



**भारतीय विमानपत्तन प्राधिकरण**  
**AIRPORTS AUTHORITY OF INDIA**

कालिकट अंतर्राष्ट्रीय विमानपत्तन / CALICUT INTERNATIONAL AIRPORT

कालिकट विमानपत्तन(पो.ओ), केरल / Calicut Airport (P.O), Kerala - 673 647

दूरभाष Phone : 0483 271 2630, फैक्स/Fax : 0483 2711406, ई-मेल/E mail : apd\_calicut@aai.aero

No. AAI/CL/B.12019/78(11)/CAS/

**By Regd.Post /E-Mail**

**Date: 20.01.2023**

**The Managing Director**  
**Bipha Drug Laboratories Pvt. Ltd.**  
**13/804 D, Pallipurathukavu Jn.,**  
**Kottayam- 686 001**  
**Email: [admin.md@bipha.com](mailto:admin.md@bipha.com)**

**Subject: Award of Short Term License to Setup and Operate Retail Outlet for Ayurveda/Herbal Products inside Domestic Security Hold Area at Calicut International Airport-Reg.**

Sir,

Reference is made to your Technical Bid and Financial Bid against the tender inviting notice floated by AAI Calicut on the above subject in CPP Portal on 02.11.2022 with Tender ID No. 2022\_AAI\_134071\_1. The technical bid of the subject tender was opened on 25.11.2022 and the financial bid was opened on 13.12.2022. In this regard, approval of the Competent Authority is hereby conveyed to grant the subject License in your favour as per the following terms and conditions:

| <b>Short Term License to Setup and Operate Retail Outlet for Ayurveda/Herbal Products inside Domestic Security Hold Area at Calicut International Airport</b> |                               |                                                                                                                                                                                                                                                                                                                                                                                   |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Sl.No.</b>                                                                                                                                                 | <b>Details of the License</b> |                                                                                                                                                                                                                                                                                                                                                                                   |
| 1                                                                                                                                                             | Location & Area Allotted      | Inside Security Hold Area of Domestic Terminal Building at an Area admeasuring 12 Sq.Mtrs.                                                                                                                                                                                                                                                                                        |
| 2                                                                                                                                                             | License Fee                   | Monthly License Fee of <b>Rs.28,555/- per month</b> . In addition to this, applicable GST, CAM Charges @10% of the normal space rent for an area of <b>12 Sq.mtrs.(Space rent for AC Area for the current financial year is Rs.2,370/- Per Sq.Mtr. Per Month)</b> , Utility Charges viz. Electricity and Water as per actuals as per AAI applicable rates are payable each month. |

DEPARTMENT OF COMMERCIAL, CALICUT INTERNATIONAL AIRPORT  
E-Mail ID- [Coml\\_cl@aai.aero](mailto:Coml_cl@aai.aero) Phone No.- 0483-2719410/2719409

|   |                                                                                |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
|---|--------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|   |                                                                                | <p>License Fee will be applicable from the 46<sup>th</sup> day from the date of this award letter or from the actual date of commencement of the License, whichever is earlier.</p> <p>The monthly payments to AAI, Calicut shall be done using Virtual Account Number (VAN) payment system. The AAI User Manual for payment using VAN is enclosed herewith for ready reference.</p>                                                                                                                                                                                                                                                                                                                                                                                                                               |
| 3 | License period                                                                 | <p>License is awarded for a period of Six (06) months extendable by another Six (06) months or till the award of Retail Master Concessionaire contract by AAI, whichever is earlier. The License period commences from the 46<sup>th</sup> day from the date of this award letter or from the actual date of commencement of the License, whichever is earlier.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| 4 | Security Deposit (non-interest bearing)                                        | <p>Required Security deposit: Rs.86,000/- (03 months License Fee)</p> <p>Electricity Security deposit: Rs.18,000/- (5% of annual license/concession value)</p> <p>-----</p> <p><b>Total Security Deposit: <u>Rs.1,04,000/-</u></b></p> <p>The above Security Deposit may be deposited in the form of NEFT/RTGS/DD/PO/Bank Guarantee from a Nationalized/Scheduled Bank in favour of Airports Authority of India payable at Calicut/Kondotty, which will be refunded (without interest) after vacation of the space &amp; settlement of all dues. In case of Bank Guarantee, the same is to be obtained for an entire period of the contract plus Six (06) months overlapping period. Bank Guarantee from Co-operative bank even if scheduled will not be accepted. No interest is payable on Security Deposit.</p> |
| 5 | AAI Bank Account Details for remitting Security Deposit through RTGS/NEFT mode | <p>Name of the Bank : State Bank of India, Kondotty Branch</p> <p>IFSC Code : SBIN0070311</p> <p>MICR Code : 673002946</p> <p>Account Number : 40533613627</p> <p>PAN Number : AAACA6412D</p> <p>Beneficiary Name : Airport Director,<br/>AAI Calicut International Airport</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |



6. The Earnest Money Deposit shall be forfeited and the bidder shall be debarred from further participation in AAI tender(s) for a period of One (01) year, on account of non-completion of the following terms.

- a) Intimating acceptance of terms and conditions of award letter within 07 days from the date of award letter.
  - b) Business Incubation Period of 30 days from the date of issue of award letter, and Gestation Period of 15 days from the date of expiry of Business Incubation Period i.e. from the 31<sup>st</sup> day of issue of award letter and expiring on the 45<sup>th</sup> day from the date of issue of award letter for completion of all post award formalities and commencement of License as per the timelines indicated in NIT.
  - c) Payment of One-month advance License Fee amounting to **Rs.37,051/-** (License Fee, CAM charges & GST @ 18%) within Business Incubation Period i.e. within 30 days from the date of award letter.
  - d) Payment of Security Deposit amount within Business Incubation Period i.e. within 30 days from the date of award letter.
  - e) Execution of agreement on formal Stamp Paper worth Rs.200/- within Business Incubation Period i.e. within 30 days from the date of award letter.
7. The License fee shall commence from the 46<sup>th</sup> day from the date of issue of award letter or from the actual date of commencement of the License, whichever is earlier.
8. This award letter and NIT including all terms and conditions mentioned in NIT will form part and parcel of the Agreement.
9. A Stamp paper worth Rs.200/- is to be submitted to this Office for executing the Agreement.
10. Your acceptance to the above terms and conditions must be forwarded to this office within Seven (07) days from the date of receipt of this award letter. In this regard, you are therefore requested to return a sealed and signed copy of this award letter as a token of your acceptance of the above terms and conditions.

Yours sincerely,



(Padmanand M P)  
Assistant Manager (Commercial)  
For Joint General Manager (Commercial)

Enclosure

AAI VAN User Manual

Copy to:-

PS to APD/Jt.GM(Ops)/ Jt.GM(E-E) /DGM (F&A)/AGM(E-C)/CSO/Billing Desk.