

RFP for Selection of Consultant cum Transaction advisor for Revival of Gliding Centre, Pune through PPP Tender Id:- 2022_AAI_113251_1			
Combined Marks obtained by PwC under Technical Evaluation Criteria			
RFP Clause	Criteria	Max. Marks	M/s PwC
3.1.2-1.1- Financial Capacity of the Applicant	Minimum Annual turnover for each of the Financial year 2017-18 to FY19-20 from consultancy business in India (excluding revenues from IT implementation, audit and taxation) • INR >=350 crores (10 marks) • INR >=250 crores and INR <350 crores (7 marks) • INR >= 150 crores and INR <250 crores (5 marks) (in case of consortium / JV the turnover of the lead member shall be taken into account for the financial capacity)	10	10
3.1.2- 1.2:-Eligible Assignments of the Applicant	• Following marks shall be allotted for eligible assignments in airport PPP project (as defined in clause 2.2.3 (a)) in the last 10 years preceding PDD. o 5 projects (5 marks) o 6-7 projects (7 marks) o >7 projects (10 marks)	10	7
	• Following marks shall be allotted for eligible assignments in other sector PPP project (as defined in clause 2.2.3 (b)) in the last 7 years. o 5 projects (3 marks) o 6-7 projects (5 marks) o >7 projects (10 marks)	10	5
	• Following marks shall be allotted for other eligible assignments (as defined in clause 2.2.3 (c) & 2.2.4) in the last 7 years. o 5 projects (2 marks) o 6-7 projects (3 marks) o >7 projects (5 marks)	5	5
3.1.2- 2.1:-PPP Expert cum Team Leader	A. Following marks shall be allotted for eligible assignments in airport PPP project (as defined in clause 2.2.3 (a)) in the last 10 years. o 5 projects (5 marks) o 6-7 projects (7 marks) o >7 projects (10 marks)	10	7
	B. Following marks shall be allotted for eligible assignments in other sector PPP project (as defined in clause 2.2.3 (b)), 2.2.3 (c) and 2.2.4 in the last 10 years, o 5 projects (2 marks) o 6-7 projects (3 marks) o >7 projects (5 marks)	5	5
3.1.2- 2.2:-Aviation/ Airport sector Expert	• Following marks shall be allotted for eligible assignments (as defined in clause 2.2.3 or 2.2.4) in the last 10 years. o 3 projects (5marks) o 4-5 projects (7 marks) o >5 projects (10 marks)	10	10
3.1.2- 2.3:-Legal Expert	• Following marks shall be allotted for eligible assignments (as defined in clause 2.2.3 or 2.2.4) as legal expert in the last 10 years. o 3 projects (3marks) o 4-5 projects (5 marks) o >5 projects (10 marks)	10	5
3.1.2- 2.4:-Financial Expert	Following marks shall be allotted for eligible assignments (as defined in clause 2.2.3 or 2.2.4) in undertaking financial modelling / financial structuring of eligible assignment in the last 10 years. o 3 projects (3marks) o 4-5 projects (5 marks) o >5 projects (10 marks)	10	10
Total Marks (A)		80	64
Presentation of Quality of approach/ methodology	(Adequacy and quality of the proposed methodology, and work plan in response to the Terms of Reference (TOR) covering the following) * Consultant's understanding of issues with respect to an Airport PPP Projects (4 Marks) * Consultant's understanding with respect to (i) airport tariff regulation (ii) airport service quality requirements and proposed methodology to ensure implementation contractually (4 Marks) * Understanding of Legal team about the airport sector PPP concessions under the existing legal framework in India and proposed methodology in framing project documents (7 Marks) * Suggested approach, methodology & work plan to successfully complete the project (5 Marks)	20	14
Total Marks (B)		20	14
Total (A+B)		100	78

Note!- Combined Sheet prepared based on
Marks given by Technical evaluation team
& Presentation team.

(Sandeep Aggarwal)
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Bid Manager.