



भारतीय विमानपत्तन प्राधिकरण

CL-13024/8/2022-APD-CHENNAI | 1234

AIRPORTS AUTHORITY OF INDIA

14.06.2022

By Speed Post/ Email

M/S. Apollo Pharmacies Limited,
No.19, Bishop Gardens,
Rajaannamalai puram,
Chennai – 600 028.

Subject: License to Operate Chemist Outlet at Departure Canopy Area (City Side) in the International Terminal (T4).

Reference: Notice Inviting e-Tender (NIT) with E-bid No. 2022_AAI_111528_1 dated 29.03.2022.

Sir,

Reference is made to your bid against the tender inviting notice floated by AAI Chennai Airport on the above subject in CPP Portal on 29.03.2022 with Tender ID No. 2022_AAI_111528_1

The Technical and Financial bid of the subject tender were opened on 27.04.2022 and 20.05.2022 respectively wherein you have emerged as the H1 bidder. In this regard, approval of the Competent Authority is hereby conveyed to grant the License in your favour as per the following terms and conditions: -

1	License	License to Operate Chemist Outlet at Departure Canopy Area (City Side) in the International Terminal (T4) (15.00 sqmtr).
2	Business Incubation Period	Thirty (30) days from the date of issuance of LOIA. All formalities/conditions of award as specified herein are to be completed within the Business Incubation Period in the order mentioned herein: a) Payment of outstanding dues at all AAI controlled airports pertaining to the period till the date of issuance of LOIA. b) Acceptance of the offer within seven (07) days from the date of issuance of the LOIA. The acceptance letter must declare the clearance of all outstanding dues as mentioned above. c) Payment of advance license fee for one month within Thirty (30) days from the date of issuance of the LOIA. d) Payment of Security Deposit as specified in para-7 within Thirty (30) days from the date of issuance of



CONTINUATION SHEET.....

		LOIA e) Execution of the Agreement within Thirty (30) days from the date of issuance of LOIA on stamp paper of Rs.100/-
3	Handing over of sites	On Completion of all the formalities mentioned in Para No.2 above.
4	Gestation period	Ninety (90) days or Commencement of facility, whichever is earlier, from the date of handing over of sites. In case of failure to complete formalities of Business Incubation period, gestation period will be deemed to have commenced on thirty first (31 st) day from the date of issuance of LOIA. However, sites shall be handed over only after completion of formalities of Business Incubation Period.
5	Period of concession	Five (05) years from the date of commencement of facility or completion of Gestation period, whichever is earlier.
6	License fee	Rs. 4,05,000/- (Rupees Four Lakhs Five Thousand only) per month plus applicable taxes for the first year subject to escalation as per Clause 4 of NIT. - Utility/Facilitation Charges at 10% of normal space rent for allotted space as notified by AAI from time to time (For the financial year 2022-23 the space rent charges will be Rs. 2150/- Per Sqm Per Month for Non-AC space and Rs. 3230/- Per Sqm Per Month for A/C space. Further from 01.04.2023 the rates are subject to annual escalation @ 7.5% compounding on 1st April of every year or as may be notified by AAI from time to time). - All applicable Government Taxes including GST (presently at the rate of 18%) or at the rates declared by Government of India or State Government from time to time. - Charges for the consumption of the electricity and water consumed for the purpose of use of the said license as becomes due and payable and in accordance with the directions of the Authority and at the rates as fixed by AAI from time to time.
7	Security Deposit (Non-Interest Bearing)	Rs.19,27,000/- (Rupees Nineteen Lakhs Twenty Seven Thousand only) towards License Fee, Utility Charges etc. Rs 2,43,000/- (Rupees Two Lakhs Forty-Three Thousand Only) towards security deposit in respect of electricity charges. Total =Rs. 21,70,000.00 (Rupees Twenty-One lakh Seventy Thousand Only).



CONTINUATION SHEET.....

		Mode: RTGS/NEFT/Bank Guarantee. If Bank Guarantee is submitted, bank guarantee should be from a nationalised/scheduled bank. Bank guarantee from co-operative banks, even scheduled co-operative banks, shall not be acceptable
8	Advance license fee	Rs.4,81,706/- (Rupees Four Lakhs Eighty One Thousand Seven Hundred and Six Only) inclusive of GST.
9	License agreement	Execution of license agreement (as per NIT) on stamp paper of Rs.100/-. All related costs to be borne by the licensee.

10. Please note that non-acceptance of award or non-completion of the above formalities within the time stipulated herein may result **in forfeiture of Earnest Money Deposit and/or debarment for further participation in the tenders at AAI airports or at any other place in control of AAI for a period of one (01) year.**

11. AAI reserves the right to amend this LOIA by subsequent letters.

12. All other terms and conditions as per NIT shall be applicable.

13. All the above conditions shall form part of the agreement.

Thanking you,

Yours Sincerely,

[Signature]
14.06.22

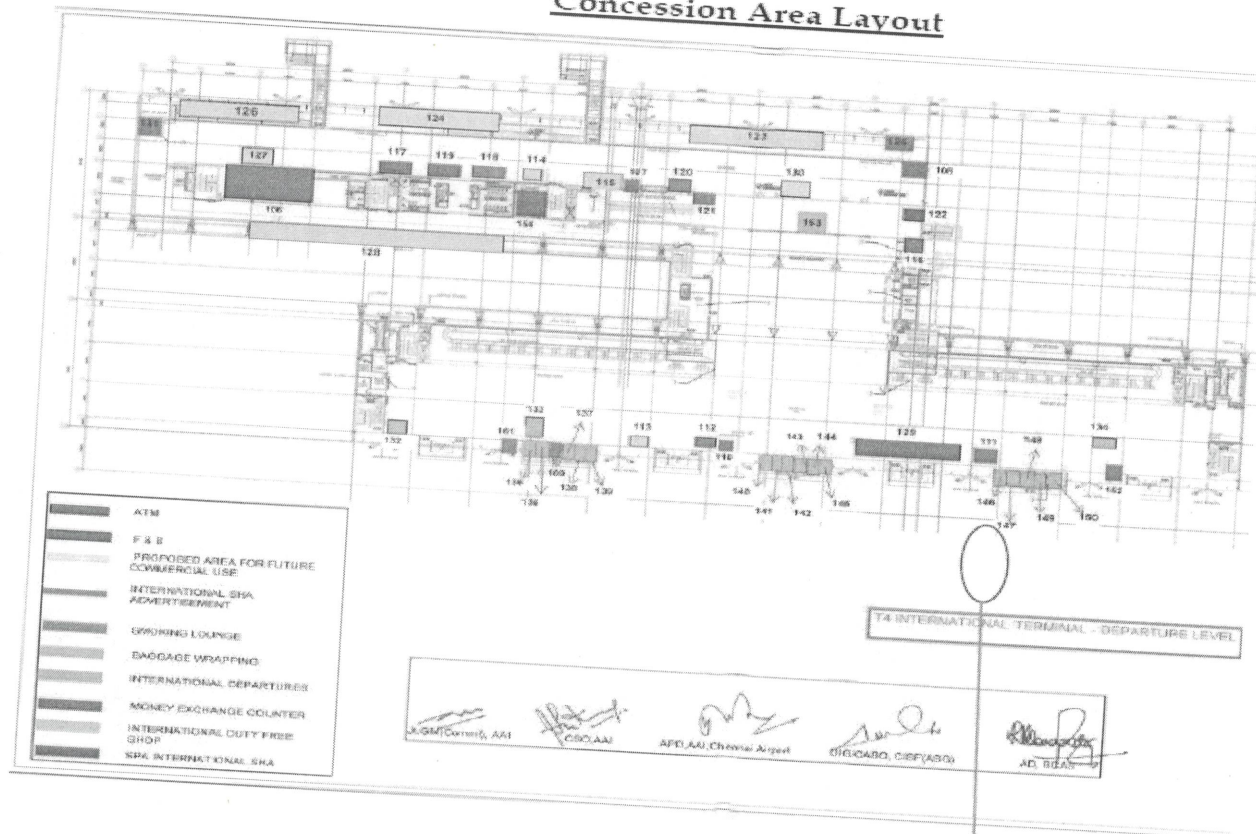
(M. SELVANAYAGAM)
Jt. GM (Commercial)
For Airport Director
Chennai Airport, AAI.



Schedule of Premises

Location	Approx. Area (Sq.mtr.)
International Departure Canopy Area (City Side)	15.00

Concession Area Layout



Location for Tendered Pharmacy

*Please note that New International Terminal (T2), (Phase-I) is under construction and likely to be completed soon and international operation will be shifted from T4 to T2. In that case, licensee has to shift the said facility from T4 to T2 without any cost to AAI.

BAI