

Financial Bid Evaluation
(After Negotiation held on 23.03.2022)
Online tender for Procurement of Survey Equipment
SCHEDULE 'A' (Single Beam Echo Sounder with Transducer) SCHEDULE 'B' (Heading
DGPS cum Beacon Receiver for survey and Navigation) and
SCHEDULE 'C' (DGPS Receiver)

1. Online bids were called by IWAI by publishing NIT in leading newspapers, uploading of NIT and Tender document on IWAI website and CPP Portal for "Procurement of Survey Equipment SCHEDULE 'A' (Single Beam Echo Sounder with Transducer)" SCHEDULE 'B' (Heading DGPS cum Beacon Receiver for survey and Navigation) and SCHEDULE 'C' (DGPS Receiver). In response to the NIT, 2 nos. bidder have submitted their online bids before the stipulated last date, 16.02.2022 at 1500 hrs. The details of the bidders who submitted their bids are as follows: -
 - i. M/s Pan India Consultants Pvt. Ltd., 105, Phase IV, Udyog Vihar, Gurgaon-122015
 - ii. M/s Aditi Infotech, B-3, First Floor, Swapnil Apartment, Abhyankar Road, Dhantoli, Nagpur- 440012
2. The duly constituted Tender Evaluation Committee (TEC) comprising of the following officers have opened the online technical bids on 17.02.2022 at 1500 hrs.:
 1. Shri P. Srinivasa, Dir. (Hy)
 2. Shri Rajiv Singhal, S.H.S.
 3. Shri Kishan Chand, Sr. A.O.
3. Based on the technical bids evaluation on 25.02.2022, the TEC observed that both the bidders had not furnished some of the required information as specified in the tender conditions and recommended to ask to furnish necessary short fall documents.
4. With due approval of the Competent Authority, vide letter dated 25.02.2022 and CPP Portal, both the bidders were requested to furnish the same by 04.03.2022 at 1400 hours.
5. After receiving clarification from the bidders, Tender Evaluation Committee (TEC) met on 08.03.2022 and observed that the bidder M/s Aditi Infotech, Nagpur has not submitted Bank Solvency, Authorization certificate as Supplier and other documents, hence the firm is found to be non-responsive and technically dis-qualified. Further, TEC observed that M/s Pan India Consultants Pvt. Ltd., Gurugram has not submitted completion certificate as per Clause 10.1.3 (e) of ITB in respect of Schedule 'B' and 'C' and recommended to ask to furnish necessary short fall documents.
6. With due approval of the Competent Authority, vide letter dated 08.03.2022 and CPP Portal, M/s Pan India Consultants Pvt. Ltd., Gurugram was requested to furnish the same by 10.03.2022 at 1400 hours.
7. After receiving clarification from the bidder, Tender Evaluation Committee (TEC) met on 10.03.2022 and examined the submitted shortfall documents.
8. After evaluating the Clarifications, TEC recommends to technically dis-qualify the bidder, M/s Aditi Infotech, Nagpur for all the Schedules and to technically qualify M/s Pan India Consultants Pvt. Ltd., Gurgaon for Schedule 'A', 'B' and 'C' and to open their financial bid.
9. With due approval of the Competent Authority, the online financial bids were opened by the TEC on 14.03.2022 at 1700 hrs.

10. After evaluation of the financial bid, the TEC recommends to negotiate on quoted price of all the Schedules with the single bidder M/s Pan India Consultants Pvt. Ltd., Gurgaon.
11. With due approval of the Competent Authority, negotiation was held with the bidder on 23.03.2022 by the TEC.
12. On negotiation, bidder agreed to reduce the quoted unit price for Schedule 'A', 'B' and 'C' (Encl. 1, 2 & 3) and the comparative statement of negotiated prices w.r.t. to the estimated prices are as follows:

Schedule "A" (Single Beam Echo Sounder with Transducer)

Sl. No.	Bidder Name	Qty (in nos.)	Bid Cost incl. GST (in Rs.)	Estimated Cost incl. GST (in Rs.)	Percentage	Remarks
Before Negotiation	M/s Pan India Consultants Pvt. Ltd., Gurgaon	02	25,72,400	23,07,000	11.504 % (Rs. 2,65,400/-) more than the estimated cost	L1
After Negotiation		02	24,19,000	23,07,000	4.855 % (Rs. 1,12,000/-) more than the estimated cost	L1

Schedule "B" (Heading DGPS cum Beacon Receiver for survey and Navigation)

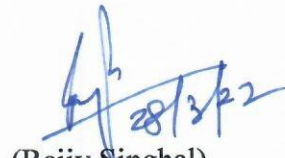
Sl. No.	Bidder Name	Qty (in nos.)	Bid Cost incl. GST (in Rs.)	Estimated Cost incl. GST (in Rs.)	Percentage	Remarks
Before Negotiation	M/s Pan India Consultants Pvt. Ltd., Gurgaon	01	9,91,200	9,00,000	10.133 % (Rs. 91,200/-) more than the estimated cost	L1
After Negotiation		01	9,44,000	9,00,000	4.889% (Rs. 44,000/-) more than the estimated cost	L1

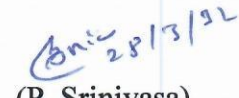
Schedule "C" (DGPS Receiver)

Sl. No.	Bidder Name	Qty (in nos.)	Bid Cost incl. GST (in Rs.)	Estimated Cost incl. GST (in Rs.)	Percentage	Remarks
Before Negotiation	M/s Pan India Consultants Pvt. Ltd., Gurgaon	02	8,49,600	8,40,000	1.143 % (Rs. 9,600/-) more than the estimated cost	L1
After Negotiation		02	8,39,924	8,40,000	0.009 % (Rs. 76/-) Less than the estimated cost	L1

13. After evaluation of the negotiated prices (Annex-1, 2 & 3), TEC observed that M/s Pan India Consultants Pvt. Ltd., Gurgaon has quoted the:
- a) Negotiated price of Rs. 24,19,000/- (incl. GST) for supply of 02 nos. Single Beam Echo Sounder with Transducer (**Schedule "A"**), which is **4.855% more than the estimated cost** of Rs. 23,07,000/- (incl. GST)
 - b) Negotiated price of Rs. 9,44,000/- (incl. GST) for supply of 01 no. Heading DGPS cum Beacon Receiver for survey and Navigation (**Schedule "B"**), which is **4.889% more than the estimated cost** of Rs. 9,00,000/- (incl. GST) and
 - c) Negotiated price of Rs. 8,39,924/- (incl. GST) for supply of 02 nos. DGPS Receiver (**Schedule "C"**), which is **0.009% less than the estimated cost** of Rs. 8,40,000/- (incl. GST).
14. Accordingly, **TEC recommends to award the work to M/s Pan India Consultants Pvt. Ltd., Gurgaon.** for Schedule 'A', 'B' and 'C'.


(Kishan Chand)
Sr. A.O.


(Rajiv Singhal)
S.H.S.


(P. Srinivasa)
Dir. (Hy)
