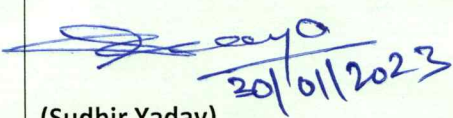
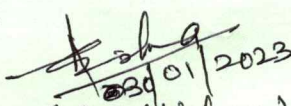


Annexure – VIII: (Evaluation Sheet)

VADODARA AIRPORT

1)	Name of Work (Facility)	Request for Proposal (RFP) for Concession to Design, Fit-out, Finance, Develop, Market, Operate, Maintain and Manage the Food & Beverage Outlets.		
2)	Period of License	Seven (07) Years		
3)	E-Bid/Tender No.	2022_AAI_135314_1		
4)	Existing facility / new facility	New Facility		
5)	Name of existing licensee	M/s AROON FOOD SERVICES PVT. LTD. (Branded Fast Food Outlet)		
6)	Present revenue, if any	Rs. 5,67,888/- + Other charges+ Applicable Taxes		
7)	Minimum Reserved License Fee (MRLF/MMG/MG Per Pax)	Rs. 08.73/- (Eight Rupees Seventy Three Paise Only) Per Pax Per Month plus + Other charges+ Applicable Taxes		
8)	The names of newspapers in which NIT notification was published with dates	-		
9)	Date of application on e-portal and AAI website	14/11/2022 on AAI website/CPP Portal		
10)	<u>No. of Tender</u>			
	(a) Sold	02 (Two)		
	(b) Received	02 (Two)		
	(c) Opened	02 (Two)		
	(d) Technical Bid	02 (Two)		
	(e) Financial Bid	01 (One)		
11)	Tender:-			
	(a) Technical Bid opened on	13/12/2022		
	(b) Financial Bid opened on	27/12/2022		
	(c) Tender Valid up to	Not less than 180 days, extendable by another 90 days, if so desired by the Authority, from the Bid due date.		
	(d) Whether 1st / 2nd Call In case of Second or subsequent Calls, details of (MRLF/MMG/MG Per Pax) reduction, if any, may be provided.	2 nd Call 1. Minimum Guarantee Per Passenger (MG Per Pax) for 1 st Call: Rs.10.91/- (Ten Rupees Ninety One Paise Only) MG Per Pax Per Month (+) Other charges+ Applicable Taxes Published on 23.05.2022 in CPP Portal 2. Minimum Guarantee Per Passenger (MG Per Pax) for 2 nd Call: Rs.8.73/- (Eight Rupees Seventy Three Paise Only) MG Per Pax Per Month + Other Charges+ Applicable Taxes Published on 14.11.2022 in CPP Portal		
12)	Details of E-Tenders received / Financial Bids:			
Sl. No.	Name of Parties	Amount Quoted in Rs. / MG Per Pax Per Month	Rating	Performance, in case of existing / ex-licensee (Satisfactory / Un-satisfactory)
a.	M/s Aroon Food Services Pvt. Ltd.	Rs. 10.28/- Per Pax Per Month plus (+) Applicable Taxes and other charges	H-1	N/A
13)	Name(s) out the technically disqualified tenderers if any, with reasons in brief		M/s Vijay Wheels Pvt. Ltd. Reason:- After evaluating the documents as well clarifications submitted by M/s Vijay Wheels Pvt. Ltd on 11.01.2023 it was observed that the agency has not submitted complete documents as per RFP requirements, Hence M/s Vijay Wheels Pvt. Ltd was Technically Disqualified.	
14)	Highest valid offer recommended for acceptance		Name of the E-Tenderer – M/S AROON FOOD SERVICES PVT. LTD. Tenderer Amount Quoted MG Per Pax- Rs. 10.28/- (Ten Rupees Twenty Eight Paise) Per Pax Per Month, Other Charges+ Applicable Taxes OR Revenue Share, Whichever is higher	
15)	Complaints received, if any, regarding opening of E-Tender, if so, how dealt		Yes (M/s Vijay Wheels Pvt. Ltd. complained by expressing dissatisfaction over disqualification citing various observations vide e-mail dated 19.01.2023. Therefore, the date of opening of financial bid was postponed to 23.01.2023, 17:00 hrs and subsequently to 27.01.2023, 17:00 hrs.)	

16)	Whether the tendered amount proposed to be accepted is higher than the Minimum Reserve Licence Fee (MRLF)/MMG	Yes (17.75% higher than MRLF/MMG/MG Per Pax)
17)	Competent Authority to decide the award (refer DOP)	Regional Executive Director As per Para 4.5(b) of DOP-2021, RED-WR is the Competent Authority to accept the offer of single tender of M/S AROON FOOD SERVICES PVT. LTD.
18)	Recommendation of Commercial Department.	M/S AROON FOOD SERVICES PVT. LTD as quoted an amount of Rs. 10.28/- (Ten Rupees Twenty Eight Paise only) Per Pax Per Month+Other Charges+ Applicable Taxes, Which is 17.75 % higher than the minimum Guarantee Per Passanger (MG Per Pax) of Rs. 8.73/- Per Pax Per Month + Other Charges+ Applicable Taxes or Base Revenue Share whichever is higher. It is recommended to award the subject contract to M/S AROON FOOD SERVICES PVT. LTD for a period of Seven (07) Years. Hence, the proposal is forwarded with recommendations to competent Authority for acceptance of award.  (Sudhir Yadav) Manager (Finance / Commercial) AAI, Vadodara
19)	Financial Concurrence by Finance Department	As proposed by Commercial Department, Vadodara the proposal for RFP for concess- ion to design, fitout, finance, develop, Market, Operate, Maintain and Manage the Food & Beverage outlets. is financially Concurred for the quoted amount of Rs-10.28 (Rupees Ten and twenty eight paise) per pax per month + GST+ other charges in favour of M/s AROON FOOD SERVICES PVT. LTD. for a period of 07 (Seven) years. As per DOP Para 4.5(b), RED is the Competent authority to accept the offer of highest bid. Submitted please.  (AK Mishra) AGM(F), Vadodara
20)	Specific and clear recommendation of Airport Director	Recommended for approval.

Signature Not Verified

Digitally signed by SUDHIR YADAV

Date: 2023.04.17 13:33:23 IST

Signature... Location: eProcurement System for Central PSUs

Name : T.K. Gupta

Designation: Airport Director