



भारतीय विमानपत्तन प्राधिकरण AIRPORTS AUTHORITY OF INDIA



Ref. No. : AAI/PAT/Comml/ADVT/116

Date: 14.01.2021

ISO 9001-2008
ISO 14001:2004
Certified Airport

To
M/s Century Business Pvt Ltd
107 Emarat Firdaus,
Opp. Big Bazar, Exhibition Road,
Patna, Bihar-800001

Subject: Award of Licence for Advertisement Rights Concession to Design, Develop, Operate and Market the Advertisement opportunity in the Entire Airport Estate at JPNI Airport, Patna.

Dear Sir,

We are pleased to inform you that Competent Authority has accepted your bid, in response to this office E-bid No. 2021_AAI_91032_1, for "Licence for Advertisement Rights Concession to Design, Develop, Operate and Market the Advertisement opportunity in the Entire Airport Estate at JPNI Airport, Patna".

The "Licence for Advertisement Rights Concession to Design, Develop, Operate and Market the Advertisement opportunity in the Entire Airport Estate at JPNI Airport, Patna" is accorded for a period of 02 (Two) Years extendable by another One year as per the following terms & conditions:

1. The licence will be valid for a period of 02 years extendable by another One year w.e.f commencement of business or from the next day of expiry of gestation period (i.e. 120 days from the date of issuance of award letter).
2. The details of the licence is as follows :

Sl. No.	Name of the Licence and Area	Monthly Licence Fee	GST @ 18% is applicable now.	Monthly Payable Amount
(1)	(2)	(3)	(6)	(7)
01	Licence for Advertisement Rights Concession to Design, Develop, Operate and Market the Advertisement opportunity in the Entire Airport Estate at JPNI Airport, Patna. Area- 4000 Sqft	Rs 12,56000/- (i.e Rs 314/- per Sqft)	Rs. 2,26,080/-	Monthly Payable Amount for the licence will be Rs. 14,82,080/- (Fourteen lakh Eighty Two Thousand & Eighty)

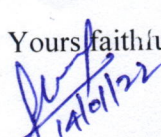
3. The licensee would be permitted a Business Incubation Period of Sixty (60) days from the date of issue of the letter of Award Letter during which the licensee shall fulfill all the conditions specified in the award letter to the satisfaction of Authority.
4. The licensee shall be permitted a Gestation period of Sixty (60) days from the date of expiry of Incubation Period (i.e from the 61st day of issuance of award letter).
5. Billing would be raised accordingly after expiration of the gestation period (i.e 121st Day from the issuance of award letter) or commencement of business whichever is earlier.
6. A handing over / taking over report to be signed by the concessionaire with AAI within Incubation period.
7. GST and all other applicable taxes/ levies / fees at the prevailing rates are payable by the licensee in addition to the licence fee.
8. The licensee is liable to pay Utility Charges if applicable, which is calculated @ 10% of space allotted in addition to quoted license fee.
9. The licensee shall pay the charges for the consumption of the electricity and water charges as per actual usage.
10. The licensee has to deposit a Security Deposit within the incubation period as per following terms:
 - i. The Concessionaire shall, as security for the performance of its obligations hereunder during the Concession Term, provide to and maintain with the Authority, an interest free Security Deposit.
 - a) On or before the date of execution of the concession agreement the selected bidder/SPV shall deposit Bank Guarantee equivalent to four (04) months licence fee of the first year (i.e Rs. 1256000 x 04 = Rs. 50, 24,000 (Fifty Lakhs Twenty Four Thousand only) as per attach format.
 - b) The licensee pay one month advance licence fee of Rs. 14, 82,080/-(Fourteen Lakh Eighty Two Thousand and Eighty Only).
 - c) AAI reserve the right to modify the definition of security deposit and enhance the same according to prevailing AAI policies and guidelines from time to time.
 - d) The bank guarantee from an Indian Scheduled Bank (not from Co-operative bank) only will be accepted.
11. **The licensee is also requested to deposit Rs. 100000/- (one Lakh only) as Security Deposit towards Electricity / Water, etc. within the incubation period.**
12. Payment of monthly payable amount (i.e. Rs. 14, 82,080/-) including GST, excluding utility charge, space rent (if applicable), is payable by the licensee within incubation period.
13. The amount payable by the licensee in advance on or before 10th day of each month.



14. In the event of outstanding dues exceeds one month, the Authority may without prejudice to other rights and remedies be entitled to charge penal interest @12% per annum on delayed payment for the first month and thereafter @18% per annum for maximum of two months thereafter.
15. The licensee is requested to complete the formalities of Handing over/taking over within the incubation/gestation period.
16. The licensee is requested for execution of Licence Agreement on Rs. 1000/- non-judicial stamp paper within 60 days from the date of award letter. The cost of which will be borne by the licensee.
17. The licensee is requested to intimate the names of the persons to be employed for the said licence before commencement of the licence and to take security clearance as per BCAS guidelines (necessary coordination may kindly be made with ATM Section).
18. **The licensee is requested to convey acceptance of this award letter within 15 days from the date of award of licence.**
19. This award letter will be an integral part of licence agreement binding both the parties, i.e. the licensee and Airports Authority of India.

Thanking you,

Yours faithfully,


(Chandrasekhar Kumar)
Jr. Executive (Commercial)
For Airport Director,
AAI, JPNI Airport, Patna.

Copy to: CASO CISF, JPNI Airport Patna.

Internal Copy to:

Jt. GM (Finance) / In-Charge (Electrical) / In-Charge (Civil) / In-Charge (Ops) / In-Charge (CSO), OSD to APD, JPNI Airport, Patna.



Receiving
Shri 12 Maadha
14/01/22