Passes in favour of their employees. Charges applicable for issue of Airport Entry Passes of their employees shall be borne by the licensee. Further the Licensee must have the security programme approved by RDCOS, BCAS, Chennai. For this, the licensee has to submit the Security Programme immediately as per BCAS requirement and to get the approval of their security programme within the Gestation period. This office will not be held responsible for any delay in getting the approval from BCAS. Licensee would be permitted to start the operation only after complying the security formalities. However, the quoted licence fee is payable from the date of completion of Gestation period or commencement of business whichever is earlier.
3. The licensee shall pay the advance licence fee for first month works out to Rs.28,674/- (L/Fee Rs.24,300/- + GST 18 % Rs.4374/-). EMD amount Rs.50,000/- available with AAI will be refunded on completion of formalities as per the award letter. The Licensee shall make payment of license fee etc. either by cheque/demand drafts drawn on local banks or through RTGS/NEFT. No outstation cheque shall be accepted in payment of license fee etc. In addition to the above said L/Fee, Licensee shall pay all charges towards consumption of electricity and water as may be due as determined by the authority and at the rate (s) fixed by it from time to time.
 4. AAI shall raise bill on or before 10th of every month. The concessionaire has to make the payment of license fees etc. by 25th of the same month, failing which interest on delayed payment at the rate of 9% per annum shall be charged from the due date for delay period of up to 30 days and if delay is for more than 30 days, then interest at the rate of 18% per annum shall be charged from the due date, for entire delayed period.

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5. The licensee shall deposit a sum of Rs.9,558/- i.e. an amount (Total security deposit Rs.86,022/- (-) Existing security deposit Rs.76,464/-) equal to Three (03) months of license (based on First year license fee) fee and GST as Security Deposit.
6. The licensee is responsible for retrieval of the trolleys as per the NIT conditions particularly as per the special terms and conditions of the agreement in the NIT.
7. The licensee has the right to display advertisements on the trolleys conforming to aesthetics of Airport and as per law. However, this License does not confirm any exclusive advertisement right on the licensee for the advertisement on the trolleys and AAI shall be at liberty for addition of any similar licence in future.
8. It may be noted that the Earnest Money Deposit of the successful bidder may be forfeited and the bidder shall be liable to be debarred for further participation in AAI's tender(s) / e tender(s) for a period of One (1) year, on account on non- completion of the following as per clause 5 of the General Information and Guidelines of the NIT:
 - a. Acceptance of the offer within Seven (07) days from the date of issuance of the award letter addressed to the party.
 - b. Payment of advance license fee for one month within 10 days from the date of issuance of the award letter.
 - c. Payment of Security Deposit within 15 days from the date of issuance of award letter, amounting to 03 months equivalent Licence fee/Concession fee & GST of the First (01st) year to AAI as an interest free security Deposit in the form of DD/PO/RTGS/NEFT.
 - d. Execution of the Agreement within 15 days from the date of issuance of award letter (Stamp Duty and Agreement Registration Fees to be borne by the licensee).
 - e. Commencement of the facility w.e.f 15.07.2023
9. The acceptance of the offer should be conveyed by signing and returning the duplicate copy of the award letter immediately.
10. The licensee is liable to obtain proper insurance coverage for their properties/goods stored or used in the licensed premises.
11. The licensee shall obey the Central and State Govt. Labour laws in force from time to time and ensure their registration etc. as per rules.

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12. The licensee shall abide by the rules and regulation and legislation of Central and State Government on Environmental protection.
13. The licensee is liable to implement the AAI commitments and practices on ISO 9001-2015 (Quality Management System and ISO 14001-2015 (Environmental Management System).
14. This award letter and E-Tender is made as a part of Agreement.

Yours faithfully,

के.गोवर्धन रेड्डी / K. Govardhan Reddy

वरिष्ठ प्रबंधक (वाणिज्यिक) / Senior Manager (Commercial)

कृते विमानपत्तन निदेशक / For Airport Director

के. गोवर्धन रेड्डी / K. GOVARDHAN REDDY

वरिष्ठ प्रबंधक (वाणिज्यिक) / Senior Manager (Commercial)

म.वि.प्रा. मदुरै हवाई अड्डा / AAI, Madurai Airport

Copy to: RED, AAI, SR- Kind Attn: JGM (Comml), AAI, SR

Internal: In-Charge, Finance/Electrical/Civil/Ops./CNS/ATM/Security/MT