

Comparative Statement

Tender ID: 2021_AAI_95924_1

Notice Inviting e-Tender (NIET) for Short Term Licence for Convenience Retail Outlet inside Domestic SHA (Ground floor) and Arrival Hall at Sri Guru Ram Dass Jee International Airport, Amritsar.

Tech. bid opened on 17.12.2021; Shortfall opened on 03.01.2022

S. No	Document required as per NIT conditions	(1/2) M/s Rare Planet Handicrafts Pvt Ltd (pages 210)	(1/2) M/s Aroon Food Services Pvt Ltd (pages 174)
1.	Details of Experience & supporting Documents	Submitted (Page 83-98) 2. Experience Certificate dated 01.12.2021 from Durgapur Mall Maintenance Services Private Limited from 22.01.2018 to till date (copy of License Agreement has been provided for authenticity via shortfall) 3. Sub License Agreement dated 12.01.2021 between Rare Planet and Flemingo Travel Retail Limited : (copy of License Agreement has been provided for authenticity via shortfall)	Submitted Award Letters for F&B business at the following airports: Varanasi airport Bhubanswar Airport Raipur Patna airport Prayagraj airport Indore Ahmedabad airport The award letters do not relate to Retail business

2	Details of Turnover Minimum Gross Turnover – Rs.19,66,656/- in any one of the financial years for which experience has been claimed. Out of turnover of Rs.19,66,656/-, at least 50%(Rs.9,83,328/-) from the business claimed as experience.	Submitted (Page 101)	1) CA certificate has been submitted for business of F&B Outlet, Packaged Food & Beverages cum retail outlet service and also turnover from Packaged Food & Beverages items during F.Y. 2019-20 via shortfall But, the bidder has not submitted any documentary evidence (award, agreement, experience certificate, work completion certificate, corroboration of Registration) for claiming the experience in Convenience Retail Outlet business.
3	Tender fee Rs.10,000/-	Proof Submitted (Page 209-210)	Proof Submitted (Page 174)
4	EMD amount Rs. 1,11,000/-	Proof Submitted (Page 209-210)	Proof Submitted (Page 174)
5	Details of the concern and legal status along with Name of Directors / Partners / Proprietor Annexure D	Submitted (Page 203) Certificate of Incorporation (dated 20.01.2017) has been submitted as Private Limited Company The detail of bidder has been submitted under Annexure-D, however, the same is not as per the format of tender document and also the Name of Directors has not been provided. However, as per Auditors Report, the name and detail of Directors are as under: 1) Ranodeep Saha – DIN- 07694686 2) Aparna Saha – DIN – 07902097 Brief description of company: Retailers of Handicrafts made of Brass, Copper, Wood, Marble and Others, Convenience Retail of Confectionery, Beverages, Packaged Food	Submitted (Page 169) Certificate of Incorporation (dated 07.10.2014) has been submitted as Private Limited Company The detail of bidder has been submitted under Annexure-D, however, the same is not as per the format of tender document and also the Name of Directors has not been provided. However, as per Auditors Report, the name and detail of Directors are as under: 3) Praveen Kumar Rana – DIN- 00321623 4) Virender Kumar Rana – DIN – 00321631 Brief description of company: F&B outlets, Snack Ba/Restaurant, Lounge
6	Self-attested copy of PAN	AAICR1818E Submitted (Page 202)	Submitted copy of PAN Card – AAMCA9765D (page 128)

7	Self-attested GST certificate	19AAICR1818E1ZE Submitted (Page 199 - 201)	Submitted copy of following GSTIN GSTIN - 09AAMCA9765D1Z8 (Varanasi, Uttar Pradesh) GSTIN - 21AAMCA9765D1ZM (Bhubaneswar, Odisha) Submitted (Page 122-127)
8	Profit and Loss Account / Balance sheet of the sole proprietor concern or partnership firm duly certified by Chartered Accountant. Annual report in case of a company as per the Companies act.	Submitted (Page 137-198)	Submitted (Page 22-88)
9	No dues certificate (if applicable)	Submitted (Page 114) for dues till 30.09.2021 from AAI Goa	Submitted for F&B business from airports mentioned in Serial No. 01 (page 156-161)
10	Self-attested copies of Memorandum and Articles of association in case of companies and Partnership deed in case of firms and approved by laws in case of co-operative society.	Submitted (Page 117-136)	Submitted (Page 129-153)
11	Un conditional acceptance as per NIT format	Submitted (Page 111-113)	Submitted (Page 170-171)
12	Self-declaration of dues for contracts held (current and past) at all AAI controlled airports and the details of disputed and undisputed dues along with the details of SD Annexure G	Submitted (Page 109-110)	Submitted (Page 165-166)
13	Declaration giving particulars of concessions / licenses, the details of black listing or debarring effected by AAI, or any Govt. of India dept., any Central or state public sector undertakings etc.	Submitted (Page 109-110)	Submitted (Page 165-166)
14	Declaration of cases / action under PPE act initiated by AAI.	Submitted (Page 109-110)	Submitted (Page 165-166)
15	Declaration of raid / seizure carried out / pending by a regulatory authority, if any	Submitted (Page 109-110)	Submitted (Page 165-166)

16	<u>Declaration</u> If the entity participating in any of the tenders, is a private or public limited company, partnership firm or sole proprietor and any of the Directors / Partners /Sole Proprietor of such company is also Director of any other Company or partner of a concern, a sole proprietor having established business with AAI and has outstanding dues payable to the Authority, then the entity may not be allowed in AAI tenders" for which a DECLARATION needs to be submitted by the participating agency alongwith the tender set technical bid.	Submitted (Page 109-110)	Submitted (Page 165-166) <u>Sh. Praveen Kumar Rana - Director</u> As per declaration, one of the Directors Sh. Praveen Kumar Rana is also the Director in other Company M/s Aroon Facilitation Management Services Pvt. Ltd. which has also business relationship with AAI and there are no outstanding dues against the company payable to the Authority.
17	<u>Declaration</u> The Parties either an individual or a business establishment, who has been ordered by a Court of Law to pay the outstanding dues of AAI at any of the airports as a whole and has not paid such dues to AAI, shall also not be eligible for the e-tender.	Submitted (Page 109-110)	Submitted (Page 165-166)
18	An undertaking that in case the bidder emerges as H-1, it shall clear all such dues (undisputed ones) before the award of license.	Submitted (Page 109-110)	Submitted (Page 165-166)
19	Proof for Turnover duly certified by Chartered Accountant from which 50% from relevant business for which the tender is invited.	CA certified Submitted (Page 101;105-107) However, the bidder has submitted the same on firm's letterhead via shortfall document	CA certified Submitted (Page 121;168) Turnover related to F&B business and other income However, the bidder has submitted the same on firm's letterhead via shortfall document
20	Power of Attorney on Non-Judicial Stamp Paper of Rs.100/- duly Notarized (Annexure - B)	Submitted (Page 204-207)	Submitted (Page 172-173)
21	Declaration in respect of near relatives	Submitted (Page 108)	Submitted (Page 163)

	working in AAI(Annexure H)		As per declaration, Mr. Varun Kumar Rana, Sr. Attendant (Electrical) is working with AAI, New ATS, IGI Airport, New Delhi who is near relative (Brother) of Sh. Praveen Kumar Rana, Director of M/s Aroon Food Services Pvt. Ltd.
22	Letter of undertaking for experience (Annexure-F)	Submitted (Page 104)	Submitted (Page 167)
23	Annexure J	Submitted (Page 102-103)	Submitted; cancelled cheque submitted via shortfall document
24	Scanned copy of complete set of e-tender document (duly signed and stamped by the authorized person).	Submitted (Page 01-82)	Submitted (Page 01-21)

M/s Rare Planet Handicrafts Pvt. Ltd. has submitted relevant documents as per NIET thus may be declared technically qualified.

M/s Aroon Food Services Pvt Ltd has not submitted relevant documents as per NIET thus may be declared technically disqualified

BID MANAGER / COMMERCIAL IN-CHARGE:

E.D
06/01/2022
am Comm

(AIRPORT DIRECTOR)

[Signature]
06.01.2022