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आज़ादी का
अमृत महोत्सव

भारतीय विमानपत्तन प्राधिकरण
AIRPORTS AUTHORITY OF INDIA

No. AAI/OP-12018/21/2022-Operations /142

Date: 28.03.2023

To,

M/s Global Flight Handling Services Pvt. Ltd.,
No.158, 1st Floor, Rayala Towers,
Anna Salai, Mount Road,
Chennai- 600002

Sub: Letter of Intent to Award (LOIA) for Concession for Ground Handling Services at Ayodhya Airport, Ayodhya to M/s Global Flight Handling Services Pvt. Ltd.

References:

1. E-bid invitation no.: 2022_AAI_134074_1 dated 3rd November, 2022.
2. Your technical bid opened on 12.12.2022, financial bid opened on 12.01.2023 through CPP portal.

Kind Attn: Ms. Sarita Kumari, Managing Director (Authorized Signatory) on behalf of M/s Global Flight Handling Services Pvt. Ltd.

Sir,

1. This has reference to your submission of Bid on 05.12.2022. I am pleased to inform that the Competent Authority has accepted your offer of quoted MAG at **INR Rs. 39,03,000.00 (Rupees Thirty-Nine Lakhs and Three Thousand only)** excluding taxes (GST etc.) and other applicable charges. MAG will be escalated at 20% on completion of every five years for providing Ground Handling Services at Ayodhya Airport, Ayodhya, Uttar Pradesh.
2. This is a non-exclusive Concession for providing Ground Handling services at Ayodhya Airport, Ayodhya, Uttar Pradesh for a period of 10 years from the Commercial Operations Date (COD). AAI reserves its right to select additional 3rd party ground handling agency through bidding process as and when it deems fit as per Applicable Law.
3. Airports Authority of India ("AAI"), hereby declares **M/s Global Flight Handling Services Pvt. Ltd.**, as the **"Selected Bidder"** (hereby now referred as **You**) within the meaning of the RFP document, subject to the fulfilment of terms and conditions of the RFP document and the Concession Agreement.
4. You are advised to submit the duplicate copy of LOIA in acknowledgement and acceptance of all the terms and conditions of this LOIA duly signed within 07 (Seven) days of issue of this LOIA to Airport Director, Ayodhya Airport, Ayodhya, Uttar Pradesh-224001.

Page 1 of 4

5. You shall ensure the following for entering into the Concession Agreement with AAI and for performing all its obligations under the RFP document and as the Concessionaire in terms of the Concession Agreement for the Project;
- (i) You shall submit for the performance of obligations hereunder no later than 45 (forty-five) days from the date of issue of LOIA or signing of the Agreement whichever is earlier, an irrevocable, unequivocal and unconditional guarantee from a scheduled commercial bank (other than cooperative scheduled bank) in India in favour of 'Airports Authority of India' Payable at Ayodhya for a sum equivalent to 10 (Ten) months of the Minimum Annual Guarantee for the first year (MAG) quoted i.e **Rs. 32,52,500.00/- (Rupees Thirty-Two Lakhs Fifty-Two Thousand and Five Hundred only)** excluding taxes (GST etc.) and other applicable charges. The validity of the bank guarantee should be for a period of 18 months from the date of its issue, as per the terms and conditions of the RFP document and the Concession Agreement. For subsequent years, the amount & validity of the Bank Guarantee will be derived based on the provisions in the RFP/Concession Agreement.
 - (ii) In case you have valid Security Clearance, You shall furnish the same within 7 working days after issuance of this LOIA and LOIA shall be deemed as Letter of Award (LOA) on the date of submission of proof of requisite Security Clearance as per Applicable Laws.
 - (iii) In case you are required to obtain security clearance then you have to make an application in the e-sahaj portal of BCAS within 07 working days after issuance of this LOIA and obtain requisite Security Clearance as per the timelines provided in the RFP/Concession Agreement. In this case LOIA shall be deemed as Letter of Award (LOA) on the date of issue of requisite Security Clearance as per Applicable Laws.
 - (iv) You shall ensure the execution and delivery of the Concession Agreement within 10 (Ten) days from the LOA.
 - (v) You shall submit one-month advance license fee of quoted MAG i.e **Rs. 3,25,250.00/- (Rupees Three Lakhs Twenty-Five Thousand Two Hundred and Fifty only)** excluding taxes (GST etc.) and other applicable charges in the office of Airport Director, Ayodhya Airport, Ayodhya, Uttar Pradesh before commencement of operation at site.
6. In the event of non-adherence of timelines as per RFP/Concession Agreement by you/SPV, the same will result in cancellation of LOIA/LOA/Concession Agreement at sole discretion of the Authority unless extended by the Authority and you/SPV shall not be entitled to and shall be considered to have forgone all its rights, benefits and interests under the LOIA or LOA. Also, the Authority shall have the right to forfeit the Bid Security or Performance Security, as the case may be, and you/SPV will be debarred for a period of one year or more for participation in future tenders of AAI from the date of debarment as per the provisions contained in the RFP & Concession



Agreement. Unless otherwise defined herein, all capitalized terms herein, shall have the meaning ascribed to it in the RFP document.

7. You shall comply with all other requirements as set out in the RFP document and for all purposes, the conditions of the RFP, Corrigendum (s) and Concession Agreement document form the part of this LOIA and shall be read as part of this LOIA. You shall not be entitled to seek any changes in the Concession Agreement and shall have to agree to abide by and be bound by the terms of the RFP document, Corrigendum (s) and the Concession Agreement.
8. You are required to submit the undertaking enclosed i.r.o. the verification of credentials/ compliance of NIL outstanding dues for the intervening period (undisputed ones) submitted by you to be eligible as per technical criteria. Documents submitted by You, if found to be forged /false at any stage, AAI have sole discretion to cancel the LOIA and You shall be debarred from AAI for taking participation in all future AAI works & any other suitable action may be taken against your company/firm as deemed fit by the Authority.
9. You are advised to contact immediately to the Airport Director, Ayodhya Airport, Ayodhya, Uttar Pradesh i.e the Authority's Representative for execution of the above-mentioned steps in this LOIA and further action as per RFP/Concession Agreement.

Yours Sincerely,


28.03.2023

(Chandra Pratap Dwivedi)
General Manager (Ops)
For Executive Director (Ops)

UNDERTAKING (on agency Letter head)

I/We (Name of the company/consortium)
..... hereby undertake the compliance of NIL
outstanding dues for the intervening period (undisputed ones) as per
Appendix-9C of RFP submitted along with the bid, credentials or any other
document submitted by me/us, if found to be forged /false at any stage, I/We
may be debarred from AAI for taking participation in all future AAI works &
any other suitable action may be taken against our company/firm as deemed
fit by AAI.



Signature of Director of the company /firm



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आज़ादी का
अमृत महोत्सव

भारतीय विमानपत्तन प्राधिकरण
AIRPORTS AUTHORITY OF INDIA

No. AAI/OP-12018/21/2022-Operations/116

Date: 14.03.2023

To,

M/s Trikuta Travel Planners,
168/1, Railway Road, Nanak Nagar,
Jammu

Sub: Letter of Intent to Award (LOIA) for Concession for Ground Handling Services at Kullu Manali Airport, Bhuntar to M/s Trikuta Travel Planners

References:

1. E-bid invitation no.: 2022_AAI_134074_1 dated 3rd November, 2022.
2. Your technical bid opened on 12.12.2022, financial bid opened on 12.01.2023 through CPP portal.

Kind Attn: Mr. Ajay Kumar Gupta, Proprietor (Authorized Signatory) on behalf of M/s Trikuta Travel Planners.

Sir,

1. This has reference to your submission of Bid on 05.12.2022 I am pleased to inform that the Competent Authority has accepted your offer of quoted MAG at **INR Rs. 3,99,933.00/- (Rupees Three Lakhs Ninety-Nine Thousand Nine Hundred Thirty-Three only)** excluding taxes (GST etc.) and other applicable charges. MAG will be escalated at 20% on completion of every five years for providing Ground Handling Services at Kullu Manali Airport, Bhuntar, Himachal Pradesh.
2. This is a non-exclusive Concession for providing Ground Handling services at Kullu Manali Airport, Bhuntar, Himachal Pradesh for a period of 10 years from the Commercial Operations Date (COD). AAI reserves its right to select additional 3rd party ground handling agency through bidding process as and when it deems fit as per Applicable Law.
3. Airports Authority of India ("AAI"), hereby declares **M/s Trikuta Travel Planners**, as the **"Selected Bidder"** (hereby now referred as **You**) within the meaning of the RFP document, subject to the fulfilment of terms and conditions of the RFP document and the Concession Agreement.
4. You are advised to submit the duplicate copy of LOIA in acknowledgement and acceptance of all the terms and conditions of this LOIA duly signed within 07 (Seven) days of issue of this LOIA to Airport Director, Airports Authority of India, Kullu Manali Airport, Bhuntar – 175125.
5. You shall ensure the following for entering into the Concession Agreement with AAI and for performing all its obligations under the RFP document and as the Concessionaire in terms of the Concession Agreement for the Project;

Page 1 of 4

- (i) You shall submit for the performance of obligations hereunder no later than 45 (forty-five) days from the date of issue of LOIA or signing of the Agreement whichever is earlier, an irrevocable, unequivocal and unconditional guarantee from a scheduled commercial bank (other than cooperative scheduled bank) in India in favour of 'Airports Authority of India' Payable at Bhuntar for a sum equivalent to 10 (Ten) months of the Minimum Annual Guarantee for the first year (MAG) quoted i.e **Rs. 3,33,280.00/- (Rupees Three Lakhs Thirty Three Thousand Two Hundred Eighty Rupees only)** excluding taxes (GST etc.) and other applicable charges. The validity of the bank guarantee should be for a period of 18 months from the date of its issue, as per the terms and conditions of the RFP document and the Concession Agreement. For subsequent years, the amount & validity of the Bank Guarantee will be derived based on the provisions in the RFP/Concession Agreement.
- (ii) In case you have valid Security Clearance, You shall furnish the same within 7 working days after issuance of this LOIA and LOIA shall be deemed as Letter of Award (LOA) on the date of submission of proof of requisite Security Clearance as per Applicable Laws.
- (iii) In case you are required to obtain security clearance then you have to make an application in the e-sahaj portal of BCAS within 07 working days after issuance of this LOIA and obtain requisite Security Clearance as per the timelines provided in the RFP/Concession Agreement. In this case LOIA shall be deemed as Letter of Award (LOA) on the date of issue of requisite Security Clearance as per Applicable Laws.
- (iv) You shall ensure the execution and delivery of the Concession Agreement within 10 (Ten) days from the LOA.
- (v) You shall submit one-month advance license fee of quoted MAG i.e **Rs. 33,328.00/- (Rupees Three Thirty Thousand Three Hundred Twenty-Eight Rupees only)** excluding taxes (GST etc.) and other applicable charges in the office of Airport Director, Kullu Manali Airport, Bhuntar before commencement of operation at site.
6. In the event of non-adherence of timelines as per RFP/Concession Agreement by you/SPV, the same will result in cancellation of LOIA/LOA/Concession Agreement at sole discretion of the Authority unless extended by the Authority and you/SPV shall not be entitled to and shall be considered to have forgone all its rights, benefits and interests under the LOIA or LOA. Also, the Authority shall have the right to forfeit the Bid Security or Performance Security, as the case may be, and you/SPV will be debarred for a period of one year or more for participation in future tenders of AAI from the date of debarment as per the provisions contained in the RFP & Concession Agreement. Unless otherwise defined herein, all capitalized terms herein, shall have the meaning ascribed to it in the RFP document.
7. You shall comply with all other requirements as set out in the RFP document and for all purposes, the conditions of the RFP, Corrigendum (s) and Concession Agreement document form the part of this LOIA and shall be read



as part of this LOIA. You shall not be entitled to seek any changes in the Concession Agreement and shall have to agree to abide by and be bound by the terms of the RFP document, Corrigendum (s) and the Concession Agreement.

8. You are required to submit the undertaking enclosed i.r.o. the verification of credentials/ compliance of NIL outstanding dues for the intervening period (undisputed ones) submitted by you to be eligible as per technical criteria. Documents submitted by You, if found to be forged /false at any stage, AAI have sole discretion to cancel the LOIA and You shall be debarred from AAI for taking participation in all future AAI works & any other suitable action may be taken against your company/firm as deemed fit by the Authority.
9. You are advised to contact immediately to the Airport Director, Kullu Manali Airport, Bhuntar i.e. the Authority's Representative for execution of the above-mentioned steps in this LOIA and further action as per RFP/Concession Agreement.

Yours Sincerely,


14.03.2023

(Chandra Pratap Dwivedi)
General Manager (Ops)
For Executive Director (Ops)

UNDERTAKING (on agency Letter head)

I/We (Name of the company/consortium)
..... hereby undertake the compliance of NIL
outstanding dues for the intervening period (undisputed ones) as per
Appendix-9C of RFP submitted along with the bid, credentials or any other
document submitted by me/us, if found to be forged /false at any stage, I/We
may be debarred from AAI for taking participation in all future AAI works &
any other suitable action may be taken against our company/firm as deemed fit
by AAI.



Signature of Director of the company /firm



भारतीय विमानपत्तन प्राधिकरण AIRPORTS AUTHORITY OF INDIA

No. AAI/OP-12018/21/2022-Operations / 143

Date: 28.03.2023

To,

M/s Global Flight Handling Services Pvt. Ltd.,
No.158, 1st Floor, Rayala Towers,
Anna Salai, Mount Road,
Chennai- 600002

Sub: Letter of Intent to Award (LOIA) for Concession for Ground Handling Services at Civil Aerodrome, Khajuraho to M/s Global Flight Handling Services Pvt. Ltd.

References:

1. E-bid invitation no.: 2022_AAI_134074_1 dated 3rd November, 2022.
2. Your technical bid opened on 12.12.2022, financial bid opened on 12.01.2023 through CPP portal.

Kind Attn: Ms. Sarita Kumari, Managing Director (Authorized Signatory) on behalf of M/s Global Flight Handling Services Pvt. Ltd.

Sir,

1. This has reference to your submission of Bid on 05.12.2022. I am pleased to inform that the Competent Authority has accepted your offer of quoted MAG at **INR Rs. 15,03,000.00 (Rupees Fifteen Lakhs and Three Thousand only)** excluding taxes (GST etc.) and other applicable charges. MAG will be escalated at 20% on completion of every five years for providing Ground Handling Services at Civil Aerodrome, Khajuraho.
2. This is a non-exclusive Concession for providing Ground Handling services at Civil Aerodrome, Khajuraho, Madhya Pradesh for a period of 10 years from the Commercial Operations Date (COD). AAI reserves its right to select additional 3rd party ground handling agency through bidding process as and when it deems fit as per Applicable Law.
3. Airports Authority of India ("AAI"), hereby declares **M/s Global Flight Handling Services Pvt. Ltd.**, as the **"Selected Bidder"** (hereby now referred as **You**) within the meaning of the RFP document, subject to the fulfilment of terms and conditions of the RFP document and the Concession Agreement.
4. You are advised to submit the duplicate copy of LOIA in acknowledgement and acceptance of all the terms and conditions of this LOIA duly signed within 07 (Seven) days of issue of this LOIA to Airport Director, Airports Authority of India, Civil Aerodrome, Khajuraho (Madhya Pradesh) – 471606

Page 1 of 4

5. You shall ensure the following for entering into the Concession Agreement with AAI and for performing all its obligations under the RFP document and as the Concessionaire in terms of the Concession Agreement for the Project;
- (i) You shall submit for the performance of obligations hereunder no later than 45 (forty-five) days from the date of issue of LOIA or signing of the Agreement whichever is earlier, an irrevocable, unequivocal and unconditional guarantee from a scheduled commercial bank (other than cooperative scheduled bank) in India in favour of 'Airports Authority of India' Payable at Khajuraho for a sum equivalent to 10 (Ten) months of the Minimum Annual Guarantee for the first year (MAG) quoted i.e **Rs. 12,52,500.00/- (Rupees Twelve Lakhs Fifty-Two Thousand and Five Hundred only)** excluding taxes (GST etc.) and other applicable charges. The validity of the bank guarantee should be for a period of 18 months from the date of its issue, as per the terms and conditions of the RFP document and the Concession Agreement. For subsequent years, the amount & validity of the Bank Guarantee will be derived based on the provisions in the RFP/Concession Agreement.
 - (ii) In case you have valid Security Clearance, You shall furnish the same within 7 working days after issuance of this LOIA and LOIA shall be deemed as Letter of Award (LOA) on the date of submission of proof of requisite Security Clearance as per Applicable Laws.
 - (iii) In case you are required to obtain security clearance then you have to make an application in the e-sahaj portal of BCAS within 07 working days after issuance of this LOIA and obtain requisite Security Clearance as per the timelines provided in the RFP/Concession Agreement. In this case LOIA shall be deemed as Letter of Award (LOA) on the date of issue of requisite Security Clearance as per Applicable Laws.
 - (iv) You shall ensure the execution and delivery of the Concession Agreement within 10 (Ten) days from the LOA.
 - (v) You shall submit one-month advance license fee of quoted MAG i.e **Rs. 1,25,250.00/- (Rupees One Lakh Twenty-Five Thousand Two Hundred and Fifty only)** excluding taxes (GST etc.) and other applicable charges in the office of Airport Director, Civil Aerodrome, Khajuraho, Madhya Pradesh before commencement of operation at site.
6. In the event of non-adherence of timelines as per RFP/Concession Agreement by you/SPV, the same will result in cancellation of LOIA/LOA/Concession Agreement at sole discretion of the Authority unless extended by the Authority and you/SPV shall not be entitled to and shall be considered to have forgone all its rights, benefits and interests under the LOIA or LOA. Also, the Authority shall have the right to forfeit the Bid Security or Performance Security, as the case may be, and you/SPV will be debarred for a period of one year or more for participation in future tenders of AAI from the date of



debarment as per the provisions contained in the RFP & Concession Agreement. Unless otherwise defined herein, all capitalized terms herein, shall have the meaning ascribed to it in the RFP document.

7. You shall comply with all other requirements as set out in the RFP document and for all purposes, the conditions of the RFP, Corrigendum (s) and Concession Agreement document form the part of this LOIA and shall be read as part of this LOIA. You shall not be entitled to seek any changes in the Concession Agreement and shall have to agree to abide by and be bound by the terms of the RFP document, Corrigendum (s) and the Concession Agreement.
8. You are required to submit the undertaking enclosed i.r.o. the verification of credentials/ compliance of NIL outstanding dues for the intervening period (undisputed ones) submitted by you to be eligible as per technical criteria. Documents submitted by You, if found to be forged /false at any stage, AAI have sole discretion to cancel the LOIA and You shall be debarred from AAI for taking participation in all future AAI works & any other suitable action may be taken against your company/firm as deemed fit by the Authority.
9. You are advised to contact immediately to the Airport Director, Civil Aerodrome, Khajuraho i.e the Authority's Representative for execution of the above-mentioned steps in this LOIA and further action as per RFP/Concession Agreement.

Yours Sincerely,


28.03.2023

(Chandra Pratap Dwivedi)
General Manager (Ops)
For Executive Director (Ops)

UNDERTAKING (on agency Letter head)

I/We (Name of the company/consortium)
..... hereby undertake the compliance of NIL
outstanding dues for the intervening period (undisputed ones) as per
Appendix-9C of RFP submitted along with the bid, credentials or any other
document submitted by me/us, if found to be forged /false at any stage, I/We
may be debarred from AAI for taking participation in all future AAI works &
any other suitable action may be taken against our company/firm as deemed
fit by AAI.



Signature of Director of the company /firm



भारतीय विमानपत्तन प्राधिकरण AIRPORTS AUTHORITY OF INDIA

No. AAI/OP-12018/21/2022-Operations / 144

Date: 28.03.2023

To,

M/s Global Flight Handling Services Pvt. Ltd.,
No.158, 1st Floor, Rayala Towers,
Anna Salai, Mount Road,
Chennai- 600002

Sub: Letter of Intent to Award (LOIA) for Concession for Ground Handling Services at Kishangarh Airport, Ajmer to M/s Global Flight Handling Services Pvt. Ltd.

References:

1. E-bid invitation no.: 2022_AAI_134074_1 dated 3rd November, 2022.
2. Your technical bid opened on 12.12.2022, financial bid opened on 12.01.2023 through CPP portal.

Kind Attn: Ms. Sarita Kumari, Managing Director (Authorized Signatory) on behalf of M/s Global Flight Handling Services Pvt. Ltd.

Sir,

1. This has reference to your submission of Bid on 05.12.2022. I am pleased to inform that the Competent Authority has accepted your offer of quoted MAG at **INR Rs. 19,08,000.00 (Rupees Nineteen Lakhs Eight Thousand only)** excluding taxes (GST etc.) and other applicable charges. MAG will be escalated at 20% on completion of every five years for providing Ground Handling Services at Kishangarh Airport, Ajmer.
2. This is a non-exclusive Concession for providing Ground Handling services at Kishangarh Airport, Ajmer, Rajasthan for a period of 10 years from the Commercial Operations Date (COD). AAI reserves its right to select additional 3rd party ground handling agency through bidding process as and when it deems fit as per Applicable Law.
3. Airports Authority of India ("AAI"), hereby declares **M/s Global Flight Handling Services Pvt. Ltd.**, as the **"Selected Bidder"** (hereby now referred as **You**) within the meaning of the RFP document, subject to the fulfilment of terms and conditions of the RFP document and the Concession Agreement.
4. You are advised to submit the duplicate copy of LOIA in acknowledgement and acceptance of all the terms and conditions of this LOIA duly signed within 07 (Seven) days of issue of this LOIA to Airport Director, Kishangarh Airport, Ajmer, Rajasthan - 305801.

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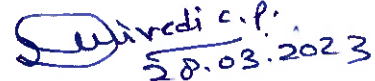
5. You shall ensure the following for entering into the Concession Agreement with AAI and for performing all its obligations under the RFP document and as the Concessionaire in terms of the Concession Agreement for the Project;
- (i) You shall submit for the performance of obligations hereunder no later than 45 (forty-five) days from the date of issue of LOIA or signing of the Agreement whichever is earlier, an irrevocable, unequivocal and unconditional guarantee from a scheduled commercial bank (other than cooperative scheduled bank) in India in favour of 'Airports Authority of India' Payable at Ajmer for a sum equivalent to 10 (Ten) months of the Minimum Annual Guarantee for the first year (MAG) quoted i.e **Rs. 15,90,000.00/- (Rupees Fifteen Lakhs Ninety Thousand only)** excluding taxes (GST etc.) and other applicable charges. The validity of the bank guarantee should be for a period of 18 months from the date of its issue, as per the terms and conditions of the RFP document and the Concession Agreement. For subsequent years, the amount & validity of the Bank Guarantee will be derived based on the provisions in the RFP/Concession Agreement.
 - (ii) In case you have valid Security Clearance, You shall furnish the same within 7 working days after issuance of this LOIA and LOIA shall be deemed as Letter of Award (LOA) on the date of submission of proof of requisite Security Clearance as per Applicable Laws.
 - (iii) In case you are required to obtain security clearance then you have to make an application in the e-sahaj portal of BCAS within 07 working days after issuance of this LOIA and obtain requisite Security Clearance as per the timelines provided in the RFP/Concession Agreement. In this case LOIA shall be deemed as Letter of Award (LOA) on the date of issue of requisite Security Clearance as per Applicable Laws.
 - (iv) You shall ensure the execution and delivery of the Concession Agreement within 10 (Ten) days from the LOA.
 - (v) You shall submit one-month advance license fee of quoted MAG i.e **Rs. 1,59,000.00/- (Rupees One Lakh Fifty-Nine Thousand only)** excluding taxes (GST etc.) and other applicable charges in the office of Airport Director, Kishangarh Airport, Ajmer, Rajasthan before commencement of operation at site.
6. In the event of non-adherence of timelines as per RFP/Concession Agreement by you/SPV, the same will result in cancellation of LOIA/LOA/Concession Agreement at sole discretion of the Authority unless extended by the Authority and you/SPV shall not be entitled to and shall be considered to have forgone all its rights, benefits and interests under the LOIA or LOA. Also, the Authority shall have the right to forfeit the Bid Security or Performance Security, as the case may be, and you/SPV will be debarred for a period of one year or more for participation in future tenders of AAI from the date of debarment as per the provisions contained in the RFP & Concession



Agreement. Unless otherwise defined herein, all capitalized terms herein, shall have the meaning ascribed to it in the RFP document.

7. You shall comply with all other requirements as set out in the RFP document and for all purposes, the conditions of the RFP, Corrigendum (s) and Concession Agreement document form the part of this LOIA and shall be read as part of this LOIA. You shall not be entitled to seek any changes in the Concession Agreement and shall have to agree to abide by and be bound by the terms of the RFP document, Corrigendum (s) and the Concession Agreement.
8. You are required to submit the undertaking enclosed i.r.o. the verification of credentials/ compliance of NIL outstanding dues for the intervening period (undisputed ones) submitted by you to be eligible as per technical criteria. Documents submitted by You, if found to be forged /false at any stage, AAI have sole discretion to cancel the LOIA and You shall be debarred from AAI for taking participation in all future AAI works & any other suitable action may be taken against your company/firm as deemed fit by the Authority.
9. You are advised to contact immediately to the Airport Director, Kishangarh Airport, Ajmer i.e the Authority's Representative for execution of the above-mentioned steps in this LOIA and further action as per RFP/Concession Agreement.

Yours Sincerely,


58.03.2023

(Chandra Pratap Dwivedi)
General Manager (Ops)
For Executive Director (Ops)

UNDERTAKING (on agency Letter head)

I/We (Name of the company/consortium)
..... hereby undertake the compliance of NIL
outstanding dues for the intervening period (undisputed ones) as per
Appendix-9C of RFP submitted along with the bid, credentials or any other
document submitted by me/us, if found to be forged /false at any stage, I/We
may be debarred from AAI for taking participation in all future AAI works &
any other suitable action may be taken against our company/firm as deemed
fit by AAI.



Signature of Director of the company /firm



No. AAI/OP-12018/21/2022-Operations /139

Date: 22.03.2023

To,

M/s Aroon Aviation Services Pvt. Ltd.,
A-113, Road No.-2, Mahipalpur Extn.,
New Delhi-110037

Sub: Letter of Intent to Award (LOIA) for Concession for Ground Handling Services at Kushinagar International Airport, Kushinagar to M/s Aroon Aviation Services Pvt. Ltd.

References:

1. E-bid invitation no.: 2022_AAI_134074_1 dated 3rd November, 2022.
2. Your technical bid opened on 12.12.2022, financial bid opened on 12.01.2023 through CPP portal.

Kind Attn: Mr. Suresh Kumar Rana (Authorized Signatory) on behalf of M/s Aroon Aviation Services Pvt. Ltd.

Sir,

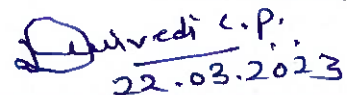
1. This has reference to your submission of Bid on 05.12.2022. I am pleased to inform that the Competent Authority has accepted your offer of quoted MAG at **INR Rs. 4,17,500.00 (Rupees Four Lakhs Seventeen Thousand and Five Hundred only)** excluding taxes (GST etc.) and other applicable charges. MAG will be escalated at 20% on completion of every five years for providing Ground Handling Services at Kushinagar International Airport, Kushinagar.
2. This is a non-exclusive Concession for providing Ground Handling services at Kushinagar International Airport, Kushinagar, Uttar Pradesh for a period of 10 years from the Commercial Operations Date (COD). AAI reserves its right to select additional 3rd party ground handling agency through bidding process as and when it deems fit as per Applicable Law.
3. Airports Authority of India ("AAI"), hereby declares **M/s Aroon Aviation Services Pvt. Ltd.** as the **"Selected Bidder"** (hereby now referred as **You**) within the meaning of the RFP document, subject to the fulfilment of terms and conditions of the RFP document and the Concession Agreement.
4. You are advised to submit the duplicate copy of LOIA in acknowledgement and acceptance of all the terms and conditions of this LOIA duly signed within 07 (Seven) days of issue of this LOIA to Airport Director, Airports Authority of India, Kushinagar International Airport, Kushinagar, Uttar Pradesh - 274402.

5. You shall ensure the following for entering into the Concession Agreement with AAI and for performing all its obligations under the RFP document and as the Concessionaire in terms of the Concession Agreement for the Project;
- (i) You shall submit for the performance of obligations hereunder no later than 45 (forty-five) days from the date of issue of LOIA or signing of the Agreement whichever is earlier, an irrevocable, unequivocal and unconditional guarantee from a scheduled commercial bank (other than cooperative scheduled bank) in India in favour of 'Airports Authority of India' Payable at Kushinagar for a sum equivalent to 10 (Ten) months of the Minimum Annual Guarantee for the first year (MAG) quoted i.e **Rs. 3,47,920.00/- (Rupees Three Lakhs Forty-Seven Thousand and Nine Hundred Twenty only)** excluding taxes (GST etc.) and other applicable charges. The validity of the bank guarantee should be for a period of 18 months from the date of its issue, as per the terms and conditions of the RFP document and the Concession Agreement. For subsequent years, the amount & validity of the Bank Guarantee will be derived based on the provisions in the RFP/Concession Agreement.
 - (ii) In case you have valid Security Clearance, You shall furnish the same within 7 working days after issuance of this LOIA and LOIA shall be deemed as Letter of Award (LOA) on the date of submission of proof of requisite Security Clearance as per Applicable Laws.
 - (iii) In case you are required to obtain security clearance then you have to make an application in the e-sahaj portal of BCAS within 07 working days after issuance of this LOIA and obtain requisite Security Clearance as per the timelines provided in the RFP/Concession Agreement. In this case LOIA shall be deemed as Letter of Award (LOA) on the date of issue of requisite Security Clearance as per Applicable Laws.
 - (iv) You shall ensure the execution and delivery of the Concession Agreement within 10 (Ten) days from the LOA.
 - (v) You shall submit one-month advance license fee of quoted MAG i.e **Rs. 34,792.00/- (Rupees Thirty-Four Lakhs and Seven Hundred Ninety-Two only)** excluding taxes (GST etc.) and other applicable charges in the office of Airport Director, Kushinagar International Airport, Kushinagar before commencement of operation at site.
6. In the event of non-adherence of timelines as per RFP/Concession Agreement by you/SPV, the same will result in cancellation of LOIA/LOA/Concession Agreement at sole discretion of the Authority unless extended by the Authority and you/SPV shall not be entitled to and shall be considered to have forgone all its rights, benefits and interests under the LOIA or LOA. Also, the Authority shall have the right to forfeit the Bid Security or Performance Security, as the case may be, and you/SPV will be debarred for a period of one year or more for participation in future tenders of AAI from the date of debarment as per the provisions contained in the RFP & Concession Agreement. Unless otherwise defined herein, all capitalized terms herein, shall have the meaning ascribed to it in the RFP document.



7. You shall comply with all other requirements as set out in the RFP document and for all purposes, the conditions of the RFP, Corrigendum (s) and Concession Agreement document form the part of this LOIA and shall be read as part of this LOIA. You shall not be entitled to seek any changes in the Concession Agreement and shall have to agree to abide by and be bound by the terms of the RFP document, Corrigendum (s) and the Concession Agreement.
8. You are required to submit the undertaking enclosed i.r.o. the verification of credentials/ compliance of NIL outstanding dues for the intervening period (undisputed ones) submitted by you to be eligible as per technical criteria. Documents submitted by You, if found to be forged /false at any stage, AAI have sole discretion to cancel the LOIA and You shall be debarred from AAI for taking participation in all future AAI works & any other suitable action may be taken against your company/firm as deemed fit by the Authority.
9. You are advised to contact immediately to the Airport Director, Kushinagar International Airport, Kushinagar i.e the Authority's Representative for execution of the above-mentioned steps in this LOIA and further action as per RFP/Concession Agreement.

Yours Sincerely,


22.03.2023

(Chandra Pratap Dwivedi)
General Manager (Ops)
For Executive Director (Ops)

UNDERTAKING (on agency Letter head)

I/We (Name of the company/consortium)
..... hereby undertake the compliance of NIL
outstanding dues for the intervening period (undisputed ones) as per
Appendix-9C of RFP submitted along with the bid, credentials or any other
document submitted by me/us, if found to be forged /false at any stage, I/We
may be debarred from AAI for taking participation in all future AAI works &
any other suitable action may be taken against our company/firm as deemed fit
by AAI.



Signature of Director of the company /firm



भारतीय विमानपत्तन प्राधिकरण
AIRPORTS AUTHORITY OF INDIA

No. AAI/OP-12018/21/2022-Operations/145

Date: 28.03.2023

To,

M/s Global Flight Handling Services Pvt. Ltd.,
No.158, 1st Floor, Rayala Towers,
Anna Salai, Mount Road,
Chennai- 600002

Sub: Letter of Intent to Award (LOIA) for Concession for Ground Handling Services at Ludhiana Airport, Ludhiana to M/s Global Flight Handling Services Pvt. Ltd.

References:

1. E-bid invitation no.: 2022_AAI_134074_1 dated 3rd November, 2022.
2. Your technical bid opened on 12.12.2022, financial bid opened on 12.01.2023 through CPP portal.

Kind Attn: Ms. Sarita Kumari, Managing Director (Authorized Signatory) on behalf of M/s Global Flight Handling Services Pvt. Ltd.

Sir,

1. This has reference to your submission of Bid on 05.12.2022. I am pleased to inform that the Competent Authority has accepted your offer of quoted MAG at **INR Rs. 18,72,000.00 (Rupees Eighteen Lakhs and Seventy-Two Thousand only)** excluding taxes (GST etc.) and other applicable charges. MAG will be escalated at 20% on completion of every five years for providing Ground Handling Services at Ludhiana Airport, Ludhiana.
2. This is a non-exclusive Concession for providing Ground Handling services at Ludhiana Airport, Ludhiana, Punjab for a period of 10 years from the Commercial Operations Date (COD). AAI reserves its right to select additional 3rd party ground handling agency through bidding process as and when it deems fit as per Applicable Law.
3. Airports Authority of India ("AAI"), hereby declares **M/s Global Flight Handling Services Pvt. Ltd.**, as the **"Selected Bidder"** (hereby now referred as **You**) within the meaning of the RFP document, subject to the fulfilment of terms and conditions of the RFP document and the Concession Agreement.
4. You are advised to submit the duplicate copy of LOIA in acknowledgement and acceptance of all the terms and conditions of this LOIA duly signed within 07 (Seven) days of issue of this LOIA to Airport Director, Ludhiana Airport, Ludhiana, Punjab- 141120.

Page 1 of 4

5. You shall ensure the following for entering into the Concession Agreement with AAI and for performing all its obligations under the RFP document and as the Concessionaire in terms of the Concession Agreement for the Project;
- (i) You shall submit for the performance of obligations hereunder no later than 45 (forty-five) days from the date of issue of LOIA or signing of the Agreement whichever is earlier, an irrevocable, unequivocal and unconditional guarantee from a scheduled commercial bank (other than cooperative scheduled bank) in India in favour of 'Airports Authority of India' Payable at Ludhiana for a sum equivalent to 10 (Ten) months of the Minimum Annual Guarantee for the first year (MAG) quoted i.e **Rs. 15,60,000.00/- (Rupees Fifteen Lakhs and Sixty Thousand only)** excluding taxes (GST etc.) and other applicable charges. The validity of the bank guarantee should be for a period of 18 months from the date of its issue, as per the terms and conditions of the RFP document and the Concession Agreement. For subsequent years, the amount & validity of the Bank Guarantee will be derived based on the provisions in the RFP/Concession Agreement.
 - (ii) In case you have valid Security Clearance, You shall furnish the same within 7 working days after issuance of this LOIA and LOIA shall be deemed as Letter of Award (LOA) on the date of submission of proof of requisite Security Clearance as per Applicable Laws.
 - (iii) In case you are required to obtain security clearance then you have to make an application in the e-sahaj portal of BCAS within 07 working days after issuance of this LOIA and obtain requisite Security Clearance as per the timelines provided in the RFP/Concession Agreement. In this case LOIA shall be deemed as Letter of Award (LOA) on the date of issue of requisite Security Clearance as per Applicable Laws.
 - (iv) You shall ensure the execution and delivery of the Concession Agreement within 10 (Ten) days from the LOA.
 - (v) You shall submit one-month advance license fee of quoted MAG i.e **Rs. 1,56,000.00/- (Rupees One Lakh and Fifty-Six Thousand only)** excluding taxes (GST etc.) and other applicable charges in the office of Airport Director, Ludhiana Airport, Ludhiana, Punjab before commencement of operation at site.
6. In the event of non-adherence of timelines as per RFP/Concession Agreement by you/SPV, the same will result in cancellation of LOIA/LOA/Concession Agreement at sole discretion of the Authority unless extended by the Authority and you/SPV shall not be entitled to and shall be considered to have forgone all its rights, benefits and interests under the LOIA or LOA. Also, the Authority shall have the right to forfeit the Bid Security or Performance Security, as the case may be, and you/SPV will be debarred for a period of one year or more for participation in future tenders of AAI from the date of debarment as per the provisions contained in the RFP & Concession



Agreement. Unless otherwise defined herein, all capitalized terms herein, shall have the meaning ascribed to it in the RFP document.

7. You shall comply with all other requirements as set out in the RFP document and for all purposes, the conditions of the RFP, Corrigendum (s) and Concession Agreement document form the part of this LOIA and shall be read as part of this LOIA. You shall not be entitled to seek any changes in the Concession Agreement and shall have to agree to abide by and be bound by the terms of the RFP document, Corrigendum (s) and the Concession Agreement.
8. You are required to submit the undertaking enclosed i.r.o. the verification of credentials/ compliance of NIL outstanding dues for the intervening period (undisputed ones) submitted by you to be eligible as per technical criteria. Documents submitted by You, if found to be forged /false at any stage, AAI have sole discretion to cancel the LOIA and You shall be debarred from AAI for taking participation in all future AAI works & any other suitable action may be taken against your company/firm as deemed fit by the Authority.
9. You are advised to contact immediately to the Airport Director, Ludhiana Airport, Ludhiana i.e the Authority's Representative for execution of the above-mentioned steps in this LOIA and further action as per RFP/Concession Agreement.

Yours Sincerely,

Chandra Pratap Dwivedi
25.03.2023

(Chandra Pratap Dwivedi)
General Manager (Ops)
For Executive Director (Ops)

UNDERTAKING (on agency Letter head)

I/We (Name of the company/consortium)
..... hereby undertake the compliance of NIL
outstanding dues for the intervening period (undisputed ones) as per
Appendix-9C of RFP submitted along with the bid, credentials or any other
document submitted by me/us, if found to be forged /false at any stage, I/We
may be debarred from AAI for taking participation in all future AAI works &
any other suitable action may be taken against our company/firm as deemed
fit by AAI.



Signature of Director of the company /firm



भारतीय विमानपत्तन प्राधिकरण
AIRPORTS AUTHORITY OF INDIA

No. AAI/OP-12018/21/2022-Operations /117

Date: 14.03.2023

To,

M/s Trikuta Travel Planners,
168/1, Railway Road, Nanak Nagar,
Jammu

Sub: Letter of Intent to Award (LOIA) for Concession for Ground Handling Services at Pantnagar Airport, Pantnagar to M/s Trikuta Travel Planners

References:

1. E-bid invitation no.: 2022_AAI_134074_1 dated 3rd November, 2022.
2. Your technical bid opened on 12.12.2022, financial bid opened on 12.01.2023 through CPP portal.

Kind Attn: Mr. Ajay Kumar Gupta, Proprietor (Authorized Signatory) on behalf of M/s Trikuta Travel Planners.

Sir,

1. This has reference to your submission of Bid on 05.12.2022 I am pleased to inform that the Competent Authority has accepted your offer of quoted MAG at **INR Rs. 6,99,633.00/- (Rupees Six Lakhs Ninety-Nine Thousand and Six Hundred Thirty-Three only)** excluding taxes (GST etc.) and other applicable charges. MAG will be escalated at 20% on completion of every five years for providing Ground Handling Services at Civil Airport, Pantnagar, Uttarakhand.
2. This is a non-exclusive Concession for providing Ground Handling services at Civil Airport, Pantnagar, Uttarakhand for a period of 10 years from the Commercial Operations Date (COD). AAI reserves its right to select additional 3rd party ground handling agency through bidding process as and when it deems fit as per Applicable Law.
3. Airports Authority of India ("AAI"), hereby declares **M/s Trikuta Travel Planners**, as the **"Selected Bidder"** (hereby now referred as **You**) within the meaning of the RFP document, subject to the fulfilment of terms and conditions of the RFP document and the Concession Agreement.
4. You are advised to submit the duplicate copy of LOIA in acknowledgement and acceptance of all the terms and conditions of this LOIA duly signed within 07 (Seven) days of issue of this LOIA to Airport Director, Civil Airport, Pantnagar, Uttarakhand-263145

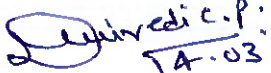
Page 1 of 4

5. You shall ensure the following for entering into the Concession Agreement with AAI and for performing all its obligations under the RFP document and as the Concessionaire in terms of the Concession Agreement for the Project;
- (i) You shall submit for the performance of obligations hereunder no later than 45 (forty-five) days from the date of issue of LOIA or signing of the Agreement whichever is earlier, an irrevocable, unequivocal and unconditional guarantee from a scheduled commercial bank (other than cooperative scheduled bank) in India in favour of 'Airports Authority of India' Payable at Pantnagar for a sum equivalent to 10 (Ten) months of the Minimum Annual Guarantee for the first year (MAG) quoted i.e **Rs. 5,83,030.00/- (Rupees Five Lakhs Eighty-Three Thousand and Thirty only)** excluding taxes (GST etc.) and other applicable charges. The validity of the bank guarantee should be for a period of 18 months from the date of its issue, as per the terms and conditions of the RFP document and the Concession Agreement. For subsequent years, the amount & validity of the Bank Guarantee will be derived based on the provisions in the RFP/Concession Agreement.
 - (ii) In case you have valid Security Clearance, You shall furnish the same within 7 working days after issuance of this LOIA and LOIA shall be deemed as Letter of Award (LOA) on the date of submission of proof of requisite Security Clearance as per Applicable Laws.
 - (iii) In case you are required to obtain security clearance then you have to make an application in the e-sahaj portal of BCAS within 07 working days after issuance of this LOIA and obtain requisite Security Clearance as per the timelines provided in the RFP/Concession Agreement. In this case LOIA shall be deemed as Letter of Award (LOA) on the date of issue of requisite Security Clearance as per Applicable Laws.
 - (iv) You shall ensure the execution and delivery of the Concession Agreement within 10 (Ten) days from the LOA.
 - (v) You shall submit one-month advance license fee of quoted MAG i.e **Rs. 58,303.00/- (Rupees Fifty-Eight Thousand and Three Hundred Three only)** excluding taxes (GST etc.) and other applicable charges in the office of Airport Director, Civil Airport, Pantnagar before commencement of operation at site.
6. In the event of non-adherence of timelines as per RFP/Concession Agreement by you/SPV, the same will result in cancellation of LOIA/LOA/Concession Agreement at sole discretion of the Authority unless extended by the Authority and you/SPV shall not be entitled to and shall be considered to have forgone all its rights, benefits and interests under the LOIA or LOA. Also, the Authority shall have the right to forfeit the Bid Security or Performance Security, as the case may be, and you/SPV will be debarred for a period of one year or more for participation in future tenders of AAI from the date of debarment as per the provisions contained in the RFP & Concession Agreement. Unless otherwise defined herein, all capitalized terms herein, shall have the meaning ascribed to it in the RFP document.



7. You shall comply with all other requirements as set out in the RFP document and for all purposes, the conditions of the RFP, Corrigendum (s) and Concession Agreement document form the part of this LOIA and shall be read as part of this LOIA. You shall not be entitled to seek any changes in the Concession Agreement and shall have to agree to abide by and be bound by the terms of the RFP document, Corrigendum (s) and the Concession Agreement.
8. You are required to submit the undertaking enclosed i.r.o. the verification of credentials/ compliance of NIL outstanding dues for the intervening period (undisputed ones) submitted by you to be eligible as per technical criteria. Documents submitted by You, if found to be forged /false at any stage, AAI have sole discretion to cancel the LOIA and You shall be debarred from AAI for taking participation in all future AAI works & any other suitable action may be taken against your company/firm as deemed fit by the Authority.
9. You are advised to contact immediately to the Airport Director, Civil Airport, Pantnagar, Uttarakhand i.e the Authority's Representative for execution of the above-mentioned steps in this LOIA and further action as per RFP/Concession Agreement.

Yours Sincerely,


14.03.2023

(Chandra Pratap Dwivedi)
General Manager (Ops)
For Executive Director (Ops)

UNDERTAKING (on agency Letter head)

I/We (Name of the company/consortium)
..... hereby undertake the compliance of NIL
outstanding dues for the intervening period (undisputed ones) as per
Appendix-9C of RFP submitted along with the bid, credentials or any other
document submitted by me/us, if found to be forged /false at any stage, I/We
may be debarred from AAI for taking participation in all future AAI works &
any other suitable action may be taken against our company/firm as deemed fit
by AAI.



Signature of Director of the company /firm



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आज़ादी का
अमृत महोत्सव

भारतीय विमानपत्तन प्राधिकरण
AIRPORTS AUTHORITY OF INDIA

No. AAI/OP-12018/21/2022-Operations /146

Date: 28.03.2023

To,

M/s Global Flight Handling Services Pvt. Ltd.,
No.158, 1st Floor, Rayala Towers,
Anna Salai, Mount Road,
Chennai- 600002

Sub: Letter of Intent to Award (LOIA) for Concession for Ground Handling Services at Shimla Airport, Shimla to M/s Global Flight Handling Services Pvt. Ltd.

References:

1. E-bid invitation no.: 2022_AAI_134074_1 dated 3rd November, 2022.
2. Your technical bid opened on 12.12.2022, financial bid opened on 12.01.2023 through CPP portal.

Kind Attn: Ms. Sarita Kumari, Managing Director (Authorized Signatory) on behalf of M/s Global Flight Handling Services Pvt. Ltd.

Sir,

1. This has reference to your submission of Bid on 05.12.2022. I am pleased to inform that the Competent Authority has accepted your offer of quoted MAG at **INR Rs. 24,18,090.00 (Rupees Twenty-Four Lakhs Eighteen Thousand and Ninety only)** excluding taxes (GST etc.) and other applicable charges. MAG will be escalated at 20% on completion of every five years for providing Ground Handling Services at Shimla Airport, Shimla.
2. This is a non-exclusive Concession for providing Ground Handling services at Shimla Airport, Shimla, Himachal Pradesh for a period of 10 years from the Commercial Operations Date (COD). AAI reserves its right to select additional 3rd party ground handling agency through bidding process as and when it deems fit as per Applicable Law.
3. Airports Authority of India ("AAI"), hereby declares **M/s Global Flight Handling Services Pvt. Ltd.**, as the **"Selected Bidder"** (hereby now referred as **You**) within the meaning of the RFP document, subject to the fulfilment of terms and conditions of the RFP document and the Concession Agreement.
4. You are advised to submit the duplicate copy of LOIA in acknowledgement and acceptance of all the terms and conditions of this LOIA duly signed within 07 (Seven) days of issue of this LOIA to Airport Director, Shimla Airport, Shimla, Himachal Pradesh - 171011.

Page 1 of 4

5. You shall ensure the following for entering into the Concession Agreement with AAI and for performing all its obligations under the RFP document and as the Concessionaire in terms of the Concession Agreement for the Project;
- (i) You shall submit for the performance of obligations hereunder no later than 45 (forty-five) days from the date of issue of LOIA or signing of the Agreement whichever is earlier, an irrevocable, unequivocal and unconditional guarantee from a scheduled commercial bank (other than cooperative scheduled bank) in India in favour of 'Airports Authority of India' Payable at Shimla for a sum equivalent to 10 (Ten) months of the Minimum Annual Guarantee for the first year (MAG) quoted i.e **Rs. 20,15,080.00/- (Rupees Twenty Lakhs Fifteen Thousand and Eighty only)** excluding taxes (GST etc.) and other applicable charges. The validity of the bank guarantee should be for a period of 18 months from the date of its issue, as per the terms and conditions of the RFP document and the Concession Agreement. For subsequent years, the amount & validity of the Bank Guarantee will be derived based on the provisions in the RFP/Concession Agreement.
 - (ii) In case you have valid Security Clearance, You shall furnish the same within 7 working days after issuance of this LOIA and LOIA shall be deemed as Letter of Award (LOA) on the date of submission of proof of requisite Security Clearance as per Applicable Laws.
 - (iii) In case you are required to obtain security clearance then you have to make an application in the e-sahaj portal of BCAS within 07 working days after issuance of this LOIA and obtain requisite Security Clearance as per the timelines provided in the RFP/Concession Agreement. In this case LOIA shall be deemed as Letter of Award (LOA) on the date of issue of requisite Security Clearance as per Applicable Laws.
 - (iv) You shall ensure the execution and delivery of the Concession Agreement within 10 (Ten) days from the LOA.
 - (v) You shall submit one-month advance license fee of quoted MAG i.e **Rs. 2,01,508.00/- (Rupees Two Lakhs One Thousand Five Hundred and Eight only)** excluding taxes (GST etc.) and other applicable charges in the office of Airport Director, Shimla Airport, Shimla, Himachal Pradesh before commencement of operation at site.
6. In the event of non-adherence of timelines as per RFP/Concession Agreement by you/SPV, the same will result in cancellation of LOIA/LOA/Concession Agreement at sole discretion of the Authority unless extended by the Authority and you/SPV shall not be entitled to and shall be considered to have forgone all its rights, benefits and interests under the LOIA or LOA. Also, the Authority shall have the right to forfeit the Bid Security or Performance Security, as the case may be, and you/SPV will be debarred for a period of one year or more for participation in future tenders of AAI from the date of debarment as per the provisions contained in the RFP & Concession



Agreement. Unless otherwise defined herein, all capitalized terms herein, shall have the meaning ascribed to it in the RFP document.

7. You shall comply with all other requirements as set out in the RFP document and for all purposes, the conditions of the RFP, Corrigendum (s) and Concession Agreement document form the part of this LOIA and shall be read as part of this LOIA. You shall not be entitled to seek any changes in the Concession Agreement and shall have to agree to abide by and be bound by the terms of the RFP document, Corrigendum (s) and the Concession Agreement.
8. You are required to submit the undertaking enclosed i.r.o. the verification of credentials/ compliance of NIL outstanding dues for the intervening period (undisputed ones) submitted by you to be eligible as per technical criteria. Documents submitted by You, if found to be forged /false at any stage, AAI have sole discretion to cancel the LOIA and You shall be debarred from AAI for taking participation in all future AAI works & any other suitable action may be taken against your company/firm as deemed fit by the Authority.
9. You are advised to contact immediately to the Airport Director, Shimla Airport, Shimla, Himachal Pradesh i.e the Authority's Representative for execution of the above-mentioned steps in this LOIA and further action as per RFP/Concession Agreement.

Yours Sincerely,

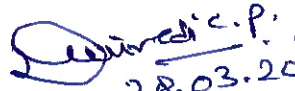

(Chandra Pratap Dwivedi)
General Manager (Ops)
For Executive Director (Ops)

N.O.O:-
Copy to:

1. Airport Director, Shimla Airport, Shimla-171011
2. Regional Executive Director, Regional Headquarter, NR, Delhi.
3. Labour Commissioner, Shimla, Himachal Pradesh- Through Airport Director, Shimla Airport, Shimla.
4. Regional Provident Fund Commissioner, Shimla, Himachal Pradesh- Through Airport Director, Shimla Airport, Shimla.

Internal:

1. Member (OPS)/Member (HR)/ Member (Fin), AAI, CHQ
2. Executive Director (F&A), AAI, CHQ


28.03.2023
General Manager (Ops)

UNDERTAKING (on agency Letter head)

I/We (Name of the company/consortium)
..... hereby undertake the compliance of NIL
outstanding dues for the intervening period (undisputed ones) as per
Appendix-9C of RFP submitted along with the bid, credentials or any other
document submitted by me/us, if found to be forged /false at any stage, I/We
may be debarred from AAI for taking participation in all future AAI works &
any other suitable action may be taken against our company/firm as deemed
fit by AAI.



Signature of Director of the company /firm



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आज़ादी का
अमृत महोत्सव

भारतीय विमानपत्तन प्राधिकरण
AIRPORTS AUTHORITY OF INDIA

No. AAI/OP-12018/21/2022-Operations/147

Date: 28.03.2023

To,

M/s Global Flight Handling Services Pvt. Ltd.,
No.158, 1st Floor, Rayala Towers,
Anna Salai, Mount Road,
Chennai- 600002

Sub: Letter of Intent to Award (LOIA) for Concession for Ground Handling Services at Aurangabad Airport, Aurangabad to M/s Global Flight Handling Services Pvt. Ltd.

References:

1. E-bid invitation no.: 2022_AAI_134074_1 dated 3rd November, 2022.
2. Your technical bid opened on 12.12.2022, financial bid opened on 12.01.2023 through CPP portal.

Kind Attn: Ms. Sarita Kumari, Managing Director (Authorized Signatory) on behalf of M/s Global Flight Handling Services Pvt. Ltd.

Sir,

1. This has reference to your submission of Bid on 05.12.2022. I am pleased to inform that the Competent Authority has accepted your offer of quoted MAG at **INR Rs. 37,80,900.00 (Rupees Thirty-Seven Lakhs Eighty Thousand and Nine Hundred only)** excluding taxes (GST etc.) and other applicable charges. MAG will be escalated at 20% on completion of every five years for providing Ground Handling Services at Aurangabad Airport, Aurangabad.
2. This is a non-exclusive Concession for providing Ground Handling services at Aurangabad Airport, Aurangabad, Maharashtra for a period of 10 years from the Commercial Operations Date (COD). AAI reserves its right to select additional 3rd party ground handling agency through bidding process as and when it deems fit as per Applicable Law.
3. Airports Authority of India ("AAI"), hereby declares **M/s Global Flight Handling Services Pvt. Ltd.**, as the **"Selected Bidder"** (hereby now referred as **You**) within the meaning of the RFP document, subject to the fulfilment of terms and conditions of the RFP document and the Concession Agreement.
4. You are advised to submit the duplicate copy of LOIA in acknowledgement and acceptance of all the terms and conditions of this LOIA duly signed within 07 (Seven) days of issue of this LOIA to Airport Director, Aurangabad Airport, Aurangabad, Maharashtra - 431007

Page 1 of 4

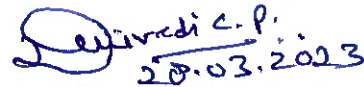
5. You shall ensure the following for entering into the Concession Agreement with AAI and for performing all its obligations under the RFP document and as the Concessionaire in terms of the Concession Agreement for the Project;
- (i) You shall submit for the performance of obligations hereunder no later than 45 (forty-five) days from the date of issue of LOIA or signing of the Agreement whichever is earlier, an irrevocable, unequivocal and unconditional guarantee from a scheduled commercial bank (other than cooperative scheduled bank) in India in favour of 'Airports Authority of India' Payable at Aurangabad for a sum equivalent to 10 (Ten) months of the Minimum Annual Guarantee for the first year (MAG) quoted i.e **Rs. 31,50,750.00/- (Rupees Thirty-One Lakhs Fifty Thousand Seven Hundred and Fifty only)** excluding taxes (GST etc.) and other applicable charges. The validity of the bank guarantee should be for a period of 18 months from the date of its issue, as per the terms and conditions of the RFP document and the Concession Agreement. For subsequent years, the amount & validity of the Bank Guarantee will be derived based on the provisions in the RFP/Concession Agreement.
 - (ii) In case you have valid Security Clearance, You shall furnish the same within 7 working days after issuance of this LOIA and LOIA shall be deemed as Letter of Award (LOA) on the date of submission of proof of requisite Security Clearance as per Applicable Laws.
 - (iii) In case you are required to obtain security clearance then you have to make an application in the e-sahaj portal of BCAS within 07 working days after issuance of this LOIA and obtain requisite Security Clearance as per the timelines provided in the RFP/Concession Agreement. In this case LOIA shall be deemed as Letter of Award (LOA) on the date of issue of requisite Security Clearance as per Applicable Laws.
 - (iv) You shall ensure the execution and delivery of the Concession Agreement within 10 (Ten) days from the LOA.
 - (v) You shall submit one-month advance license fee of quoted MAG i.e **Rs. 3,15,075.00/- (Rupees Three Lakhs Fifteen Thousand and Seventy-Five only)** excluding taxes (GST etc.) and other applicable charges in the office of Airport Director, Aurangabad Airport, Aurangabad, Maharashtra.
6. In the event of non-adherence of timelines as per RFP/Concession Agreement by you/SPV, the same will result in cancellation of LOIA/LOA/Concession Agreement at sole discretion of the Authority unless extended by the Authority and you/SPV shall not be entitled to and shall be considered to have forgone all its rights, benefits and interests under the LOIA or LOA. Also, the Authority shall have the right to forfeit the Bid Security or Performance Security, as the case may be, and you/SPV will be debarred for a period of one year or more for participation in future tenders of AAI from the date of debarment as per the provisions contained in the RFP & Concession



Agreement. Unless otherwise defined herein, all capitalized terms herein, shall have the meaning ascribed to it in the RFP document.

7. You shall comply with all other requirements as set out in the RFP document and for all purposes, the conditions of the RFP, Corrigendum (s) and Concession Agreement document form the part of this LOIA and shall be read as part of this LOIA. You shall not be entitled to seek any changes in the Concession Agreement and shall have to agree to abide by and be bound by the terms of the RFP document, Corrigendum (s) and the Concession Agreement.
8. You are required to submit the undertaking enclosed i.r.o. the verification of credentials/ compliance of NIL outstanding dues for the intervening period (undisputed ones) submitted by you to be eligible as per technical criteria. Documents submitted by You, if found to be forged /false at any stage, AAI have sole discretion to cancel the LOIA and You shall be debarred from AAI for taking participation in all future AAI works & any other suitable action may be taken against your company/firm as deemed fit by the Authority.
9. You are advised to contact immediately to the Airport Director, Aurangabad Airport, Aurangabad i.e the Authority's Representative for execution of the above-mentioned steps in this LOIA and further action as per RFP/Concession Agreement.

Yours Sincerely,


20.03.2023

(Chandra Pratap Dwivedi)
General Manager (Ops)
For Executive Director (Ops)

UNDERTAKING (on agency Letter head)

I/We (Name of the company/consortium)
..... hereby undertake the compliance of NIL
outstanding dues for the intervening period (undisputed ones) as per
Appendix-9C of RFP submitted along with the bid, credentials or any other
document submitted by me/us, if found to be forged /false at any stage, I/We
may be debarred from AAI for taking participation in all future AAI works &
any other suitable action may be taken against our company/firm as deemed
fit by AAI.



Signature of Director of the company /firm



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आज़ादी का
अमृत महोत्सव

भारतीय विमानपत्तन प्राधिकरण
AIRPORTS AUTHORITY OF INDIA

No. AAI/OP-12018/21/2022-Operations/148

Date: 28.03.2023

To,

M/s Global Flight Handling Services Pvt. Ltd.,
No.158, 1st Floor, Rayala Towers,
Anna Salai, Mount Road,
Chennai- 600002

Sub: Letter of Intent to Award (LOIA) for Concession for Ground Handling Services at Bhavnagar Airport, Bhavnagar to M/s Global Flight Handling Services Pvt. Ltd.

References:

1. E-bid invitation no.: 2022_AAI_134074_1 dated 3rd November, 2022.
2. Your technical bid opened on 12.12.2022, financial bid opened on 12.01.2023 through CPP portal.

Kind Attn: Ms. Sarita Kumari, Managing Director (Authorized Signatory) on behalf of M/s Global Flight Handling Services Pvt. Ltd.

Sir,

1. This has reference to your submission of Bid on 05.12.2022. I am pleased to inform that the Competent Authority has accepted your offer of quoted MAG at **INR Rs. 51,00,900.00 (Rupees Fifty-One Lakhs and Nine Hundred only)** excluding taxes (GST etc.) and other applicable charges. MAG will be escalated at 20% on completion of every five years for providing Ground Handling Services at Bhavnagar Airport, Bhavnagar.
2. This is a non-exclusive Concession for providing Ground Handling services at Bhavnagar Airport, Bhavnagar, Gujarat for a period of 10 years from the Commercial Operations Date (COD). AAI reserves its right to select additional 3rd party ground handling agency through bidding process as and when it deems fit as per Applicable Law.
3. Airports Authority of India ("AAI"), hereby declares **M/s Global Flight Handling Services Pvt. Ltd.**, as the **"Selected Bidder"** (hereby now referred as **You**) within the meaning of the RFP document, subject to the fulfilment of terms and conditions of the RFP document and the Concession Agreement.
4. You are advised to submit the duplicate copy of LOIA in acknowledgement and acceptance of all the terms and conditions of this LOIA duly signed within 07 (Seven) days of issue of this LOIA to Airport Director, Bhavnagar Airport, Bhavnagar, Gujarat- 364001

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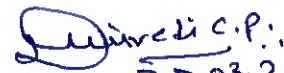
5. You shall ensure the following for entering into the Concession Agreement with AAI and for performing all its obligations under the RFP document and as the Concessionaire in terms of the Concession Agreement for the Project;
- (i) You shall submit for the performance of obligations hereunder no later than 45 (forty-five) days from the date of issue of LOIA or signing of the Agreement whichever is earlier, an irrevocable, unequivocal and unconditional guarantee from a scheduled commercial bank (other than cooperative scheduled bank) in India in favour of 'Airports Authority of India' Payable at Bhavnagar for a sum equivalent to 10 (Ten) months of the Minimum Annual Guarantee for the first year (MAG) quoted **i.e Rs. 42,50,750.00 /- (Rupees Forty-Two Lakhs Fifty Thousand Seven Hundred and Fifty only)** excluding taxes (GST etc.) and other applicable charges. The validity of the bank guarantee should be for a period of 18 months from the date of its issue, as per the terms and conditions of the RFP document and the Concession Agreement. For subsequent years, the amount & validity of the Bank Guarantee will be derived based on the provisions in the RFP/Concession Agreement.
 - (ii) In case you have valid Security Clearance, You shall furnish the same within 7 working days after issuance of this LOIA and LOIA shall be deemed as Letter of Award (LOA) on the date of submission of proof of requisite Security Clearance as per Applicable Laws.
 - (iii) In case you are required to obtain security clearance then you have to make an application in the e-sahaj portal of BCAS within 07 working days after issuance of this LOIA and obtain requisite Security Clearance as per the timelines provided in the RFP/Concession Agreement. In this case LOIA shall be deemed as Letter of Award (LOA) on the date of issue of requisite Security Clearance as per Applicable Laws.
 - (iv) You shall ensure the execution and delivery of the Concession Agreement within 10 (Ten) days from the LOA.
 - (v) You shall submit one-month advance license fee of quoted MAG i.e **Rs. 4,25,075.00/- (Rupees Four Lakhs Twenty-Five Thousand and Seventy-Five only)** excluding taxes (GST etc.) and other applicable charges in the office of Airport Director, Bhavnagar Airport, Bhavnagar before commencement of operation at site.
6. In the event of non-adherence of timelines as per RFP/Concession Agreement by you/SPV, the same will result in cancellation of LOIA/LOA/Concession Agreement at sole discretion of the Authority unless extended by the Authority and you/SPV shall not be entitled to and shall be considered to have forgone all its rights, benefits and interests under the LOIA or LOA. Also, the Authority shall have the right to forfeit the Bid Security or Performance Security, as the case may be, and you/SPV will be debarred for a period of one year or more for participation in future tenders of AAI from the date of debarment as per the provisions contained in the RFP & Concession



Agreement. Unless otherwise defined herein, all capitalized terms herein, shall have the meaning ascribed to it in the RFP document.

7. You shall comply with all other requirements as set out in the RFP document and for all purposes, the conditions of the RFP, Corrigendum (s) and Concession Agreement document form the part of this LOIA and shall be read as part of this LOIA. You shall not be entitled to seek any changes in the Concession Agreement and shall have to agree to abide by and be bound by the terms of the RFP document, Corrigendum (s) and the Concession Agreement.
8. You are required to submit the undertaking enclosed i.r.o. the verification of credentials/ compliance of NIL outstanding dues for the intervening period (undisputed ones) submitted by you to be eligible as per technical criteria. Documents submitted by You, if found to be forged /false at any stage, AAI have sole discretion to cancel the LOIA and You shall be debarred from AAI for taking participation in all future AAI works & any other suitable action may be taken against your company/firm as deemed fit by the Authority.
9. You are advised to contact immediately to the Airport Director, Bhavnagar Airport, Bhavnagar i.e the Authority's Representative for execution of the above-mentioned steps in this LOIA and further action as per RFP/Concession Agreement.

Yours Sincerely,


28.03.2023

(Chandra Pratap Dwivedi)
General Manager (Ops)
For Executive Director (Ops)

UNDERTAKING (on agency Letter head)

I/We (Name of the company/consortium)
..... hereby undertake the compliance of NIL
outstanding dues for the intervening period (undisputed ones) as per
Appendix-9C of RFP submitted along with the bid, credentials or any other
document submitted by me/us, if found to be forged /false at any stage, I/We
may be debarred from AAI for taking participation in all future AAI works &
any other suitable action may be taken against our company/firm as deemed
fit by AAI.



Signature of Director of the company /firm



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आज़ादी का
अमृत महोत्सव

भारतीय विमानपत्तन प्राधिकरण
AIRPORTS AUTHORITY OF INDIA

No. AAI/OP-12018/21/2022-Operations | 150

Date: 28.03.2023

To,

M/s Global Flight Handling Services Pvt. Ltd.,
No.158, 1st Floor, Rayala Towers,
Anna Salai, Mount Road,
Chennai- 600002

Sub: Letter of Intent to Award (LOIA) for Concession for Ground Handling Services at Jabalpur Airport, Jabalpur to M/s Global Flight Handling Services Pvt. Ltd.

References:

1. E-bid invitation no.: 2022_AAI_134074_1 dated 3rd November, 2022.
2. Your technical bid opened on 12.12.2022, financial bid opened on 12.01.2023 through CPP portal.

Kind Attn: Ms. Sarita Kumari, Managing Director (Authorized Signatory) on behalf of M/s Global Flight Handling Services Pvt. Ltd.

Sir,

1. This has reference to your submission of Bid on 05.12.2022. I am pleased to inform that the Competent Authority has accepted your offer of quoted MAG at **INR Rs 60,12,009.00 (Rupees Sixty Lakhs Twelve Thousand and Nine only)** excluding taxes (GST etc.) and other applicable charges. MAG will be escalated at 20% on completion of every five years for providing Ground Handling Services at Jabalpur Airport, Jabalpur.
2. This is a non-exclusive Concession for providing Ground Handling services at Jabalpur Airport, Jabalpur, Madhya Pradesh for a period of 10 years from the Commercial Operations Date (COD). AAI reserves its right to select additional 3rd party ground handling agency through bidding process as and when it deems fit as per Applicable Law.
3. Airports Authority of India ("AAI"), hereby declares **M/s Global Flight Handling Services Pvt. Ltd.** as the **"Selected Bidder"** (hereby now referred as **You**) within the meaning of the RFP document, subject to the fulfilment of terms and conditions of the RFP document and the Concession Agreement.
4. You are advised to submit the duplicate copy of LOIA in acknowledgement and acceptance of all the terms and conditions of this LOIA duly signed within 07 (Seven) days of issue of this LOIA to Airport Director, Jabalpur Airport, Jabalpur, Madhya Pradesh - 482005

Page 1 of 4

5. You shall ensure the following for entering into the Concession Agreement with AAI and for performing all its obligations under the RFP document and as the Concessionaire in terms of the Concession Agreement for the Project;
- (i) You shall submit for the performance of obligations hereunder no later than 45 (forty-five) days from the date of issue of LOIA or signing of the Agreement whichever is earlier, an irrevocable, unequivocal and unconditional guarantee from a scheduled commercial bank (other than cooperative scheduled bank) in India in favour of 'Airports Authority of India' Payable at Jabalpur for a sum equivalent to 10 (Ten) months of the Minimum Annual Guarantee for the first year (MAG) quoted i.e **Rs. 50,10,010.00/- (Rupees Fifty Lakhs Ten Thousand and Ten only)** excluding taxes (GST etc.) and other applicable charges. The validity of the bank guarantee should be for a period of 18 months from the date of its issue, as per the terms and conditions of the RFP document and the Concession Agreement. For subsequent years, the amount & validity of the Bank Guarantee will be derived based on the provisions in the RFP/Concession Agreement.
 - (ii) In case you have valid Security Clearance, You shall furnish the same within 7 working days after issuance of this LOIA and LOIA shall be deemed as Letter of Award (LOA) on the date of submission of proof of requisite Security Clearance as per Applicable Laws.
 - (iii) In case you are required to obtain security clearance then you have to make an application in the e-sahaj portal of BCAS within 07 working days after issuance of this LOIA and obtain requisite Security Clearance as per the timelines provided in the RFP/Concession Agreement. In this case LOIA shall be deemed as Letter of Award (LOA) on the date of issue of requisite Security Clearance as per Applicable Laws.
 - (iv) You shall ensure the execution and delivery of the Concession Agreement within 10 (Ten) days from the LOA.
 - (v) You shall submit one-month advance license fee of quoted MAG i.e **Rs. 5,01,001.00/- (Rupees Five Lakhs One Thousand and One only)** excluding taxes (GST etc.) and other applicable charges in the office of Airport Director, Jabalpur Airport, Jabalpur before commencement of operation at site.
6. In the event of non-adherence of timelines as per RFP/Concession Agreement by you/SPV, the same will result in cancellation of LOIA/LOA/Concession Agreement at sole discretion of the Authority unless extended by the Authority and you/SPV shall not be entitled to and shall be considered to have forgone all its rights, benefits and interests under the LOIA or LOA. Also, the Authority shall have the right to forfeit the Bid Security or Performance Security, as the case may be, and you/SPV will be debarred for a period of one year or more for participation in future tenders of AAI from the date of debarment as per the provisions contained in the RFP & Concession



Agreement. Unless otherwise defined herein, all capitalized terms herein, shall have the meaning ascribed to it in the RFP document.

7. You shall comply with all other requirements as set out in the RFP document and for all purposes, the conditions of the RFP, Corrigendum (s) and Concession Agreement document form the part of this LOIA and shall be read as part of this LOIA. You shall not be entitled to seek any changes in the Concession Agreement and shall have to agree to abide by and be bound by the terms of the RFP document, Corrigendum (s) and the Concession Agreement.
8. You are required to submit the undertaking enclosed i.r.o. the verification of credentials/compliance of NIL outstanding dues for the intervening period (undisputed ones) submitted by you to be eligible as per technical criteria. Documents submitted by You, if found to be forged /false at any stage, AAI have sole discretion to cancel the LOIA and You shall be debarred from AAI for taking participation in all future AAI works & any other suitable action may be taken against your company/firm as deemed fit by the Authority.
9. You are advised to contact immediately to the Airport Director, Jabalpur Airport, Jabalpur i.e the Authority's Representative for execution of the above-mentioned steps in this LOIA and further action as per RFP/Concession Agreement.

Yours Sincerely,

Chandra Pratap Dwivedi C.P.
20.03.2023

(Chandra Pratap Dwivedi)
General Manager (Ops)
For Executive Director (Ops)

UNDERTAKING (on agency Letter head)

I/We (Name of the company/consortium)
..... hereby undertake the compliance of NIL
outstanding dues for the intervening period (undisputed ones) as per
Appendix-9C of RFP submitted along with the bid, credentials or any other
document submitted by me/us, if found to be forged /false at any stage, I/We
may be debarred from AAI for taking participation in all future AAI works &
any other suitable action may be taken against our company/firm as deemed
fit by AAI.



Signature of Director of the company /firm



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आज़ादी का
अमृत महोत्सव

भारतीय विमानपत्तन प्राधिकरण
AIRPORTS AUTHORITY OF INDIA

No. AAI/OP-12018/21/2022-Operations | 141

Date: 24.03.2023

To,

M/s Bird Worldwide Flight Services (India) Pvt. Ltd.
E-9 Connaught House, Connaught Place,
New Delhi- 110001

Sub: Letter of Intent to Award (LOIA) for Concession for Ground Handling Services at Juhu Airport, Mumbai to M/s Bird Worldwide Flight Services (India) Pvt. Ltd.

References:

1. E-bid invitation no.: **2022_AAI_134074_1** dated 3rd November, 2022.
2. Your technical bid opened on 12.12.2022, financial bid opened on 12.01.2023 through CPP portal.

Kind Attn: Mr. Gaurav Bhatia, Director (Authorized Signatory) on behalf of M/s Bird Worldwide Flight Services (India) Pvt. Ltd.

Madam/Sir,

1. This has reference to your submission of Bid on 05.12.2022. I am pleased to inform that the Competent Authority has accepted your offer of quoted MAG at INR **Rs. 2,53,00,000/- (Rupees Two Crores and Fifty-Three lakhs only)** excluding taxes (GST etc.) and other applicable charges. MAG will be escalated at 20% on completion of every five years for providing Ground Handling Services at Juhu Airport, Mumbai.
2. This is a non-exclusive Concession for providing Ground Handling services at Juhu Airport, Mumbai for a period of 10 years from the Commercial Operations Date (COD). AAI reserves its right to select additional 3rd party ground handling agency through bidding process as and when it deems fit as per Applicable Law.
3. Airports Authority of India ("AAI"), hereby declares **M/s Bird Worldwide Flight Services (India) Pvt. Ltd.** as the **"Selected Bidder"** (hereby now referred as **You**) within the meaning of the RFP document, subject to the fulfilment of terms and conditions of the RFP document and the Concession Agreement.
4. You are advised to submit the duplicate copy of LOIA in acknowledgement and acceptance of all the terms and conditions of this LOIA duly signed within 07 (Seven) days of issue of this LOIA to Airport Director, Juhu Airport, Mumbai, Maharashtra-400056

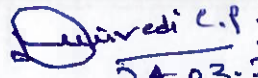
Page 1 of 4

5. You shall ensure the following for entering into the Concession Agreement with AAI and for performing all its obligations under the RFP document and as the Concessionaire in terms of the Concession Agreement for the Project;
- (i) You shall submit for the performance of obligations hereunder no later than 45 (forty-five) days from the date of issue of LOIA or signing of the Agreement whichever is earlier, an irrevocable, unequivocal and unconditional guarantee from a scheduled commercial bank (other than cooperative scheduled bank) in India in favour of 'Airports Authority of India' Payable at Mumbai for a sum equivalent to 10 (Ten) months of the Minimum Annual Guarantee for the first year (MAG) quoted i.e **Rs. 2,10,83,340/- (Rupees Two Crores Ten Lakhs Eighty-Three Thousand Three hundred and Forty only)** excluding taxes (GST etc.) and other applicable charges. The validity of the bank guarantee should be for a period of 18 months from the date of its issue, as per the terms and conditions of the RFP document and the Concession Agreement. For subsequent years, the amount & validity of the Bank Guarantee will be derived based on the provisions in the RFP/Concession Agreement.
 - (ii) In case you have valid Security Clearance, You shall furnish the same within 7 working days after issuance of this LOIA and LOIA shall be deemed as Letter of Award (LOA) on the date of submission of proof of requisite Security Clearance as per Applicable Laws.
 - (iii) In case you are required to obtain security clearance then you have to make an application in the e-sahaj portal of BCAS within 07 working days after issuance of this LOIA and obtain requisite Security Clearance as per the timelines provided in the RFP/Concession Agreement. In this case LOIA shall be deemed as Letter of Award (LOA) on the date of issue of requisite Security Clearance as per Applicable Laws.
 - (iv) You shall ensure the execution and delivery of the Concession Agreement within 10 (Ten) days from the LOA.
 - (v) You shall submit one-month advance license fee of quoted MAG i.e **Rs. 21,08,334/- (Rupees Twenty-One Lakhs Eight Thousand Three hundred and Thirty-four only)** excluding taxes (GST etc.) and other applicable charges in the office of Airport Director, Juhu Airport, Mumbai, Maharashtra before commencement of operation at site.
6. In the event of non-adherence of timelines as per RFP/Concession Agreement by you/SPV, the same will result in cancellation of LOIA/LOA/Concession Agreement at sole discretion of the Authority unless extended by the Authority and you/SPV shall not be entitled to and shall be considered to have forgone all its rights, benefits and interests under the LOIA or LOA. Also, the Authority shall have the right to forfeit the Bid Security or Performance Security, as the case may be, and you/SPV will be debarred for a period of one year or more for participation in future tenders of AAI from the date of debarment as per the provisions contained in the RFP & Concession

Agreement. Unless otherwise defined herein, all capitalized terms herein, shall have the meaning ascribed to it in the RFP document.

7. You shall comply with all other requirements as set out in the RFP document and for all purposes, the conditions of the RFP, Corrigendum (s) and Concession Agreement document form the part of this LOIA and shall be read as part of this LOIA. You shall not be entitled to seek any changes in the Concession Agreement and shall have to agree to abide by and be bound by the terms of the RFP document, Corrigendum (s) and the Concession Agreement.
8. You are required to submit the undertaking enclosed i.r.o. the verification of credentials/compliance of NIL outstanding dues for the intervening period (undisputed ones) submitted by you to be eligible as per technical criteria. Documents submitted by You, if found to be forged /false at any stage, AAI have sole discretion to cancel the LOIA and You shall be debarred from AAI for taking participation in all future AAI works & any other suitable action may be taken against your company/firm as deemed fit by the Authority.
9. You are advised to contact immediately to the Airport Director, Juhu Airport, Mumbai, Maharashtra i.e the Authority's Representative for execution of the above-mentioned steps in this LOIA and further action as per RFP/Concession Agreement.

Yours Sincerely,


24.03.2023
(Chandra Pratap Dwivedi)
General Manager (Ops)
For Executive Director (Ops)

UNDERTAKING (on agency Letter head)

I/We (Name of the company/consortium)
..... hereby undertake the compliance of NIL
outstanding dues for the intervening period (undisputed ones) as per
Appendix-9C of RFP submitted along with the bid, credentials or any other
document submitted by me/us, if found to be forged /false at any stage, I/We
may be debarred from AAI for taking participation in all future AAI works &
any other suitable action may be taken against our company/firm as deemed
fit by AAI.



Signature of Director of the company /firm



No. AAI/OP-12018/21/2022-Operations /148

Date: 14.03.2023

To,

M/s Kalinga Aero and Allied Services Pvt. Ltd.,
Plot No 1063/2029, Near Naveen Nivas, Bhimpur,
Aerodrome Area, Airfield, Khurda,
Bhubaneswar - 751020

Sub: Letter of Intent to Award (LOIA) for Concession for Ground Handling Services at Kolhapur Airport, Kolhapur to the Consortium of M/s Kalinga Aero and Allied Services Pvt. Ltd. & M/s Indira Enterprisers

References:

1. E-bid invitation no.: 2022_AAI_134074_1 dated 3rd November, 2022.
2. Your technical bid opened on 12.12.2022, financial bid opened on 12.01.2023 through CPP portal.

Kind Attn: Mr. Ishant Kumar Giri, Director (Authorized Signatory) on behalf of Consortium of M/s Kalinga Aero and Allied Services Pvt. Ltd. & M/s Indira Enterprisers.

Sir,

1. This has reference to your submission of Bid on 05.12.2022. I am pleased to inform that the Competent Authority has accepted your offer of quoted MAG at **INR Rs. 6,84,269.00/- (Rupees Six Lakhs Eighty-Four Thousand Two Hundred and Sixty-Nine only)** excluding taxes (GST etc.) and other applicable charges. MAG will be escalated at 20% on completion of every five years for providing Ground Handling Services at Kolhapur Airport, Kolhapur, Maharashtra.
2. This is a non-exclusive Concession for providing Ground Handling services at Kolhapur Airport, Kolhapur, Maharashtra for a period of 10 years from the Commercial Operations Date (COD). AAI reserves its right to select additional 3rd party ground handling agency through bidding process as and when it deems fit as per Applicable Law.
3. Airports Authority of India ("AAI"), hereby declares the consortium of **M/s Kalinga Aero and Allied Services Pvt. Ltd. & M/s Indira Enterprisers** as the **"Selected Bidder"** (hereby now referred as **You**) within the meaning of the RFP document, subject to the fulfilment of terms and conditions of the RFP document and the Concession Agreement.
4. You are advised to submit the duplicate copy of LOIA in acknowledgement and acceptance of all the terms and conditions of this LOIA duly signed within 07

Page 1 of 4

(Seven) days of issue of this LOIA to Airport Director, Kolhapur Airport, Kolhapur, Maharashtra- 416004.

5. You shall incorporate a **Special Purpose Vehicle (SPV)** under the (Indian) Companies Act, 2013 (the "**Concessionaire**"), within 30 (thirty) days from the date of issue of LOIA. The SPV is to be registered in Kolhapur, Maharashtra. For entering into the Concession Agreement with AAI and for performing all its obligations under the RFP document and as the Concessionaire in terms of the Concession Agreement for the Project;
- (i) You/SPV shall submit for the performance of obligations hereunder no later than 45 (forty-five) days from the date of issue of LOIA or signing of the Agreement whichever is earlier, an irrevocable, unequivocal and unconditional guarantee from a scheduled commercial bank (other than cooperative scheduled bank) in India in favour of 'Airports Authority of India' Payable at Kolhapur for a sum equivalent to 10 (Ten) months of the Minimum Annual Guarantee for the first year (MAG) quoted i.e **Rs. 5,70,230.00/- (Rupees Five Lakhs Seventy Thousand Two Hundred and Thirty only)** excluding taxes (GST etc.) and other applicable charges. The validity of the bank guarantee should be for a period of 18 months from the date of its issue, as per the terms and conditions of the RFP document and the Concession Agreement. For subsequent years, the amount & validity of the Bank Guarantee will be derived based on the provisions in the RFP/Concession Agreement.
 - (ii) The SPV shall obtain requisite Security Clearance as per the timelines provided in the RFP/Concession Agreement.
 - (iii) This LOIA shall be deemed as Letter of Award (LOA) on the date of issue of requisite Security Clearance to the SPV as per Applicable Laws.
 - (iv) You shall ensure the execution and delivery of the Concession Agreement through SPV within 10 (Ten) days from the LOA.
 - (v) The SPV shall submit one-month advance license fee of quoted MAG i.e **Rs. 57,023/- (Rupees Fifty-Seven Thousand and Twenty-Three only)** excluding taxes (GST etc.) and other applicable charges in the office of Airport Director, Kolhapur Airport, Kolhapur, Maharashtra before commencement of operation at site.
6. In the event of non-adherence of timelines as per RFP/Concession Agreement by you/SPV, the same will result in cancellation of LOIA/LOA/Concession Agreement at sole discretion of the Authority unless extended by the Authority and you/SPV shall not be entitled to and shall be considered to have forgone all its rights, benefits and interests under the LOIA or LOA. Also, the Authority shall have the right to forfeit the Bid Security or Performance Security, as the case may be, and you/SPV will be debarred for a period of one year or more for participation in future tenders of AAI from the date of debarment as per the provisions contained in the RFP & Concession Agreement. Unless otherwise defined herein, all capitalized terms herein, shall have the meaning ascribed to it in the RFP document.



7. You/SPV shall comply with all other requirements as set out in the RFP document and for all purposes, the conditions of the RFP, Corrigendum (s) and Concession Agreement document form the part of this LOIA and shall be read as part of this LOIA. You/SPV shall not be entitled to seek any changes in the Concession Agreement and shall have to agree to abide by and be bound by the terms of the RFP document, Corrigendum (s) and the Concession Agreement.
8. You/SPV are required to submit the undertaking enclosed i.r.o. the verification of credentials/ compliance of NIL outstanding dues for the intervening period (undisputed ones) submitted by you to be eligible as per technical criteria. Documents submitted by You/SPV, if found to be forged /false at any stage, AAI have sole discretion to cancel the LOIA and You/SPV shall be debarred from AAI for taking participation in all future AAI works & any other suitable action may be taken against your company/firm as deemed fit by the Authority.
9. You are advised to contact immediately to the Airport Director, Kolhapur Airport, Kolhapur, Maharashtra i.e the Authority's Representative for execution of the above-mentioned steps in this LOIA and further action as per RFP/Concession Agreement.

Yours Sincerely,

Dwivedi c.p.
14.03.2023

(Chandra Pratap Dwivedi)
General Manager (Ops)
For Executive Director (Ops)

UNDERTAKING (on agency Letter head)

I/We (Name of the company/consortium)
..... hereby undertake the compliance of NIL
outstanding dues for the intervening period (undisputed ones) as per
Appendix-9C of RFP submitted along with the bid, credentials or any other
document submitted by me/us, if found to be forged /false at any stage, I/We
may be debarred from AAI for taking participation in all future AAI works &
any other suitable action may be taken against our company/firm as deemed fit
by AAI.



Signature of Director of the company /firm



भारतीय विमानपत्तन प्राधिकरण AIRPORTS AUTHORITY OF INDIA

No. AAI/OP-12018/21/2022-Operations | 149

Date: 28.03.2023

To,

M/s Global Flight Handling Services Pvt. Ltd.,
No.158, 1st Floor, Rayala Towers,
Anna Salai, Mount Road,
Chennai- 600002

Sub: Letter of Intent to Award (LOIA) for Concession for Ground Handling Services at New Greenfield Airport, Hirasar (Rajkot) to M/s Global Flight Handling Services Pvt. Ltd.

References:

1. E-bid invitation no.: 2022_AAI_134074_1 dated 3rd November, 2022.
2. Your technical bid opened on 12.12.2022, financial bid opened on 12.01.2023 through CPP portal.

Kind Attn: Ms. Sarita Kumari, Managing Director (Authorized Signatory) on behalf of M/s Global Flight Handling Services Pvt. Ltd.

Sir,

- 1- This has reference to your submission of Bid on 05.12.2022. I am pleased to inform that the Competent Authority has accepted your offer of quoted MAG at **INR Rs. 45,00,600.00 (Rupees Forty-Five Lakhs and Six Hundred only)** excluding taxes (GST etc.) and other applicable charges. MAG will be escalated at 20% on completion of every five years for providing Ground Handling Services at New Greenfield Airport, Hirasar (Rajkot).
2. This is a non-exclusive Concession for providing Ground Handling services at New Greenfield Airport, Hirasar, Rajkot, Gujarat for a period of 10 years from the Commercial Operations Date (COD). AAI reserves its right to select additional 3rd party ground handling agency through bidding process as and when it deems fit as per Applicable Law.
3. Airports Authority of India ("AAI"), hereby declares **M/s Global Flight Handling Services Pvt. Ltd.**, as the **"Selected Bidder"** (hereby now referred as **You**) within the meaning of the RFP document, subject to the fulfilment of terms and conditions of the RFP document and the Concession Agreement.
4. You are advised to submit the duplicate copy of LOIA in acknowledgement and acceptance of all the terms and conditions of this LOIA duly signed within 07 (Seven) days of issue of this LOIA to Airport Director, New Greenfield Airport, Hirasar, Rajkot, Gujarat - 363520.

Page 1 of 4

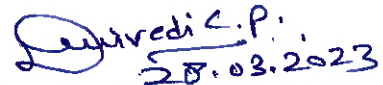
5. You shall ensure the following for entering into the Concession Agreement with AAI and for performing all its obligations under the RFP document and as the Concessionaire in terms of the Concession Agreement for the Project;
- (i) You shall submit for the performance of obligations hereunder no later than 45 (forty-five) days from the date of issue of LOIA or signing of the Agreement whichever is earlier, an irrevocable, unequivocal and unconditional guarantee from a scheduled commercial bank (other than cooperative scheduled bank) in India in favour of 'Airports Authority of India' Payable at Rajkot for a sum equivalent to 10 (Ten) months of the Minimum Annual Guarantee for the first year (MAG) quoted i.e **Rs. 37,50,500.00/- (Rupees Thirty-Seven Lakhs Fifty Thousand and Five Hundred only)** excluding taxes (GST etc.) and other applicable charges. The validity of the bank guarantee should be for a period of 18 months from the date of its issue, as per the terms and conditions of the RFP document and the Concession Agreement. For subsequent years, the amount & validity of the Bank Guarantee will be derived based on the provisions in the RFP/Concession Agreement.
 - (ii) In case you have valid Security Clearance, You shall furnish the same within 7 working days after issuance of this LOIA and LOIA shall be deemed as Letter of Award (LOA) on the date of submission of proof of requisite Security Clearance as per Applicable Laws.
 - (iii) In case you are required to obtain security clearance then you have to make an application in the e-sahaj portal of BCAS within 07 working days after issuance of this LOIA and obtain requisite Security Clearance as per the timelines provided in the RFP/Concession Agreement. In this case LOIA shall be deemed as Letter of Award (LOA) on the date of issue of requisite Security Clearance as per Applicable Laws.
 - (iv) You shall ensure the execution and delivery of the Concession Agreement within 10 (Ten) days from the LOA.
 - (v) You shall submit one-month advance license fee of quoted MAG i.e **Rs. 3,75,050.00/- (Rupees Three Lakhs Seventy-Five Thousand and Fifty only)** excluding taxes (GST etc.) and other applicable charges in the office of Airport Director, New Greenfield Airport, Hirasar, Rajkot before commencement of operation at site.
6. In the event of non-adherence of timelines as per RFP/Concession Agreement by you/SPV, the same will result in cancellation of LOIA/LOA/Concession Agreement at sole discretion of the Authority unless extended by the Authority and you/SPV shall not be entitled to and shall be considered to have forgone all its rights, benefits and interests under the LOIA or LOA. Also, the Authority shall have the right to forfeit the Bid Security or Performance Security, as the case may be, and you/SPV will be debarred for a period of one year or more for participation in future tenders of AAI from the date of debarment as per the provisions contained in the RFP & Concession



Agreement. Unless otherwise defined herein, all capitalized terms herein, shall have the meaning ascribed to it in the RFP document.

7. You shall comply with all other requirements as set out in the RFP document and for all purposes, the conditions of the RFP, Corrigendum (s) and Concession Agreement document form the part of this LOIA and shall be read as part of this LOIA. You shall not be entitled to seek any changes in the Concession Agreement and shall have to agree to abide by and be bound by the terms of the RFP document, Corrigendum (s) and the Concession Agreement.
8. You are required to submit the undertaking enclosed i.r.o. the verification of credentials/ compliance of NIL outstanding dues for the intervening period (undisputed ones) submitted by you to be eligible as per technical criteria. Documents submitted by You, if found to be forged /false at any stage, AAI have sole discretion to cancel the LOIA and You shall be debarred from AAI for taking participation in all future AAI works & any other suitable action may be taken against your company/firm as deemed fit by the Authority.
9. You are advised to contact immediately to the Airport Director, Hirasar (Rajkot) Airport, Rajkot i.e the Authority's Representative for execution of the above-mentioned steps in this LOIA and further action as per RFP/Concession Agreement.

Yours Sincerely,


28.03.2023

(Chandra Pratap Dwivedi)
General Manager (Ops)
For Executive Director (Ops)

UNDERTAKING (on agency Letter head)

I/We (Name of the company/consortium)
..... hereby undertake the compliance of NIL
outstanding dues for the intervening period (undisputed ones) as per
Appendix-9C of RFP submitted along with the bid, credentials or any other
document submitted by me/us, if found to be forged /false at any stage, I/We
may be debarred from AAI for taking participation in all future AAI works &
any other suitable action may be taken against our company/firm as deemed
fit by AAI.



Signature of Director of the company /firm



No. AAI/OP-12018/21/2022-Operations | 151

Date: 28.03.2023

To,

M/s Global Flight Handling Services Pvt. Ltd.,
No.158, 1st Floor, Rayala Towers,
Anna Salai, Mount Road,
Chennai- 600002

Sub: Letter of Intent to Award (LOIA) for Concession for Ground Handling Services at Belagavi Airport, Belagavi to M/s Global Flight Handling Services Pvt. Ltd.

References:

1. E-bid invitation no.: 2022_AAI_134074_1 dated 3rd November, 2022.
2. Your technical bid opened on 12.12.2022, financial bid opened on 12.01.2023 through CPP portal.

Kind Attn: Ms. Sarita Kumari, Managing Director (Authorized Signatory) on behalf of M/s Global Flight Handling Services Pvt. Ltd.

Sir,

1. This has reference to your submission of Bid on 05.12.2022. I am pleased to inform that the Competent Authority has accepted your offer of quoted MAG at **INR Rs. 45,00,600.00 (Rupees Forty-five Lakhs and Six Hundred only)** excluding taxes (GST etc.) and other applicable charges. MAG will be escalated at 20% on completion of every five years for providing Ground Handling Services at Belagavi Airport, Belagavi.
2. This is a non-exclusive Concession for providing Ground Handling services at Belagavi Airport, Belagavi, Karnataka for a period of 10 years from the Commercial Operations Date (COD). AAI reserves its right to select additional 3rd party ground handling agency through bidding process as and when it deems fit as per Applicable Law.
3. Airports Authority of India ("AAI"), hereby declares M/s **Global Flight Handling Services Pvt. Ltd.** as the **"Selected Bidder"** (hereby now referred as **You**) within the meaning of the RFP document, subject to the fulfilment of terms and conditions of the RFP document and the Concession Agreement.
4. You are advised to submit the duplicate copy of LOIA in acknowledgement and acceptance of all the terms and conditions of this LOIA duly signed within 07 (Seven) days of issue of this LOIA to Airport Director, Belagavi Airport, Belagavi, Karnataka - 591124.

Page 1 of 4

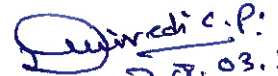
5. You shall ensure the following for entering into the Concession Agreement with AAI and for performing all its obligations under the RFP document and as the Concessionaire in terms of the Concession Agreement for the Project;
- (i) You shall submit for the performance of obligations hereunder no later than 45 (forty-five) days from the date of issue of LOIA or signing of the Agreement whichever is earlier, an irrevocable, unequivocal and unconditional guarantee from a scheduled commercial bank (other than cooperative scheduled bank) in India in favour of 'Airports Authority of India' Payable at Belagavi for a sum equivalent to 10 (Ten) months of the Minimum Annual Guarantee for the first year (MAG) quoted i.e **Rs. 37,50,500.00/- (Rupees Thirty-Seven Lakhs Fifty Thousand and Five Hundred only)** excluding taxes (GST etc.) and other applicable charges. The validity of the bank guarantee should be for a period of 18 months from the date of its issue, as per the terms and conditions of the RFP document and the Concession Agreement. For subsequent years, the amount & validity of the Bank Guarantee will be derived based on the provisions in the RFP/Concession Agreement.
 - (ii) In case you have valid Security Clearance, You shall furnish the same within 7 working days after issuance of this LOIA and LOIA shall be deemed as Letter of Award (LOA) on the date of submission of proof of requisite Security Clearance as per Applicable Laws.
 - (iii) In case you are required to obtain security clearance then you have to make an application in the e-sahaj portal of BCAS within 07 working days after issuance of this LOIA and obtain requisite Security Clearance as per the timelines provided in the RFP/Concession Agreement. In this case LOIA shall be deemed as Letter of Award (LOA) on the date of issue of requisite Security Clearance as per Applicable Laws.
 - (iv) You shall ensure the execution and delivery of the Concession Agreement within 10 (Ten) days from the LOA.
 - (v) You shall submit one-month advance license fee of quoted MAG i.e **Rs. 3,75,050.00/- (Rupees Three Lakhs Seventy-Five Thousand and Fifty only)** excluding taxes (GST etc.) and other applicable charges in the office of Airport Director, Belagavi Airport, Belagavi before commencement of operation at site.
6. In the event of non-adherence of timelines as per RFP/Concession Agreement by you/SPV, the same will result in cancellation of LOIA/LOA/Concession Agreement at sole discretion of the Authority unless extended by the Authority and you/SPV shall not be entitled to and shall be considered to have forgone all its rights, benefits and interests under the LOIA or LOA. Also, the Authority shall have the right to forfeit the Bid Security or Performance Security, as the case may be, and you/SPV will be debarred for a period of one year or more for participation in future tenders of AAI from the date of debarment as per the provisions contained in the RFP & Concession



Agreement. Unless otherwise defined herein, all capitalized terms herein, shall have the meaning ascribed to it in the RFP document.

7. You shall comply with all other requirements as set out in the RFP document and for all purposes, the conditions of the RFP, Corrigendum (s) and Concession Agreement document form the part of this LOIA and shall be read as part of this LOIA. You shall not be entitled to seek any changes in the Concession Agreement and shall have to agree to abide by and be bound by the terms of the RFP document, Corrigendum (s) and the Concession Agreement.
8. You are required to submit the undertaking enclosed i.r.o. the verification of credentials/compliance of NIL outstanding dues for the intervening period (undisputed ones) submitted by you to be eligible as per technical criteria. Documents submitted by You, if found to be forged /false at any stage, AAI have sole discretion to cancel the LOIA and You shall be debarred from AAI for taking participation in all future AAI works & any other suitable action may be taken against your company/firm as deemed fit by the Authority.
9. You are advised to contact immediately to the Airport Director, Belagavi Airport, Belagavi i.e the Authority's Representative for execution of the above-mentioned steps in this LOIA and further action as per RFP/Concession Agreement.

Yours Sincerely,


20.03.2023

(Chandra Pratap Dwivedi)
General Manager (Ops)
For Executive Director (Ops)

UNDERTAKING (on agency Letter head)

I/We (Name of the company/consortium)
..... hereby undertake the compliance of NIL
outstanding dues for the intervening period (undisputed ones) as per
Appendix-9C of RFP submitted along with the bid, credentials or any other
document submitted by me/us, if found to be forged /false at any stage, I/We
may be debarred from AAI for taking participation in all future AAI works &
any other suitable action may be taken against our company/firm as deemed
fit by AAI.



Signature of Director of the company /firm



No. AAI/OP-12018/21/2022-Operations | 152

Date: 28.03.2023

To,

M/s Global Flight Handling Services Pvt. Ltd.,
No.158, 1st Floor, Rayala Towers,
Anna Salai, Mount Road,
Chennai- 600002

Sub: Letter of Intent to Award (LOIA) for Concession for Ground Handling Services at Hubballi Airport, Hubballi to M/s Global Flight Handling Services Pvt. Ltd.

References:

1. E-bid invitation no.: 2022_AAI_134074_1 dated 3rd November, 2022.
2. Your technical bid opened on 12.12.2022, financial bid opened on 12.01.2023 through CPP portal.

Kind Attn: Ms. Sarita Kumari, Managing Director (Authorized Signatory) on behalf of M/s Global Flight Handling Services Pvt. Ltd.

Sir,

1. This has reference to your submission of Bid on 05.12.2022, I am pleased to inform that the Competent Authority has accepted your offer of quoted MAG at INR **Rs. 27,00,600.00 (Rupees Twenty-Seven Lakhs and Six Hundred only)** excluding taxes (GST etc.) and other applicable charges. MAG will be escalated at 20% on completion of every five years for providing Ground Handling Services at Hubballi Airport, Hubballi.
2. This is a non-exclusive Concession for providing Ground Handling services at Hubballi Airport, Hubballi, Karnataka for a period of 10 years from the Commercial Operations Date (COD). AAI reserves its right to select additional 3rd party ground handling agency through bidding process as and when it deems fit as per Applicable Law.
3. Airports Authority of India ("AAI"), hereby declares **M/s Global Flight Handling Services Pvt. Ltd.** as the **"Selected Bidder"** (hereby now referred as **You**) within the meaning of the RFP document, subject to the fulfilment of terms and conditions of the RFP document and the Concession Agreement.
4. You are advised to submit the duplicate copy of LOIA in acknowledgement and acceptance of all the terms and conditions of this LOIA duly signed within 07 (Seven) days of issue of this LOIA to Airport Director, Hubballi Airport, Hubballi, Karnataka - 580030.

Page 1 of 4

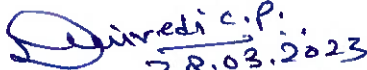
5. You shall ensure the following for entering into the Concession Agreement with AAI and for performing all its obligations under the RFP document and as the Concessionaire in terms of the Concession Agreement for the Project;
- (i) You shall submit for the performance of obligations hereunder no later than 45 (forty-five) days from the date of issue of LOIA or signing of the Agreement whichever is earlier, an irrevocable, unequivocal and unconditional guarantee from a scheduled commercial bank (other than cooperative scheduled bank) in India in favour of 'Airports Authority of India' Payable at Hubballi for a sum equivalent to 10 (Ten) months of the Minimum Annual Guarantee for the first year (MAG) quoted i.e **Rs. 22,50,500.00/- (Rupees Twenty-Two Lakhs Fifty Thousand and Five Hundred only)** excluding taxes (GST etc.) and other applicable charges. The validity of the bank guarantee should be for a period of 18 months from the date of its issue, as per the terms and conditions of the RFP document and the Concession Agreement. For subsequent years, the amount & validity of the Bank Guarantee will be derived based on the provisions in the RFP/Concession Agreement.
 - (ii) In case you have valid Security Clearance, You shall furnish the same within 7 working days after issuance of this LOIA and LOIA shall be deemed as Letter of Award (LOA) on the date of submission of proof of requisite Security Clearance as per Applicable Laws.
 - (iii) In case you are required to obtain security clearance then you have to make an application in the e-sahaj portal of BCAS within 07 working days after issuance of this LOIA and obtain requisite Security Clearance as per the timelines provided in the RFP/Concession Agreement. In this case LOIA shall be deemed as Letter of Award (LOA) on the date of issue of requisite Security Clearance as per Applicable Laws.
 - (iv) You shall ensure the execution and delivery of the Concession Agreement within 10 (Ten) days from the LOA.
 - (v) You shall submit one-month advance license fee of quoted MAG i.e **Rs. 2,25,050.00/- (Rupees Two Lakhs Twenty-Five Thousand and Fifty only)** excluding taxes (GST etc.) and other applicable charges in the office of Airport Director, Hubballi Airport, Hubballi before commencement of operation at site.
6. In the event of non-adherence of timelines as per RFP/Concession Agreement by you/SPV, the same will result in cancellation of LOIA/LOA/Concession Agreement at sole discretion of the Authority unless extended by the Authority and you/SPV shall not be entitled to and shall be considered to have forgone all its rights, benefits and interests under the LOIA or LOA. Also, the Authority shall have the right to forfeit the Bid Security or Performance Security, as the case may be, and you/SPV will be debarred for a period of one year or more for participation in future tenders of AAI from the date of debarment as per the provisions contained in the RFP & Concession



Agreement. Unless otherwise defined herein, all capitalized terms herein, shall have the meaning ascribed to it in the RFP document.

7. You shall comply with all other requirements as set out in the RFP document and for all purposes, the conditions of the RFP, Corrigendum (s) and Concession Agreement document form the part of this LOIA and shall be read as part of this LOIA. You shall not be entitled to seek any changes in the Concession Agreement and shall have to agree to abide by and be bound by the terms of the RFP document, Corrigendum (s) and the Concession Agreement.
8. You are required to submit the undertaking enclosed i.r.o. the verification of credentials/compliance of NIL outstanding dues for the intervening period (undisputed ones) submitted by you to be eligible as per technical criteria. Documents submitted by You, if found to be forged /false at any stage, AAI have sole discretion to cancel the LOIA and You shall be debarred from AAI for taking participation in all future AAI works & any other suitable action may be taken against your company/firm as deemed fit by the Authority.
9. You are advised to contact immediately to the Airport Director, Hubballi Airport, Hubballi i.e the Authority's Representative for execution of the above-mentioned steps in this LOIA and further action as per RFP/Concession Agreement.

Yours Sincerely,



28.03.2023

(Chandra Pratap Dwivedi)
General Manager (Ops)
For Executive Director (Ops)

UNDERTAKING (on agency Letter head)

I/We (Name of the company/consortium)
..... hereby undertake the compliance of NIL
outstanding dues for the intervening period (undisputed ones) as per
Appendix-9C of RFP submitted along with the bid, credentials or any other
document submitted by me/us, if found to be forged /false at any stage, I/We
may be debarred from AAI for taking participation in all future AAI works &
any other suitable action may be taken against our company/firm as deemed
fit by AAI.



Signature of Director of the company /firm



No. AAI/OP-12018/21/2022-Operations | 153

Date: 28.03.2023

To,

M/s Global Flight Handling Services Pvt. Ltd.,
No.158, 1st Floor, Rayala Towers,
Anna Salai, Mount Road,
Chennai- 600002

Sub: Letter of Intent to Award (LOIA) for Concession for Ground Handling Services at Mysuru Airport, Mysuru to M/s Global Flight Handling Services Pvt. Ltd.

References:

1. E-bid invitation no.: 2022_AAI_134074_1 dated 3rd November, 2022.
2. Your technical bid opened on 12.12.2022, financial bid opened on 12.01.2023 through CPP portal.

Kind Attn: Ms. Sarita Kumari, Managing Director (Authorized Signatory) on behalf of M/s Global Flight Handling Services Pvt. Ltd.

Sir,

1. This has reference to your submission of Bid on 05.12.2022. I am pleased to inform that the Competent Authority has accepted your offer of quoted MAG at INR **Rs. 19,08,900.00 (Rupees Nineteen Lakhs Eight Thousand and Nine Hundred only)** excluding taxes (GST etc.) and other applicable charges. MAG will be escalated at 20% on completion of every five years for providing Ground Handling Services at Mysuru Airport, Mysuru.
2. This is a non-exclusive Concession for providing Ground Handling services at Mysuru Airport, Mysuru, Karnataka for a period of 10 years from the Commercial Operations Date (COD). AAI reserves its right to select additional 3rd party ground handling agency through bidding process as and when it deems fit as per Applicable Law.
3. Airports Authority of India ("AAI"), hereby declares **M/s Global Flight Handling Services Pvt. Ltd.** as the **"Selected Bidder"** (hereby now referred as **You**) within the meaning of the RFP document, subject to the fulfilment of terms and conditions of the RFP document and the Concession Agreement.
4. You are advised to submit the duplicate copy of LOIA in acknowledgement and acceptance of all the terms and conditions of this LOIA duly signed within 07 (Seven) days of issue of this LOIA to Airport Director, Mysuru Airport, Mysuru, Karnataka – 571311.

Page 1 of 4

5. You shall ensure the following for entering into the Concession Agreement with AAI and for performing all its obligations under the RFP document and as the Concessionaire in terms of the Concession Agreement for the Project;
- (i) You shall submit for the performance of obligations hereunder no later than 45 (forty-five) days from the date of issue of LOIA or signing of the Agreement whichever is earlier, an irrevocable, unequivocal and unconditional guarantee from a scheduled commercial bank (other than cooperative scheduled bank) in India in favour of 'Airports Authority of India' Payable at Mysuru for a sum equivalent to 10 (Ten) months of the Minimum Annual Guarantee for the first year (MAG) quoted i.e **Rs. 15,90,750.00/- (Rupees Fifteen Lakhs Ninety Thousand Seven Hundred and Fifty only)** excluding taxes (GST etc.) and other applicable charges. The validity of the bank guarantee should be for a period of 18 months from the date of its issue, as per the terms and conditions of the RFP document and the Concession Agreement. For subsequent years, the amount & validity of the Bank Guarantee will be derived based on the provisions in the RFP/Concession Agreement.
 - (ii) In case you have valid Security Clearance, You shall furnish the same within 7 working days after issuance of this LOIA and LOIA shall be deemed as Letter of Award (LOA) on the date of submission of proof of requisite Security Clearance as per Applicable Laws.
 - (iii) In case you are required to obtain security clearance then you have to make an application in the e-sahaj portal of BCAS within 07 working days after issuance of this LOIA and obtain requisite Security Clearance as per the timelines provided in the RFP/Concession Agreement. In this case LOIA shall be deemed as Letter of Award (LOA) on the date of issue of requisite Security Clearance as per Applicable Laws.
 - (iv) You shall ensure the execution and delivery of the Concession Agreement within 10 (Ten) days from the LOA.
 - (v) You shall submit one-month advance license fee of quoted MAG i.e **Rs. 1,59,075.00/- (Rupees One Lakh Fifty-Nine Thousand and Seventy-Five only)** excluding taxes (GST etc.) and other applicable charges in the office of Airport Director, Mysuru Airport, Mysuru before commencement of operation at site.
6. In the event of non-adherence of timelines as per RFP/Concession Agreement by you/SPV, the same will result in cancellation of LOIA/LOA/Concession Agreement at sole discretion of the Authority unless extended by the Authority and you/SPV shall not be entitled to and shall be considered to have forgone all its rights, benefits and interests under the LOIA or LOA. Also, the Authority shall have the right to forfeit the Bid Security or Performance Security, as the case may be, and you/SPV will be debarred for a period of one year or more for participation in future tenders of AAI from the date of debarment as per the provisions contained in the RFP & Concession



Agreement. Unless otherwise defined herein, all capitalized terms herein, shall have the meaning ascribed to it in the RFP document.

7. You shall comply with all other requirements as set out in the RFP document and for all purposes, the conditions of the RFP, Corrigendum (s) and Concession Agreement document form the part of this LOIA and shall be read as part of this LOIA. You shall not be entitled to seek any changes in the Concession Agreement and shall have to agree to abide by and be bound by the terms of the RFP document, Corrigendum (s) and the Concession Agreement.
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9. You are advised to contact immediately to the Airport Director, Mysuru Airport, Mysuru i.e the Authority's Representative for execution of the above-mentioned steps in this LOIA and further action as per RFP/Concession Agreement.

Yours Sincerely,


28.03.2023

(Chandra Pratap Dwivedi)
General Manager (Ops)
For Executive Director (Ops)

UNDERTAKING (on agency Letter head)

I/We (Name of the company/consortium)
..... hereby undertake the compliance of NIL
outstanding dues for the intervening period (undisputed ones) as per
Appendix-9C of RFP submitted along with the bid, credentials or any other
document submitted by me/us, if found to be forged /false at any stage, I/We
may be debarred from AAI for taking participation in all future AAI works &
any other suitable action may be taken against our company/firm as deemed
fit by AAI.



Signature of Director of the company /firm



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आज़ादी का
अमृत महोत्सव

भारतीय विमानपत्तन प्राधिकरण
AIRPORTS AUTHORITY OF INDIA

No. AAI/OP-12018/21/2022-Operations /119

Date: 14.03.2023

To,

M/s Aqua World Exports Pvt. Ltd. (Lead Member)
No.-7, Ground Floor Alsa Towers, 186/187,
P.H. Road, Kilpauk,
Chennai, Tamil Nadu - 600037.

Sub: Letter of Intent to Award (LOIA) for Concession for Ground Handling Services at Puducherry Airport, Puducherry, to the Consortium of M/s Aqua World Exports Pvt. Ltd. & M/s Able Aviation (India) Pvt. Ltd.

References:

1. E-bid invitation no.: 2022_AAI_134074_1 dated 3rd November, 2022.
2. Your technical bid opened on 12.12.2022, financial bid opened on 12.01.2023 through CPP portal.

Kind Attn: Mr. Shreedharan Pillai Haridas, Whole time Director (Authorized Signatory) on behalf of Consortium of M/s Aqua World Exports Pvt. Ltd. & M/s Able Aviation (India) Pvt. Ltd.

Sir,

1. This has reference to your submission of Bid on 05.12.2022. I am pleased to inform that the Competent Authority has accepted your offer of quoted MAG at **INR Rs. 6,00,000/- (Rupees Six Lakhs only)** excluding taxes (GST etc.) and other applicable charges. MAG will be escalated at 20% on completion of every five years for providing Ground Handling Services at Puducherry Airport, Puducherry.
2. This is a non-exclusive Concession for providing Ground Handling services at Puducherry Airport, Puducherry for a period of 10 years from the Commercial Operations Date (COD). AAI reserves its right to select additional 3rd party ground handling agency through bidding process as and when it deems fit as per Applicable Law.
3. Airports Authority of India ("AAI"), hereby declares the consortium of **M/s Aqua World Exports Pvt. Ltd. & M/s Able Aviation (India) Pvt. Ltd.** as the **"Selected Bidder"** (hereby now referred as **You**) within the meaning of the RFP document, subject to the fulfilment of terms and conditions of the RFP document and the Concession Agreement.
4. You are advised to submit the duplicate copy of LOIA in acknowledgement and acceptance of all the terms and conditions of this LOIA duly signed within

Page 1 of 4

07 (Seven) days of issue of this LOIA to Airport Director, Puducherry Airport, Puducherry-605008.

5. You shall incorporate a **Special Purpose Vehicle (SPV)** under the (Indian) Companies Act, 2013 (the "**Concessionaire**"), within 30 (thirty) days from the date of issue of LOIA. The SPV is to be registered in Puducherry. For entering into the Concession Agreement with AAI and for performing all its obligations under the RFP document and as the Concessionaire in terms of the Concession Agreement for the Project;
 - (i) You/SPV shall submit for the performance of obligations hereunder no later than 45 (forty-five) days from the date of issue of LOIA or signing of the Agreement whichever is earlier, an irrevocable, unequivocal and unconditional guarantee from a scheduled commercial bank (other than cooperative scheduled bank) in India in favour of 'Airports Authority of India' Payable at Puducherry for a sum equivalent to 10 (Ten) months of the Minimum Annual Guarantee for the first year (MAG) quoted **i.e Rs. 5,00,000/- (Rupees Five Lakhs only)** excluding taxes (GST etc.) and other applicable charges. The validity of the bank guarantee should be for a period of 18 months from the date of its issue, as per the terms and conditions of the RFP document and the Concession Agreement. For subsequent years, the amount & validity of the Bank Guarantee will be derived based on the provisions in the RFP/Concession Agreement.
 - (ii) The SPV shall obtain requisite Security Clearance as per the timelines provided in the RFP/Concession Agreement.
 - (iii) This LOIA shall be deemed as Letter of Award (LOA) on the date of issue of requisite Security Clearance to the SPV as per Applicable Laws.
 - (iv) You shall ensure the execution and delivery of the Concession Agreement through SPV within 10 (Ten) days from the LOA.
 - (v) The SPV shall submit one-month advance license fee of quoted MAG i.e., **Rs. 50,000/- (Rupees Fifty Thousand only)** excluding taxes (GST etc.) and other applicable charges in the office of Airport Director, Puducherry Airport, Puducherry before commencement of operation at site.
6. In the event of non-adherence of timelines as per RFP/Concession Agreement by you/SPV, the same will result in cancellation of LOIA/LOA/Concession Agreement at sole discretion of the Authority unless extended by the Authority and you/SPV shall not be entitled to and shall be considered to have forgone all its rights, benefits and interests under the LOIA or LOA. Also, the Authority shall have the right to forfeit the Bid Security or Performance Security, as the case may be, and you/SPV will be debarred for a period of one year or more for participation in future tenders of AAI from the date of debarment as per the provisions contained in the RFP & Concession Agreement. Unless otherwise defined herein, all capitalized terms herein, shall have the meaning ascribed to it in the RFP document.



7. You/SPV shall comply with all other requirements as set out in the RFP document and for all purposes, the conditions of the RFP, Corrigendum (s) and Concession Agreement document form the part of this LOIA and shall be read as part of this LOIA. You/SPV shall not be entitled to seek any changes in the Concession Agreement and shall have to agree to abide by and be bound by the terms of the RFP document, Corrigendum (s) and the Concession Agreement.
8. You/SPV are required to submit the undertaking enclosed i.r.o. the verification of credentials/ compliance of NIL outstanding dues for the intervening period (undisputed ones) submitted by you to be eligible as per technical criteria. Documents submitted by You/SPV, if found to be forged /false at any stage, AAI have sole discretion to cancel the LOIA and You/SPV shall be debarred from AAI for taking participation in all future AAI works & any other suitable action may be taken against your company/firm as deemed fit by the Authority.
9. You are advised to contact immediately to the Airport Director, Puducherry Airport, Puducherry i.e the Authority's Representative for execution of the above-mentioned steps in this LOIA and further action as per RFP/Concession Agreement.

Yours Sincerely,

Dwivedi C.P.
14.03.2023

(Chandra Pratap Dwivedi)
General Manager (Ops)
For Executive Director (Ops)

UNDERTAKING (on agency Letter head)

I/We (Name of the company/consortium)
..... hereby undertake the compliance of NIL
outstanding dues for the intervening period (undisputed ones) as per
Appendix-9C of RFP submitted along with the bid, credentials or any other
document submitted by me/us, if found to be forged /false at any stage, I/We
may be debarred from AAI for taking participation in all future AAI works &
any other suitable action may be taken against our company/firm as deemed
fit by AAI.



Signature of Director of the company /firm



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आजादी का
अमृत महोत्सव

भारतीय विमानपत्तन प्राधिकरण
AIRPORTS AUTHORITY OF INDIA

No. AAI/OP-12018/21/2022-Operations /120

Date: 14.03.2023

To,

M/s Aqua World Exports Pvt. Ltd. (Lead Member)
No.-7, Ground Floor Alsa Towers, 186/187,
P.H. Road, Kilpauk,
Chennai, Tamil Nadu- 600037

Sub: Letter of Intent to Award (LOIA) for Concession for Ground Handling Services at Salem Airport, Salem, Tamil Nadu to the Consortium of M/s Aqua World Exports Pvt. Ltd. & M/s Able Aviation (India) Pvt. Ltd.

References:

1. E-bid invitation no.: 2022_AAI_134074_1 dated 3rd November, 2022.
2. Your technical bid opened on 12.12.2022, financial bid opened on 12.01.2023 through CPP portal.

Kind Attn: Mr. Mr. Shreedharan Pillai Haridas, Whole time Director (Authorized Signatory) on behalf of Consortium of M/s Aqua World Exports Pvt. Ltd. & M/s Able Aviation (India) Pvt. Ltd.

Sir,

1. This has reference to your submission of Bid on 05.12.2022. I am pleased to inform that the Competent Authority has accepted your offer of quoted MAG at **INR Rs. 5,40,000/- (Rupees Five Lakhs Forty thousand only)** excluding taxes (GST etc.) and other applicable charges. MAG will be escalated at 20% on completion of every five years for providing Ground Handling Services at Salem Airport, Salem, Tamil Nadu.
2. This is a non-exclusive Concession for providing Ground Handling services at Salem Airport, Salem, Tamil Nadu for a period of 10 years from the Commercial Operations Date (COD). AAI reserves its right to select additional 3rd party ground handling agency through bidding process as and when it deems fit as per Applicable Law.
3. Airports Authority of India ("AAI"), hereby declares the consortium of M/s Aqua World Exports Pvt. Ltd. & M/s Able Aviation (India) Pvt. Ltd. as the **"Selected Bidder"** (hereby now referred as **You**) within the meaning of the RFP document, subject to the fulfilment of terms and conditions of the RFP document and the Concession Agreement.
4. You are advised to submit the duplicate copy of LOIA in acknowledgement and acceptance of all the terms and conditions of this LOIA duly signed within

Page 1 of 4

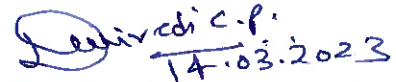
07 (Seven) days of issue of this LOIA to Airport Director, Salem Airport, Salem, Tamil Nadu- 636309.

5. You shall incorporate a **Special Purpose Vehicle (SPV)** under the (Indian) Companies Act, 2013 (the "**Concessionaire**"), within 30 (thirty) days from the date of issue of LOIA. The SPV is to be registered in Salem, Tamil Nadu. For entering into the Concession Agreement with AAI and for performing all its obligations under the RFP document and as the Concessionaire in terms of the Concession Agreement for the Project;
- (i) You/SPV shall submit for the performance of obligations hereunder no later than 45 (forty-five) days from the date of issue of LOIA or signing of the Agreement whichever is earlier, an irrevocable, unequivocal and unconditional guarantee from a scheduled commercial bank (other than cooperative scheduled bank) in India in favour of 'Airports Authority of India' Payable at Salem, Tamil Nadu for a sum equivalent to 10 (Ten) months of the Minimum Annual Guarantee for the first year (MAG) quoted **i.e Rs. 4,50,000/- (Rupees Four Lakhs and Fifty Thousand only)** excluding taxes (GST etc.) and other applicable charges. The validity of the bank guarantee should be for a period of 18 months from the date of its issue, as per the terms and conditions of the RFP document and the Concession Agreement. For subsequent years, the amount & validity of the Bank Guarantee will be derived based on the provisions in the RFP/Concession Agreement.
 - (ii) The SPV shall obtain requisite Security Clearance as per the timelines provided in the RFP/Concession Agreement.
 - (iii) This LOIA shall be deemed as Letter of Award (LOA) on the date of issue of requisite Security Clearance to the SPV as per Applicable Laws.
 - (iv) You shall ensure the execution and delivery of the Concession Agreement through SPV within 10 (Ten) days from the LOA.
 - (v) The SPV shall submit one-month advance license fee of quoted MAG i.e., **Rs. 45,000/- (Rupees Forty-Five Thousand only)** excluding taxes (GST etc.) and other applicable charges in the office of Airport Director, Salem Airport, Salem, Tamil Nadu before commencement of operation at site.
6. In the event of non-adherence of timelines as per RFP/Concession Agreement by you/SPV, the same will result in cancellation of LOIA/LOA/Concession Agreement at sole discretion of the Authority unless extended by the Authority and you/SPV shall not be entitled to and shall be considered to have forgone all its rights, benefits and interests under the LOIA or LOA. Also, the Authority shall have the right to forfeit the Bid Security or Performance Security, as the case may be, and you/SPV will be debarred for a period of one year or more for participation in future tenders of AAI from the date of debarment as per the provisions contained in the RFP & Concession Agreement. Unless otherwise defined herein, all capitalized terms herein, shall have the meaning ascribed to it in the RFP document.



7. You/SPV shall comply with all other requirements as set out in the RFP document and for all purposes, the conditions of the RFP, Corrigendum (s) and Concession Agreement document form the part of this LOIA and shall be read as part of this LOIA. You/SPV shall not be entitled to seek any changes in the Concession Agreement and shall have to agree to abide by and be bound by the terms of the RFP document, Corrigendum (s) and the Concession Agreement.
8. You/SPV are required to submit the undertaking enclosed i.r.o. the verification of credentials/ compliance of NIL outstanding dues for the intervening period (undisputed ones) submitted by you to be eligible as per technical criteria. Documents submitted by You/SPV, if found to be forged /false at any stage, AAI have sole discretion to cancel the LOIA and You/SPV shall be debarred from AAI for taking participation in all future AAI works & any other suitable action may be taken against your company/firm as deemed fit by the Authority.
9. You are advised to contact immediately to the Airport Director, Salem Airport, Salem, Tamil Nadu i.e., the Authority's Representative for execution of the above-mentioned steps in this LOIA and further action as per RFP/Concession Agreement.

Yours Sincerely,


14.03.2023

(Chandra Pratap Dwivedi)
General Manager (Ops)
For Executive Director (Ops)

UNDERTAKING (on agency Letter head)

I/We (Name of the company/consortium)
..... hereby undertake the compliance of NIL
outstanding dues for the intervening period (undisputed ones) as per
Appendix-9C of RFP submitted along with the bid, credentials or any other
document submitted by me/us, if found to be forged /false at any stage, I/We
may be debarred from AAI for taking participation in all future AAI works &
any other suitable action may be taken against our company/firm as deemed
fit by AAI.



Signature of Director of the company /firm



No. AAI/OP-12018/21/2022-Operations | 154

Date: 28.03.2023

To,

M/s Global Flight Handling Services Pvt. Ltd.,
No.158, 1st Floor, Rayala Towers,
Anna Salai, Mount Road,
Chennai- 600002

Sub: Letter of Intent to Award (LOIA) for Concession for Ground Handling Services at Tirupati Airport, Renigunta, Andhra Pradesh to M/s Global Flight Handling Services Pvt. Ltd.

References:

1. E-bid invitation no.: 2022_AAI_134074_1 dated 3rd November, 2022.
2. Your technical bid opened on 12.12.2022, financial bid opened on 12.01.2023 through CPP portal.

Kind Attn: Ms. Sarita Kumari, Managing Director (Authorized Signatory) on behalf of M/s Global Flight Handling Services Pvt. Ltd.

Sir,

1. This has reference to your submission of Bid on 05.12.2022. I am pleased to inform that the Competent Authority has accepted your offer of quoted MAG at INR Rs. 75,12,999.00 (Rupees Seventy-Five Lakhs Twelve Thousand Nine Hundred and Ninety-Nine only) excluding taxes (GST etc.) and other applicable charges. MAG will be escalated at 20% on completion of every five years for providing Ground Handling Services at Tirupati Airport, Renigunta, Andhra Pradesh.
2. This is a non-exclusive Concession for providing Ground Handling services at Tirupati Airport, Renigunta, Andhra Pradesh for a period of 10 years from the Commercial Operations Date (COD). AAI reserves its right to select additional 3rd party ground handling agency through bidding process as and when it deems fit as per Applicable Law.
3. Airports Authority of India ("AAI"), hereby declares M/s Global Flight Handling Services Pvt. Ltd. as the "Selected Bidder" (hereby now referred as You) within the meaning of the RFP document, subject to the fulfilment of terms and conditions of the RFP document and the Concession Agreement.
4. You are advised to submit the duplicate copy of LOIA in acknowledgement and acceptance of all the terms and conditions of this LOIA duly signed within 07 (Seven) days of issue of this LOIA to Airport Director, Tirupati Airport, Renigunta, Andhra Pradesh-517520.

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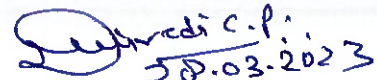
5. You shall ensure the following for entering into the Concession Agreement with AAI and for performing all its obligations under the RFP document and as the Concessionaire in terms of the Concession Agreement for the Project;
- (i) You shall submit for the performance of obligations hereunder no later than 45 (forty-five) days from the date of issue of LOIA or signing of the Agreement whichever is earlier, an irrevocable, unequivocal and unconditional guarantee from a scheduled commercial bank (other than cooperative scheduled bank) in India in favour of 'Airports Authority of India' Payable at Renigunta, Andhra Pradesh for a sum equivalent to 10 (Ten) months of the Minimum Annual Guarantee for the first year (MAG) quoted i.e **Rs. 62,60,840.00/- (Rupees Sixty-Two Lakhs Sixty Thousand Eight Hundred and Forty only)** excluding taxes (GST etc.) and other applicable charges. The validity of the bank guarantee should be for a period of 18 months from the date of its issue, as per the terms and conditions of the RFP document and the Concession Agreement. For subsequent years, the amount & validity of the Bank Guarantee will be derived based on the provisions in the RFP/Concession Agreement.
 - (ii) In case you have valid Security Clearance, You shall furnish the same within 7 working days after issuance of this LOIA and LOIA shall be deemed as Letter of Award (LOA) on the date of submission of proof of requisite Security Clearance as per Applicable Laws.
 - (iii) In case you are required to obtain security clearance then you have to make an application in the e-sahaj portal of BCAS within 07 working days after issuance of this LOIA and obtain requisite Security Clearance as per the timelines provided in the RFP/Concession Agreement. In this case LOIA shall be deemed as Letter of Award (LOA) on the date of issue of requisite Security Clearance as per Applicable Laws.
 - (iv) You shall ensure the execution and delivery of the Concession Agreement within 10 (Ten) days from the LOA.
 - (v) You shall submit one-month advance license fee of quoted MAG i.e., **Rs. 6,26,084.00/- (Rupees Six Lakh Twenty-Six Thousand and Eighty-Four only)** excluding taxes (GST etc.) and other applicable charges in the office of Airport Director, Tirupati Airport, Renigunta, Andhra Pradesh before commencement of operation at site.
6. In the event of non-adherence of timelines as per RFP/Concession Agreement by you/SPV, the same will result in cancellation of LOIA/LOA/Concession Agreement at sole discretion of the Authority unless extended by the Authority and you/SPV shall not be entitled to and shall be considered to have forgone all its rights, benefits and interests under the LOIA or LOA. Also, the Authority shall have the right to forfeit the Bid Security or Performance Security, as the case may be, and you/SPV will be debarred for a period of one year or more for participation in future tenders of AAI from the date of debarment as per the provisions contained in the RFP & Concession



Agreement. Unless otherwise defined herein, all capitalized terms herein, shall have the meaning ascribed to it in the RFP document.

7. You shall comply with all other requirements as set out in the RFP document and for all purposes, the conditions of the RFP, Corrigendum (s) and Concession Agreement document form the part of this LOIA and shall be read as part of this LOIA. You shall not be entitled to seek any changes in the Concession Agreement and shall have to agree to abide by and be bound by the terms of the RFP document, Corrigendum (s) and the Concession Agreement.
8. You are required to submit the undertaking enclosed i.r.o. the verification of credentials/compliance of NIL outstanding dues for the intervening period (undisputed ones) submitted by you to be eligible as per technical criteria. Documents submitted by You, if found to be forged /false at any stage, AAI have sole discretion to cancel the LOIA and You shall be debarred from AAI for taking participation in all future AAI works & any other suitable action may be taken against your company/firm as deemed fit by the Authority.
9. You are advised to contact immediately to the Airport Director, Tirupati Airport, Renigunta, Andhra Pradesh i.e the Authority's Representative for execution of the above-mentioned steps in this LOIA and further action as per RFP/Concession Agreement.

Yours Sincerely,



28.03.2023

(Chandra Pratap Dwivedi)
General Manager (Ops)
For Executive Director (Ops)

UNDERTAKING (on agency Letter head)

I/We (Name of the company/consortium)
..... hereby undertake the compliance of NIL
outstanding dues for the intervening period (undisputed ones) as per
Appendix-9C of RFP submitted along with the bid, credentials or any other
document submitted by me/us, if found to be forged /false at any stage, I/We
may be debarred from AAI for taking participation in all future AAI works &
any other suitable action may be taken against our company/firm as deemed
fit by AAI.



Signature of Director of the company /firm



No. AAI/OP-12018/21/2022-Operations /121

Date: 14.03.2023

To,

M/s Aqua World Exports Pvt. Ltd. (Lead Member)
No.-7, Ground Floor Alsa Towers, 186/187,
P.H. Road, Kilpauk,
Chennai, Tamil Nadu- 600037

Sub: Letter of Intent to Award (LOIA) for Concession for Ground Handling Services at Tuticorin Airport, Tuticorin, Tamil Nadu to the Consortium of M/s Aqua World Exports Pvt. Ltd. & M/s Able Aviation (India) Pvt. Ltd.

References:

1. E-bid invitation no.: 2022_AAI_134074_1 dated 3rd November, 2022.
2. Your technical bid opened on 12.12.2022, financial bid opened on 12.01.2023 through CPP portal.

Kind Attn: Mr. Shreedharan Pillai Haridas, Whole time Director (Authorized Signatory) on behalf of Consortium of M/s Aqua World Exports Pvt. Ltd. & M/s Able Aviation (India) Pvt. Ltd.

Sir,

1. This has reference to your submission of Bid on 05.12.2022. I am pleased to inform that the Competent Authority has accepted your offer of quoted MAG at **INR Rs. 9,60,000/- (Rupees Nine Lakhs Sixty thousand only)** excluding taxes (GST etc.) and other applicable charges. MAG will be escalated at 20% on completion of every five years for providing Ground Handling Services at Tuticorin Airport, Tuticorin, Tamil Nadu.
2. This is a non-exclusive Concession for providing Ground Handling services at Tuticorin Airport, Tuticorin, Tamil Nadu for a period of 10 years from the Commercial Operations Date (COD). AAI reserves its right to select additional 3rd party ground handling agency through bidding process as and when it deems fit as per Applicable Law.
3. Airports Authority of India ("AAI"), hereby declares the consortium of **M/s Aqua World Exports Pvt. Ltd. & M/s Able Aviation (India) Pvt. Ltd.** as the **"Selected Bidder"** (hereby now referred as **You**) within the meaning of the RFP document, subject to the fulfilment of terms and conditions of the RFP document and the Concession Agreement.
4. You are advised to submit the duplicate copy of LOIA in acknowledgement and acceptance of all the terms and conditions of this LOIA duly signed within

Page 1 of 4

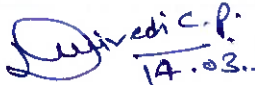
07 (Seven) days of issue of this LOIA to Airport Director, Tuticorin Airport, Tuticorin, Tamil Nadu-628103.

5. You shall incorporate a **Special Purpose Vehicle (SPV)** under the (Indian) Companies Act, 2013 (the "**Concessionaire**"), within 30 (thirty) days from the date of issue of LOIA. The SPV is to be registered in Tuticorin, Tamil Nadu. For entering into the Concession Agreement with AAI and for performing all its obligations under the RFP document and as the Concessionaire in terms of the Concession Agreement for the Project;
- (i) You/SPV shall submit for the performance of obligations hereunder no later than 45 (forty-five) days from the date of issue of LOIA or signing of the Agreement whichever is earlier, an irrevocable, unequivocal and unconditional guarantee from a scheduled commercial bank (other than cooperative scheduled bank) in India in favour of 'Airports Authority of India' Payable at Tuticorin, Tamil Nadu for a sum equivalent to 10 (Ten) months of the Minimum Annual Guarantee for the first year (MAG) quoted **i.e Rs. 8,00,000/- (Rupees Eight Lakhs only)** excluding taxes (GST etc.) and other applicable charges. The validity of the bank guarantee should be for a period of 18 months from the date of its issue, as per the terms and conditions of the RFP document and the Concession Agreement. For subsequent years, the amount & validity of the Bank Guarantee will be derived based on the provisions in the RFP/Concession Agreement.
 - (ii) The SPV shall obtain requisite Security Clearance as per the timelines provided in the RFP/Concession Agreement.
 - (iii) This LOIA shall be deemed as Letter of Award (LOA) on the date of issue of requisite Security Clearance to the SPV as per Applicable Laws.
 - (iv) You shall ensure the execution and delivery of the Concession Agreement through SPV within 10 (Ten) days from the LOA.
 - (v) The SPV shall submit one-month advance license fee of quoted MAG i.e., **Rs. 80,000/- (Rupees Eighty Thousand only)** excluding taxes (GST etc.) and other applicable charges in the office of Airport Director, Tuticorin Airport, Tuticorin, Tamil Nadu before commencement of operation at site.
6. In the event of non-adherence of timelines as per RFP/Concession Agreement by you/SPV, the same will result in cancellation of LOIA/LOA/Concession Agreement at sole discretion of the Authority unless extended by the Authority and you/SPV shall not be entitled to and shall be considered to have forgone all its rights, benefits and interests under the LOIA or LOA. Also, the Authority shall have the right to forfeit the Bid Security or Performance Security, as the case may be, and you/SPV will be debarred for a period of one year or more for participation in future tenders of AAI from the date of debarment as per the provisions contained in the RFP & Concession Agreement. Unless otherwise defined herein, all capitalized terms herein, shall have the meaning ascribed to it in the RFP document.



7. You/SPV shall comply with all other requirements as set out in the RFP document and for all purposes, the conditions of the RFP, Corrigendum (s) and Concession Agreement document form the part of this LOIA and shall be read as part of this LOIA. You/SPV shall not be entitled to seek any changes in the Concession Agreement and shall have to agree to abide by and be bound by the terms of the RFP document, Corrigendum (s) and the Concession Agreement.
8. You/SPV are required to submit the undertaking enclosed i.r.o. the verification of credentials/ compliance of NIL outstanding dues for the intervening period (undisputed ones) submitted by you to be eligible as per technical criteria. Documents submitted by You/SPV, if found to be forged /false at any stage, AAI have sole discretion to cancel the LOIA and You/SPV shall be debarred from AAI for taking participation in all future AAI works & any other suitable action may be taken against your company/firm as deemed fit by the Authority.
9. You are advised to contact immediately to the Airport Director, Tuticorin Airport, Tuticorin, Tamil Nadu i.e the Authority's Representative for execution of the above-mentioned steps in this LOIA and further action as per RFP/Concession Agreement.

Yours Sincerely,


14.03.2023

(Chandra Pratap Dwivedi)
General Manager (Ops)
For Executive Director (Ops)

UNDERTAKING (on agency Letter head)

I/We (Name of the company/consortium)
..... hereby undertake the compliance of NIL
outstanding dues for the intervening period (undisputed ones) as per
Appendix-9C of RFP submitted along with the bid, credentials or any other
document submitted by me/us, if found to be forged /false at any stage, I/We
may be debarred from AAI for taking participation in all future AAI works &
any other suitable action may be taken against our company/firm as deemed
fit by AAI.



Signature of Director of the company /firm



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आज़ादी का
अमृत महोत्सव

भारतीय विमानपत्तन प्राधिकरण
AIRPORTS AUTHORITY OF INDIA

No. AAI/OP-12018/21/2022-Operations/122

Date: 14.03.2023

To,

M/s JP Aviation Services Pvt. Ltd.
8/47, East Mall Road, Green Valley,
Kolkata-700080

Sub: Letter of Intent to Award (LOIA) for Concession for Ground Handling Services at Pakyong Airport, Pakyong to M/s JP Aviation Services Pvt. Ltd.

References:

1. E-bid invitation no.: 2022_AAI_134074_1 dated 3rd November, 2022.
2. Your technical bid opened on 12.12.2022, financial bid opened on 12.01.2023 through CPP portal.

Kind Attn: Mr. Tapan Roy Chowdhury (Authorized Signatory) on behalf of M/s JP Aviation Services Pvt. Ltd.

Madam/Sir,

1. This has reference to your submission of Bid on 05.12.2022. I am pleased to inform that the Competent Authority has accepted your offer of quoted MAG at INR Rs. **2,50,000/- (Rupees Two lakhs Fifty thousand only)** excluding taxes (GST etc.) and other applicable charges. MAG will be escalated at 20% on completion of every five years for providing Ground Handling Services at Pakyong Airport, Pakyong.
2. This is a non-exclusive Concession for providing Ground Handling services at Pakyong Airport, Pakyong, Sikkim for a period of 10 years from the Commercial Operations Date (COD). AAI reserves its right to select additional 3rd party ground handling agency through bidding process as and when it deems fit as per Applicable Law.
3. Airports Authority of India ("AAI"), hereby declares **M/s JP Aviation Services Pvt. Ltd.** as the **"Selected Bidder"** (hereby now referred as **You**) within the meaning of the RFP document, subject to the fulfilment of terms and conditions of the RFP document and the Concession Agreement.
4. You are advised to submit the duplicate copy of LOIA in acknowledgement and acceptance of all the terms and conditions of this LOIA duly signed within 07 (Seven) days of issue of this LOIA to Airport Director, Pakyong Airport, Pakyong, Sikkim – 737106.

Page 1 of 4

5. You shall ensure the following for entering into the Concession Agreement with AAI and for performing all its obligations under the RFP document and as the Concessionaire in terms of the Concession Agreement for the Project;
- (i) You shall submit for the performance of obligations hereunder no later than 45 (forty-five) days from the date of issue of LOIA or signing of the Agreement whichever is earlier, an irrevocable, unequivocal and unconditional guarantee from a scheduled commercial bank (other than cooperative scheduled bank) in India in favour of 'Airports Authority of India' Payable at Pakyong for a sum equivalent to 10 (Ten) months of the Minimum Annual Guarantee for the first year (MAG) quoted i.e **Rs. 2,08,340/- (Rupees Two Lakhs Eight Thousand Three hundred and forty only)** excluding taxes (GST etc.) and other applicable charges. The validity of the bank guarantee should be for a period of 18 months from the date of its issue, as per the terms and conditions of the RFP document and the Concession Agreement. For subsequent years, the amount & validity of the Bank Guarantee will be derived based on the provisions in the RFP/Concession Agreement.
 - (ii) In case you have valid Security Clearance, You shall furnish the same within 7 working days after issuance of this LOIA and LOIA shall be deemed as Letter of Award (LOA) on the date of submission of proof of requisite Security Clearance as per Applicable Laws.
 - (iii) In case you are required to obtain security clearance then you have to make an application in the e-sahaj portal of BCAS within 07 working days after issuance of this LOIA and obtain requisite Security Clearance as per the timelines provided in the RFP/Concession Agreement. In this case LOIA shall be deemed as Letter of Award (LOA) on the date of issue of requisite Security Clearance as per Applicable Laws.
 - (iv) You shall ensure the execution and delivery of the Concession Agreement within 10 (Ten) days from the LOA.
 - (v) You shall submit one-month advance license fee of quoted MAG i.e **Rs. 20,834/- (Rupees Twenty Thousand Eight hundred and Thirty-four only)** excluding taxes (GST etc.) and other applicable charges in the office of Airport Director, Pakyong Airport, Pakyong before commencement of operation at site.
6. In the event of non-adherence of timelines as per RFP/Concession Agreement by you/SPV, the same will result in cancellation of LOIA/LOA/Concession Agreement at sole discretion of the Authority unless extended by the Authority and you/SPV shall not be entitled to and shall be considered to have forgone all its rights, benefits and interests under the LOIA or LOA. Also, the Authority shall have the right to forfeit the Bid Security or Performance Security, as the case may be, and you/SPV will be debarred for a period of one year or more for participation in future tenders of AAI from the date of debarment as per the provisions contained in the RFP & Concession Agreement. Unless otherwise defined herein, all capitalized terms herein, shall have the meaning ascribed to it in the RFP document.



7. You shall comply with all other requirements as set out in the RFP document and for all purposes, the conditions of the RFP, Corrigendum (s) and Concession Agreement document form the part of this LOIA and shall be read as part of this LOIA. You shall not be entitled to seek any changes in the Concession Agreement and shall have to agree to abide by and be bound by the terms of the RFP document, Corrigendum (s) and the Concession Agreement.
8. You are required to submit the undertaking enclosed i.r.o. the verification of credentials/compliance of NIL outstanding dues for the intervening period (undisputed ones) submitted by you to be eligible as per technical criteria. Documents submitted by You, if found to be forged /false at any stage, AAI have sole discretion to cancel the LOIA and You shall be debarred from AAI for taking participation in all future AAI works & any other suitable action may be taken against your company/firm as deemed fit by the Authority.
9. You are advised to contact immediately to the Airport Director, Pakyong Airport, Pakyong i.e the Authority's Representative for execution of the above-mentioned steps in this LOIA and further action as per RFP/Concession Agreement.

Yours Sincerely,

Dwivedi C.P.
14.03.2023

(Chandra Pratap Dwivedi)
General Manager (Ops)
For Executive Director (Ops)

UNDERTAKING (on agency Letter head)

I/We (Name of the company/consortium)
..... hereby undertake the compliance of NIL
outstanding dues for the intervening period (undisputed ones) as per
Appendix-9C of RFP submitted along with the bid, credentials or any other
document submitted by me/us, if found to be forged /false at any stage, I/We
may be debarred from AAI for taking participation in all future AAI works &
any other suitable action may be taken against our company/firm as deemed
fit by AAI.



Signature of Director of the company /firm



भारतीय विमानपत्तन प्राधिकरण AIRPORTS AUTHORITY OF INDIA

No. AAI/OP-12018/21/2022-Operations/140

Date: 22.03.2023

To,

M/s Aroon Aviation Services Pvt. Ltd.
A-113, Road NO.-2, Mahipalpur Extn.,
New Delhi-110037

Sub: Letter of Intent to Award (LOIA) for Concession for Ground Handling Services at Dibrugarh Airport, Dibrugarh to M/s Aroon Aviation Services Pvt. Ltd.,

References:

1. E-bid invitation no.: **2022_AAI_134074_1** dated 3rd November, 2022.
2. Your technical bid opened on 12.12.2022, financial bid opened on 12.01.2023 through CPP portal.

Kind Attn: Mr. Suresh Kumar Rana (Authorized Signatory) on behalf of M/s Aroon Aviation Services Pvt. Ltd.

Madam/Sir,

1. This has reference to your submission of Bid on 05.12.2022. I am pleased to inform that the Competent Authority has accepted your offer of quoted MAG at **INR Rs. 8,55,788/- (Rupees Eight lakhs Fifty-five thousand seven hundred and eighty-eight only)** excluding taxes (GST etc.) and other applicable charges. MAG will be escalated at 20% on completion of every five years for providing Ground Handling Services at Dibrugarh Airport, Dibrugarh.
2. This is a non-exclusive Concession for providing Ground Handling services at Dibrugarh Airport, Dibrugarh, Assam for a period of 10 years from the Commercial Operations Date (COD). AAI reserves its right to select additional 3rd party ground handling agency through bidding process as and when it deems fit as per Applicable Law.
3. Airports Authority of India ("AAI"), hereby declares **M/s Aroon Aviation Services Pvt. Ltd.** as the **"Selected Bidder"** (hereby now referred as **You**) within the meaning of the RFP document, subject to the fulfilment of terms and conditions of the RFP document and the Concession Agreement.
4. You are advised to submit the duplicate copy of LOIA in acknowledgement and acceptance of all the terms and conditions of this LOIA duly signed within 07 (Seven) days of issue of this LOIA to Airport Director, Dibrugarh Airport, Dibrugarh, Assam - 786012.

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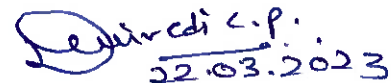
5. You shall ensure the following for entering into the Concession Agreement with AAI and for performing all its obligations under the RFP document and as the Concessionaire in terms of the Concession Agreement for the Project;
- (i) You shall submit for the performance of obligations hereunder no later than 45 (forty-five) days from the date of issue of LOIA or signing of the Agreement whichever is earlier, an irrevocable, unequivocal and unconditional guarantee from a scheduled commercial bank (other than cooperative scheduled bank) in India in favour of 'Airports Authority of India' Payable at Dibrugarh for a sum equivalent to 10 (Ten) months of the Minimum Annual Guarantee for the first year (MAG) quoted i.e **Rs. 7,13,160/- (Rupees Seven Lakhs Thirteen Thousand One hundred and sixty only)** excluding taxes (GST etc.) and other applicable charges. The validity of the bank guarantee should be for a period of 18 months from the date of its issue, as per the terms and conditions of the RFP document and the Concession Agreement. For subsequent years, the amount & validity of the Bank Guarantee will be derived based on the provisions in the RFP/Concession Agreement.
 - (ii) In case you have valid Security Clearance, You shall furnish the same within 7 working days after issuance of this LOIA and LOIA shall be deemed as Letter of Award (LOA) on the date of submission of proof of requisite Security Clearance as per Applicable Laws.
 - (iii) In case you are required to obtain security clearance then you have to make an application in the e-sahaj portal of BCAS within 07 working days after issuance of this LOIA and obtain requisite Security Clearance as per the timelines provided in the RFP/Concession Agreement. In this case LOIA shall be deemed as Letter of Award (LOA) on the date of issue of requisite Security Clearance as per Applicable Laws.
 - (iv) You shall ensure the execution and delivery of the Concession Agreement within 10 (Ten) days from the LOA.
 - (v) You shall submit one-month advance license fee of quoted MAG i.e **Rs. 71,316/- (Rupees Seventy-One Thousand Three hundred and sixteen only)** excluding taxes (GST etc.) and other applicable charges in the office of Airport Director, Dibrugarh Airport, Dibrugarh before commencement of operation at site.
6. In the event of non-adherence of timelines as per RFP/Concession Agreement by you/SPV, the same will result in cancellation of LOIA/LOA/Concession Agreement at sole discretion of the Authority unless extended by the Authority and you/SPV shall not be entitled to and shall be considered to have forgone all its rights, benefits and interests under the LOIA or LOA. Also, the Authority shall have the right to forfeit the Bid Security or Performance Security, as the case may be, and you/SPV will be debarred for a period of one year or more for participation in future tenders of AAI from the date of debarment as per the provisions contained in the RFP & Concession



Agreement. Unless otherwise defined herein, all capitalized terms herein, shall have the meaning ascribed to it in the RFP document.

7. You shall comply with all other requirements as set out in the RFP document and for all purposes, the conditions of the RFP, Corrigendum (s) and Concession Agreement document form the part of this LOIA and shall be read as part of this LOIA. You shall not be entitled to seek any changes in the Concession Agreement and shall have to agree to abide by and be bound by the terms of the RFP document, Corrigendum (s) and the Concession Agreement.
8. You are required to submit the undertaking enclosed i.r.o. the verification of credentials/compliance of NIL outstanding dues for the intervening period (undisputed ones) submitted by you to be eligible as per technical criteria. Documents submitted by You, if found to be forged /false at any stage, AAI have sole discretion to cancel the LOIA and You shall be debarred from AAI for taking participation in all future AAI works & any other suitable action may be taken against your company/firm as deemed fit by the Authority.
9. You are advised to contact immediately to the Airport Director, Dibrugarh Airport, Dibrugarh i.e the Authority's Representative for execution of the above-mentioned steps in this LOIA and further action as per RFP/Concession Agreement.

Yours Sincerely,


22.03.2023

(Chandra Pratap Dwivedi)
General Manager (Ops)
For Executive Director (Ops)

UNDERTAKING (on agency Letter head)

I/We (Name of the company/consortium)
..... hereby undertake the compliance of NIL
outstanding dues for the intervening period (undisputed ones) as per
Appendix-9C of RFP submitted along with the bid, credentials or any other
document submitted by me/us, if found to be forged /false at any stage, I/We
may be debarred from AAI for taking participation in all future AAI works &
any other suitable action may be taken against our company/firm as deemed
fit by AAI.



Signature of Director of the company /firm



No. AAI/OP-12018/21/2022-Operations | 155

Date: 28.03.2023

To,

M/s Global Flight Handling Services Pvt. Ltd.,
No.158, 1st Floor, Rayala Towers,
Anna Salai, Mount Road,
Chennai- 600002

Sub: Letter of Intent to Award (LOIA) for Concession for Ground Handling Services at Dimapur Airport, Dimapur to M/s Global Flight Handling Services Pvt. Ltd.

References:

1. E-bid invitation no.: 2022_AAI_134074_1 dated 3rd November, 2022.
2. Your technical bid opened on 12.12.2022, financial bid opened on 12.01.2023 through CPP portal.

Kind Attn: Ms. Sarita Kumari, Managing Director (Authorized Signatory) on behalf of M/s Global Flight Handling Services Pvt. Ltd.

Sir,

1. This has reference to your submission of Bid on 05.12.2022. I am pleased to inform that the Competent Authority has accepted your offer of quoted MAG at **INR Rs. 9,06,000.00 (Rupees Nine Lakhs and Six Thousand only)** excluding taxes (GST etc.) and other applicable charges. MAG will be escalated at 20% on completion of every five years for providing Ground Handling Services at Dimapur Airport, Dimapur.
2. This is a non-exclusive Concession for providing Ground Handling services at Dimapur Airport, Dimapur, Nagaland for a period of 10 years from the Commercial Operations Date (COD). AAI reserves its right to select additional 3rd party ground handling agency through bidding process as and when it deems fit as per Applicable Law.
3. Airports Authority of India ("AAI"), hereby declares **M/s Global Flight Handling Services Pvt. Ltd.** as the **"Selected Bidder"** (hereby now referred as **You**) within the meaning of the RFP document, subject to the fulfilment of terms and conditions of the RFP document and the Concession Agreement.
4. You are advised to submit the duplicate copy of LOIA in acknowledgement and acceptance of all the terms and conditions of this LOIA duly signed within 07 (Seven) days of issue of this LOIA to Airport Director, Dimapur Airport, Dimapur, Nagaland - 797115.

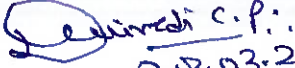
Page 1 of 4

5. You shall ensure the following for entering into the Concession Agreement with AAI and for performing all its obligations under the RFP document and as the Concessionaire in terms of the Concession Agreement for the Project;
- (i) You shall submit for the performance of obligations hereunder no later than 45 (forty-five) days from the date of issue of LOIA or signing of the Agreement whichever is earlier, an irrevocable, unequivocal and unconditional guarantee from a scheduled commercial bank (other than cooperative scheduled bank) in India in favour of 'Airports Authority of India' Payable at Dimapur for a sum equivalent to 10 (Ten) months of the Minimum Annual Guarantee for the first year (MAG) quoted i.e **Rs. 7,55,000.00/- (Rupees Seven Lakhs and Fifty-Five Thousand only)** excluding taxes (GST etc.) and other applicable charges. The validity of the bank guarantee should be for a period of 18 months from the date of its issue, as per the terms and conditions of the RFP document and the Concession Agreement. For subsequent years, the amount & validity of the Bank Guarantee will be derived based on the provisions in the RFP/Concession Agreement.
 - (ii) In case you have valid Security Clearance, You shall furnish the same within 7 working days after issuance of this LOIA and LOIA shall be deemed as Letter of Award (LOA) on the date of submission of proof of requisite Security Clearance as per Applicable Laws.
 - (iii) In case you are required to obtain security clearance then you have to make an application in the e-sahaj portal of BCAS within 07 working days after issuance of this LOIA and obtain requisite Security Clearance as per the timelines provided in the RFP/Concession Agreement. In this case LOIA shall be deemed as Letter of Award (LOA) on the date of issue of requisite Security Clearance as per Applicable Laws.
 - (iv) You shall ensure the execution and delivery of the Concession Agreement within 10 (Ten) days from the LOA.
 - (v) You shall submit one-month advance license fee of quoted MAG i.e **Rs. 75,500.00/- (Rupees Seventy-Five Thousand and Five Hundred only)** excluding taxes (GST etc.) and other applicable charges in the office of Airport Director, Dimapur Airport, Dimapur before commencement of operation at site.
6. In the event of non-adherence of timelines as per RFP/Concession Agreement by you/SPV, the same will result in cancellation of LOIA/LOA/Concession Agreement at sole discretion of the Authority unless extended by the Authority and you/SPV shall not be entitled to and shall be considered to have forgone all its rights, benefits and interests under the LOIA or LOA. Also, the Authority shall have the right to forfeit the Bid Security or Performance Security, as the case may be, and you/SPV will be debarred for a period of one year or more for participation in future tenders of AAI from the date of debarment as per the provisions contained in the RFP & Concession Agreement. Unless otherwise defined herein, all capitalized terms herein, shall have the meaning ascribed to it in the RFP document.



7. You shall comply with all other requirements as set out in the RFP document and for all purposes, the conditions of the RFP, Corrigendum (s) and Concession Agreement document form the part of this LOIA and shall be read as part of this LOIA. You shall not be entitled to seek any changes in the Concession Agreement and shall have to agree to abide by and be bound by the terms of the RFP document, Corrigendum (s) and the Concession Agreement.
8. You are required to submit the undertaking enclosed i.r.o. the verification of credentials/compliance of NIL outstanding dues for the intervening period (undisputed ones) submitted by you to be eligible as per technical criteria. Documents submitted by You, if found to be forged /false at any stage, AAI have sole discretion to cancel the LOIA and You shall be debarred from AAI for taking participation in all future AAI works & any other suitable action may be taken against your company/firm as deemed fit by the Authority.
9. You are advised to contact immediately to the Airport Director, Dimapur Airport, Dimapur i.e the Authority's Representative for execution of the above-mentioned steps in this LOIA and further action as per RFP/Concession Agreement.

Yours Sincerely,


28.03.2023

(Chandra Pratap Dwivedi)
General Manager (Ops)
For Executive Director (Ops)

UNDERTAKING (on agency Letter head)

I/We (Name of the company/consortium)
..... hereby undertake the compliance of NIL
outstanding dues for the intervening period (undisputed ones) as per
Appendix-9C of RFP submitted along with the bid, credentials or any other
document submitted by me/us, if found to be forged /false at any stage, I/We
may be debarred from AAI for taking participation in all future AAI works &
any other suitable action may be taken against our company/firm as deemed
fit by AAI.



Signature of Director of the company /firm



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आज़ादी का
अमृत महोत्सव

भारतीय विमानपत्तन प्राधिकरण
AIRPORTS AUTHORITY OF INDIA

No. AAI/OP-12018/21/2022-Operations /123

Date: 14.03.2023

To,

M/s JP Aviation Services Pvt. Ltd.,
8/47, East Mall Road, Green Valley,
Kolkata-700080

Sub: Letter of Intent to Award (LOIA) for Concession for Ground Handling Services at Donyi Polo Airport, Hollongi (Itanagar) to M/s JP Aviation Services Pvt. Ltd.

References:

1. E-bid invitation no.: 2022_AAI_134074_1 dated 3rd November, 2022.
2. Your technical bid opened on 12.12.2022, financial bid opened on 12.01.2023 through CPP portal.

Kind Attn: Mr. Tapan Roy Chowdhury (Authorized Signatory) on behalf of M/s JP Aviation Services Pvt. Ltd.

Sir,

1. This has reference to your submission of Bid on 05.12.2022. I am pleased to inform that the Competent Authority has accepted your offer of quoted MAG at **INR Rs. 2,01,000.00 (Rupees Two Lakhs and One Thousand only)** excluding taxes (GST etc.) and other applicable charges. MAG will be escalated at 20% on completion of every five years for providing Ground Handling Services at Donyi Polo Airport, Hollongi, Itanagar.
2. This is a non-exclusive Concession for providing Ground Handling services at Donyi Polo Airport, Hollongi (Itanagar), Arunachal Pradesh for a period of 10 years from the Commercial Operations Date (COD). AAI reserves its right to select additional 3rd party ground handling agency through bidding process as and when it deems fit as per Applicable Law.
3. Airports Authority of India ("AAI"), hereby declares **M/s JP Aviation Services Pvt. Ltd.**, as the **"Selected Bidder"** (hereby now referred as **You**) within the meaning of the RFP document, subject to the fulfilment of terms and conditions of the RFP document and the Concession Agreement.
4. You are advised to submit the duplicate copy of LOIA in acknowledgement and acceptance of all the terms and conditions of this LOIA duly signed within 07 (Seven) days of issue of this LOIA to Airport Director, Donyi Polo Airport, Hollongi, Itanagar, Arunachal Pradesh – 791123.

Page 1 of 4

5. You shall ensure the following for entering into the Concession Agreement with AAI and for performing all its obligations under the RFP document and as the Concessionaire in terms of the Concession Agreement for the Project;
- (i) You shall submit for the performance of obligations hereunder no later than 45 (forty-five) days from the date of issue of LOIA or signing of the Agreement whichever is earlier, an irrevocable, unequivocal and unconditional guarantee from a scheduled commercial bank (other than cooperative scheduled bank) in India in favour of 'Airports Authority of India' Payable at Hollongi for a sum equivalent to 10 (Ten) months of the Minimum Annual Guarantee for the first year (MAG) quoted i.e **Rs. 1,67,500.00/- (Rupees One Lakh Sixty-Seven Thousand and Five Hundred only)** excluding taxes (GST etc.) and other applicable charges. The validity of the bank guarantee should be for a period of 18 months from the date of its issue, as per the terms and conditions of the RFP document and the Concession Agreement. For subsequent years, the amount & validity of the Bank Guarantee will be derived based on the provisions in the RFP/Concession Agreement.
 - (ii) In case you have valid Security Clearance, You shall furnish the same within 7 working days after issuance of this LOIA and LOIA shall be deemed as Letter of Award (LOA) on the date of submission of proof of requisite Security Clearance as per Applicable Laws.
 - (iii) In case you are required to obtain security clearance then you have to make an application in the e-sahaj portal of BCAS within 07 working days after issuance of this LOIA and obtain requisite Security Clearance as per the timelines provided in the RFP/Concession Agreement. In this case LOIA shall be deemed as Letter of Award (LOA) on the date of issue of requisite Security Clearance as per Applicable Laws.
 - (iv) You shall ensure the execution and delivery of the Concession Agreement within 10 (Ten) days from the LOA.
 - (v) You shall submit one-month advance license fee of quoted MAG i.e **Rs. 16,750.00/- (Rupees Sixteen Thousand and Seven Hundred Fifty only)** excluding taxes (GST etc.) and other applicable charges in the office of Airport Director, Donyi Polo Airport, Hollongi (Itanagar), Arunachal Pradesh.
6. In the event of non-adherence of timelines as per RFP/Concession Agreement by you/SPV, the same will result in cancellation of LOIA/LOA/Concession Agreement at sole discretion of the Authority unless extended by the Authority and you/SPV shall not be entitled to and shall be considered to have forgone all its rights, benefits and interests under the LOIA or LOA. Also, the Authority shall have the right to forfeit the Bid Security or Performance Security, as the case may be, and you/SPV will be debarred for a period of one year or more for participation in future tenders of AAI from the date of debarment as per the provisions contained in the RFP & Concession Agreement. Unless otherwise defined herein, all capitalized terms herein, shall have the meaning ascribed to it in the RFP document.



7. You shall comply with all other requirements as set out in the RFP document and for all purposes, the conditions of the RFP, Corrigendum (s) and Concession Agreement document form the part of this LOIA and shall be read as part of this LOIA. You shall not be entitled to seek any changes in the Concession Agreement and shall have to agree to abide by and be bound by the terms of the RFP document, Corrigendum (s) and the Concession Agreement.
8. You are required to submit the undertaking enclosed i.r.o. the verification of credentials/ compliance of NIL outstanding dues for the intervening period (undisputed ones) submitted by you to be eligible as per technical criteria. Documents submitted by You, if found to be forged /false at any stage, AAI have sole discretion to cancel the LOIA and You shall be debarred from AAI for taking participation in all future AAI works & any other suitable action may be taken against your company/firm as deemed fit by the Authority.
9. You are advised to contact immediately to the Airport Director, Donyi Polo Airport, Hollongi (Itanagar), Arunachal Pradesh i.e the Authority's Representative for execution of the above-mentioned steps in this LOIA and further action as per RFP/Concession Agreement.

Yours Sincerely,


14.03.2023

(Chandra Pratap Dwivedi)
General Manager (Ops)
For Executive Director (Ops)

UNDERTAKING (on agency Letter head)

I/We (Name of the company/consortium)
..... hereby undertake the compliance of NIL
outstanding dues for the intervening period (undisputed ones) as per
Appendix-9C of RFP submitted along with the bid, credentials or any other
document submitted by me/us, if found to be forged /false at any stage, I/We
may be debarred from AAI for taking participation in all future AAI works &
any other suitable action may be taken against our company/firm as deemed fit
by AAI.



Signature of Director of the company /firm