

TRICHY INTERNATIONAL AIRPORT
MINUTES OF LOCAL COMMERCIAL ADVISORY COMMITTEE MEETING

MEETING NO : /2022

DATE: 11.04.2022

SUBJECT : LCAC'S FINANCIAL BID RECOMMENDATION W.R.T LICENSE FOR THE F&B FACILITY OPPOSITE TO GATE NO.03 IN SHA OF TRICHY INTERNATIONAL AIRPORT- reg

PRESENT:

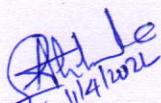
1	SHRI. S GANAPATHI SUNDARAM, DGM(F&A)	MEMBER
2	SHRI. S JALALUDDIN,DGM(OPS)	MEMBER
3	SHRI. GOWLI ABHISHEK (COMML)	MEMBER SECRETARY

A	Background	The tender for the facility of SHORT TERM LICENSE FOR F&B FACILITY OPP. TO GATE NO. 03 IN SHA OF TRICHY INTL AIRPORT earmarking an area measuring 15 sqm in SHA of Trichy Intl Airport was invited on 28.12.2021, with the approved MRLF of Rs. 2,61,525/-per month plus applicable GST and other charges inclusive of space rent charges, for a period of 2 years through NIC CPP Portal vide E-Bid No : 202_AAI_99668_1 dated 28.12.2021, with the last date of submission of tender on 17.01.2022. On perusal of the NIC CPP Portal on 18.01.2022, it was observed that 04 bids have been received for the tender through NIC CPP Portal. Accordingly, the technical bids were opened on 18.01.2022 as per the NIT schedule and found that the following 04 bidders had submitted the tender for the facility. (1) M/s. AROON FOOD SERVICES PVT LTD., NEW DELHI (2) M/s SAPTAGIRI RESTAURANT PVT, NEW DELHI (3) M/s. SRI ANNAPOORNESWARI SWEETS, COIMBATORE (4) M/s. R K ENTERPRISES, JAIPUR Shortfall documents wherever required in respect of the above agencies have been sought from NIC CPP Portal on 07.02.2022 with the last date of submission of the shortfall documents on 14.02.2022 at 1500 hrs. Meanwhile, a complaint vide letter dated 10.02.2022 was received against M/s. Saptagiri Restaurant Pvt Ltd., New Delhi with regards to O S dues and concealment of facts & furnishing wrong declaration. With respect to shortfall documents sought from M/s Aroon Food Services Pvt Ltd., M/s Sri Annapoorneswari Sweets & M/s R K Enterprises , it is found that the agency had submitted all the nessey documents as per NIT. With respect to M/s Saptagiri Restaurant Pvt Ltd., the agency had submitted the shortfall documents, however with reference to complaint received for outstanding dues position of one of the director(Shri Bikram Singh) for M/s Lovelin Enterprises,, a clarification was sought from Jaipur Airport vide e-mail dated 08.03.2022 and accordingly it is found that the agency is having no dues. However, with reference to same complaint for concealment of fact with regard to declaration of near relative, a clarification was sought from agency through e-mailed dated 28.02.2022. The agency vide letter dated 03.03.2022 mentioned that one of the director (i.e., Smt. Sunita Devi Yadav) was unaware of the fact that her brother was employed in AAI. Accordingly, the proposal was forwarded to RHQ-SR for obtaining legal opinion
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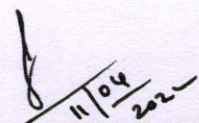
		from SR Legal Department,with regards to the issue of false declaration in the Annexure-H of the technical bid submitted by M/s. Saptagiri Restaurant Pvt Ltd., for further course of action. RHQ-SR vide e-office notings dated 29.03.2022 intimated that “the said bidder has violated the tender obligations with apparent suppression of information, thus failed to fulfill the tender conditions. Accordingly, the bid application may be treated as per the tender condition”. Accordingly, the technical bid of M/s Saptagiri Restaurant Pvt Ltd., has been rejected and the technical bid of M/s Aroon Food Services Pvt Ltd., M/s Sri Annapoorneswari Sweets & M/s R K Enterprises has been accepted by Competent authority and financial bid of 03 agencies opened on 01.04.2022. The following amount have been quoted by the agencies against an MRLF of Rs. 2,61,525/- p.m <table><tr><th>Sl.No.</th><th>Name of the bidder</th><th>Amount Quoted (in Rs.)</th><th>Remarks</th></tr><tr><td>1</td><td>M/s. Aroon Food Services Pvt Ltd., New Delhi</td><td>Rs.3,06,788/-</td><td>H-3</td></tr><tr><td>2</td><td>M/s. Sri Annapoorneswari Sweets, Coimbatore</td><td>Rs.4,09,599/-</td><td>H-2</td></tr><tr><td>3</td><td>M/s. R K Enterprises, Coimbatore</td><td>Rs.5,80,000/-</td><td>H-1</td></tr></table> Therefore M/s M/s R K Enterprises emerged as the H1 bidder having quoted amount higher than the MRLF. As per clause 4.5(a), in case of Competitive bid (not resulting in single tender) and quoted amount above 110% of MRLF, APD Gr-II is having full powers to award the contract. The above proposal is put up to LCAC for recommendations on 11.04.2022	Sl.No.	Name of the bidder	Amount Quoted (in Rs.)	Remarks	1	M/s. Aroon Food Services Pvt Ltd., New Delhi	Rs.3,06,788/-	H-3	2	M/s. Sri Annapoorneswari Sweets, Coimbatore	Rs.4,09,599/-	H-2	3	M/s. R K Enterprises, Coimbatore	Rs.5,80,000/-	H-1
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3	M/s. R K Enterprises, Coimbatore	Rs.5,80,000/-	H-1															
B	Other Relevant Facts and Information	As per RHQ letter no. AAI/SR/RHQ/CommI/JGM dated 08.01.2020, it is recommended that the dues in respect of H-1 bidder shall be cleared before award of license. Therefore, the commercial dept. to ensure the clearance of dues before award of license to the agency.																
C	Proposal	M/s M/s R K Enterprises being the H-1 bidder with the quoted offer of Rs. 5,80,000/-per month against the MRLF of Rs.2,61,525/- per month, it is proposed to award the license of F&B facility Opp. to Gate No.03 in SHA of Trichy International Airport to M/s R K Enterprises with the quoted license fee of Rs. 5,80,000/- per month plus applicable GST and other charges inclusive of space rent charges for the earmarked area of 15 sqm in SHA, for a period of 02 years, with novation clause for Competent Authority's approval i.e., APD Gr-II, in terms of Clause 4.5 (a) of the DoP,2021																
D	DOP Provisions	Clause 4.5 (a) of the DoP,2021																
E	Commercial Manual Provisions	-																
F	Provisions of NIT, LOIA, Concession agreement	-																
G	Competent Authority	APD as per Clause 4.5(a) of DoP.																
H	Deliberation / Observation of Committee Members	The proposal was put up to the LCAC on 11.04.2022 for deliberations & recommendations. The LCAC, after deliberations, decided to consider the proposal of Commercial Department, for awarding the the license to M/s R K Enterprises, with the quoted license fee of Rs. 5,80,000/- per month plus applicable GST and other charges inclusive of space rent charges for the earmarked area of 15 sqm in SHA, for a period of 02 years, with novation clause for Competent Authority's approval i.e., APD in terms of Clause 4.5 (a) of the DoP,2021																

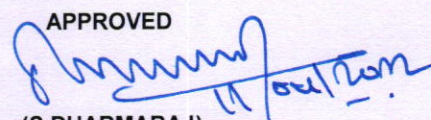
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Recommendations of LCAC	Accordingly, the LCAC on 11.04.2022, recommended the proposal of Commercial Department to award the license to M/s R K Enterprises with the quoted license fee of Rs. 5,80,000/-per month plus applicable GST and other charges inclusive of space rent charges for the earmarked area of 15 sqm in SHA for the F&B facility Opposite to Gate no. 03, for a period of 02 years with novation clause for Competent Authority's approval i.e., APD in terms of Clause 4.5 (a) of the DoP,2021.
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(G ABHISHEK)
JE(COMML)


(S JALALUDDIN)
DGM (OPS)


(S GANAPATHI SUNDARAM)
DGM(F&A)

APPROVED

(S DHARMARAJ)
AIRPORT DIRECTOR

Signature Not Verified

Digitally signed by GOWRI ABHISHEK
Date: 2022.10.11 11:34:14 IST
Location: eProcurement System for
Central PSUs