



भारतीय विमानपत्तन प्राधिकरण

AIRPORTS AUTHORITY OF INDIA

F.No. CL-13024/26/2022-APD-CHENNAI /1589

28.04.2023

Speed Post/ Email

M/s. SITA Information Networking Computing India Pvt Ltd,
AFL House, Ground Floor,
Lok Bharati Complex, Marol Maroshi RD,
Marol, Andheri, Mumbai – 400 059.

Subject: Letter of Intent to Award (LoIA) "License for Radio (Remote) Ground Station (RGS) at Chennai Airport – Reg.

Reference: Notice Inviting e- Tender (NIT) with e-Bid no. 2023_AAI_141910_1 dated 19.01.2023.

Sir,

Reference is made to your bid against the tender inviting notice floated by AAI Chennai Airport on the above subject in CPP Portal on 19.01.2023 with Tender ID No 2023_AAI_141910_1.

The Technical and Financial bid of the subject tender was opened on 24.02.2023 and on 21.03.2023 respectively wherein you have emerged as the H1 bidder. In this regard, approval of the Competent Authority is hereby conveyed to grant the License in your favour as per the following terms and conditions: -

1	License	License for Radio (Remote) Ground Station (RGS) at Chennai Airport
2	Formalities to be Completed	All formalities/conditions of award as specified herein are to be completed within the Business Incubation Period in the order mentioned herein: 1) Payment of outstanding dues at all AAI controlled airports pertaining to the period till the date of issuance of LOIA. 2) Acceptance of LOIA within seven (07) days from the date of issuance of the LOIA. The acceptance letter must declare the clearance of all outstanding dues as mentioned above. 3) Furnishing Security Deposit as specified in para-7 of LOIA within 15 days from the date of issuance of LOIA. 4) Payment of advance License Fee for one month plus applicable taxes within 15 days from the date of issuance of the LOIA. 5) Execution of license agreement as per Annexure-A of NIT within 15 days from the date of issuance of LOIA.
3	Handing over of sites	Since M/s. SITA Information Networking Computing India Pvt Ltd is the existing licensee, no separate handing over will be made.



4	Gestation period	No gestation period is permitted since the award of the concession/license is in favour of the exiting licensee in the same place i.e., same area as well as location. Accordingly, this contract will be effective from 01.04.2023 onwards.
5	Period of concession	01.04.2023 to 31.03.2028 [Five (05) years]
6	License fee	1. USD 3000 per month plus applicable taxes subject to escalation as per Clause 4 of NIT. 2. Applicable Space rental: Presently normal notified AC space rent of Rs. 3,470/- per sqm. per month and Rs. 2,310/- Per Sqm Per Month for Non- AC space is applicable for FY 2023-2024. Further the rates are subject to annual escalation @ 7.5% compounding on 1st April of every year or as may be notified by AAI from time to time. 3. Utility/ Facilitation Charges at 10% of normal space rent (or as may be notified by AAI from time to time). 4. All applicable Government Taxes, including GST (presently at the rate of 18%) or at the rates declared by Government of India or State Government from time to time. 5. Charges for the consumption of the electricity and water consumed for the purpose of use of the said license as becomes due and payable and in accordance with the directions of the Authority and at the rates as fixed by AAI from time to time
7	Security Deposit (Non-Interest Bearing)	Rs. 17,58,000/- (Rupees Seventeen Lakhs and Fifty-Eight Thousand only) towards License Fee. Rs. 1,49,000/- (Rupees One Lakh and Forty-Nine Thousand Only) towards security deposit in respect of electricity charges. Total =Rs.19,07,000/- (Rupees Nineteen Lakh Seven Thousand Only). Mode: RTGS/NEFT/Bank Guarantee. If Bank Guarantee is submitted, bank guarantee should be from a nationalised/scheduled bank. Bank guarantee from co-operative banks, even scheduled co-operative banks, shall not be acceptable
8	Advance license fee	USD 3000 Plus GST.
9	License agreement	Execution of license agreement (as per NIT) on stamp paper of Rs.100/. All related costs to be borne by the licensee.

OTHER TERMS AND CONDITIONS

1. Please note that non-acceptance of award or non-completion of the above formalities within the time stipulated herein may result **in forfeiture of Earnest Money Deposit and/or debarment for further participation in the tenders at AAI airports or at any other place in control of AAI for a period of one (01) year.**



2. The licensee has to ensure security compliances etc., within the business incubation period itself. The licensee has to apply for BCAS Security Clearance through online in the website <https://esahaj.gov.in> as an concessionaire. Hence, the licensee has to submit the required document as per the BCAS requirement and to get the clearance. After obtaining clearance the agency should ensure to submit Security Programme.
3. The licensee has to ensure that the Police Verification / Antecedents verification for their employees as per the guidelines of BCAS is available before applying for Airport Entry Permit in favour of their employees. Charges applicable for issue of Airport Entry Permit shall be borne by the licensee.
4. The entities who have already obtained Security Clearance for their operations in other region(s), should intimate RO, BCAS, Chennai accordingly duly enclosing 1) Intimation letter regarding establishing their business in Chennai Airport, 2) Security Clearance issued by BCAS, HQ, 3) Provisional security Clearance(s) issued by RO, BCAS of other Region(s), 4) Written Contract Agreement by Jt.GM (Commercial), AAI Chennai. 5) Authorized Signatory for Chennai Airport and 6) Security programme for Chennai Airport.
5. Failure to comply with any of the above instructions will entail suspension or withdrawal of TAEP/AEP issued.
6. The above points are not exhaustive and the updation/ addition/ omission if any will be appraised from time to time
7. AAI reserves the right to amend this LOIA by subsequent letters.
8. All the above conditions, General terms and conditions, Special terms and conditions other terms and conditions as per NIT, shall form part and parcel of the agreement.
9. Acceptance of the award may be conveyed by signing and submitting a copy of this LOIA to AAI within 07 days.

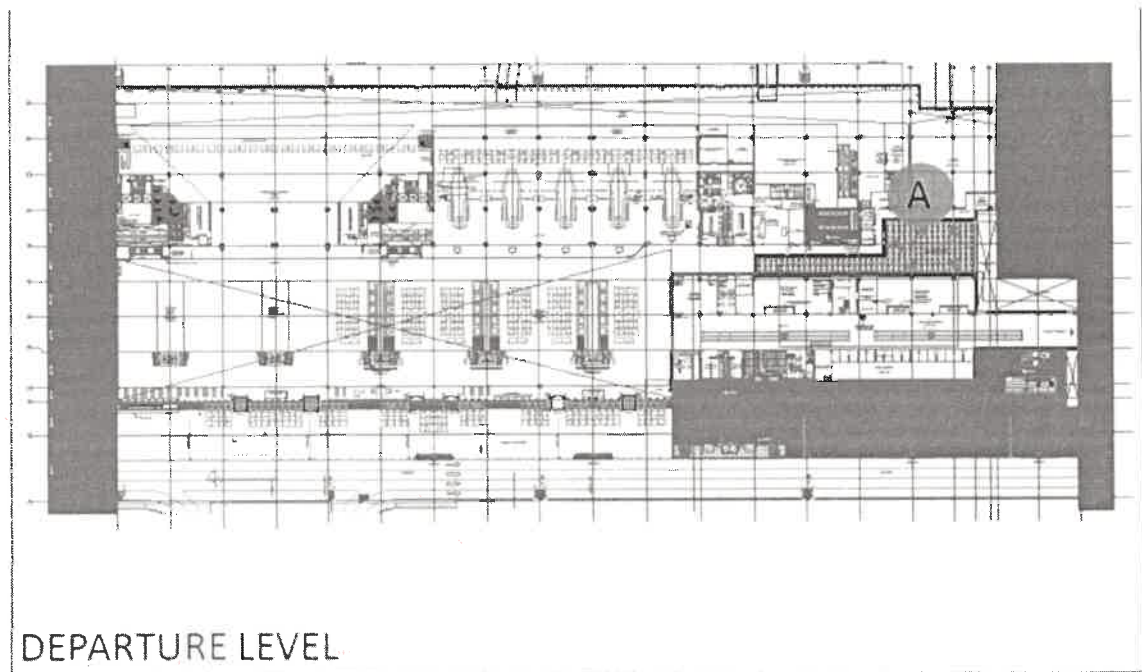
Thanking you,

Yours Sincerely,

(Kishore Killampalli)
Sr. Manager (Commercial)
For Airport Director



Location Layout



SCHEDULE OF PREMISES

RADIO (REMOTE) GROUND STATION [RGS] at Chennai Airport.

1. AREA ALLOTTED: 5.00 Sqmtr (approx.) including antenna on the roof of Terminal building
2. LOCATION: New International Terminal-2, CHENNAI AIRPORT