



Lyons Engineering Pvt. Ltd.

An ISO 9001:2015 Certified Co.

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Reg. No. U74140DL2012PTC237859

Ref: LEPL/GAIL/2022/40/088

22.6.2022

M/s GAIL (India) Limited,
Jubilee Tower,
B 34 & 35, Sec-01, Noida

Kind Attn: **Mr. Ravi Shanker (CM-PE)**

Sub.: **Submission of PBO Recommendation Rev 2 – ARC Laying Tender for Southern Region**

Dear Sir,

Please find enclosed herewith PBO Recommendation Rev 2 for subject Tender.

Thanking you,

For **Lyons Engineering Pvt. Ltd.**

(M. Girish Kumar)
GM (C&P)



Certificate Registration No. **99 100 20576**
Date of Initial certification: **2019-12-20**



Lyons Engineering Pvt. Ltd.

PBO RECOMMENDATION

Client : GAIL (India) Ltd.

Project : Last Mile Connectivity Projects

Sub : PBO Recommendation for ARC Laying Tender for Southern Region

LE ref :40/LEPL/GAIL/20/R0

E-Tender ref : 2022_GAIL_115309_1

1	22.6.2022	M. Girish Kumar
Rev	Date	Prepared By



Lyons Engineering Pvt. Ltd.

PBO RECOMMENDATION - ARC LAYING TENDER FOR SOUTHERN REGION

The Tender was floated on Limited Domestic Competitive Bidding basis, single stage two e-envelope system basis.

Summary of Key dates of Tendering Process is recapitulated as given below,

1.	Type of Enquiry	Limited Domestic Competitive Bidding basis to enhance bidders for the subject Category
2.	E-Tender ref :	2021_GAIL_115309_1 Dtd. 20.5.2022
3.	Bid Document Fee	Not applicable
4.	Pre– Bid meeting Date and Time	24.5.2022 at 3 PM
5.	Date and time of submission of bid at NIC e-portal	By 14 Hrs (IST) on 9.6.2022
6.	Date and time of opening of Un-priced bids at NIC e-portal	At 15 Hrs (IST) on 10.6.2022

Table 1

Intimation on webhosting of Tender document on NIC E-Tender Portal/GAIL/LE website was sent to following empaneled bidders on 20.5.2022;

1. Dupoint Engineers
2. Krita Engineering Pvt. Ltd.
3. Likhitha Constructions Pvt. Ltd.
4. MAS Constructions
5. Mideast Pipeline Pvt. Ltd.
6. Pratham EPC Projects pvt. Ltd.
7. Rambaran Singh apex pvt. Ltd.
8. Shakti Engineers
9. Sopan O&M pvt. Ltd.
10. Techno Global Services Pvt. Ltd.
11. MP Engineering Pvt Ltd.
12. Tolani Projects Pvt. Ltd.



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13. Bucon Infrastructure and Engineering Pvt. Ltd.

14. Aksh Infraspace Pvt. LTd.

15. Mynor Enterprises Pvt. Ltd.

16. JSB Enterprises

17. DS Pipeline Products Pvt. LTd.

18. Enprocon Enterprises Ltd.

19. Avon Infobuild Pvt. Ltd.

1. RECEIPT OF BID AND UN-PRICED BID OPENING

An effort was made to increase the number of bidders by sending the empanelled bidders emails and was also contacted over phone to submit their bid.

M/s MAS Constructions and M/s. Shakti Engineers have submitted their bid by due date and time ie. 9.6.2022 by 14 Hrs in NIC e-Tendering Website. Bid was opened at 1500 Hrs on 10.6.2021.

2. QUOTED / NOT QUOTED ITEMS

Sl.No.	Bidder's Name	SOR ITEMS QUOTED
1.	MAS Constructions	Quoted for all SOR items
2.	Shakti Engineers	Quoted for all SOR items

3. EXAMINATION OF BIDS AND DETERMINATION OF RESPONSIVENESS

In line with Clause No. 29 of ITB of Tender document, bid offer was examined based on submitted bid offer on NIC e-tendering portal.

3.1 CONSIDERATION OF BID AS PER TERMS OF BID DOCUMENT

SI NO.	Bidder Des	Bid Security details
1.	MAS Constructions	Bidder has submitted Udyam Certificate ref : UDYAM-MH-27-0006424



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		classified as Small Service Enterprise attested by CA and Notary Public and hence bidder is exempted from payment of Bid Security
2.	Shakti Engineers	Bidder has submitted Udyam Certificate ref GJ-06-004571 classified as Small Service Enterprise attested by CA and Notary Public and hence bidder is exempted from payment of Bid Security

Note: Case of M/s. Mynor Enterprises Pvt. Ltd.

M/s. Mynor Enterprises had submitted a letter dtd. 10.6.2022 on 11.6.2022 after last date of bid submission for extension of Bid Submission date for one week.

Since bidder has submitted request for extension letter on 11th ie. after the unpriced bid opening date, bidder has been replied accordingly. Copy of reply sent is enclosed herewith.

3.2 PURCHASE PREFERENCE (PP – LC)

Bidders have submitted Form F-20 towards PP (LC) and classified themselves as Class -1 supplier complying with mandatory Local Content of equal to or more than 50%.

4. DETAILED TECHNO EXAMINATION OF BIDS

The bid was taken up for detailed techno-commercial evaluation. Details of techno-commercial evaluation is attached as Annexure – A. Summary of detailed Techno – Commercial Evaluation are as under;

Sl.No.	Name of the Bidder	Technical Evaluation	Commercial Evaluation	Conclusion of Detailed Techno-Commercial Examination
1.	MAS Constructions	Technically Acceptable	Commercially Acceptable	Bid is Techno Commercially acceptable



Lyons Engineering Pvt. Ltd.

2.	Shakti Engineers	Technically Acceptable	Commercially Acceptable	Bid is Techno Commercially acceptable
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5. INSUFFICIENT COMPETITION

Since there are only two bidders who have submitted their bids for this Tender insufficient competition is there. However, since there is urgency in finalizing the Tender, it is recommended to open the price bid of both the Bidders to ascertain the reasonability of price quoted by bidders and if the L1 bidder has quoted competitive price, order can be placed on the bidder in line with Clause No. 4.16 of C&P Procedure.

6. BID VALIDITY

Bid is valid for 3 months from the date of Scheduled bid submission (10.6.2022) ie. upto. 9.9.2022.

7. RECOMMENDATION

In light of findings of examination of bid offer and detail techno-commercial evaluation of bid offer, M/s. MAS Constructions and M/s. Shakti Engineers are techno-commercially qualified for price bid opening. Hence Lyons Engineering hereby recommends Price Bid opening of the mentioned bidders.

Documents attached:

1. Annexure A : Techno - Commercial Un-priced Evaluation based on Detail Commercial Evaluation
2. Annexure B - Check List for PBO recommendation
3. MOM for Pre-Bid meeting

M. Girish Kumar
GM- C&P
Lyons Engineering Pvt. Ltd.

		ANNEXURE - A TECHNO-COMMERCIAL UN-PRICED EVALUATION BASED ON DETAIL COMMERCIAL EVALUATION ARC LAYING TENDER FOR SOUTHERN REGION (LIMITED DOMESTIC COMPETITIVE BID) (Tender ref : 040-LYONS-GAIL-020) NIC PORTAL E-TENDER REF : 2022_GAIL_115309	Client : GAIL (India) Ltd.	Revision : 0
			Bid ref : 040-LEPL-GAIL-020	20.6.2022
			Project: PMC Services for Misc Spur./Small Connectivity Projects	Unprice Bid Opened on :10.6.2022
Sr. No.	Bid Doc. Ref. Cl. No.	Description	BIDDER 1	BIDDER 2
1		NAME OF THE BIDDER	M/S. MAS CONSTRUCTIONS	M/s. SHAKTI ENGINEERS
		BIDDER'S OFFER REFERENCE No. and Date	MAS/C&P/GAIL/20_R0 / QT / 2022 7.6.2022	NIL DTD. NIL
		CONTACT OFFICE ADDRESS	RS - 1&2 , SHRI NITYANAND CHS, PLOT NO. 5, SECTOR -3, NEW PANVEL, DIST. RAIGAD, MAHARASHTRA, PIN: 410206	93, Ganga Jamuna Society, Ankleshwar, Gujarat: 393001
		CONTACT PERSON (S)	MR. SUNNY MATHEW	Mr. Kamlesh Shah
		CONTACT Nos.	022-27459647	9662415335
		Email Address	mas_alibag@yahoo.co.in; masbombay@gmail.com	shakti_engineers@yahoo.co.in
		BID DOCUMENT FEE	Not applicable	Not applicable
2		SCOPE OF WORK		
		Laying of Pipeline and associated works in Southern Region on ARC Basis	QUOTED FOR ALL SOR ITEMS	QUOTED FOR ALL SOR ITEMS
3		TIME SCHEDULE		
		Completion period is maximum 24 week from the date of placement of LOI/PO	COMPLIED	COMPLIED
4	BID VALIDITY			
	Vol I of II ITB Clause No. 15 and BDS	The bid validity period shall be 3 months from final 'Bid Due Date' ie up to 9.9.2022	Complied	Complied
5	ITB 10.2.1 (c)	POWER OF ATTORNEY IN FAVOR OF PERSON SIGNING THE BID	Complied	Complied
6	ITB 10.2.1	ALL FORMATS / FORMS DULY FILLED, SIGNED & ATTACHED WITH THE BID		



M. Girish KumarN(GM-C&P)
Lyons Engineering Pvt. Ltd.

			ANNEXURE - A TECHNO-COMMERCIAL UN-PRICED EVALUATION BASED ON DETAIL COMMERCIAL EVALUATION ARC LAYING TENDER FOR SOUTHERN REGION (LIMITED DOMESTIC COMPETITIVE BID) (Tender ref : 040-LYONS-GAIL-020) NIC PORTAL E-TENDER REF : 2022_GAIL_115309		Client : GAIL (India) Ltd.	Revision : 0
					Bid ref : 040-LEPL-GAIL-020	20.6.2022
					Project: PMC Services for Misc Spur./Small Connectivity Projects	Unprice Bid Opened on :10.6.2022
Sr. No.	Bid Doc. Ref. Cl. No.	Description	BIDDER 1	BIDDER 2		
1		NAME OF THE BIDDER	M/S. MAS CONSTRUCTIONS	M/s. SHAKTI ENGINEERS		
	1	Covering Letter' on Bidder's 'Letter head' clearly specifying the enclosed contents.	Complied	Complied		
	2	Bidder's General Information', as per 'Form F-1.	Complied	Complied		
	3	Declaration for Bid security - Form F-2A	Complied	Complied		
	4	Copy of Price Schedule/ Schedule of Rate (SOR) with prices blanked out but mentioning "Quoted" / "Not Quoted" (as applicable) written against each item, in support of having submitted	Complied	Complied		
	5	Agreed Terms and Conditions', as per 'Form F-5	Complied	Complied		
	6	Acknowledgement cum Consent letter Form F-6	Complied	Complied		
	7	Bidder's experience Form F-7	Complied	Complied		
	8	Check List as per Form F-8	Complied	Complied		
	9	E Banking Mandate -F-13	Complied	Complied		
	10	Integrity Pact F-14	Complied	Complied		
	11	Indemnity Bond F-15	Complied	Complied		
	12	Undertaking regarding submission of Electronic invoice (E-Invoice as per GST Laws) F-17	Complied	Complied		
	13	Declaration regarding procurement from a bidder of a country which shares border with India. - f-18	Complied	Complied		
	14	Declaration regarding insolvency F-19	Complied	Complied		
	15	Self Certification regarding mandatory local content -F-20	Complied	Complied		
7		Compliance with Bidding Documents				
8		SUMMARY OF DEFICIENCIES OBSERVED AS PER ABOVE EVALUATION	NIL	NIL		
9		COMMERCIAL ACCEPTABILITY FOR PRICE BID OPENING	Commercially acceptable	Commercially acceptable		
10		TECHNICAL ACCEPTABILITY FOR PRICE BID OPENING	Technically acceptable	Technically acceptable		
11		RECOMMENDED FOR PRICE BID OPENING	Recommended for Price Bid Opening	Recommended for Price Bid Opening		
Prepared by						
 Signed by M Girish Kumar Lyons Engineering Pvt. Ltd.						

CHECK LIST FOR RECOMMENDATION/ PROPOSAL FOR PBO
E-Tender ref : 2022 GAIL 115309 1– ARC Laying Tender for Southern
Region

Sl. No.	Description	Compliance
1.	Details of bidders participated along with quoted part/ items/section	Complied
2.	TBA is signed by competent level of executive in indenting department (for cases where PMC is not involved). Names and designations of officials should be clearly specified in TBA. TBA checked and vetted by Indenter/ Project Manager (for cases where PMC is involved) TBA should cover all point related to BEC, compliance to specifications/ scope of works/ special conditions of contract and all other important technical provisions of tender.	Complied
3.	CBA (in standardized format with applicable modifications, if any) is signed by competent level of executive in C&P and F&A department (for cases where PMC is not involved). Names and designations of officials should be clearly specified in CBA. CBA checked and vetted by C&P and F&A department (for cases where PMC is involved).	Complied
4.	Deliberation of committee in case 2 nd or subsequent TQ/CQ issued	TQ/CQ issued only once for M/s Shakti Engineers
5.	Details of techno-commercially acceptable bidders along with acceptable part/ items/section	Complied
6.	Specific reasons for rejection of bid, if any	Both the bidders who have submitted their bid have been qualified for PBO.
7.	Deliberation on ERC recommendation (if applicable)	GAIL to mention
8.	To deal with representations, complaints, ministry queries etc., if any	GAIL to mention
9.	Deliberation on insufficient competition (wherever applicable)	Only 2 bidders have submitted their bids. However it is recommended to open the bids


M. Girish Kumar (GM-C&P)
Lyons Engineering Pvt. Ltd.

Sl. No.	Description	Compliance
		of both the bidders to check the reasonability of rates as per Clause 4.16 of C&P Procedures. If the rates are reasonable order can be placed on the L1 Bidder.
10.	To verify that name of techno-commercially acceptable bidders are not appearing in Holiday/ Banning list, available on Intranet	Both the bidder's name are not appearing in Holiday / Banning list of GAIL.
11.	Validity of Bid and EMD/ Bid Security of techno-commercially acceptable bidders	Validity of Bid -3 Months complied by both bidders Bid Security – Both Bidders are Udyam Registered MSE bidders and hence exempted from payment of Bid Security.
12.	Applicability of RA (based on value of tender and no. of bids)	Not applicable
13.	Status of bidder as LC bidder or Non- LC bidder (where PP-LC policy is applicable)/ MSEs	Both the bidders are Class I bidders. MSE Policy is not applicable in this Tender.
14.	Relevant clauses of DoP and C&P Procedures (as applicable)	Complied
15.	Whether all the fact of case has been considered while preparing the recommendations	Yes
16.	Time taken from Bid due date opening to PBO recommendation	10 days

Signed by M. Girish Kumar
GM(C&P)
Lyons Engineering Pvt. Ltd.

MINUTES OF MEETING:

Sub : PRE-BID MEETING HELD THROUGH VIDEO CONFERENCE ON 24.5.2022 FOR ARC LAYING TENDER FOR SOUTHERN REGION

GAIL officials present : Mr. Ravendra Singh

PMC : Lyons Engineering : Mr. M Girish Kumar

Vendor : M/s. Mynor Enterprises Pvt. LTd.
M/s. MAS Constructions

M/s. Lyons Engineering welcomed the participants.

Salient features of tenders were explained to Vendors. Vendors were asked to mention any queries regarding the Tender. Vendors replied that they have no queries.

Further GAIL told the Vendors to submit any pending queries by 24th evening so that the same can be addressed.

Meeting was concluded at 3.45 PM.



On behalf of
Lyons Engineering Pvt. Ltd.
Signed by
M. Girish Kumar
General Manager

GAIL (India) Ltd.

MINUTES OF MEETING:

Sub : UNPRICED BID OPENING STATEMENT – ARC LAYING TENDER REF : 040-GAIL-LYONS-020
FOR SOUTHERN REGION

Date : 10.6.2022

Client : GAIL officials present : Shri. Ravendra Kumar (PE)
Shri. Goli Madukar(Finance)
Shri. Sanjay Singh (C&P)

PMC : Lyons Engineering Girish Kumar

Vendors : None

Bids were opened at 3 PM. Following bidders have submitted their bids.

1. MAS Constructions
2. Shakti Engineers

The meeting was concluded at 3.30 PM.



On behalf of
Lyons Engineering Pvt. Ltd.
Signed by
M. Girish Kumar
General Manager

GAIL (India) Ltd.

From: girish.kumar@lyonsengineers.com
Sent: 22 June 2022 10:03
To: 'Mynor Enterprises Pvt Ltd'
Cc: 'sk.gupta@gail.co.in'; 'Girjesh Kumar (गिरजेश कुमार)'; 'N C Roy (एन सी रॉय)'; 'Sanjay Singh (संजय सिंह)'; 'Sujit Biswas'
Subject: RE: Request to submit bid submission letter -reg

Sir,

We are in receipt of your letter for extension of bid due date vide email dated 11.6.2022 (i.e. after due date of opening of tender) for extension of Bid Submission date for one week. As the communication is received after opening of bid, therefore no action can be taken in the matter. We thank for your keen interest in GAIL's/Lyons tender and request for your active participation in all the future tenders.

Thanks and Regards,

M. Girish Kumar
GM (C&P)
Lyons Engineering Pvt. Ltd
C-35 | Lajpat Nagar Part I | New Delhi | India |
Tel | Fixed line : +91 11 49508755 | Mobile : 9654993340
www.lyonsengineers.com

From: Mynor Enterprises Pvt Ltd <mynormepl@gmail.com>
Sent: 11 June 2022 12:06
To: girish.kumar@lyonsengineers.com; sk.gupta@gail.co.in
Subject: Request to submit bid submission letter -reg

Dear Sir,

Name of the Work: CONSTRUCTION OF STEEL PIPELINES AND ASSOCIATED FACILITIES ON ANNUAL RATE CONTRACT BASIS FOR SOUTHERN REGION (KERALA, TAMIL NADU, KARNATAKA, ANDHRA PRADESH AND TELENGANA)

Tender No: **2022_GAIL_115309**

Please find the attachment of request to submission bid submission letter.

Thank you!

For Mynor Enterprises Private Limited.,
(ISO 9001-2015 CERTIFIED)

With Best Regards!

S.Ravichandran
Sr.Manager
Address:

No.20 Perumal North Street,
Nagapattinam-611 001
Tamilnadu

Phone: 04365-224453
Cell : 9443142546

Signature Not Verified

Digitally signed by Maleppurath Girish Kumar
Date: 2022.06.24 11:11:49 IST
Location: eProcurement System for Central
PSUs