



भारतीय विमानपत्तन प्राधिकरण

AIRPORTS AUTHORITY OF INDIA

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संदर्भ सं /Ref. No. AAI/RV/08/Car Rental/22-23/

दिनांक / Date: 03.01.2023

To

M/s. Wise Travel India Pvt. Ltd,
D-21, Corporate Park, 3rd Floor,
Near Dwaraka Sector-8 Metro Station,
Sector-21, Dwaraka, New Delhi-110077.

Sub: License for operating General Car Rental Services (For Motor Cab and Maxi Cab) at Rajahmundry Airport-Award of Contract - Reg.

**Ref: 1. E-NIT No. 2022_AAI_133962_1, dated 01.11.2022.
2. Your technical bid opened on 07.12.2022.
3. Your financial bid opened on 13.12.2022.**

Sir,

1. Reference may please be made to your participation in the tender against the E-NIT for **License for operating General Car Rental Services (For Motor Cab and Maxi Cab) at Rajahmundry Airport.**

2. We are pleased to award license for **License for operating General Car Rental Services (For Motor Cab and Maxi Cab) at Rajahmundry Airport** for a period of **Three (03) years** on the following terms & conditions:

a)	License for	operating General Car Rental Services (For Motor Cab and Maxi Cab)
b)	Area and Location	7.2 square meters in arrival hall.
c)	Period of License	Three (03) years from 04.01.2023 to 03.01.2026.
d)	License fee	Rs. 1,05,000/- (Rupees One Lakh Five Thousand Only) per month plus 10% on space rent as Utility/CAM charges and applicable GST.
e)	GST	Payable as applicable from time to time. The present rate of GST is @ 18%.
f)	Utility charges	The agency has to pay Utility/CAM charges @ 10% on space rental charges in addition to the license fee.
g)	Electricity charges	Electricity charges are to be paid every month as per consumption and the tariff fixed by AAI from time to time. Presently the charges per unit is Rs. 12/-



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h)	Security Deposit	Security Deposit equivalent to 04 months of (license fee + conservancy charges @ 10% on space rental charges) is required to be deposited within 15 days from the date of issue of this letter in the form of DD/NEFT/RTGS/Bank Guarantee from a Nationalised/Scheduled Bank (Bank Guarantee from co-operative banks, even scheduled co-operative banks shall not be acceptable). The amount is Rs. 4,22,880/- (Rupees Four Lakh Twenty-Two Thousand Eight Hundred and Eighty only) (Rs.1,05,000/-+Rs. 720/-)x4=Rs.1,05,720/-x4=Rs. 4,22,880/-
i)	Security deposit - Electricity charges	An advance of Rs.63,000/- (5% on total license fee per annum) is required to be deposited towards electricity charges within 15 days from the date of issue of this letter in the form of DD/NEFT/RTGS/Bank Guarantee from a Nationalised/Scheduled Bank (Bank Guarantee from co-operative banks, even scheduled co-operative banks shall not be acceptable).
j)	Advance license fee	NIL (M/s. Wise Travel India Pvt. Ltd running the present contract)
k)	Gestation Period	NIL (M/s. Wise Travel India Pvt. Ltd running the present contract)

3. An Agreement is to be executed as per the format attached herewith on a non-judicial stamp paper of the value of Rs.100/- by the authorized signatory of M/s. Wise Travel India Pvt. Ltd. Passport size photographs of the authorized signatory should also be affixed on the agreement. The agreement should be **executed within 15 days from the date of issue of this award letter.**

4. A Security Deposit of **Rs. 4,22,880/-** and Electricity Deposit of **Rs.63,000/-** should be paid to AAI. No interest shall be payable on the security deposit and electricity deposit.

5. License Fees shall be subject to annual compound escalation @ 10% for subsequent years. The first annual escalation will be applicable after completion of one year + six months license period. Thereafter the same will be applicable after completion of subsequent one year period there from. Even if, on account of any delay whatsoever, licensee could not commence business operations on the expiry of gestation period stipulated in NIT, for the purpose of calculation of date on which 18 months of license are completed (date on which first escalation is applied) shall be deemed from next day of expiry of gestation period stipulated in NIT.



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6. The joint measurement of the area / facility is required to be conducted by AAI and the licensee within 15 days from the date of issue of award letter. This shall form part of the agreement. If the party fails to depute any authorized representative for the measurement within 15 days, then AAI representative will carry out the measurement and inform the party accordingly that the same shall be part of the agreement and binding.

7. It may be noted, the party shall be debarred for a period of one year from participating in AAI tenders on account of non-completion of the following formalities:

- (i) **Acceptance of this award within 07 days from the date of issue of this award letter.**
- (ii) **Payment of Security Deposit towards License Fee, Deposit towards electricity charges and one-month Advance License Fee within 15 days from the date of issue of this letter as mentioned in para-4 above.**
- (iii) **Execution of Agreement within 15 days from the date of issue of this award letter.**

8. The license can be terminated by giving **60 days' notice in writing from either side** without assigning any reason. However, the license can be terminated by AAI on a short notice on account of unsatisfactory performance. In case the licensee serves the notice, then the licensee is liable to pay demurrage charges as per the Exit Clause in the NIT document. The licensee shall be debarred from participating in any tender in AAI for a minimum period of one year in case the licensee does not operate the contract for 50% of the total contract period.

9. AAI shall raise bill on or before 10th of every month. The concessionaire has to make the payment of License Fees etc. by 25th of the same month, failing which interest on delayed payment at the rate of 9% per annum shall be charged from the due date for delay period of up to 30 days and if delay is for more than 30 days, then interest at the rate of 18% per annum shall be charged from the due date, for entire delay period.

In case of Central / State Govt. and their PSUs:

Interest on delayed payment at the rate of 6% per annum shall be charged from the due date for delay period of up to 30 days and if delay is for more than 30 days, then interest at the rate of 12% per annum shall be charged from the due date, for entire delay period.



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10. Other Terms & Conditions:

- a) The licensee shall be required to obtain all clearances required for operating the said facility from the concerned authorities. It would be the responsibility of the licensee to obtain all necessary security clearance from BCAS through <http://e-sahaj.gov.in/esahajmoca> or any other way or any other regulatory agency as required, before starting the business at AAI Airport
- b) The licensee shall not unless with the written consent as aforesaid assign or transfer the license or any part thereof.
- c) No soliciting or canvassing of the business shall be done by the licensee.
- d) It is responsibility of the Licensee to obtain proper insurance coverage for the properties and goods to be stored or used in the licensed premises.
- e) The licensee shall ensure compliance of labour laws such as registration with PF, ESI and payment of minimum wage and bonus etc. and should also ensure compliance of contract labour provisions.
- f) Issuance of Airport Entry Pass shall be as per BCAS guidelines and the charges, if any, shall be borne by the licensee.
- g) Any disputes arising out of this license, the decision of AAI in the matter shall be final and binding.
- h) The licensee shall also abide all the terms & conditions and rules/regulations of AAI, BCAS, AP-SPF and any other regulatory agencies as may be enforced from time to time with respect to Airport Security operation.
- i) The Licensee shall use the premises for the bonafide purpose, for which the license is awarded and for the use of all passengers and bonafide visitors to the Airport and Officers of the Authority and the staff of various Airlines using the Airport and for no other purpose.
- j) The Licensee shall not erect or display any advertisement or signboard except after obtaining the prior approval in writing of the Authority.
- k) The licensee shall display only the name of his firm as per the dimensions determined by AAI, on the premises allotted.
- l) The licensee shall make his own arrangements for installation of electricity meter and should pay the electricity as per consumption

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m) The licensee shall maintain the allotted premises clean and tidy.

11. All the conditions mentioned in the Notice Inviting Tender, General Terms & Conditions and Special Terms & Conditions are in toto part & parcel of this award letter.

12. If the above offer and terms & conditions are acceptable to you, please convey your acceptance within 07 days of issue of this award letter, by signing and returning the photocopy of the award letter as a token of acceptance and complete the formalities mentioned in para-3 to para-7 in order to commence commercial operation of the said license.

Please acknowledge the receipt of this allotment letter.

Encl: As above.

Yours faithfully



(S. GNANESWARA RAO)
AIRPORT DIRECTOR
RAJAHMUNDY AIRPORT

विमानपत्तन निदेशक
AIRPORT DIRECTOR
भा.वि.प्रा. राजमंड्री हवाई अड्डा
A.A.I. RAJAHMUNDY AIRPORT

Copy to:

1. The General Manager (Comml.), AAI, SR, Chennai-27.
2. The General Manager (Finance), AAI, SR, Chennai-27.

Internal

1. Asst. General Manager (Engg. - Electrical), Rajahmundry Airport.
2. Asst. General Manager (Engg. - Civil), Rajahmundry Airport.
3. Asst. General Manager (CNS/CSO), Rajahmundry Airport.
4. In- Charge, Airport Operations, Rajahmundry Airport.
5. Manager (Finance), Rajahmundry Airport.
6. In - charge, AP-SPF, Rajahmundry Airport.