

Negotiation meeting was held online between M/s Aroon Aviation Services Pvt Ltd and committee on 13.05.2022 through video conferencing.

Proposal of Rs. 53 Lakh was put forward by the committee as a justified cost of work. The original bid for the work is Rs. 70 Lakh by the bidder, however bidder put up a proposal for 62 lakh and No less than that for the work.

Justification given by party are as mentioned below:-

1. As may I help you service is a service where staff has to deal with disable passengers as well as VIPs so staff has to be skilled and few staffs have to be trained in sign language also so it is not possible to employ such staff on the basis of minimum wages, such staff has to be provided with other incentives other than minimum wages salary.
2. Considering the equipment cost which is included in the contract was not be used on rental basis so all equipment has to be purchased at one time investment.

May I help You contract of Indore Airport was checked to find out the Practical cost of contract which is as following:

No. of Manpower at Indore Airport = 18

Award Cost at Indore Airport for 03 years = Rs. 1,66,68,000

Based on above 02 year contract with 09 manpower at Bhopal airport shall cost Rs. 55,56,000.

However bidder is reluctant to reduce cost any less than Rs. 62 Lakh, as the offer from the bidder is around 17% higher than the justified cost of Rs. 53 Lakh also 11 % higher than the practical cost calculated Rs. 55,56,000 as per indore Airport. The offer of bidder is very expensive, hence it is recommended to cancel this contract and reinvoke tender as per latest norms of "May I help You Contract".

Ashish
19.05.2022

Sh. Ashish Kumar Namdeo
AM(Ops)

Gaur
19/5/22

Sh. Santosh Singh
AGM(CNS)/Incharge(cmrl)

Jeetendra
19/5/22

Sh. Jeetendra Vannalu
AGM(Fin)

B

Sh. Ramjee Awasthi
DGM(E-E)/Incharge(T.M.)

Amrit

Sh. Amrit Minj
APD Bhopal