



भारतीय विमानपत्तन प्राधिकरण
AIRPORTS AUTHORITY OF INDIA

No. AAI/OP-12018/10/2022-Operations-Part(1)/273

Date: 20.09.2023

To,

M/s Trikuta Travel Planners,
168/1, Railway Road, Nanak Nagar,
Jammu

Sub: Letter of Intent to Award (LOIA) for Concession for Ground Handling Services at Adampur (Jalandhar) Airport, Jalandhar to M/s Trikuta Travel Planners

References:

1. E-bid invitation no.: 2023_AAI_140536_1 dated 5th January, 2023.
2. Your technical bid opened on 07.02.2023, financial bid opened on 03.03.2023 through CPP portal.

Kind Attn: Mr. Ajay Kumar Gupta, Proprietor (Authorized Signatory) on behalf of M/s Trikuta Travel Planners.

Sir,

1. This has reference to your submission of Bid on 30.01.2023. I am pleased to inform that the Competent Authority has accepted your offer of quoted MAG at **INR Rs. 6,99,999.00 (Rupees Six Lakhs Ninety Nine Thousand Nine Hundred & Ninety Nine only)** excluding taxes (GST etc.) and other applicable charges. MAG will be escalated at 20% on completion of every five years for providing Ground Handling Services at Adampur (Jalandhar) Airport, Jalandhar, Punjab.
2. This is a non-exclusive Concession for providing Ground Handling services at Adampur (Jalandhar) Airport, Jalandhar, Punjab for a period of 10 years from the Commercial Operations Date (COD). AAI reserves its right to select additional 3rd party ground handling agency through bidding process as and when it deems fit as per Applicable Law.
3. Airports Authority of India ("AAI"), hereby declares **M/s Trikuta Travel Planners**, as the **"Selected Bidder"** (hereby now referred as **You**) within the meaning of the RFP document, subject to the fulfilment of terms and conditions of the RFP document and the Concession Agreement.
4. You are advised to submit the duplicate copy of LOIA in acknowledgement and acceptance of all the terms and conditions of this LOIA duly signed within 07 (Seven) days of issue of this LOIA to Airport Director, Airports Authority of India, Adampur (Jalandhar) Airport, Jalandhar, Punjab - 144103.

[Handwritten signature]

5. You shall ensure the following for entering into the Concession Agreement with AAI and for performing all its obligations under the RFP document and as the Concessionaire in terms of the Concession Agreement for the Project;
- (i) You shall submit for the performance of obligations hereunder no later than 45 (forty-five) days from the date of issue of LOIA or signing of the Agreement whichever is earlier, an irrevocable, unequivocal and unconditional guarantee from a scheduled commercial bank (other than cooperative scheduled bank) in India in favour of 'Airports Authority of India' Payable at Jalandhar for a sum equivalent to 10 (Ten) months of the Minimum Annual Guarantee for the first year (MAG) quoted **i.e Rs. 5,83,340.00 (Rupees Five Lakhs Eighty Three Thousand Three Hundred & Forty only)** excluding taxes (GST etc.) and other applicable charges. The validity of the bank guarantee should be for a period of 18 months from the date of its issue, as per the terms and conditions of the RFP document and the Concession Agreement. For subsequent years, the amount & validity of the Bank Guarantee will be derived based on the provisions in the RFP/Concession Agreement.
 - (ii) In case you have valid Security Clearance, You shall furnish the same within 7 working days after issuance of this LOIA and LOIA shall be deemed as Letter of Award (LOA) on the date of submission of proof of requisite Security Clearance as per Applicable Laws.
 - (iii) In case you are required to obtain security clearance then you have to make an application in the e-sahaj portal of BCAS within 07 working days after issuance of this LOIA and obtain requisite Security Clearance as per the timelines provided in the RFP/Concession Agreement. In this case LOIA shall be deemed as Letter of Award (LOA) on the date of issue of requisite Security Clearance as per Applicable Laws.
 - (iv) You shall ensure the execution and delivery of the Concession Agreement within 10 (Ten) days from the LOA.
 - (v) You shall submit one-month advance license fee of quoted MAG i.e **Rs. 58,334.00 (Rupees Fifty Eight Thousand Three Hundred & Thirty Four only)** excluding taxes (GST etc.) and other applicable charges in the office of Airport Director, Airports Authority of India, Adampur (Jalandhar) Airport, Jalandhar, Punjab - 144103 before commencement of operation at site.
6. In the event of non-adherence of timelines as per RFP/Concession Agreement by you/SPV, the same will result in cancellation of LOIA/LOA/Concession Agreement at sole discretion of the Authority unless extended by the Authority and you/SPV shall not be entitled to and shall be considered to have forgone all its rights, benefits and interests under the LOIA or LOA. Also, the Authority shall have the right to forfeit the Bid Security or Performance Security, as the case may be, and you/SPV will be debarred for a period of one year or more for participation in future tenders of AAI from the date of debarment as per the provisions contained in the RFP & Concession

Handwritten signature/initials

Agreement. Unless otherwise defined herein, all capitalized terms herein, shall have the meaning ascribed to it in the RFP document.

7. You shall comply with all other requirements as set out in the RFP document and for all purposes, the conditions of the RFP, Corrigendum (s) and Concession Agreement document form the part of this LOIA and shall be read as part of this LOIA. You shall not be entitled to seek any changes in the Concession Agreement and shall have to agree to abide by and be bound by the terms of the RFP document, Corrigendum (s) and the Concession Agreement.
8. You are required to submit the undertaking enclosed i.r.o. the verification of credentials/ compliance of NIL outstanding dues for the intervening period (undisputed ones) submitted by you to be eligible as per technical criteria. Documents submitted by You, if found to be forged /false at any stage, AAI have sole discretion to cancel the LOIA and You shall be debarred from AAI for taking participation in all future AAI works & any other suitable action may be taken against your company/firm as deemed fit by the Authority.
9. You are advised to contact immediately to the Airport Director, Airports Authority of India, Adampur (Jalandhar) Airport, Jalandhar i.e. the Authority's Representative for execution of the above-mentioned steps in this LOIA and further action as per RFP/Concession Agreement.

Yours Sincerely,



(Capt. Dilip Kumar)
General Manager (Ops)
For Executive Director (Ops)

UNDERTAKING (on agency Letter head)

I/We (Name of the company/consortium)
..... hereby undertake the compliance of NIL
outstanding dues for the intervening period (undisputed ones) as per
Appendix-9C of RFP submitted along with the bid, credentials or any other
document submitted by me/us, if found to be forged /false at any stage, I/We
may be debarred from AAI for taking participation in all future AAI works &
any other suitable action may be taken against our company/firm as deemed
fit by AAI.

Signature of Director of the company /firm



Signature Not Verified

Digitally signed by **Prakash KUMAR**

Date: 2024.09.24 16:36:08 IST

Location: eProcurement System for Central PSUs