



भारतीय विमानपत्तन प्राधिकरण
विजयवाडा हवाई अड्डा
AIRPORTS AUTHORITY OF INDIA
VIJAYAWADA AIRPORT

Ref. No. : AAI/VOBZ/COMCL/Stop Gap F&B/536

Date : 21.11.2022

To
M/s Aroon Food Services Pvt. Ltd.
A-113, Road No. 2, NH-8
Mahipalpur Extn,
New Delhi – 110037.

Sub : **LOIA for “Short Term Stop Gap License for F&B in SHA, Domestic Terminal Building at Vijayawada International Airport”.**

Dear Sir,

We are pleased to inform you that Competent Authority has accepted your bid for “Short Term Stop Gap Licence for F&B in SHA, Domestic Terminal Building at Vijayawada International Airport” in response to E Bid No. 2022_AAI_130298_1, dated 27.09.2022.

The LOIA for “Short Term Stop Gap Licence for F&B in SHA, Domestic Terminal Building at Vijayawada International Airport” is hereby awarded to M/s. Aroon Food Services Pvt. Ltd., New Delhi for a period of 06 (Six) months [extendable by another six months on mutually negotiated revised License Fee basis, the negotiated license fee should not be less than 10% of previous license fee] on the following terms & conditions.

1. This post facto LOIA will be part & parcel of agreement, to be submitted by the licensee by signing as acceptance within 7 days from the date of disposal of this LOIA.
2. **License Fee** : The license fee will be Rs. 5,27,788/- (Rupees Five Lakh Twenty Seven Thousand Seven Hundred Eighty Eight Only) per month.
3. **Period of Licence** : Six (06) months, w.e.f. 17.10.2022 to 16.04.2023 [extendable by another six months] or commencement of regular tender, whichever is earlier. Although this license is purely on short terms measures, if extension is considered essential for passenger facilitation, the extension for further period of six months will be on mutually negotiated revised License Fee basis, which should not be less than 10% of previous license fee.
4. **Other Applicable Fees** : In addition to the License Fees, M/s Aroon Food Services Pvt. Ltd. Is liable to pay the following charges :
 - a. **Utility/ Facilitation Charges** at 10% of applicable space rent (or as may be notified by AAI from time to time, presently normal notified space rent is Rs. 1340/- per sqm per month for A/C space for the year 2022-2023. The space rent is subject to annual escalation of 7.5% w.e.f. 1st April every year cumulatively or as decided by AAI from time to time, for the allotted space.
 - b. All applicable Government Taxes including GST (presently at the rate of 18%) or at the rates declared by Government of India or State Government from time to time.

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Commercial Department Email – yobz.comml@aai.aero Phone -0866 2846014

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VIJAYAWADA AIRPORT

विजयवाडा - 521 102
VIJAYAWADA - 521 102.

दूरभाष : 0866-2846729
Phone : 0866-2846729

फैक्स : 0866-2846757
Fax : 0866-2846757

- c. Charges for the consumption of the electricity and water consumed for the purpose of use of the said license as becomes due and payable and in accordance with the directions of the Authority and at the rates as fixed by AAI from time to time.
5. **Payment of License Fee and Commercial Bills** : AAI shall raise bill on or before **10th** of every month. The concessionaire has to make the payment of License Fees etc. by **25th** of the same month, failing which interest on delayed payment at the rate of **9% per annum** shall be charged from the due date for delay period of up to **30 days** and if delay is for more than 30 days, then interest at the rate of **18% per annum** shall be charged from the due date, for entire delay period.
6. It may be noted that the Earnest Money Deposit of the bidder may be forfeited and the bidder shall be liable to be debarred for further participation in **AAI and its Subsidiaries & JVC's** tender(s)/ e tender(s) for a period of **one (1) year**, on account on non-completion of the following:
- Acceptance of the offer within **07 (Seven) day** from the date of issuance of the award letter.
 - Payment of advance license fee for one month within **15 days** from the date of issuance of the award letter.
 - i) Payment of Security Deposit within 7 days** from the date of issuance of this LOIA, amounting to **03 (Three) months Licence Fee – Rs. 15,83,364/- (Rupees Fifteen Lakh Eighty Three Thousand Three Hundred Sixty Four only)** to Airports Authority of India as an interest free security Deposit. The SD to be furnished in the form of Demand Draft / Pay Order / RTGS / NEFT/ Bank Guarantee from a Nationalised / Scheduled Bank in favour of Airport Director, Vijayawada Airport. Bank Guarantee should be valid for the entire period of license plus six (06) months [i.e. to be valid up to 17.04.2024]. Bank Guarantee from co-operative bank (even scheduled co-operative banks) or in the form of FDR is not acceptable. **Further the Bank Guarantee should be in the enclosed SMFS Format as issued by AAI, CHQ (copy enclosed).**
 - ii) Payment of Security deposit** in respect of electricity charges equivalent to **5%** of annual licence/concession value for the last year, i.e. **Rs. 3,16,673/- (Rupees ThrThe said security deposit will cover SD towards all types of utilities such as Electricity, Water, Data Port, Telephone etc.**
 - Execution of the Agreement within **15 days** from the date of issuance of LOIA (on Rs. 100/- non-judicial stamp paper, related costs to be borne by the licensee).
7. The concessionaire should ensure that this outlet at SHA remains available during whole the period of flight movement at Vijayawada Airport in Domestic Terminal Building.
8. The concessionaire needs to maintain food quality as per standards framed by FSSAI prescribed under Food Safety and Standards (Food Product Standards and Food Additives) Regulation, 2011, Food Safety and Standards (Packaging and Labelling) Regulation, 2011 and Food Safety and Standards (Contaminants, Toxins, and Residues) Regulations, 2011.
9. All packaged commodities, such as Beverages, Mineral Water, Chips, etc. must be sold on MRP of the product. Any lapses, if found while selling packaged commodities more than MRP will be subject to penalty as per Legal Meteorology Act, 2009 and the Legal

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21/11/22

Meteorology (Packaged Commodities) Rules, 2011.

10. Prescribed rates of all food items (except packaged commodities) will be mutually decided between AAI and M/s Aroon Food Services Pvt. Ltd. Accordingly, it was already advised to depute your representatives within 21st October for deciding the prescribed rates of all food items. The concessionaire needs to collect approved rate only, from the users. The AAI approved rate card will be displayed at the F&B Counter prominently.

In case of any complaint found from user / Passengers against charging extra price, which is not as per AAI approved Rates Chart, or food quality, the Licensee will be liable to pay penalty @ Rs. 2000/- per complaint OR as per Ops directorate's guidelines.

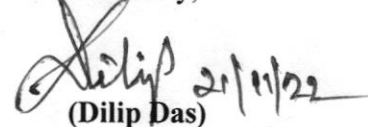
11. The concessionaire needs to submit Security Clearance from BCAS and submit Security Programme as per guidelines available in e-sahaj portal of BCAS, within prescribed time limit circulated by Chief Security Officer / CASO.
12. All other terms & conditions shall be as per Notice Inviting E-Tender, vide E Bid No. 2022_AAI_130298_1, dated 29.09.2022 and subsequent Commercial Instructions, Commercial Circulars and guidelines issued by AAI, CHQ on the subject from time to time.

It is therefore requested to complete all the formalities / conditions of LOIA as mentioned above within the stipulated time.

Thanking you,

- Encl: a) Format of Licence Agreement.
b) Format Bank Guarantee through SFMS.

Yours faithfully,


(Dilip Das)

Sr, Manager (Commercial),
for Airport Director
Vijayawada Airport.

Copy to :

1. Regional Executive Director, SR, for kind information please.
2. Jt. G.M (Commercial), SR for kind information please.
3. Jt. G.M. (Finance), Vijayawada Airport for kind information please.
4. HoD (Engg-Elect), Vijayawada Airport for kind information please.
5. HoD (Engg-Civil), Vijayawada Airport for kind information please.
6. HoD (Ops) & HoD(Security), Vijayawada Airport for kind information please.


DILIP DAS
Sr. Manager (Commercial)
A.A.I. VIJAYAWADA AIRPORT-521102

Signature Not Verified

Commercial Department Email – vobz.comml@aai.aero

Phonitally signed by DILIP DAS
Date: 2023.10.09 15:20:32 IST
Location: eProcurement System for Central
PSUS