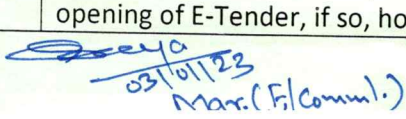
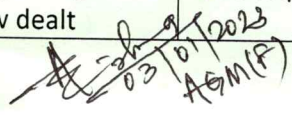


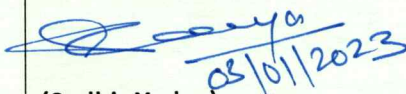
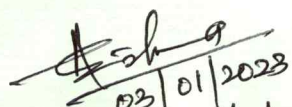
Annexure – VIII: (Evaluation Sheet)

VADODARA AIRPORT

1)	Name of Work (Facility)	Request for Proposal (RFP) for Concession to Design, Fit-out, Finance, Develop, Market, Operate, Maintain and Manage the Retail Outlets		
2)	Period of License	Seven (07) Years		
3)	E-Bid/Tender No.	2022_AAI_135319_1		
4)	Existing facility / new facility	New Facility		
5)	Name of existing licensee	M/s KAVITA ENTERPRISES (TR Stall), M/s S.K. INFINITETRADE PRIVATE LIMITED (Mobile, Electronics & Accessories), QUIOSCO RETAIL INDIA PRIVATE LIMITED (Eyewear and Sunglasses) & RARE PLANET HANDICRAFTS PRIVATE LIMITED (Gifting, Souvenirs and Handicrafts)		
6)	Present revenue, if any	Rs. 2,94,326/- +GST + Other Charges		
7)	Minimum Reserved License Fee (MRLF/MMG/MG Per Pax)	Rs. 4.68/- (Four Rupees Sixty Eight Paise Only) Per Pax Per Month plus (+) Applicable Taxes + other charges		
8)	The names of newspapers in which NIT notification was published with dates	-		
9)	Date of application on e-portal and AAI website	14/11/2022 on AAI website/ CPP Portal		
10)	<u>No. of Tender</u>			
	(a) Sold	02 (Two)		
	(b) Received	02 (Two)		
	(c) Opened	02 (Two)		
	(d) Technical Bid	02 (Two)		
	(e) Financial Bid	02 (Two)		
11)	Tender:-			
	(a) Technical Bid opened on	06/12/2022		
	(b) Financial Bid opened on	26/12/2022		
	(c) Tender Valid up to	Not less than 180 days, extendable by another 90 days, if so desired by the Authority, from the Bid due date.		
	(d) Whether 1st / 2nd Call In case of Second or subsequent Calls, details of (MRLF/MMG/MG Per Pax) reduction, if any, may be provided.	2 nd Call 1. Minimum Guarantee Per Passenger (MG Per Pax) for 1 st Call: Rs.4.68/- (Rupees Four Rupees Sixty Eight Paise Only) MG Per Pax Per Month plus (+) Applicable Taxes + other charges, Published on 01.06.2022 in CPP Portal 2. Minimum Guarantee Per Passenger (MG Per Pax) for 2 nd Call: Rs.4.68/- (Rupees Four Rupees Sixty Eight Paise Only) MG Per Pax Per Month plus (+) Applicable Taxes+ other charges, Published on 14.11.2022 in CPP Portal		
12)	Details of E-Tenders received / Financial Bids:			
Sl. No.	Name of Parties	Amount Quoted in Rs. / MG Per Pax Per Month	Rating	Performance, in case of existing / ex-licensee (Satisfactory / Un-satisfactory)
a.	M/s WORLDWIDE FACILITY MANAGEMENT SERVICES PVT. LTD	Rs. 5.58/- Per Pax Per Month plus (+) Applicable Taxes and other charges	H-1	N/A
b.	M/S TRAVEL RETAIL SERVICES PRIVATE LIMITED	Rs. 5.04/- Per Pax Per Month plus (+) Applicable Taxes and other charges	H-2	N/A
13)	Name(s) out the technically disqualified tenderers if any, with reasons in brief			
14)	Highest valid offer recommended for acceptance		Name of the E-Tenderer – M/s WORLDWIDE FACILITY MANAGEMENT SERVICES PVT. LTD Tenderer Amount Quoted MG Per Pax- Rs. 5.58/- Per Pax Per Month + GST + Other Charges OR Revenue Share, Whichever is higher	
15)	Complaints received, if any, regarding opening of E-Tender, if so, how dealt		No complaint received	

03/01/23
Mr. (F/Comm.)
03/01/2023
AGM(P)

16)	Whether the tendered amount proposed to be accepted is higher than the Minimum Reserve Licence Fee (MRLF)/MMG	Yes (19.23% higher than MRLF)
17)	Competent Authority to decide the award (refer DOP)	Airport Director, Vadodara Airport As per Para 4.5(a) of DOP-2021, Airport Director, Vadodara is the Competent Authority to accept the offer of the Highest bid quoted by M/s WORLDWIDE FACILITY MANAGEMENT SERVICES PVT. LTD
18)	Recommendation of Commercial Department.	M/s WORLDWIDE FACILITY MANAGEMENT SERVICES PVT. LTD as quoted an amount of Rs. 5.58/- (Five Rupees Fifty Eight Paise only) Per Pax Per Month + GST + Other Charges, Which is 19.23 % higher than the minimum Guarantee Per Passanger (MG Per Pax) of Rs. 4.68/- Per Pax Per Month + GST + Other Charges or Base Revenue Share whichever is higher. It is recommended to award the subject contract to M/s WORLDWIDE FACILITY MANAGEMENT SERVICES PVT. LTD for a period of Seven (07) Years. Hence, the proposal is forwarded with recommendations to competent Authority for acceptance of award.  (Sudhir Yadav) Manager (Finance / Commercial) AAI, Vadodara
19)	Financial Concurrence by Finance Department	As proposed by Commercial Department, Vadodara the proposal for RFP for concess- ion to design, fit out, finance, develop, market, operate, maintain and manage the retail outlets is financially concurrred for the quoted amount of Rs.5.58 (Rupees five and fifty eight paise) per pax per month + GST + Other charges. in favour of M/s WORLDWIDE FACILITY MANAGEMENT SERVICES PVT. LTD. for a period of 07 (Seven) years. Submitted please As per DOP Para 4.5(a), APD is the Competent authority to accept the offer of highest bid. Submitted please.  AGM(CF), Vadodara.
20)	Specific and clear recommendation of Airport Director	

Signature Not Verified

Digitally signed by SUDHIR YADAV

Signature... Date: 2023.03.23 16:32:55 IST

Location: eProcurement System for Central PSUs Name: F.R. Gupta

Designation: Airport Director