



भारतीय विमानपत्तन प्राधिकरण

AIRPORTS AUTHORITY OF INDIA

F.No. CL-13024/26/2022-APD-CHENNAI / 1518

24.04.2023

Speed Post/ Email

M/s. Crest Digital Pvt Ltd
Corp Office: Plot No. 278, A Square Building,
Udyog Vihar, Ph-II,
Gurugram – 122002,
Haryana.

Subject: Letter of Intent to Award (LoIA) "License for Installation/Provision of Infrastructure to Provide Customized Shared In- Building Solutions (IBS) at Chennai Airport – Reg.

Reference: Notice Inviting e- Tender (NIT) with e-Bid no. 2023_AAI_148678_1 dated 14.03.2023.

Sir,

Reference is made to your bid against the tender inviting notice floated by AAI Chennai Airport on the above subject in CPP Portal on 14.03.2023 with Tender ID No 2023_AAI_148678_1.

The Technical and Financial bid of the subject tender was opened on 12.04.2023 and on 20.04.2023 respectively wherein you have emerged as the H1 bidder. In this regard, approval of the Competent Authority is hereby conveyed to grant the License in your favour as per the following terms and conditions: -

1	License	License for Installation/Provision of Infrastructure to Provide Customized Shared In- Building Solutions (IBS) at Chennai Airport
2	Business Incubation Period	Thirty (30) days from the date of issuance of LOIA. All formalities/conditions of award as specified herein are to be completed within the Business Incubation Period in the order mentioned herein: 1) Payment of outstanding dues at all AAI controlled airports pertaining to the period till the date of issuance of LOIA. 2) Acceptance of LOIA within seven (07) days from the date of issuance of the LOIA. The acceptance letter must declare the clearance of all outstanding dues as mentioned above. 3) Furnishing Security Deposit as specified in para-7 of LOIA within 15 days from the date of issuance of LOIA. 4) Payment of advance License Fee for one month plus applicable taxes within 15 days from the date of issuance of the LOIA. 5) Execution of license agreement as per Annexure-A of NIT within 15 days from the date of issuance of LOIA.

फैक्स : 044 - 2256 0008 इ पी ए बी एक्स : 2256 0551, चेन्नई हवाईअड्डा, चेन्नई - 600 016. 1 | 3 Page

Fax : 044 - 2256 0008 EPABX : 2256 0551, Chennai Airport, Chennai - 600 016.

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3	Handing over of sites	On Completion of all the formalities mentioned in Para No.2 above.
4	Gestation period	One Twenty (120) days or commencement of facility whichever is earlier for all the locations, reckoned from the date of handing over of sites shall be permissible. In case of failure to complete formalities of Business Incubation period, Gestation period will be deemed to have commenced on thirty first (31 st) day from the date of issuance of LOIA. However, sites shall be handed over only after completion of formalities of Business Incubation Period.
5	Period of concession	Seven (07) years from the date of commencement of facility or completion of Gestation period, whichever is earlier, extendable by Three (03) years .
6	License fee	Rs. 1,06,00,001/-per month (Rupees One Core and Six Lakh One only) per month plus applicable taxes subject to escalation as per Clause 4 of NIT. - All applicable Government Taxes, including GST (presently at the rate of 18%) or at the rates declared by Government of India or State Government from time to time. - Charges for the consumption of the electricity and water consumed for the purpose of use of the said license as becomes due and payable and in accordance with the directions of the Authority and at the rates as fixed by AAI from time to time
7	Security Deposit (Non-Interest Bearing)	Rs. 10,00,64,000/- (Rupees Ten Crore and Sixty-Four Thousand only) towards License Fee. Rs. 63,60,000/- (Rupees Sixty-Three Lakh and Sixty Thousand Only) towards security deposit in respect of electricity charges. Total =Rs.10,64,24,000/- (Rupees Ten Crore Sixty-Four Lakh Twenty-Four Thousand Only). Mode: RTGS/NEFT/Bank Guarantee. If Bank Guarantee is submitted, bank guarantee should be from a nationalised/scheduled bank. Bank guarantee from co-operative banks, even scheduled co-operative banks, shall not be acceptable
8	Advance license fee	Rs.1,25,08,001/- (Rupees One Crore Twenty-Five Lakh Eight Thousand and One Only). [Incl. of GST]
9	License agreement	Execution of license agreement (as per NIT) on stamp paper of Rs.100/- . All related costs to be borne by the licensee.

OTHER TERMS AND CONDITIONS

- Please note that non-acceptance of award or non-completion of the above formalities within the time stipulated herein may result **in forfeiture of Earnest Money Deposit and/or debarment for further participation in the tenders at AAI airports or at any other place in control of AAI for a period of one (01) year.**
- The licensee has to ensure security compliances etc., within the business incubation period itself. The licensee has to apply for BCAS Security Clearance through online in the website <https://esahaj.gov.in> as an concessionaire.



Hence, the licensee has to submit the required document as per the BCAS requirement and to get the clearance. After obtaining clearance the agency should ensure to submit Security Programme.

3. The licensee has to ensure that the Police Verification / Antecedents verification for their employees as per the guidelines of BCAS is available before applying for Airport Entry Permit in favour of their employees. Charges applicable for issue of Airport Entry Permit shall be borne by the licensee.
4. The entities who have already obtained Security Clearance for their operations in other region(s), should intimate RO, BCAS, Chennai accordingly duly enclosing 1) Intimation letter regarding establishing their business in Chennai Airport, 2) Security Clearance issued by BCAS, HQ, 3) Provisional security Clearance(s) issued by RO, BCAS of other Region(s), 4) Written Contract Agreement by Jt.GM (Commercial),AAI Chennai. 5) Authorized Signatory for Chennai Airport and 6) Security programme for Chennai Airport.
5. Failure to comply with any of the above instructions will entail suspension or withdrawal of TAEP/AEP issued.
6. The above points are not exhaustive and the updation/ addition/ omission if any will be appraised from time to time
7. AAI reserves the right to amend this LOIA by subsequent letters.
8. All the above conditions, General terms and conditions, Special terms and conditions other terms and conditions as per NIT, shall form part and parcel of the agreement.
9. Acceptance of the award may be conveyed by signing and submitting a copy of this LOIA to AAI within 07 days.

Thanking you,

Yours Sincerely,


24.04.23

(M. SELVANAYAGAM)
Jt. GM (Commercial)
For Airport Director