



भारतीय विमानपत्तन प्राधिकरण

AIRPORTS AUTHORITY OF INDIA
SRINAGAR AIRPORT SRINAGAR
TEL: 0194-2303000 - 03 (FAX) 2303313

AAI/SXR/Comm/399/SIM CARDS/ 11

Dated 05/04/2023

To,

M/s Raja and Sons Enterprises (Through email and speed post)
FIRST TANCHBAGH FRESTBAL
PAMPORE (J&K)-191121

Subject: Award of Short Term License for setting up unmanned counter for free calling facility inside arrival hall with outlet for sale of SIM Cards: Global SIM Card / International Calling Card Counter & National / Local SIM Card Counter and non-electronic accessories at Srinagar International Airport, Srinagar.

Dear Sir,

Please refer to your participation in the e-tender no. 2023_AAI_141954_1 for the subject facility for which Technical bids were opened on 14.02.2023 and the financial bids were opened on 23.03.2023. The competent authority is pleased to award you the License to operate for setting up unmanned counter for free calling facility inside arrival hall with outlet for sale of SIM Cards: Global SIM Card / International Calling Card Counter & National / Local SIM Card Counter and non-electronic accessories at Srinagar International Airport, Srinagar on the following terms and conditions:

Terms and Conditions:

1. Description of Facility:

License to operate for setting up unmanned counter for free calling facility inside arrival hall with outlet for sale of SIM Cards: Global SIM Card / International Calling Card Counter & National / Local SIM Card Counter and non-electronic accessories at Srinagar International Airport, Srinagar

2. Location and Space/Area (in Sqm/Sqft):

AREA ALLOTTED (Subject to site conditions) :

- a. A space of 02 to 03 SQM (depending upon the location) shall be provided and shall be permitted for self branding carrying information that a mobile accessories shop is available outside for purchasing post paid SIMs, pre on post SIMs and other non-electronic accessories etc.
- b. Area 03 to 05 SQM (depending upon location and availability) outside (approx.) Terminal Building (arrival side) for sale of Non- Electronic Accessories
3. **Period of License:** The license shall be valid for a period of 06 (Six) months extendable by 03 (Three) months or commencement of Master Concession Retail, whichever is earlier unless terminated earlier on account of following:
 - a. By giving 30 days' notice in writing from either side without assigning any reason.

[Handwritten signature]
06/04/23

- b. Terminated by AAI on a short notice on account of un-satisfactory performance.
 - c. Termination of expiry of the specified time period allotted for unresolved internal dispute resolution.
 - d. Termination for regulatory / legislative or supervisory requirements.
4. **License Fee:** During the license period, the licensee shall pay to the Authority every month in advance, by way of license fee and applicable charges and taxes on or before 25th day of English calendar month as under: -

Period	Monthly License Fee (INR) excluding CAM/utility/GST
1 st year	Rs 33,333 (Rupees Thirty Three Thousand Three Hundred Thirty Three only)/- plus applicable charges and taxes

The license fee is subject to escalation as per the provisions given in the tender.

5. **Business Incubation Period:** Business Incubation Period of 15 days is applicable from the date of issue of the Award Letter. You are requested to complete all the formalities/ conditions of award including payment of Advance License Fee, remittance of Security Deposit and execution of License Agreement within this period.

6. **Gestation Period:**

A. Gestation period of 15 Days, reckoned from the date of handing over of sites shall be Permissible.

b. No gestation period is to be permitted in case of renewal/award of the concession/ license in Favor of the existing licensee in the same place (i.e. same area as well as location).

i. where there is change in location or due to suspension of the business to carry-out modification at the existing area etc. in the concession/ license premises, normal gestation period, as defined above, may be permitted.

ii. If there is increase in the area in the new license at the same location awarded to existing licensee, the gestation period would be applicable for the incremental area only (if he continues with the business from the existing area and needs development period for the incremental area). In this scenario, licensee shall continue to be billed on the basis of quoted license fee on pro-rata basis for existing area. Billing for the newly developed/ incremental area shall be started after expiry of gestation period.

You are required to procure all Applicable Permits/Licenses under applicable Laws including BCAS security clearance, which are required to perform the License and submit copies thereof to Authority, within this period. No extension of gestation period on any reason whatsoever will be granted.

7. **Space Rent (if applicable):** A/C area space rent is Rs.1440/- psqm p.m. and space rent for non-A/C area (if applicable) is Rs.960/- psqm p.m., which is subject to annual compound escalation as mentioned in NIT.

8. **Other Charges:**

- a. CAM (Common Area Maintenance) charges: As per the tender provisions.
- b. Utility /Facilitation charges: As per the tender provisions.
- c. Electricity and Water: As per the tender provisions.

d. GST or any other tax levied by State / Central Govt. as applicable from time to time will be extra.

9. **Advance License Fee:** You are required to pay one-month License Fee in advance (by RTGS/NEFT), of Rs. 39,648/-, as per the details below:

Particulars	Amount (Rs.)
Monthly License Fee	Rs 33,333.00
CAM/Utility/Facilitation Charges (for 08 SQM @ Rs.1440/- PSMPM	Rs.1152.00
Sub Total	Rs.34,485.00
GST @18% on above	Rs.6207.00
Total	Rs.40,692.00

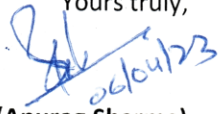
10. **Security Deposit:** The performance security deposit amounting to **Rs.1,23,000 /- (Rupees One Lakh Twenty Three Thousand only)** equivalent to 03 (Three) months quoted license fee shall be deposited in the form Demand Draft /Bank Guarantee from any Nationalized/Scheduled Bank (Bank Guarantee from Co-operative Banks, even scheduled co-operative banks, shall not be acceptable) in the absolute favour of Airports Authority of India, Srinagar Airport. The Bank Guarantee should be valid for the entire period of license plus Six (06) months. No interest is payable on performance security deposit by AAI.

The SD amount equivalent to 01 month concession fee to be submitted in the form of BG from any scheduled commercial bank (Bank Guarantee from co-operative bank, even scheduled, will not be accepted) and balance 02 months equivalent concession fee by way of NEFT/RTGS or DD/PO. **The BG shall be submitted through SFMS.**

11. **Security Deposit towards utility/electricity Charges:** The utility/electricity security deposit amounting to **Rs.25,000 /-(Rupees Twenty Five Thousand only)** for electricity charges shall be deposited by you to AAI in addition to the above security deposit in absolute favour of Srinagar Intl. Airport, Srinagar in the form of Bank Guarantee/DD/Pay Order/NEFT/RTGS. No interest is payable on security deposit by AAI. The said security deposit will cover SD towards all types of utilities such as Electricity, Water, Data Port, Telephone etc.
12. **License Agreement:** You shall have to enter into an Agreement on Non-judicial stamp paper (of appropriate value/ Rs.100) within 15 (Fifteen) days from the date of issue of this award letter.
13. **BCAS Clearance:** You have to obtain all necessary Security Clearance from BCAS/any other regulatory agency as required (as applicable), within the Gestation Period. You are required to login and apply in 'e-Sahaj' portal within 05 (Five) days from the date of award letter. The required documents for security clearance are to be submitted to this Office within 10 (Seven) days from the date of award letter. No extension of Gestation Period, on account of non-receipt of BCAS clearance will be given.
14. **Airport Entry Pass:** Work Permits will be issued to your legitimate workers for construction/fabrication of counters/kiosks etc., on submission request along-with valid documents as per BCAS requirement, subject to verification. Airport Entry Pass (AEP) will be issued to your legitimate staff on submission of request along-with valid documents, subject to verification. Mere submission of request will not entail you for the issue of AEP/Worker Permits. The fees for issuance of Airport Entry Permits/Passes payable to BCAS/appropriate authorities shall be borne by the licensee.



15. **Layout Plan:** You have to submit the layout plan of the outlets with detailed drawings and get them approved by the concerned Departments of AAI, before execution of work.
16. **Electric Load:** You have to submit the electrical load requirements and electrical fittings layout of the counters/kiosks and get them approved by the concerned Departments of AAI, before execution of the works.
17. **Single Point of Contact (SPOC):** The Commercial Department will act as the SPOC for obtaining all internal permits, remittance of SD/License Fee and execution of License Agreement.
18. It may be noted that the Earnest Money Deposit of the successful bidder may be forfeited and the bidder may be debarred for further participation in AAI's tender(s) / e tender(s) for a period of one(01) year, on account on non-completion of the following:
- a) Acceptance of the offer within **seven (07) days** by submitting a duplicate copy of this LoA, duly signed by the Bidder/Authorised Signatory from the date of issuance of the award letter addressed to the party.
 - b. Payment of advance license fee for one month within **15 days** from the date of issuance of the award letter.
 - c) Payment of Security Deposit within **15 days** from the date of issuance of award letter.
 - d. Payment towards security deposit in respect of electricity charges within **15 days** from the date of issuance of award letter.
 - e) Execution of the Agreement within **15 days** from the date of issuance of award letter (on Stamp Paper of appropriate value, related costs to be borne by the licensee).
 - f) Commencement of the facility within gestation period.
19. This Letter of Award (LoA)/revised LoA (if any), its acceptance, the NIT documents and its corrigenda (as applicable) will for part and parcel of the License Agreement. This is issued with the approval of the Competent Authority.

Yours truly,

(Anurag Sharma)
Sr. Manager (Comml.)
For Airport Director
Srinagar International Airport

Encl:Annex.-I: Schedule of Premises

Copy to: PS to APD Srinagar
All Concerned

SCHEDULE OF PREMISES

1	AREA ALLOTTED	a. Space of 02 to 03 SQM (depending upon the location) shall be provided and shall be permitted for self branding carrying information that a mobile accessories shop is available outside for purchasing post paid SIMs, pre on post SIMs and other non-electronic accessories etc. b. Area 03 to 05 SQM (depending upon location and availability) outside (approx.)Terminal Building (arrival side) for sale of Non- Electronic Accessories.
2	LOCATION	Inside Arrival Hall & Outside Terminal Building (Arrival side) or as decided by AAI.
3	PURPOSE	Short Term License for setting up unmanned counter for free calling facility inside arrival hall with outlet for sale of SIM Cards: Global SIM Card / International Calling Card Counter & National / Local SIM Card Counter and non-electronic accessories outside terminal building at Srinagar International Airport, Srinagar.

1. Location Layout: As below

8/10/23

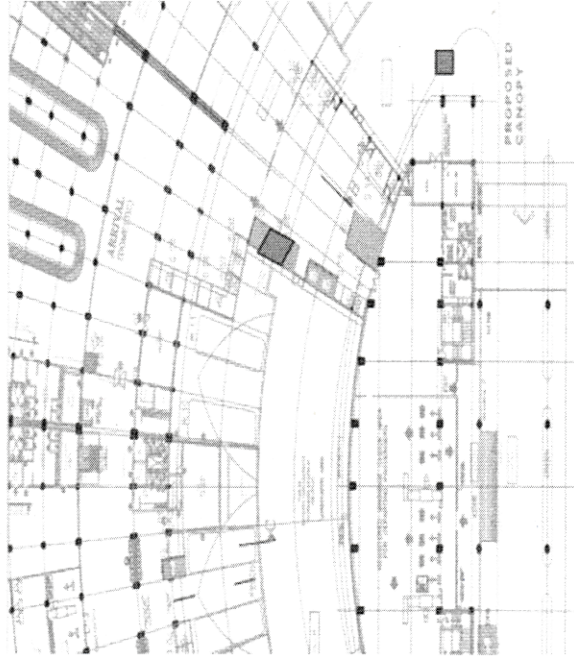
Location Map

Tender ID: 2023_AA1_141954_1

Tender Ref: AA1/SVR/COMM/RETAIL/2023

APPENDIX: 4 of Annexure-A

CONCESSION AREA LAYOUT



Locations for facility ■

Location layout of Short Term License for setting up unmanned counter for free calling facility inside arrival hall with outlet for sale of SIM Cards: Global SIM Card / International Calling Card Counter & National / Local SIM Card Counter and non electronic accessories outside terminal building at Srinagar International Airport, Srinagar.