



भारतीय विमानपत्तन प्राधिकरण AIRPORTS AUTHORITY OF INDIA

AAI/AS/1303/DFMD/2023/41-46

Date: 20/03/2023

M/s Rapiscan Systems Private Limited
Plot No. 17-B, IP, Hardware Park,
SY No. 1/1, Imarath Kancha,
Raviryala Village, Maheshwaram Mandal,
Ranga Reddy, District, Hyderabad,
Telangana – 500005, India

(Email: rapiscanindia@rapiscansystems.com; rkaura@rapiscansystems.com)

Kind Attn: Shri Rajeev Kaura, Director

Name of work: Rate Contract for SITC of Door Frame Metal Detector (DFMD) (NIJ standard 0601.02 complied) at various AAI Airports for the period of one year and extendable for further one Year with one-year onsite warranty and seven years CAMC (2022-23)

References:

- AAI Tender No: (AS)-02/2022-23; Tender ID 2022_AAI_133853_1, Corrigendum and Pre-Bid Queries & replies.
- Your Pre-Qualification and Technical Bid document submittals on CPP Portal.
- PQ/TQ queries and your clarification responses in respect of the bid submittals.
- Technical demonstration conducted on 06.01.2023.
- Your Financial Bid submitted through CPP e-Tender Portal and price after Reverse Auction Bid dated 17.01.2023.

Dear Sir,

Reference is made to the above-mentioned correspondence, your tender offer, technical and commercial proposal and subsequent clarifications submitted against the above referred tender.

Airports Authority of India, hereinafter referred to as Purchaser, is pleased to place a Rate contract order on **M/s Rapiscan Systems Private Limited, Plot No. 17-B, IP, Hardware Park, SY No. 1/1, Imarath Kancha, Raviryala Village, Maheshwaram Mandal, Ranga Reddy, District, Hyderabad, Telangana – 500005, India**, hereinafter referred to as Supplier, as per the details in **Annexure-I**.

1. Price:

- The items with accessories as per **Annexure-I** will be supplied at each consignee site (Refer **Annexure-II**) by **M/s Rapiscan Systems Private Limited**, at a total cost of Rs.9,60,60,759.00 including GST and CAMC for 7 Years Rs.3,29,16,899.00 /- including GST & other charges subject to applicable Income tax/other deductions as may be levied by the Government.
- This price is inclusive of all direct & indirect costs, including GST, Inland Freight and Insurance and handling charges as applicable up to destination, Training and Warranty Services at all sites and CAMC for 7 Years.

- 1.3 The supplier shall forward details of their GST Number and Permanent Account Number (PAN) for effecting applicable Tax Deduction at Source (TDS) as per applicable Government norms.
2. **Consignee:**
- Details of the ultimate user consignee Sites are mentioned at **Annexure- II**.
3. **Payment Terms:**
- As per Tender.
4. **Paying Authority:**
- 4.1 **For Capital work:**
- General Manager (Airport Systems)**, Airports Authority of India, Corporate Headquarters, Directorate of Airport Systems, Safdarjung Airport, New Delhi-110003.
- 4.2 **For Comprehensive Annual Maintenance Contract:**
- General Manager (AS-OM)**, Airports Authority of India, Corporate Headquarters, Safdarjung Airport, New Delhi-110003.
5. **Performance Bank Guarantee:**
- As per NIT
6. **Guarantee/Warranty:**
- On site warrantee period will be **Twelve (12) calendar months** from the date of successful SAT at each site/Airport. The other terms & conditions of warranty shall be as per Tender Clause No. 16 of Section B.
7. **Site Acceptance Test (SAT) & Commissioning:**
- 7.1 It shall be the responsibility of the bidder firm to submit the system test procedure for conducting the post installation site acceptance testing. The procedure submitted by the bidder firm shall be drafted in line with the standard practices followed in the industry and shall be in accordance with the test procedures & practices specified by the OEM. The acceptance test procedure on approval by AAI shall become the document for acceptance of the equipment after installation at the site.
- 7.2 The draft copy of system test procedure shall be made available to AAI before 15 calendar days of the schedule site acceptance date.
8. **Other terms and conditions:**
- 8.1 The subject work order is being issued for Rate Contract of 470 nos. of DFMD and remains valid for 01 year and further extendable for one year. Separate work
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orders shall be issued for supply of DFMD with details of DFMD quantity and consignee Airports.

- 8.2 AAI reserves the right to change the item quantity to be supplied to the extent to $\pm$ 30 Percent for an item and subject to overall variation of $\pm$ 30 Percent of the total contract value of the tendered quantity, at the time of placement of purchase order.
- 8.3 The Rates and Terms & Conditions of the Rate Contract shall be valid for a Contractual period of 01 (ONE) Year and further extendable for a period of 01 (ONE) Year from the date of entering into a Contract with the Supplier.
- 8.4 The rate approved under this Contract shall remain firm during the entire Contractual period. AAI will not approve any escalation in the quoted prices for whatever reasons during the contractual period.
- 8.5 All other terms and conditions given in Tender No: (AS)-02/2022-23; Tender ID 2022_AAI_133853_1, shall be applicable on the work order and contract, and remain unchanged. The tender document along with the above referred documents/ letters including this work order shall form part of the contract agreement. In the event of AAI transfers the rights to operate and maintain the airport to a third party(s)
- AAI shall cause to transfer/novate the contract agreement, in favour of such third party, on the principle that such transfer/novation would release AAI of all Liabilities and obligation arising from and after the date of transfer/novation of such rights, the Contractor, along with third party(s) shall execute necessary documentation or put in place necessary agreements for the aforesaid transfer/novation.
 - The Contract period between AAI and the contractor is from up to the completion of work (including warranty) or termination of contract or the date of transfer of the Airport to the third party under PPP mode whichever is earlier.

You are requested to attend the office of **Executive Director (CNS-P)-I, Airports Authority of India, Safdarjung Airport, New Delhi - 110 003** by 30.03.2023 with a non-judicial Stamp paper of value Rs. 100.00 (Indian Rupees One Hundred only) for completing the contract agreement formalities.

Kindly acknowledge the receipt and acceptance of this work order by signing at each page on a copy of this purchase order and return to AAI.

Yours sincerely,

For AIRPORTS AUTHORITY OF INDIA


(S. N. Borkar)
Executive Director (CNS-P)-I

Encl: Annexure- I, & II.

N.O.O

Copy to:

1. OSD to Member (ANS) - For kind Information please.
2. RED, WR/SR/NER/ER/NR - For information please.
3. GM (Airport Systems) - For information & necessary action.
4. GM (CNS-AS-O&M) - For kind Information please.
5. Airport Directors/ CNS Incharge,
consignee Airport - For information & necessary action.

Name of work: Rate Contract for SITC of Door Frame Metal Detector (DFMD) (NIJ standard 0601.02 complied) at various AAI Airports for the period of one year and extendable for further one Year with one-year onsite warranty and seven years CAMC (2022-23)

SCHEDULE OF QUANTITY

Sl#	Description of item	Qty	Unit	Rate (INR)	Amount (INR)
1	DFMD (NIJ 0601.02 complied) as per specification with peripherals, accessories, hard and soft copies of documentations with one-year onsite warranty with spares	470	EACH	1,52,020.03	7,14,49,412.37
2	Test Kit for DFMD (NIJ Complied) as per specification.	33	EACH	31,305.67	10,33,087.24
3	Inland Freight & Insurance Charges per unit of DFMD up to site.	470	EACH	8,870.42	41,69,098.28
4	Inland Freight & Insurance Charges per unit of Test Kit up to site.	33	EACH	1,565.13	51,649.44
5	Cost of Installation, Testing and commissioning of DFMD	470	EACH	9,590.80	45,07,676.76
6	Cost of Factory Acceptance Test for DFMD	4	EACH	20,870.12	83,480.47
7	Cost of Technical and Maintenance Training for AAI nominees as per specification at each site	33	EACH	1,712.39	56,509.02
8	Cost of operational-usage onsite training for AAI nominees as per specification at each site	33	EACH	1,712.39	56,509.02
9	Total Capital cost excluding GST				8,14,07,423.00
10	GST				1,46,53,336.00
11	Total Capital cost including GST				9,60,60,759.00
Rupees Nine Crore Sixty Lakh Sixty Thousand Seven Hundred Fifty Nine Only including GST					

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COST OF COMPREHENSIVE AMC WITH SPARES AND CONSUMABLES					
Sl#	Description of item	Qty	Unit	Rate (INR)	Amount (INR)
1	Cost of First year CAMC	470	Each	8,478.93	39,85,096.77
2	GST	470	Each	1,526.21	7,17,317.42
3	Cost of Second year CAMC	470	Each	8,478.93	39,85,096.77
4	GST	470	Each	1,526.21	7,17,317.42
5	Cost of Third year CAMC	470	Each	8,478.93	39,85,096.77
6	GST	470	Each	1,526.21	7,17,317.42
7	Cost of Fourth year CAMC	470	Each	8,478.93	39,85,096.77
8	GST	470	Each	1,526.21	7,17,317.42
9	Cost of Fifth year CAMC	470	Each	8,478.93	39,85,096.77
10	GST	470	Each	1,526.21	7,17,317.42
11	Cost of Sixth year CAMC	470	Each	8,478.93	39,85,096.77
12	GST	470	Each	1,526.21	7,17,317.42
13	Cost of Seventh year CAMC	470	Each	8,478.93	39,85,096.77
14	GST	470	Each	1,526.21	7,17,317.42
15	Seven years CAMC including GST (Rounded off)				3,29,16,899.00
	Grand Total (Capital cost including GST + AMC cost of 7 years including GST) (Rounded off)				12,89,77,658.00
Twelve Crore Eighty Nine Lakh Seventy Seven Thousand Six Hundred Fifty Eight Only					


 (S. N. Borkar)
 Executive Director (CNS-P)-I

AAI OWNED ULTIMATE USER CONSIGNEE SITES

Sl. No.	Airport (State)	In-Charge, AAI	DFMD	NIJ KIT
Eastern Region				
1	Deoghar	CNS in Charge, AAI	6	1
2	Patna	CNS in Charge, AAI	16	1
3	Port Blair	CNS in Charge, AAI	20	1
Sub Total			42	3
Southern Region				
4	Agatti	CNS in Charge, AAI	8	1
5	Coimbatore	CNS in Charge, AAI	5	1
6	Madurai	CNS in Charge, AAI	10	1
7	Tuticorin	CNS in Charge, AAI	12	1
8	Trichy	CNS in Charge, AAI	20	1
9	Vijayawada	CNS in Charge, AAI	14	1
10	Chennai	CNS in Charge, AAI	46	1
Sub Total			115	7
Western Region				
11	Dholera	CNS in Charge, AAI	20	1
12	Hirasar, Rajkot	CNS in Charge, AAI	8	1
13	Kolhapur	CNS in Charge, AAI	8	1
14	Pune	CNS in Charge, AAI	20	1
15	Surat	CNS in Charge, AAI	21	1
16	Goa	CNS in Charge, AAI	15	1
17	Jabalpur	CNS in Charge, AAI	15	1
18	Juhu	CNS in Charge, AAI	6	1
Sub Total			113	8
Northern Region				
19	Ayodhya (RCS)	CNS in Charge, AAI	6	1
20	Gorakhpur	CNS in Charge, AAI	3	1
21	Gwalior	CNS in Charge, AAI	18	1
22	Halwara (Punjab)	CNS in Charge, AAI	8	1
23	Jammu	CNS in Charge, AAI	14	1
24	Jodhpur	CNS in Charge, AAI	10	1
25	Kushinagar	CNS in Charge, AAI	5	1
26	Sarsawa	CNS in Charge, AAI	6	1
27	Srinagar	CNS in Charge, AAI	58	1
28	Udaipur	CNS in Charge, AAI	5	1
29	Varanasi	CNS in Charge, AAI	25	1
30	Fursatganj (RCS)	CNS in Charge, AAI	5	1
Sub Total			163	12
North East Region				
31	Agartala	CNS in Charge, AAI	9	1
32	Holongi Itanagar	CNS in Charge, AAI	8	1

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20-03-23

33	Imphal	CNS in Charge, AAI	20	1
Sub Total			37	3
Grand Total			470	33


 (S. N. Borkar)
 Executive Director (CNS-P)-I