

**Annexure VI: Comparative Statement**

**LICENCE FOR CONVENIENCE RETAIL OUTLET AT SHA OF SILCHAR AIRPORT.**

**Technical Bid Opened on 11.02.2022**

**COMPARATIVE STATEMENT TO BE PREPARED BY TENDER OPENING COMMITTEE  
SILCHAR AIRPORT**

| Sl. No. | Document required as per NIT conditions       | Name of the Tenderer-1                        |              |                                |            |                   |                                                                     |                  |                                                                                                                                               |         |
|---------|-----------------------------------------------|-----------------------------------------------|--------------|--------------------------------|------------|-------------------|---------------------------------------------------------------------|------------------|-----------------------------------------------------------------------------------------------------------------------------------------------|---------|
|         |                                               | M/s Saptagiri Restaurant Pvt. Ltd., New Delhi |              |                                |            |                   |                                                                     |                  |                                                                                                                                               |         |
| 1       | Details of Experience & supporting Documents. | Sl no                                         | Airport      | Facility & Location            | Period     |                   | Experience for the facility not considered as per NIT Clause 10 (A) | Total Experience | NDC Submitted upto                                                                                                                            | Remarks |
|         |                                               | From                                          | To           |                                |            |                   |                                                                     |                  |                                                                                                                                               |         |
|         |                                               | 1                                             | Srinagar     | Meet & Greet                   | 24.08.15   | 23.08.18          |                                                                     | 12.01.2022       | NDC found OK as per Clause 3 (F) of General Information & Guidelines of NIT.                                                                  |         |
|         |                                               | 2                                             | Srinagar     | SPA                            | 09.02.17   | 14.02.20          |                                                                     | 31.03.2020       |                                                                                                                                               |         |
|         |                                               | 3                                             | Trivandrum   | Meet & Greet                   | 16.11.15   | 15.11.18          |                                                                     | 04.04.2019       |                                                                                                                                               |         |
|         |                                               | 4                                             | Ahmedabad    | Meet & Greet                   | 05.12.15   | 06.11.20          |                                                                     | 17.12.2020       |                                                                                                                                               |         |
|         |                                               | 5                                             | Hindon       | F & B                          | 15.07.20   | 30.06.21          |                                                                     | 22.09.2021       |                                                                                                                                               |         |
|         |                                               | 6                                             | Guwahati     | Executive Lounge               | 14.01.21   | 30.09.21          |                                                                     | 30.09.2021       |                                                                                                                                               |         |
|         |                                               | 7                                             | Jaipur       | F & B                          | 17.05.18   | 10.10.21          |                                                                     | 31.12.2021       |                                                                                                                                               |         |
|         |                                               | 8                                             | Surat        | F & B                          | 27.11.17   | 26.11.22          |                                                                     | 20.01.2022       |                                                                                                                                               |         |
|         |                                               | 9                                             | Surat        | F & B                          | 17.03.20   | 16.03.23          |                                                                     | 20.01.2022       |                                                                                                                                               |         |
|         |                                               | 10                                            | Jaipur       | F & B                          | 06.06.18   | 17.07.21          |                                                                     | 31.12.2021       | NDC confirmed by Jaipur Airport.                                                                                                              |         |
|         |                                               | 11                                            | Jaipur       | Executive Lounge               | 01.12.21   | 10.10.21          |                                                                     | 31.12.2021       | NDC confirmed by Jaipur Airport.                                                                                                              |         |
|         |                                               | 12                                            | Jammu        | F & B                          | 26.12.16   | 07.08.21          |                                                                     | 25.02.2022       | NDC submitted by Jammu Airport & party in 2nd Shortfall.                                                                                      |         |
|         |                                               | 13                                            | Jammu        | F & B                          | 13.10.18   | 14.10.21          |                                                                     | 25.02.2022       |                                                                                                                                               |         |
|         |                                               | 14                                            | Kolkata      | Canteen                        | 21.08.18   | 20.11.21          |                                                                     | 31.12.2021       | NDC submitted by party in 1st Shortfall.                                                                                                      |         |
|         |                                               | 15                                            | Kolkata      | Executive Lounge               | 25.12.19   | 24.12.24          |                                                                     | 31.12.2021       | NDC submitted by party in 2nd Shortfall.                                                                                                      |         |
|         |                                               | 16                                            | Varanasi     | F & B                          | 04.09.18   | 03.09.23          |                                                                     | 31.12.2021       | NDC submitted by party in 1st Shortfall.                                                                                                      |         |
|         |                                               | 17                                            | Varanasi     | F & B                          | 06.10.18   | 05.10.23          |                                                                     | 31.12.2021       | NDC submitted by party in 1st Shortfall.                                                                                                      |         |
|         |                                               | 18                                            | Vadodara     | Executive Lounge               | 03.09.18   | 02.09.23          |                                                                     | 31.12.2021       | NDC submitted by party in 1st Shortfall.                                                                                                      |         |
|         |                                               | 19                                            | Vadodara     | F & B                          | 03.07.20   | 02.01.22          |                                                                     | 31.01.2022       | NDC submitted by party in 1st Shortfall.                                                                                                      |         |
|         |                                               | 20                                            | Indore       | Executive Lounge               | 24.02.20   | 23.02.28          |                                                                     | 30.09.2021       | NDC submitted by party in 1st Shortfall.                                                                                                      |         |
|         |                                               | 21                                            | Dehradun     | F & B                          | 30.01.21   | 1 Year + 6 months |                                                                     | 31.12.2021       | NDC submitted by party in 1st Shortfall.                                                                                                      |         |
|         |                                               | 22                                            | Dehradun     | F & B                          | 13.03.21   |                   |                                                                     | 31.12.2021       | NDC submitted by party in 1st Shortfall.                                                                                                      |         |
|         |                                               | 23                                            | Dehradun     | F & B                          | 22.05.21   |                   |                                                                     | 31.12.2021       | NDC submitted by party in 1st Shortfall.                                                                                                      |         |
|         |                                               | 24                                            | Udaipur      | F & B                          | 01.04.11   | 31.03.22          |                                                                     | 31.12.2021       | NDC submitted by party in 1st Shortfall.                                                                                                      |         |
|         |                                               | 25                                            | Udaipur      | F & B                          | 17.05.17   | 16.05.22          |                                                                     | 31.12.2021       |                                                                                                                                               |         |
|         |                                               | 26                                            | Madurai      | F & B                          | 17.06.16   | 31.06.26          |                                                                     | 03.02.2022       | NDC submitted by party in 1st Shortfall.                                                                                                      |         |
|         |                                               | 27                                            | Madurai      | Executive Lounge               | 01.01.21   | 31.12.25          |                                                                     | 03.02.2022       |                                                                                                                                               |         |
|         |                                               | 28                                            | Pune         | F & B                          | 30.03.18   | 29.03.23          |                                                                     | 11.01.2022       | NDC submitted by party in 1st Shortfall.                                                                                                      |         |
|         |                                               | 29                                            | Pune         | F & B                          | 30.03.18   | 29.03.23          |                                                                     | 11.01.2022       |                                                                                                                                               |         |
|         |                                               | 30                                            | Pune         | F & B                          | 30.03.18   | 29.03.23          |                                                                     | 11.01.2022       |                                                                                                                                               |         |
|         |                                               | 31                                            | Pune         | F & B                          | 15.05.18   | 04.07.22          |                                                                     | 11.01.2022       |                                                                                                                                               |         |
|         |                                               | 32                                            | Pune         | F & B                          | 18.03.18   | 10.07.22          |                                                                     | 11.01.2022       | NDC submitted by party in 2nd Shortfall.                                                                                                      |         |
|         |                                               | 33                                            | Amritsar     | Executive Lounge               | 28.11.19   | 01.10.21          |                                                                     | 31.12.2021       |                                                                                                                                               |         |
|         |                                               | 34                                            | Amritsar     | Executive Lounge               | 25.12.19   | 24.12.24          |                                                                     | 31.12.2021       | NDC submitted by party in 1st Shortfall.                                                                                                      |         |
| 35      | Amritsar                                      | Canteen                                       | 20.08.21     | 19.08.23                       | 31.12.2021 |                   |                                                                     |                  |                                                                                                                                               |         |
|         |                                               | 36                                            | CSIA, Mumbai | Driver Canteen & Retail outlet | 06.12.15   | 05.12.18          | 03 Years                                                            | NOT APPLICABLE   | Submitted Award letter of 01 Canteen & Retail outlet at T2 Taxi stand of CSIAirport, Mumbai, fullfilling conditions as per NIT Clause 10 (A). |         |

| Sl. No. | Document required as per NIT conditions                                                                                                                                                              | Name of the Tenderer-1                                                                                                                                                                            |
|---------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|         |                                                                                                                                                                                                      | M/s Saptagiri Restaurant Pvt. Ltd., New Delhi                                                                                                                                                     |
| 2       | Details of Turnover (If, GTO is applicable).                                                                                                                                                         | Submitted for FY 2015-2016 & 2016-2017<br>(Technical Bid Page no.151)                                                                                                                             |
| 3       | Tender fee Rs.2000/-.                                                                                                                                                                                | Submitted online through Bank of Baroda A/c no. 76930200000477, Mahipalpur, New Delhi, RTGS No. BARBX22052247473 on date 25-01-2022, confirmed from Finance Section,<br>(Technical Bid Page no.1) |
| 4       | EMD amount Rs.50,000/-.                                                                                                                                                                              | Submitted online through Bank of Baroda A/c no. 76930200000477, Mahipalpur, New Delhi, RTGS No. BARBX22052247473 on date 25-01-2022, confirmed from Finance Section,<br>(Technical Bid Page no.2) |
| 5       | Details of the concern and legal status*                                                                                                                                                             | Submitted (Private Limited Company, Annexure-D)<br>(Technical Bid Page no.5)                                                                                                                      |
| 6       | Self-attested copy of PAN.                                                                                                                                                                           | Submitted (PAN No.: AAFCS7835K)<br>(Technical Bid Page no.6)                                                                                                                                      |
| 7       | Self-attested GST certificate.                                                                                                                                                                       | Submitted (GST no. 07AAFCS7835K12V)<br>(Technical Bid Page no.7)                                                                                                                                  |
| 8       | Profit and Loss Account/ Balance sheet of the sole proprietor concern or partnership firm duly certified by Chartered Accountant. Annual report in case of a company as per the Companies act.       | Annual Report for the FY 2016-2017, 2017-2018, duly certified by CA,<br>(Technical Bid Page no.10-90)                                                                                             |
| 9       | No dues certificate (if applicable).                                                                                                                                                                 | Submitted (Annexure-I) as per details mentioned in SI no.1 above,<br>(Technical Bid Page no.126-146)                                                                                              |
| 10      | Self-attested copies of Memorandum and Articles of association in case of companies and Partnership deed in case of firms and approved by laws in case of co-operative society.                      | Memorandum and Articles of Association dated 21.09.2000,<br>(Technical Bid Page no. 91-109)                                                                                                       |
| 11      | Un conditional acceptance as per NIT format.                                                                                                                                                         | Submitted (Annexure-C),<br>(Technical Bid Page no. 147-149)                                                                                                                                       |
| 12      | Self-declaration of dues for contracts held (current and past) at all AAI controlled airports and the details of disputed and undisputed dues along with the details of SD.                          | Submitted (Annexure-G),<br>(Technical Bid Page no. 120-125)                                                                                                                                       |
| 13      | Declaration giving particulars of concessions/ licenses, the details of black listing or debarring effected by AAI, or any Govt. of India Dept, any Central or state public sector undertakings etc. | Submitted (Annexure-G),<br>(Technical Bid Page no. 120-125)                                                                                                                                       |
| 14      | Declaration of cases/action under PPE act initiated by AAI.(NIL statement to also be filed).                                                                                                         | Submitted (Annexure-G),<br>(Technical Bid Page no. 120-125)                                                                                                                                       |
| 15      | Declaration of raid/seizure carried out/pending by a regulatory authority, if any.                                                                                                                   | Submitted (Annexure-G),<br>(Technical Bid Page no. 120-125)                                                                                                                                       |



| Sl. No. | Document required as per NIT conditions                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | Name of the Tenderer-1                                      |
|---------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------|
|         |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | M/s Saptagiri Restaurant Pvt. Ltd., New Delhi               |
| 16      | If the entity participating in any of the tenders, is a private or public limited company, partnership firm or sole proprietor and any of the Directors / Partners /Sole Proprietor of such company is also Director of any other Company or partner of a concern, a sole proprietor having established business with AAI and has outstanding dues payable to the Authority, then the entity may not be allowed in AAI tenders" for which a DECLARATION needs to be submitted by the participating agency along with the tender set technical bid. | Submitted (Annexure-G),<br>(Technical Bid Page no. 120-125) |
| 17      | Proof for Turnover duly certified by Chartered Accountant from which ___% from relevant business for which the tender is invited.                                                                                                                                                                                                                                                                                                                                                                                                                  | Submitted (Annexure-E),<br>(Technical Bid Page no. 151)     |
| 18      | Letter of Undertaking from Bidder as per Annexure F.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | Submitted (Annexure-F),<br>(Technical Bid Page no. 152)     |
| 19      | Details of Near Relatives working at AAI as per Annexure H.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | Submitted (Annexure-H),<br>(Technical Bid Page no. 150)     |
| 20      | Beneficiary Details for EMD Refund as per Annexure J.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | Submitted (Annexure-J),<br>(Technical Bid Page no. 160)     |

Note: the NIT for Convenience Retail Outlet at SHA of Silchar Airport was published on 05.01.2022. The Date of opening was 28.01.2022. Only Single Bid was received and the Bid opening date was Auto extended by CPP portal twice by Corrigendum-1 & 2 . The last Bid Opening date was 11.02.2022.

After Bid opening it was observed that One Bidder M/s Saptagiri Restaurant Pvt. Ltd., Bid no. 378428 participated in the Tender and submitted the requisite Cost of Tender & EMD. The payment details were confirmed from Finance Section.

and submitted the requisite Cost of Tender & EMD.

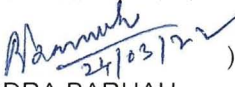
Commercial Manual Clause no. 7.11 states that:-

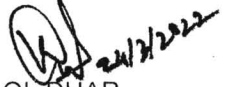
7.11.1 If against an open/limited/short tender only one or nil response is received, the last date of receipt of tender shall be extended by 15 days.

7.11.2 Even after extended time, if only single response is received, then it should be treated as single tender and processed for opening of technical/ financial bid and subsequent award of concession/ license in terms of relevant DOP provisions.

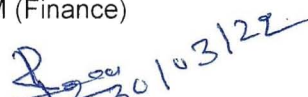
Therefore in view of the above, the Bid was Auto extended Twice and even after that it remained a single tender. Hence, it was recommended to process for Opening Technical Bid & if found qualified then opening of Financial Bid & further processing as per relevant DOP provisions. After approval of the Airport Director the Technical Bid was opened and found that party has shortfall and therefore 1. Bidder was asked to submit NDCs issued by AAI Airports for a period upto 31.12.2021 as per Clause 3 (F) of General Information and Guidelines of NIT. Bidder was also asked to submit documents in support of experience for the facility as per NIT Clause 10 (A). The party submitted shortfall documents in CPP portal and the Experience submitted for Retail Shop at GMR Airport was found to be ok. However, NDC for many Airports was not received for the period upto 31.12.2021. Therefore the bidder was again asked to resubmit NDCs issued by AAI Airports namely Jaipur, Amritsar, Jammu and Kolkata for a period upto 31.12.2021 as per Clause 3 (F) of General Information and Guidelines of NIT. The stations were requested by email to confirm the Outstanding Dues status of the party and all concerned stations have provided the NIL outstanding status till 31.12.2021. The party also submitted NDCs for the period upto 31.12.2021 in the CPP Portal. On details scrutiny by the Tender opening committee it was found that the party submitted all other requisite documents fulfilling conditions as per NIT terms & conditions. The committee recommends that the Technical Bids along with shortfall documents submitted by M/s Saptagiri Restaurant Pvt. Ltd., New Delhi may be accepted as they are found to be Technically Qualified. Therefore the Financial Bid of the party may be opened accordingly.

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ARNAB KUMAR DAS  
Sr. Manager (Com-Elex)/Comm

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RAJENDRA BARUAH  
Asst. GM (Finance)

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KALLOL DHAR  
Asst. GM (CNS)

Submitted for approval.

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(AIRPORT DIRECTOR)