



Lyons Engineering Pvt. Ltd.

An ISO 9001:2015 Certified Co.

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LEPL/GAIL/2022/40/037

Dated: 8.3.2022

M/s GAIL (India) Limited,
Jubilee Tower,
B 34 & 35, Sec-01, Noida

Kind Attn: **Mr. Jagannath, Dy. General Manager (PE)**

**Sub.: Submission of Award Recommendation Rev.1 – ARC Tender ref : 040-LYONS-GAIL-015 for
Transporation of materials on PAN India basis**

Dear Sir,

Please find enclosed herewith Award Recommendation Rev. 1 for subject mentioned Tender.

Thanking you,

For **Lyons Engineering Pvt. Ltd.**

(M. Girish Kumar)
GM (C&P)

Ref: **LEPL/GAIL/2022/40/037**

Dated: 08th March 2022



Certificate Registration No. **99 100 20576**
Date of Initial certification: **2019-12-20**



AWARD RECOMMENDATION
ARC TENDER FOR TRANSPORTATION OF MATERIALS ON PAN INDIA BASIS

AWARD RECOMMENDATION

1	08.3.2022	Award Recommendation	AR	GK	SB
Rev.	Date	Subject of revision	Prepared	Checked	Approved



**AWARD RECOMMENDATION
ARC TENDER FOR TRANSPORTATION OF MATERIALS ON PAN INDIA BASIS**

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AWARD RECOMMENDATION
ARC TENDER FOR TRANSPORTATION OF MATERIALS ON PAN INDIA BASIS

A. SUMMARY SHEET

1.	Brief Description of Project	ARC TENDER FOR TRANSPORTATION OF PROJECT MATERIALS ON PAN INDIA BASIS
2.	Bid Document / Tender No. & date	E-TENDER REF : 040-LYONS-GAIL - 015 - NIC PORTAL E-TENDER REF : 2022-GAIL-100438
3.	Scope of Work	TRANSPORTATION OF PROJECT MATERIALS ON PAN INDIA BASIS
4.	Mode of Tendering	Open Domestic Competitive Bidding
5.	Price Bid opening approval from GAIL	Vide mail dtd. 3.3.2022
6.	Price Bid opening scheduled time and date	At 14.30 Hrs on 3.3.2022 through Video Conference
7.	Actual Price Bid opening time and date	At 14.30 Hrs on 3.3.2022 through Video Conference
8.	L1 Price Vs Cost Estimate	Placed at ANNEXURE -I
9.	Original Price Bid of All Bidders	Placed at ANNEXURE – II- in Excel through E-Mail
10.	List of Bidders whose PBO was recommended by Lyons	1. M/s. CRJ DARCL Logistics Pvt. Ltd. 2. M/s. JCC India Pvt. Ltd. 3. M/s. Nihal Roadways
11.	List of Bidders Whose PBO has been Approved by GAIL	1. M/s. CRJ DARCL Logistics Pvt. Ltd. 2. M/s. JCC India Pvt. Ltd. 3. M/s. Nihal Roadways
	List of Bidders Whose Price Bid was Opened	1. M/s. CRJ DARCL Logistics Pvt. Ltd. 2. M/s. JCC India Pvt. Ltd. 3. M/s. Nihal Roadways
	Status of Bidders	All the Bidders have submitted their Price Bid
	Validity of bid (3 months) i.e. till 31.5.2022	Complied by the bidders
	Cost Estimate	As per Annexure I
	Completion Period	Contract Period : The proposed contract rate shall be for a period of two (02) years from the date of issue of Fax of Acceptance (FOA) and the same may be extended for Six (06) months thereafter at the same rates, terms and conditions. Delivery period : As per Scope of work of Tender



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B. APPROVAL FOR PRICE BID OPENING

Based on the techno-commercial evaluation of the bids, PBO recommendation was forwarded to GAIL vide Email Dated 17.2.2022 for opening the price bid of above mentioned techno-commercially qualified bidders. GAIL's approval for Price Bid opening was received by email dtd. 3.3.2022 for opening of price bids. Accordingly, intimation was sent to all the bidders through email dated 3.3.2022 for attending the price bid opening, scheduled at 1630 Hrs on 3.3.2022 through Video Conference. The price bid was opened on schedule date & time.

C. PRICE EVALUATION OF BIDS

Price bid evaluation has been done as per tender conditions.

The evaluation has been done based on clause no. clause no. 32 of ITB Section-II of tender document.

D. EVALUATED PRICE OF BIDDERS

SI.N o.	BIDDER	EVALUATED PRICE (INCLUSIVE OF ALL TAXES AND DUTIES AND GST)
1	Nihal Roadways	5,20,51,070.00
	Status	L1
2	CJ Darcl Logistics Limited	5,24,16,630.00
	Status	L2
3	JCC India Pvt. Ltd.	7,36,99,755.00
	Status	L3

E. CORRECTION OF GST RATE IN COST ESTIMATE

In the Cost Estimate submitted to GAIL during unpriced bid opening, the GST rate is wrongly mentioned as 18% for all SOR items. The correct GST applicable is 5% on Transportation charges and 18% for Hiring of cranes. Accordingly Cost Estimate stands revised to **Rs. 5,07,52,995.50.**

F. COMPARISON OF L1 PRICE WITH COST ESTIMATE

SI. No.	Description	L1 BIDDER PRICE (INCLUSIVE OF ALL TAXES AND DUTIES AND GST)	COST ESTIMATE (INCLUSIVE OF ALL TAXES AND DUTIES AND GST)	VARIANCE	L1 Bidder
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1.	Comparison of L1 Price with Cost Estimate	5,20,51,070.00	5,07,52,995.50	2.56%	M/s. Nihal Roadways
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The Price quoted by bidder is 2.56 % higher than the Cost Estimate which is reasonable and hence order can be placed on the L1 Bidder.

G. PUBLIC PROCUREMENT POLICY

L1 Bidder M/s. Nihal Roadways is MSE Registered. Hence order can be placed on the bidder.

H. RECOMMENDATION

Based on the above evaluation and tender clause No. 32 of ITB we hereby conclude as follows;
Order may be placed on L1 Bidder M/s Nihal Roadways for an amount of Rs. 4,94,24,000.00 without GST and Rs. 5,20,51,070.00 with GST.

For Lyons Engineering Pvt.Ltd.

M GIRISH KUMAR
General Manager – C&P

[Handwritten signature]

ANNEXURE III

CHECK LIST FOR RECOMMENDATION/ PROPOSAL FOR AWARD

Tender ref : 040-LYONS-GAIL-015 ARC TENDER FOR TRANSPORTATION OF PROJECT MATERIALS ON PAN INDIA BASIS

Sl. No.	Description	Compliance
1.	Dealing the review of Estimate by Estimate Review Committee	GAIL to mention
2.	Summary of Price Comparison of evaluated prices & estimates and	Complied
3.	Analysis and review of estimate if L1 price is higher than estimates	L1 Price is higher than the Estimate by 2.56% which is reasonable and order can be placed on the L1 Bidder.
4.	Deliberation on insufficient competition (wherever applicable)	There are 3 Techno Commercially qualified bidders for this Tender. Hence sufficient competition is there.
5.	Any suspicion regarding cartelization	No
6.	Recommendation on re-tendering (if applicable)	Not applicable
7.	Impact on project cost (Not applicable for O&M)	No impact
8.	Impact of delivery period on Project Schedule	No impact
9.	Details of total financial implication committed on the project (for projects)	GAIL may mention
10.	Analysis of L1 price if it is higher than estimates	L1 Price is higher than the Estimate by 2.56% which is reasonable and order can be placed on the L1 Bidder.
11.	Ordering Cycle time	38 days
12.	Past purchase price comparison for purchases	Past Purchase price also Considered.
13.	Clear recommendation for approval is to be submitted, no conditional recommendation.	Clear recommendation provided
14.	Details of prices submitted after Reverse Auction and variations thereof (wherever applicable)	Not applicable

15.	Verifying that name of recommended bidder (s) are not appearing in Holiday/ Banning list, available on Intranet Further the vendor code through which offer is submitted is same as the vendor code on which order/ contract is to be placed (mentioned in bid) Bill to and ship to details as per guidelines in this regard.	L1 bidder's name is not banned/black listed. Complied Complied Not applicable
16.	Total committed cost in project with the award of subject package (Not applicable for O&M). Head Wise (Approved/ Committed/Actual/ Anticipated) as per enclosed Appendix-I.	GAIL to mention
17.	Dealing of purchase preference to MSEs (wherever applicable).	L1 Bidder is MSE. Hence order can be placed on L1 Bidder.
18.	Dealing of purchase preference PP-LC (wherever applicable)	Since L1 Bidder is MSE registered order is placed on L1 Bidder M/s. Nihal Roadways.
19.	Dealing of purchase preference to DMEPs (wherever applicable)	Not applicable
20.	Whether any order is placed on Startup. If yes, the safeguard mentioned in C&P Procedure is to be deliberated.	Not applicable
21.	Dealing of insufficient competition in terms of clause no. 4.16 of C&P Procedure (wherever applicable).	There are 3 Techno Commercially qualified bidders for this Tender. Hence Clause 4.16 is not applicable.
22.	Cost details showing all DFR heads in DFR vs committed vs actual (for Project cases)	GAIL to mention

23.	For the cases of Repeat Order (i) Confirmation that repeat order does not exceed 50% of Original Qty (or as mentioned in original PO) and is placed within 06 months from Notification of Award. (ii) Confirmation that repeat order is not being placed on an emergency purchase, negotiated purchase, sole acceptable offer basis and where the prices against original order were escalated to compensate for early delivery(ies) (iii) Confirmation from Indenter/ User/Project Department as per 3.5 (i) of Section-11 of C&P Procedure (iv) Confirmation that repeat Order is not for any new location or Project other than that specified in tender document.	Not applicable
24.	Relevant clauses of DoP and C&P Procedures (as applicable)	GAIL to mention
25.	Preparation of Draft ECPC Agenda as per format and keeping the same in file (for ECPC cases)	GAIL to mention
26.	Whether all the fact of case has been considered while preparing the Recommendations	Yes
27.	Time taken from Price bid opening to Award recommendation	2 days



M. Girish Kumar (GM - C&P)
Lyons Engineering Pvt. Ltd.
New Delhi

Signature Not Verified

Digitally signed by Maleppurath Girish Kumar
Date: 2022.03.12 12:17:54 IST
Location: eProcurement System for Central PSUs

