

Annexure VI: Comparative Statement
NIT for operating Pre-paid Taxi Counter at Visakhapatnam Airport
(Tender ID # 2021_AAI_80337_1)
Technical bid Opened on 29.07.2021
VISAKHAPATNAM AIRPORT

Sl.No	Document required as per NIT terms and conditions	M/s Sarthi Tour and Travels, F-41, Dwarkhadham New Jail ke pass, Bhopal, M.P – 462001	Remarks
1	Tender fee Rs. 4,000/-	Submitted online payment gateway through CPP Portal and the transaction shows success (Page No:441)	Complied
2	EMD amount Rs. 50,000/-	Submitted online payment gateway through CPP Portal and the transaction shows success (Page No:441)	Complied
3	Details of the concern and legal status	Registered under Society Registration Act, 1973 (pg no. 551,601)	Complied
4	Self-attested copy of PAN	Submitted (Page No: 600) PAN no: AAVAS6100M	Complied
5	Self-attested GST certificate	Submitted (Page No:519 – 521) GST no: 23AAVAS6100M1Z5	Complied
6	Un conditional acceptance as per NIT format	Submitted (Page No: 603)	Complied
7	Details of Experience & supporting Documents i. Taxi Unions/Associations must be registered by the Registrar, Chit Fund & Society State Govt. and having valid permission from RTO. ii. Taxi Unions/Associations must be having minimum of two (02) years of experience of operating similar kind of business at Airports/ Seaports/ Bus stand OR Railway station. iii. Taxi Unions/Associations must be having membership of minimum fifty (50) no.'s of Taxi Owners.	i. Registered under Society Registration Act, 1973 (pg no. 551,601). The agency has submitted Letter to Asst. Registrar, Registrar of Firms & Institutions regarding challan payment and received acknowledgement for the same dated 21.01.2020 (590-591) Agency has submitted information of list of governing body under section 27 (592) Declaration of Chairman Sh. Arun Gopinath, List of members at Annual General meeting (593 -594), Memorandum letter for registration of societies (577) Submitted permission from RTO, M.P valid till 15.03.2021. (532) ii. The party has submitted experience certificate from Rajabhoj Airport, Bhopal for operating pre-paid Taxi with letter no. AAI/BP/CC-102/2020 dated 24.02.2020 for the period between 01.03.2018 to 29.02.2020. (pg no. 554) iii. List of members who have attended Annual Meeting of 2020. Out of the list of 54 members attended, only 48 members are identified as Drivers (547 – 550). Hence, the party has only partially complied with Eligibility criteria.	Partially Complied
8	b) Financial Criteria: 1) Minimum Gross Turnover requirement shall be Rs.5,16,000/- i.e. equivalent to 12 months of MMG.	Submitted the details of turnover from M/s. Keshri & Associates, Chartered Accountants (Mem No.310006E), Bhopal. The turnover of Rs31.23Lakhs from Pre-paid taxi operation for FY 2018-19 is verified with P/L account and is more	Partially complied

	2) Qualifying percentage turnover from same business as concession/license for the said facility shall be 50% from, the business for which experience has been claimed, of Minimum Turnover Requirement. Note: - The turnover of the company/agency should be in any one (01) of the financial years for which technical experience has been claimed. - Unless otherwise specified, net worth of the bidder should be positive. - In case of multiple businesses of bidder, the breakup of the turnover with the specific head as from the tendered facility should be submitted. - Turnover details, Profit & Loss account and related experience details should be duly certified by a Chartered Accountant. - Duly signed undertaking on the letter head of the bidder regarding overall as well as break-up of turnover should also be submitted. - Certificate issued by Chartered Accountant/Statutory Auditor, with respect to net worth of the bidder, may be accepted for ascertaining positive net worth (or as specified in the tender document) of the bidder.	than required GTO as per NIT. However, for the year of FY 2019-20, Rs. 29.01 Lakhs and is not tallying with Receipts and Payment account. (Page No: 500 P&L: 504-517) Average annual turnover amount mentioned by Auditor in pg no. 500 is incorrect. Hence, only partially fulfilling Financial criteria as per NIT.	
9	Profit and Loss Account/Balance sheet of the sole proprietor concern or partnership firm duly certified by Chartered Accountant.	Submitted CA Report along with Balance Sheet, Receipts & Payments Account and Income & Expenditure Account for FY 2017-18 (510-512,557-561), 2018-19 (513 - 515,584-589) Submitted Balance Sheet, Receipts & Payments Account and Income & Expenditure Account for FY 2019-20 (504-507). Didn't submit CA report of FY 2019-2020	Partially Complied
10	Self-attested copies of Memorandum and Articles of association in case of companies and Partnership deed in case of firms and approved by laws in case of co-operate society.	Submitted Rules of Society (Page No: 579 - 583)	Complied
11	Self-declaration of dues for contracts held (current and past) at all AAI controlled airports and the details of disputed and undisputed dues along with the details of SD	Submitted Annexure G (Page No: 491)	Complied

12	Declaration giving particulars of concessions/licenses, the details of black listing or debaring effected by AAI, or any Govt. of India dept., any Central or state public sector undertakings etc.,	Submitted (Page No: 603-605)	Complied
13	Declaration of cases/action under PPE act initiated by AAI.	Submitted (Page No: 603 - 605)	Complied
14	Declaration of raid/seizure carried out/pending by a regulatory authority, if any	Submitted (Page No: 603 - 605)	Complied
15	If the entity participating in any of the tender, is a private or public limited company, partnership firm or sole proprietor and any of the Directors/Partners/Sole Proprietor of such company is also Director of any other Company or partner of a concern, a sole proprietor having established business with AAI and has outstanding dues payable to the Authority, then the entity may not be allowed in AAI tenders" for which a DECLARATION needs to be submitted by the participating agency along with the tender bid.	Submitted (Page No: 491)	Complied
16	As per NIT, No Dues Certificate should submit for the quarter upto March 2021.	Submitted from Rajabhoj Airport, Bhopal (Page No: 518)	Complied
17	Any other information/documents as stated in the NIT	1 Submitted the power of Attorney for signing the proposal.(Page No: 597-599) 2. Submitted list of relatives in AAI. (Page No: 492) 3. Details of Bidders as per NIT including RTGS details. (Page No: 494/499) 4. Submitted the Form of under taking as per NIT. (Page No: 603-605)	Complied

BID MANAGER: R.V.S.Murthy, AGM (Comml)
(Owner of DSC key, relieved at Vizag Airport on 15.08.2021)

COMMERCIAL INCHARGE: Aditya Raghunandan B., AM (Comml)

Observations and Recommendations:

M/s Sarthi Tour and Travels, F-41, Dwarkhadham New Jail ke pass, Bhopal, M.P – 462001 has complied all the terms and conditions as per NIT except the following:

- Out of the list of 54 members attended, only 48 members are identified as Drivers
 - For the year of FY 2019-20, GTO of Rs. 29.01 Lakhs as mentioned in Auditor GTO certificate, is not tallying with Receipts and Payment account.
 - Average annual turnover amount mentioned by Auditor in pg no. 500 is incorrect.
 - Didn't submit CA report of FY 2019-2020
- In view of above, as per LCAC meeting no. 33/2021 dated 08.09.2021, LCAC has recommended to reject the bid of M/s Sarthi Tours and Travels, Bhopal and not request any further shortfall documents from the agency.
 - Competent Authority has provided approval for rejection of bid and subsequent cancellation of tender through e-office file no: CL-13031/3/2020-APD-SR-VIZAG vide noting dated 14.09.2021.

Raghu
Aditya Raghunandan B
AM (Comml)

Page: 3 of 3