



No. OP-45018/13/2021-Operations. / 108

Date: 08.04.2022

To,

M/s SITA Information Networking Computing India Pvt Ltd
AFL House, Ground Floor,
Lok Bharti Complex,
Marol Maroshi Road, Marol,
Andheri (East),
Mumbai-400059

Sub: Letter of Intent to Award (LOIA) for Selection of Service Provider for Provision of Passenger Processing System (CUPPS, CUSS and BRS) at AAI Managed Airports ("Project") to M/s SITA Information Networking Computing India Pvt Ltd ("SITA" or "You")

Ref: 1. E-bid invitation no.: 2021_AAI_99946_1 dated 31.12.2021.
2. Your technical bid opened on 15.02.2022 and financial bid opened on 15.03.2022 & e-Reverse Bidding process on 17.03.2022 through CPP portal.

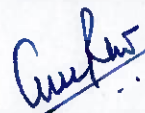
Kind Attn: Mr. Vipul Seth, M/s SITA Information Networking Computing India Pvt Ltd

Sir,

1. This has reference to your submission of Bid on CPP Portal against the e-Bid ID-2021_AAI_99946_1 dated 31.12.2021. The Authority is pleased to accept your offer for the Project quoted for Final Service Fee at ₹11.05 per departing Pax, inclusive of all taxes excluding GST.
2. Pursuant thereto, Airports Authority of India ("AAI") hereby declares You i.e. M/s SITA Information Networking Computing India Pvt Ltd (hereinafter referred to as the "**Selected Bidder**") within the meaning of the RFP for the implementation of the Project, subject to the fulfilment of terms and conditions of the RFP including the obtaining of requisite security clearance as per Applicable Laws. This LOIA is issued subject to the outcome of order dated 16.03.2022 of Writ Petition WP (C) 4399/2022 pending before Hon'ble High Court of Delhi.
3. You are advised to collect the Passenger Processing Fee of ₹35.05 (including Revenue Share of INR ₹24) per departing Pax, inclusive of all taxes excluding GST, from the Users in accordance with the RFP.

4. This is a Non-exclusive contract to provide Services at Airports for a period of 7 (seven) years from the Commercial Operations Date (COD) in accordance with the RFP.
5. You are advised to submit the duplicate copy of LOIA in acknowledgement and acceptance of all the terms and conditions of this LOIA duly signed within 7 (seven) days of receipt of this LOIA. Further, as per the provisions of the RFP, you shall:
 - (i) provide separate Performance Securities at respective airports within 45 (forty five) days from the issuance of LOIA as per Annexure 1 of this LOIA .
 - (ii) obtain the requisite applicable permits and Security Clearance within 120 (one hundred and twenty) days from the issuance of LOIA.
 - (iii) execute Concession Agreement and Asset Purchase Agreement within 15 (fifteen) days from the date of LOA.
6. In the event, You fail to comply with the terms of the RFP including the terms and conditions as stated above, AAI shall forfeit the Bid Security or Performance Security and / or take suitable action, as the case may be, in accordance with the terms of the RFP and AAI also have sole discretion to cancel the LOIA, LOA or the Concession Agreement as the case may be.
7. You shall comply with all other requirements as set out in the RFP and for all purposes, the conditions of the RFP, Corrigendum and Concession Agreement document form a part of this LOIA and shall be read as part of this LOIA. You shall not be entitled to seek any changes in the Concession Agreement and shall agree to abide by and be bound by the terms of the RFP document, Corrigenda and the Concession Agreement.
8. Unless otherwise defined herein, all capitalized terms herein, shall have the meaning ascribed to it in the RFP document.
9. You are advised to contact immediately to the Executive Director (Ops), Airports Authority of India, Rajiv Gandhi Bhawan, New Delhi i.e the Authority's Representative for further execution of the above mentioned steps in this LOIA.

Yours faithfully,



(Anil Kumar Rai)
General Manager (Operations)
for and on behalf of Chairman
Airports Authority of India

Signature Not Verified

Digitally signed by SANDEEP AGGARWAL
Date: 2022.04.11 12:11:18 IST
Location: eProcurement System for Central PSUs