

REGIONAL OFFICE- KERALA
NATIONAL HIGHWAYS AUTHORITY OF INDIA

Minutes of the financial bid evaluation (Date - 27.09.2022 12:00 Hours)

Sub: NHAI-RO-Kerala - Consultancy Services for Supervision Consultant of Operation & Maintenance of Four Lane NH Connectivity to ICTT Vallarpadam from Kalamassery (Ch.Km 0+000) to Vallarpadam (Ch.Km 17+121) in the State of Kerala; and additional charge of Independent Engineer services for Operation and maintenance of Edapally-Vytilla-Aroor section of NH-66 from Km.342.000 to Km.358.750 on OMT basis in the State of Kerala - Reg

(Tender ID: 2022 NHAI 122385 1)

Ref: 1) NHAI Policy Circular no. 1.1.31.2019 Dt. 19.12.2020
2) NHAI RO Kerala technical evaluation minutes dated 27.09.2022

In continuation of the technical evaluation minutes dated 27.09.2022, the tender committee has opened the financial bids of the technically responsive bidders, M/s. Dhruv Consultancy Services Ltd. Associate with M/s. Varad Associates and M/s Bloom Companies LLC in Association with AVALOZ CONSULTANT INDIA PRIVATE LIMITED. The financial bids of the same were opened on 27.09.2022. The details of the bids are as follows:

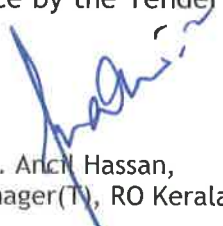
Sl No.	Name of Bidder	Amount quoted(Rs.)	Tax Quoted (Rs.)	Amount Quoted (Rs.)
1	M/s. Dhruv Consultancy Services Ltd. Associate with M/s. Varad Associates	3,14,88,345.50/-	56,67,902.20/-	3,71,56,247.7/-
2	M/s Bloom Companies LLC in Association with AVALOZ CONSULTANT INDIA PRIVATE LIMITED	3,73,86,684/-	67,29,604/-	4,41,16,287.12/-

3. As per the RFP, the lowest financial proposal (Fm) will be given a financial score of 100 points. The financial scores (Sf) of the other financial proposal will be computed as $Sf=100*(Fm/F)$, where F is the price of the proposal under consideration. Proposals shall be finally ranked according to their combined technical (St) and financial (Sf) scores using the weightage of 80% and 20% for technical and Financial respectively. Hence the combined score is shown below:

Sl No.	Description	M/s. Dhruv Consultancy Services Ltd. Associate with M/s. Varad Associates	M/s Bloom Companies LLC in Association with AVALOZ CONSULTANT INDIA PRIVATE LIMITED
1	Lowest financial price (Fm)=	3,71,56,247.7	
2	Financial price under consideration (F)=	3,71,56,247.7	4,41,16,287.12
3	Combined Technical Mark (St)=	95.66	97.46
4	Weightage of Technical Mark (T%)=	80%	80%
5	Financial score (Sf)= $100*(Fm/F)$	100	84.22
6	Weightage of financial score (P%)=	20%	20%
7	Combined mark (S)= $St * T\% + Sf * P\% =$	96.528	94.812

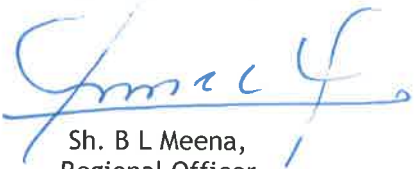
4. As per the above, it is observed that the highest combined score was obtained by M/s. Dhruv Consultancy Services Ltd. Associate with M/s. Varad Associates and accordingly the same is recommended for acceptance by the Tender Evaluation Committee, considering the urgency of work.


Sh. U N Byju,
Asst. Manager (F), RO Kerala


Sh. Anil Hassan,
Dy. Manager (T), RO Kerala


Sh. Debaprasad Sahoo,
Manager (T), PIU Cochin


Sh. J Balachander
GM (T), PD PIU Cochin


Sh. B L Meena,
Regional Officer

APPENDIX C-1 : FINANCIAL PROPOSAL SUBMISSION FORM

FROM : Dhruv Consultancy Services Ltd.
Associate with Varad Associates

TO :
General Manager (Tech) & Regional Officer, RO-Kerala,
TC86/1036-1, Ambly Acrade, S.N.N.R.A-9, Pettah (PO),
Thriuvananthapuram-695024, Kerala

Subject : Consultancy Services for Supervision Consultant of Operation & Maintenance of Four Lane NH Connectivity to ICTT Vallarpadam from Kalamassery (Ch.Km 0+000) to Vallarpadam (Ch.Km 17+121) in the State of Kerala; and additional charge of Independent Engineer services for Operation and maintenance of Edapally-Vytilla-Aroor section of NH-66 from Km.342.000 to Km.358.750 on OMT basis in the State of Kerala

We, the undersigned, offer to provide the consulting services for the above in accordance with your Request for Proposal dated 14-07-2022 and our proposal. Our attached financial proposal is for the sum of Rs. 3,14,88,345.50 (Rupees three crore fourteen lakh eighty eight thousand three This amount is exclusive of the local taxes which we have estimated at Rs. 56,67,902.20 (Rupees fifty six lakh sixty seven thousand nine hundred two

Our financial proposal shall be binding upon us up to the expiration of the validity period of the proposal, i.e.,

31-12-2022

We undertake that, in competing for (and, if the award is made to us, in executing) the above contract, we will strictly observe the laws against fraud and corruption in force in India namely "Prevention of Corruption Act 1988".

Commission and gratuities, if any, paid or to be paid by us to agents relating to this proposal and contract execution, if we are awarded the contract, are listed below:

Name and Address

NIL

Amount and Currency

NIL

Purpose of Commission

NIL

We understand you are not bound to accept any proposal you receive.

We remain, Yours sincerely,

Managing Director/Head of the
firm/Authorised Representative
of the firm*

Name of the firm

Dhruv Consultancy Services Ltd. Associate with Varad Associates

Address

501, Plot no.67, Pujit Plaza,
Opp. K-star hotel, Sector - 11,
C.B.D. Belapur, Navi Mumbai 400614, Maharashtra

*Lead Member in case of JV

Ced

By [Signature] Date [Signature] 27/12/22



भारतीय राष्ट्रीय राजमार्ग प्राधिकरण National Highways Authority Of India

(Ministry Of Road Transport & Highways Government Of India)



Name of Work	Consultancy Services for Supervision Consultant of Operation & Maintenance of Four Lane NH Connectivity to ICTT Vallarpadam from Kalamassery (Ch.Km 0+000) to Vallarpadam (Ch.Km 17+121) in the State of Kerala; and additional charge of Independent Engineer services for Operation and maintenance of Edapally-Vytilla-Aroor section of NH-66 from Km.342.000 to Km.358.750 on OMT basis in the State of Kerala
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APPENDIX C-2 : SUMMARY OF COSTS

NAME OF THE FIRM/COMPANY		Dhruv Consultancy Services Ltd. Associate with Varad Associates
No.	Description	Amount
I	Remuneration for Local Professional Staff	10010000
II	Support Staff	6948000
III	Transportation	5580000
IV	Duty Travel to Site	200000
V	Office Rent	1800000
VI	Office Supplies, Utilities and Communication	1440000
VII	Office Furniture and Equipment	1080000
VIII	Reports and Document Printing	513000
IX	Road Survey Equipment	2917345.5
X	Contingencies	1000000
	Goods and Services Tax Payable in India	5667902.2
	Total Cost (Including Tax)	37156247.7

Note: Payments will be made as per stipulations of the Conditions of Contract..

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27/9/22

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APPENDIX C-3 : BREAKDOWN OF LOCAL CURRENCY COSTS

I.	REMUNERATION FOR LOCAL PROFESSIONAL STAFF				
S. No.	Position	Name	O&M 36 months		
			No. of Man Months	Rate (Rs)	Amount (Rs)
A. Professional Staff					
1	Team Leader Cum Highway Engineer	TBN	6	135000	810000
2	Resident cum Highway Maintenance Engineer	TBN	36	130000	4680000
3	Road Safety Expert	TBN	6	90000	540000
4	Bridge/Structural Engineer	TBN	3	90000	270000
Sub – Total			51		6300000
B. Sub-professional Staff					
1	IT Expert / Toll Expert	TBN	8	30000	240000
2	Assistant Highway Maintenance Engineer (A)	TBN	36	40000	1440000
3	Assistant Highway Maintenance Engineer (B)	TBN	36	40000	1440000
4	CAD Expert	TBN	4	20000	80000
5	Electrical Engineer	TBN	6	25000	150000
6	Horticulture Expert	TBN	6	40000	240000
7	Quantity Surveyor (IT/CP/EC)	TBN	4	30000	120000
Sub Total			100		3710000
	Grand Total		151		
				Total	10010000

II. Support Staff					
S. No.	Position	Name	Staff Months	Billing Rate (in Rs.)	Amount (in Rs.)
1	Technical Supervisor (A)	TBN	36	30000	1080000
2	Technical Supervisor (B)	TBN	36	30000	1080000
3	Office Manager	TBN	36	35000	1260000
4	Accountant cum cashier	TBN	36	28000	1008000
5	Steno cum Computer Operator	TBN	36	30000	1080000
6	Office Boy (A)	TBN	36	20000	720000
7	Office Boy (B)	TBN	36	20000	720000
Total :			252		6948000
TBN : To Be Named					
Note : Billing rates as indicated above shall be increased in accordance of clause 6.2(a) Special Conditions of Contract for the personnel of all categories namely (i) key Personnel; (ii) sub-Professional personnel and (iii) Support staff. The increase as above shall be payable only on the remuneration part of Key Personnel, Sub-Professional Personnel and support staff. However, for evaluation of Bid proposals, the quoted initial rate shall be multiplied by the total time input for each position on this contract, i.e. without considering the increase in the billing rates					

III. Transportation (Fixed rate on rental basis)					
The vehicles provided by the Consultants shall include the cost for rental, drivers, operation, maintenance, repairs, insurance, etc. for all complete approx. 4000km/month run					
S. No	Description of Vehicles	Qty. (No. of vehicle-month)	Total	Rate / Vehicle - Month	Amount (in Rs.)
		During Development and O&M Period			
1	Mahindra Jeep or equivalent (not more than 3 years old)	36	36	55000	1980000
2	Swift Dzire or equivalent (not more than 3 years old) (A)	36	36	50000	1800000
3	Swift Dzire or equivalent (not more than 3 years old) (B)	36	36	50000	1800000
Total:					5580000

IV. Duty Travel to Site (Fixed Costs) (For all Lengths of projects) : Professional and Sub-Professional Staff				
S. No.	Trips	No. of Trips	Rate* (in Rs.)	Amount (in Rs.)
1	Site to NHAI HQ/RO office and back for key personnel	20	5000	100000
2	Site to NHAI HQ/RO office and back for sub personnel	20	5000	100000
Total				200000
* rate quoted includes Hotel Charges, Travel Cost etc. complete				

By    22/9/22



V.	Office Rent (Fixed Costs)– Minimum 200 sqm area of office shall be rented.		
S. No.	Nos of Months	Rate/month (in Rs.)	Amount (in Rs.)
1	36	50000	1800000
	The rent cost includes electricity and water charges, maintenance, cleaning, repairs, etc. complete.		

VI.	Office Supplies, Utilities and Communication (Fixed Costs)			
S. No.	Item	Months	Monthly Rate (in Rs.)	Amount (in Rs.)
1	Office Supplies	36	10000	360000
2	Drafting Supplies	36	10000	360000
3	Computer Running Costs	36	10000	360000
4	Domestic and International Communication	36	10000	360000
	Total	144		1440000

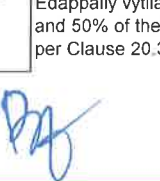
VII.	Office Furniture and Equipment (Rental) [Fixed monthly cost] The cost shall include rental charges towards all such furniture and equipment as required for proper functioning of office. Office furniture shall include executive tables, chairs, visitor chairs, steel almirahs, computer furniture, conference table etc. Office equipment shall include as a minimum of telephone (2 external & 10 internal lines), photocopier (15ppm, 12000 copies per month with A3 & A4 input) fax machine, PCs(5 No., Intel Core 2 Duo E8300, 19" colour TFT, Cache-6MB, RAM-2 GB, HDD-250 GB, DVD Writer, Key board, optical scroll mouse, MS-Windows Vista Business, pre loaded anti virus etc.), laser printers (2 no., 14 ppm, 266 MHZ, 5000 pages per month, 600x600 dpi or better etc., Engineering Plan printer (1 no.), binding machine (1 no.), plotter A0 size, overhead projector, AC (4 no., 1.5 Ton), Water Coolers (as required)etc.		
S. No.	No. of Months	Rate/Month (in Rs.)	Amount (in Rs.)
1	36	30000	1080000
	Total:		1080000

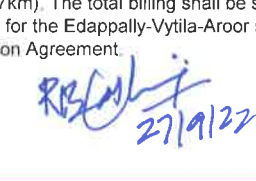
VIII.	Reports and Document Printing					
S. No.	Description	No. of Reports	No. of Copies per Report	Total Nos. Of copies	Rate per Copy (in Rs.)	Amount (in Rs.)
1	Monthly reports	72	3	216	2000	432000
2	Half Yearly Reports	12	3	36	2000	72000
3	Various others reports as provided in the Concession Agreement	6	3	18	500	9000
	Total					513000

IX.	Road Survey Equipment				
	The Cost shall include carrying out survey using equipment, manpower, software and report processing.				
S. No.	Item	kms	No of times survey to be conducted	Rate per km (INR)	Amount (INR)
1	Surface defects detection and roughness measurement using Network Survey Vehicle	34.121	6	5000	1023630
2	Pavement strength measurement using FWD	34.121	3	4500	460633.5
3	Bridge inspection using Mobile Bridge Inspection Unit	34.121	6	4000	818904
4	Road signs inspection using Retro Reflectometer	34.121	6	1500	307089
5	Traffic sampling using ATCC	34.121	6	1500	307089
	Total				2917345.5

X.	Contingencies (INR) A fixed amount of Indian Rupees ONE MILLION shall be included in the Financial Proposal. The provisions of Contingency shall be operated with the specific approval from the Competent Authority in NHAI.	1000000
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XI.	Note: The total length of both the projects comes to 34.121 (Kalamassery to ICTT vallarpadam section of NH-966A – 17.121 and Edappally vitila aroor section of 17km). The total billing shall be split on pro rata basis based on the length of both the stretch and 50% of the total remuneration for the Edappally-Vitila-Aroor section shall be reimbursed by the OMT Concessionaire as per Clause 20.3 of OMT Concession Agreement.
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APPENDIX C-1 : FINANCIAL PROPOSAL SUBMISSION FORM

FROM : Bloom Companies LLC in Association with
AVALOZ CONSULTANT INDIA PRIVATE LIMITED

TO :
General Manager (Tech) & Regional Officer, RO-Kerala,
TC86/1036-1, Ambly Acrade, S.N.N.R.A-9, Pettah (PO),
Thriuvananthapuram-695024, Kerala

Subject :

Consultancy Services for Supervision Consultant of Operation & Maintenance of Four Lane NH Connectivity to ICTT Vallarpadam from Kalamassery (Ch.Km 0+000) to Vallarpadam (Ch.Km 17+121) in the State of Kerala; and additional charge of Independent Engineer services for Operation and maintenance of Edapally-Vytilla-Aroor section of NH-66 from Km.342.000 to Km.358.750 on OMT basis in the State of Kerala

We, the undersigned, offer to provide the consulting services for the above in accordance with your Request for Proposal dated 14.07.2022 and our proposal. Our attached financial proposal is for the sum of

Rs. 37386684/- (Rupees Three Crores Seventy Three Lacs Eighty Six Thousand Six This amount is exclusive of the local taxes which we have estimated at

Rs. 6729604/- (Rupees Sixty Seven Lacs Twenty Nine Thousand Six Hundred Four

Our financial proposal shall be binding upon us up to the expiration of the validity period of the proposal, i.e.,

28.02.2023

We undertake that, in competing for (and, if the award is made to us, in executing) the above contract, we will strictly observe the laws against fraud and corruption in force in India namely "Prevention of Corruption Act 1988".

Commission and gratuities, if any, paid or to be paid by us to agents relating to this proposal and contract execution, if we are awarded the contract, are listed below:

Name and Address

Amount and Currency

Purpose of Commission

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We understand you are not bound to accept any proposal you receive.

We remain, Yours sincerely,

Managing Director/Head of the
firm/Authorised Representative
of the firm*

Name of the firm

Sanjay Asthana
Bloom Companies LLC in Association with
AVALOZ CONSULTANT INDIA PRIVATE LIMITED

Address

1105, B&C, Welldone Tech Park, Sector-48,
Sohna Road, Gurgaon, (HR)

*Lead Member in case of JV

Am
Debi
Rashmi
21/9/22
[Signature]



भारतीय राष्ट्रीय राजमार्ग प्राधिकरण National Highways Authority Of India

(Ministry Of Road Transport & Highways Government Of India)



Name of Work	Consultancy Services for Supervision Consultant of Operation & Maintenance of Four Lane NH Connectivity to ICTT Vallarpadam from Kalamassery (Ch.Km 0+000) to Vallarpadam (Ch.Km 17+121) in the State of Kerala; and additional charge of Independent Engineer services for Operation and maintenance of Edapally-Vytilla-Aroor section of NH-66 from Km.342.000 to Km.358.750 on OMT basis in the State of Kerala
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APPENDIX C-2 : SUMMARY OF COSTS

NAME OF THE FIRM/COMPANY		Bloom Companies LLC in Association with AVALOZ CONSULTANT INDIA PRIVATE LIMITED
No.	Description	Amount
I	Remuneration for Local Professional Staff	13440000
II	Support Staff	8100000
III	Transportation	5400000
IV	Duty Travel to Site	200000
V	Office Rent	1080000
VI	Office Supplies, Utilities and Communication	288000
VII	Office Furniture and Equipment	648000
VIII	Reports and Document Printing	270000
IX	Road Survey Equipment	6960684
X	Contingencies	1000000
	Goods and Services Tax Payable in India	6729603.12
	Total Cost (Including Tax)	44116287.12

Note: Payments will be made as per stipulations of the Conditions of Contract..

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27/11/22

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By 27/11

APPENDIX C-3 : BREAKDOWN OF LOCAL CURRENCY COSTS

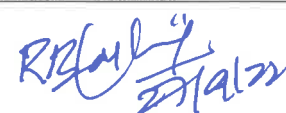
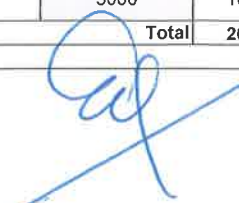
I.	REMUNERATION FOR LOCAL PROFESSIONAL STAFF				
S. No.	Position	Name	O&M 36 months		
			No. of Man Months	Rate (Rs)	Amount (Rs)
A. Professional Staff					
1	Team Leader Cum Highway Engineer	TBN	6	200000	1200000
2	Resident cum Highway Maintanance Engineer	TBN	36	130000	4680000
3	Road Safety Expert	TBN	6	120000	720000
4	Bridge/Structural Engineer	TBN	3	200000	600000
Sub – Total			51		7200000
B. Sub-professional Staff					
1	IT Expert / Toll Expert	TBN	8	80000	640000
2	Assistant Highway Maintanance Engineer (A)	TBN	36	60000	2160000
3	Assistant Highway Maintanance Engineer (B)	TBN	36	60000	2160000
4	CAD Expert	TBN	4	60000	240000
5	Electrical Engineer	TBN	6	60000	360000
6	Horticulture Expert	TBN	6	60000	360000
7	Quantity Surveyor (IT/CP/EC)	TBN	4	80000	320000
Sub Total			100		6240000
		Grand Total	151		
				Total	13440000

II.	Support Staff				
S. No.	Position	Name	Staff Months	Billing Rate (in Rs.)	Amount (in Rs.)
1	Technical Supervisor (A)	TBN	36	50000	1800000
2	Technical Supervisor (B)	TBN	36	45000	1620000
3	Office Manager	TBN	36	40000	1440000
4	Accountant cum cashier	TBN	36	30000	1080000
5	Steno cum Computer Operator	TBN	36	30000	1080000
6	Office Boy (A)	TBN	36	15000	540000
7	Office Boy (B)	TBN	36	15000	540000
Total :			252		8100000
	TBN : To Be Named				
	Note : Billing rates as indicated above shall be increased in accordance of clause 6.2(a) Special Conditions of Contract for the personnel of all categories namely (i) key Personnel; (ii) sub-Professional personnel and (iii) Support staff. The increase as above shall be payable only on the remuneration part of Key Personnel, Sub-Professional Personnel and support staff. However, for evaluation of Bid proposals, the quoted initial rate shall be multiplied by the total time input for each position on this contract, i.e. without considering the increase in the billing rates				

III. Transportation (Fixed rate on rental basis)						
The vehicles provided by the Consultants shall include the cost for rental, drivers, operation, maintenance, repairs, insurance, etc. for all complete approx. 4000km/month run						
S. No	Description of Vehicles	Qty.	Total	Rate / Vehicle - Month	Amount (in Rs.)	
		(No. of vehicle-month) During Development and O&M Period				
1	Mahindra Jeep or equivalent (not more than 3 years old)	36	36	50000	1800000	
2	Swift Dzire or equivalent (not more than 3 years old) (A)	36	36	50000	1800000	
3	Swift Dzire or equivalent (not more than 3 years old) (B)	36	36	50000	1800000	
Total:					5400000	

IV. Duty Travel to Site (Fixed Costs) (For all Lengths of projects) : Professional and Sub-Professional Staff				
S. No.	Trips	No. of Trips	Rate* (In Rs.)	Amount (in Rs.)
1	Site to NHAI HQ/RO office and back for key personnel	20	5000	100000
2	Site to NHAI HQ/RO office and back for sub personnel	20	5000	100000
Total				200000
* rate quoted includes Hotel Charges, Travel Cost etc. complete				



V.	Office Rent (Fixed Costs)– Minimum 200 sqm area of office shall be rented.		
S. No.	Nos of Months	Rate/month (in Rs.)	Amount (in Rs.)
1	36	30000	1080000
	The rent cost includes electricity and water charges, maintenance, cleaning, repairs, etc. complete.		

VI.	Office Supplies, Utilities and Communication (Fixed Costs)			
S. No.	Item	Months	Monthly Rate (in Rs.)	Amount (in Rs.)
1	Office Supplies	36	2000	72000
2	Drafting Supplies	36	2000	72000
3	Computer Running Costs	36	2000	72000
4	Domestic and International Communication	36	2000	72000
	Total	144		288000

VII.	Office Furniture and Equipment (Rental) [Fixed monthly cost] The cost shall include rental charges towards all such furniture and equipment as required for proper functioning of office. Office furniture shall include executive tables, chairs, visitor chairs, steel almirahs, computer furniture, conference table etc. Office equipment shall include as a minimum of telephone (2 external & 10 internal lines), photocopier (15ppm, 12000 copies per month with A3 & A4 input) fax machine, PCs(5 No., Intel Core 2 Duo E8300, 19" colour TFT, Cache-6MB, RAM-2 GB, HDD-250 GB, DVD Writer, Key board, optical scroll mouse, MS-Windows Vista Business, pre loaded anti virus etc.), laser printers (2 no., 14 ppm, 266 MHZ, 5000 pages per month, 600x600 dpi or better etc., Engineering Plan printer (1 no.), binding machine (1 no.), plotter A0 size, overhead projector, AC (4 no., 1.5 Ton), Water Coolers (as required)etc.		
S. No.	No. of Months	Rate/Month (in Rs.)	Amount (in Rs.)
1	36	18000	648000
	Total:		648000

VIII.	Reports and Document Printing					
S. No.	Description	No. of Reports	No. of Copies per Report	Total Nos. Of copies	Rate per Copy (in Rs.)	Amount (in Rs.)
1	Monthly reports	72	3	216	1000	216000
2	Half Yearly Reports	12	3	36	1000	36000
3	Various others reports as provided in the Concession Agreement	6	3	18	1000	18000
	Total					270000

IX.	Road Survey Equipment				
	The Cost shall include carrying out survey using equipment, manpower, software and report processing.				
S. No.	Item	kms	No of times survey to be conducted	Rate per km (INR)	Amount (INR)
1	Surface defects detection and roughness measurement using Network Survey Vehicle	34.121	6	9000	1842534
2	Pavement strength measurement using FWD	34.121	3	6000	614178
3	Bridge inspection using Mobile Bridge Inspection Unit	34.121	6	15000	3070890
4	Road signs inspection using Retro Reflectometer	34.121	6	4000	818904
5	Traffic sampling using ATCC	34.121	6	3000	614178
	Total				6960684

X.	Contingencies (INR)		
	A fixed amount of Indian Rupees ONE MILLION shall be included in the Financial Proposal. The provisions of Contingency shall be operated with the specific approval from the Competent Authority in NHAI.		1000000

XI.	Note: The total length of both the projects comes to 34.121 (Kalamassery to ICTT vallarpadam section of 17km and Edappally vityla aroor section of 17km). The total billing shall be split on pro rata basis based on the length of both the stretch and 50% of the total remuneration for the Edappally-Vityla-Aroor section shall be reimbursed by the OMT Concessionaire as per Clause 20.3 of OMT Concession Agreement	
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Signature Not Verified

Digitally Signed by ANCIU HASSAN
Date: 2022.11.29 11:19:13 IST
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