

SUB : Annual Comprehensive maintenance contract of Packaged & Ductable AC Units, Split AC Units and Water coolers at ATC Sky Tower, Mumbai. (2021-23).

Tender Scrutiny (Envelope-I) –Reg.
(TENDER ID: 2021_AAI_72178_1)

1. The last date of submission of Bid was 13.03.2021 at 18:00 hrs. and date of opening of Envelop-I was 15.03.2021 at 11:30 hrs.

In response to the detailed notice published, following Four (04) firms have submitted their e-bids (Envelope-I & II) in e-tender portal till the last date of receipt of e-bids:

क्रमांक	आवेदक का नाम
1.	मेसर्स एस एन कूल / M/s. S. N. Cool
2.	मेसर्स प्रोटेक्ट सर्विसेस / M/s. Protect Services
3.	मेसर्स एक्वा कूल कंपनी प्रा. लि. / M/s. Aqua Cool Company Pvt. Ltd.
4.	मेसर्स मनीष इलेक्ट्रिकल्स / M/s. Manish Electricals

2. As per the detailed tender notice uploaded on CPP Portal, following are the required documents to be submitted in Envelope-I:

- Scanned copy of Details of payment made through online SBI payment gateway against tender processing fee and EMD Declaration as per Annexure-VIII.
- Scanned copy of Unconditional Acceptance of AAI's Tender Conditions.
- Scanned copy of Permanent Account Number (PAN) and GST Registration Number.
- Scanned copy of 'Undertaking' regarding Blacklisting / Debarment on Company's Letter Head.
- Companies other than proprietary firm shall submit, scanned copy of Authorization Letter / Power of Attorney along with copy of Certificate of Incorporation of the Company under Companies Act showing CIN/LLPIN/Name of Directors of the Company & Copy of Board Resolution regarding Authority to assign Power of Attorney.
- Proprietary firm shall submit scanned copy of Authorization Letter/ Power of Attorney only if the tender is processed by a person other than proprietor.
- PQ Performa duly filled.
- Should have satisfactorily completed (# Phase / Part completion of the scope of work in a contract shall not be considered, **however pre-determined phasing of the work will be accepted**) three works, each of **Rs. 2.60 lakh (per year)** or two works, each of **Rs.3.26 lakh (per year)** or one work of **Rs. 5.21 lakh (per year)** in single contract of similar nature of work i.e **"Annual Comprehensive maintenance contract of Packaged & Ductable AC Units, Split AC Units and Water coolers"** during last seven years ending on last date of submission of Bid in India.

"The value of executed works shall be brought to current costing level by enhancing the actual value of work at simple rate of 7% per annum, calculated from the date of completion to the last date of submission of bid".

Client certificate for experience should show the nature of work done, the value of work, date of start, date of completion as per agreement, actual date of completion and satisfactory completion of work. **Tenderers showing work experience certificate from non-government / non-PSU organizations should submit copy of tax deduction at sources (TDS) certificate(s) along with a certificate issued by registered Chartered Accountant, clearly specifying the name of work, total payment received against the work and TDS amount for the work.**

- Should have annualized average financial turnover of **Rs.1.95 Lakh** against works executed during last three years ending 31st March of the previous financial year. As a proof, copy of Abridged Balance Sheet along with Profit and Loss Account Statement of the firm should be submitted along with the application. Firms showing continuous losses during the last three years in the balance sheet shall be summarily rejected.
- The tenderer should have a minimum net worth of **Rs.0.98 Lakh** issued by certified Chartered Accountants.

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3. The Envelope-I of above bidders have been opened and following comments are offered on the documents submitted by these firms in Envelope-I:

3.1 मेसर्स एस. एन. कूल / M/s. S. N. Cool

- 3.1.1 The firm has uploaded following documents in Envelope-I: -

i.	Tender processing Fee	Agency participating as MSME Unit UAM no:- MH19E0012568 is Submitted.
ii.	EMD declaration	Agency participated as MSME unit and Annex-VIII submitted
iii.	Unconditional Acceptance Letter	Submitted.
iv.	Permanent Account Number (PAN)	Submitted. Details: ABMFS5493A
v.	Scanned copy of "Undertaking" regarding Blacklisting / Debarment on Company's Letter Head.	Submitted.
vi.	Scanned copy of Authorization Letter / Power of Attorney along with copy of Certificate of Incorporation of the Company under Companies Act showing CIN/LLPIN/Name of Directors of the Company & Copy of Board Resolution regarding Authority to assign Power of Attorney. (For companies other than proprietary firm)	N/A
vii.	Proprietary firm shall submit scanned copy of Authorization Letter/ Power of Attorney only if the tender is processed by a person other than proprietor	Submitted.
viii.	PQ Performa duly filled.	Submitted.

3.1.2 कार्य अनुभव / Work Experience:

The firms have submitted work experience documents related to the following works: -

Client	Name of Work / Amount	Date of Completion	Completion Certificate	Remarks
AAI, ATC Sky Tower, Mumbai	Annual Comprehensive maintenance contract of Packaged & Ductable AC Units, Split AC Units and Water coolers at ATC Sky Tower, Mumbai. Completion Amount: Rs. 5.83 Lakh (Completion period: 14 months) Enhanced Completion Cost: Rs. 5.67 Lakh per year	09.04.2019	Submitted.	Acceptable under single work criteria of value Rs.5.21 Lakh.

Comments:

It may be seen from the above that, the firm qualifies for their work experience under single work criteria.

3.1.3 टर्न ओवर / Turn Over:

The firm has submitted annualized financial turnover along with Profit & Loss Account for the previous three years i.e. 2017-18 (Rs. 48.47 Lakh), 2018-19 (Rs. 90.38 Lakh) and 2019-20 (Rs.84.42) annualized average financial turnover of Rs. 74.42 Lakh and the same is found to be more than the stipulated amount of Rs. 1.95 Lakh.

3.1.4 Net worth certificate:

Firm has not submitted the net worth certificate issued by certified Chartered Accountants as per Annexure – VII.


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3.1.5 अन्य जानकारीयों / Other details:

1.	GST Registration	Submitted. Details: 27ABMFS5493A1ZX
2.	Undertaking of GST	Submitted.
3.	Scanned copy of Power of Attorney / Authorization Letter (If Applicable)	Scanned copy of Power of Attorney Submitted.
4.	Name and address of the Firm.	M/s. S. N. Cool, #4, YAKUB CHAWL, MHB COLONY, DINDOSHI NAGAR, MALAD(E), MUMBAI Maharashtra, 400097
5.	Details of registration of Company	Registration Certificate under the 1) Maharashtra Shop & Establishments Vide No. 890333126 / PN Ward / COMMERCIAL II. 2) Indian Partnership Act, 1932 vide Registration No. MU000005691 Submitted.
6.	Affidavit for Minimum wages duly notarized.	Submitted on Duly notarized on Non-Judicial Stamp Paper of Rs. 100/- dated 10.03.2021
7.	Digitally signed tender document	Submitted.
8.	E.S.I.C. Registration	Submitted Registration No.:- 35000361330001099.
9.	E.P.F. Registration	Submitted Registration No.:- KDMAL 1362569
10.	E-payment proforma	Submitted.

3.1.6 सिफारिश / Recommendation :

Since the firm meets all the requirements laid down in NIT (Envelop-I) except following documents, therefore, we may ask the firm to submit the same in Shortfall Documents.

- a) Net worth certificate issued by certified Chartered Accountants as per Annexure – VII.

3.2 मेसर्स प्रोटेक्ट सर्विसेस / M/s. Protect Services

3.2.1 The firm has uploaded following documents in Envelop-I: -

i.	Tender processing Fee	Paid Online Through Payment Gateway on CPP Portal amounting to Rs. 1120/- vide bank Ref No. 78054255839
ii.	EMD declaration	Paid Online Through Payment Gateway on CPP Portal amounting to Rs. 22100/- vide bank Ref No. 78054255839
iii.	Scanned copy of Unconditional Acceptance Letter	Submitted.
iv.	Scanned copy of Permanent Account Number (PAN)	Submitted Details: AAMFP0483A
v.	Scanned copy of 'Undertaking' regarding Blacklisting / Debarment on Company's Letter Head.	Submitted.
vi.	Scanned copy of Authorization Letter / Power of Attorney along with copy of Certificate of Incorporation of the Company under Companies Act showing CIN/LLPIN/Name of Directors of the Company & Copy of Board Resolution regarding Authority to assign Power of Attorney. (For companies other than proprietary firm)	N/A
vii.	Proprietary firm shall submit scanned	From the registration certificate under

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2) Reserve Bank Of India	Comprehensive Annual Maintenance Contract related to all types of Acs and Dust Catcher Systems at RBI, CBD Belapur Completion Amount: Rs. 4.19 Lakh (Completion period: 12 months) Enhanced Completion Cost: 4.98 Lakh per year	30.06.2018	Submitted	Acceptable under Two work criteria of value Rs.3.26 Lakh but not required.
3) Office of the Principal Commissioner of Customs (General) New Custom House, CHS Section Mumbai	Annual Maintenance Contract for period of one year for providing servicing, repairs and maintenance of Air-conditioners installed in various chambers/sections in New Custom House, Mumbai Docks Area and MCD section at OSC Building, MbPT, P.D. Mello Road. Completion Amount: Rs. 8.68 Lakh (Completion period: 12 months) Enhanced Completion Cost: 9.26 Lakh per year	31.03.2020	Submitted	Acceptable under single work criteria of value Rs.5.21 Lakh but not required
4) Office of the Principal Commissioner of Customs (General) New Custom House, CHS Section Mumbai	Annual Maintenance Contract for Air-conditioners installed at three Customs EDI site in MbPT Docks Area and at various locations in New Custom House, Ballard Estate, Mumbai-400001. Completion Amount: Rs. 5.59 Lakh (Completion period: 12 months) Enhanced Completion Cost: 5.76 Lakh per year	04.10.2020	Submitted	Acceptable under single work criteria of value Rs.5.21 Lakh but not required
5) Office of the Principal Commissioner of Customs (General) New Custom House, CHS Section Mumbai	Comprehensive Annual Maintenance Contract for a period of one year for Packaged air-conditioners/split air conditioners/window air-conditioners installed at three Customs EDI site in MbPT Docks Area and at various offices/sections at Appraising Hall, New Custom House, Ballard Estate, Mumbai-400001 Completion Amount: Rs. 5.10 Lakh (Completion period: 12 months) Enhanced Completion	04.09.2019	Submitted	Acceptable under single work criteria of value Rs.5.21 Lakh but not required.

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	Cost: 5.64 Lakh per year			
6) BARC, Trombay Mumbai.	Comprehensive Annual Maintenance of Air Conditioners, Water coolers, Water Purifiers etc. for BARC Hospital & CTCRS building, Anushaktinagar along with Andheri & Vashi Dispensaries. Awarded Amount: Rs. 30.52 Lakh	Not Submitted	Not Submitted	Not acceptable as completion certificate not submitted and not required.
7) Reliance Energy Ltd Mumbai	Not legible	Not Submitted	Not Submitted	Not acceptable as work order not legible also completion certificate not submitted and not required.
8) Adani Electricity Mumbai Ltd	CAMC of Central AC Plant, Operations of Central AC Plant Completion Amount: Rs. 10.65 Lakh (Completion period: 09 months) Enhanced Completion Cost: 11.36 Lakh	31.03.2020	Submitted	Not acceptable as TDS & CA certificate not submitted and not required.
9) Municipal Corporation Of Greater Mumbai	Annual Maintenance Contract of water Purifiers installed at various Municipal Schools Under Education Department in City, Eastern & Western Suburb of MCGM i) For AMC Work Completion Amount: Rs. 9.87 Lakh (1 st quarter) (Completion period: 1 Year) Enhanced Completion Cost: 10.35 Lakh ii) For Repair Work Completion Amount: Rs. 42.71 Lakh (Completion period: 02 months) Enhanced Completion Cost: 47.05 Lakh	i) 30.06.2020 ii) 30.09.2019	Submitted	Acceptable under single work criteria of value Rs.5.21 Lakh and not required.

Comments:

It may be seen from the above that, the firm qualifies for their work experience under single work criteria.

3.3.3 टर्न ओवर / Turn Over:

The firm has submitted annualized financial turnover along with Profit & Loss Account for the previous three years i.e. 2017-18 (Rs. 322.30 Lakh), 2018-19 (Rs. 444.00 Lakh) and 2019-20 (Rs.615.68) annualized average financial turnover of Rs. 460.66 Lakh and the same is found to be more than the stipulated amount of Rs. 1.95 Lakh.

3.3.4 Net worth certificate:

Firm has submitted the net worth certificate issued by certified Chartered Accountants amounting to Rs. 72.39 lakhs and the same is found to be more than the stipulated amount of net worth of Rs.0.98 Lakh.


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3.3.5 अन्य जानकारी / Other details:

1.	GST Registration	Submitted. Details: 27AAICA1835E1ZX
2.	Undertaking of GST	Submitted.
3.	Scanned copy of Power of Attorney / Authorization Letter (If Applicable)	Authorization letter/power of attorney along with copy of Board Resolution to assign Power of Attorney not submitted.
4.	Name and address of the Firm.	M/s Aqua Cool Co.Pvt.Ltd. Row House No. A-99, Near Shree Ram School, Sector 4, Airoli, Navi Mumbai- 400 708
5.	Details of Registration of Company.	MSME registration submitted MH18A0012785 and Certificate of Incorporation under Registrar of companies Maharashtra, Mumbai vide corporate Identity Number U74900MH2010PTC198346 is submitted
6.	Affidavit for Minimum wages duly notarized.	Submitted on Duly notarized on Non-Judicial Stamp Paper of Rs. 100/- dated 10.03.2021
7.	Digitally signed tender document	Submitted.
8.	E.S.I.C. Registration	Submitted. Details: Registration no. 31000594560000604
9.	E.P.F. Registration	Submitted. Details: Registration no. MH/213104
10.	E-payment proforma	Submitted.

3.3.6 सिफारिश / Recommendation :

Since the firm meets all the requirements laid down in NIT (Envelop-I) except following documents, therefore, we may ask the firm to submit the same in Shortfall Documents.

- a) Authorization letter/power of attorney along with copy of Board Resolution to assign Power of Attorney is required.

3.4 मेसर्स मनीष इलेक्ट्रिकल्स / M/s. Manish Electricals.

3.4.1 The firm has uploaded following documents in Envelop-I: -

i.	Tender processing Fee	Agency participated as MSME Unit UAN no:- MP20E0002889 Submitted UDYAM Registration Certificate No:- UDYAM-MP-20- 0004701 Submitted
ii.	EMD declaration	Agency participated as MSME unit and Annex-VIII submitted
iii.	Unconditional Acceptance Letter	Submitted.
iv.	Permanent Account Number (PAN)	Submitted. Details: ABLPM9012E
v.	Scanned copy of 'Undertaking' regarding Blacklisting / Debarment on Company's Letter Head.	Submitted.
vi.	Scanned copy of Authorization Letter / Power of Attorney along with copy of Certificate of Incorporation of the Company under Companies Act showing CIN/LLPIN/Name of Directors of the Company & Copy of Board Resolution regarding Authority to assign Power of Attorney. (For companies other than proprietary firm)	N/A
vii.	Proprietary firm shall submit scanned copy of Authorization Letter/ Power of Attorney only if the tender is processed by a person other than proprietor	Authorization Letter Submitted (proprietary firm)


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viii	PQ Performa duly filled.	Submitted.
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3.4.2 कार्य अनुभव / Work Experience:

The firms have submitted work experience documents related to the following works: -

Client	Name of Work / Amount	Date of Completion	Completion Certificate	Remarks
AAI, SGRDJ International Airport, Amritsar.	Annual Comprehensive Maintenance Window/Split AC Units, Water coolers & Water Purifiers at SGRDJI Airport, Amritsar. Completion Amount: Rs. 13.31 Lakh (Completion period: 14 months) Enhanced Completion Cost: Rs. 15.1 Lakh per year	31.07.2016	Submitted.	Acceptable under single work criteria of value Rs.5.21 Lakh.

Comments:

It may be seen from the above that, the firm qualifies for their work experience under work criteria.

3.4.3 टर्न ओवर / Turn Over:

The firm has submitted annualized financial turnover along with Profit & Loss Account for the previous three years i.e. 2017-18 (Rs. 2058.06 Lakh), 2018-19 (Rs. 2054.59 Lakh) and 2019-20 (Rs.1910.25) annualized average financial turnover of Rs. 2007.63 Lakh and the same is found to be more than the stipulated amount of Rs. 1.95 Lakh.

3.4.4 Net worth certificate:

Firm has submitted the net worth certificate issued by certified Chartered Accountants amounting to Rs. 432.11 Lakh and the same is found to be more than the stipulated amount of net worth of Rs.0.98 Lakh.

3.4.5 अन्य जानकारीयों / Other details:

1.	GST Registration	Submitted. Details: 23ABLPM9012E1ZW
2.	Undertaking of GST	Submitted.
3.	Scanned copy of Power of Attorney / Authorization Letter (If Applicable)	Authorization Letter Submitted (proprietary firm)
4.	Name and address of the Firm.	M/s Manish Electricals. Kalpana Nagar, Near 7 No. Chouraha, Morar, Gwalior, Madhya Pradesh, 474006
5.	Details of registration of Company	State PWD enlisted contractor of Class A, Registration No.: EC160003326
6.	Affidavit for Minimum wages duly notarized.	Submitted on Duly notarized on Non-Judicial Stamp Paper of Rs. 100/- dated 31.12.2020
7.	Digitally signed tender document	Submitted.
8.	E.S.I.C. Registration	Submitted. Details: Registration no. 18-11899-101
9.	E.P.F. Registration	Submitted. Details: Registration no. MP/IN/10462
10.	E-payment proforma	Submitted.

3.4.6 सिफारिश / Recommendation :

Since, firm meets all the requirements laid down in NIT for Envelop-I i.e Technical bid & Pre-qualification, firm is qualified to open price bid/Envelop-II of the firm.

4 निष्कर्ष / Conclusion:

17.03.2021
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In view of above, based on the documents submitted by all the four bidders, we may ask the bidders to submit following documents in "Shortfall documents" folder in CPP e-tender portal:

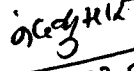
क्रमांक	आवेदक का नाम	आवश्यक दस्तावेज
1.	मेसर्स एस एन कूल / M/s. S. N. Cool	1) The firm has to submit the Net worth certificate issued by certified Chartered Accountants as per Annexure – VII.
2.	मेसर्स प्रोटेक्ट सर्विसेस / M/s. Protect Services	1) Authorization Letter / Power of Attorney from partner is required. 2) The Firm has to submit the net worth certificate issued by certified Chartered Accountants as per Annexure – VII
3.	मेसर्स एक्वा कूल कंपनी प्रा. लि. / M/s. Aqua Cool Company Pvt. Ltd.	1) Authorization letter/power of attorney along with copy of Board Resolution to assign Power of Attorney is required.

अनुमोदनार्थ प्रेषित है।


 17.03.2021
 अक्षय बडोले
 प्रबंधक (अभि-विद्युत)

सहायक महाप्रबंधक (अभि-वि)

उपरोक्त सिफारिशनुसार, पैरा 4 अनुमोदित है।


 17.03.2021

प्रबंधक (अभि-वि)

1. The shortfalls/ deficiencies noticed on scrutiny of documents submitted by above three firms in Envelop-I, have been intimated on 17.03.2021 to these firms through "Shortfall documents" folder in NIC-CPP e-tender portal with time limit 19.03.2021 up to 11:00 hrs. The "Shortfall documents" folder has been opened on 22.03.2021 and following comments are offered on documents submitted by these firms in shortfall document folder :-

1.1 मेसर्स एस एन कूल / M/s. S. N. Cool

- 1.1.1 Copy of Net worth certificate issued by certified Chartered Accountants as per Annexure – VII.** – Firm has submitted the net worth certificate issued by certified Chartered Accountants as per Annexure – VII of NIT amounting to Rs. 18.89 Lakh in "Shortfall Documents" folder within stipulated date & time and the same is found to be more than the stipulated amount of net worth of Rs.0.98 Lakh and hence, acceptable.

1.1.2 Comments:

It may be seen from the above that, the firm qualifies for meeting all the requirements laid down in NIT (Envelope-1) of tender document.

1.1.3 शिफारिश/Recommendation

Since, the firm meets all the requirements laid down in NIT for Envelop-I i.e Technical bid & Pre-qualification, firm is qualified to open price bid/Envelop-II of the firm.

1.2 मेसर्स प्रोटेक्ट सर्विसेस / M/s. Protect Services

- 1.2.1 Copy of Authorization Letter / Power of Attorney from partner is required.** – firm has not submitted Authorization Letter / Power of Attorney from all partner in "Shortfall Documents" folder within stipulated date & time. Hence, not acceptable due to non-submission of required document as per NIT para B (vi).

- 1.2.2 Copy of Net worth certificate issued by certified Chartered Accountants as per Annexure – VII.** – Firm has submitted the net worth certificate issued by certified Chartered Accountants as per Annexure – VII of NIT amounting to Rs. 64.62 Lakh in "Shortfall Documents" folder within stipulated date & time and the same is found to be more than the stipulated amount of net worth of Rs.0.98 Lakh and hence, acceptable.

1.2.3 Comments:

It may be seen from the above that, the firm does not qualify due to following non compliances of tender document.

- 1) Non-submission of Authorization Letter / Power of Attorney from other partner as per NIT para B (vi).

1.2.4 शिफारिश/Recommendation:

Since, firm does not meet all the requirements laid in NIT for Envelop-I i.e Technical bid & Pre-qualification. Therefore, firm is liable for rejection

1.3 मेसर्स एक्वा कूल कंपनी प्रा. लि. / M/s. Aqua Cool Company Pvt. Ltd.

- 1.3.1 Copy of Authorization letter/power of attorney along with copy of Board Resolution regarding Authority to assign Power of Attorney is required.** – Firm has submitted copy of Board Resolution passed by board of directors at their meeting to assign Power of Attorney/Authorization in short fall folder within the stipulated date & time and hence, acceptable.

1.3.2 Comments:

It may be seen from the above that, the firm qualifies for meeting all the requirements laid down in NIT (Envelope-1) of tender document.

1.3.3 शिफारिश/Recommendation:

Since, the firm meets all the requirements laid down in NIT for Envelop-I i.e Technical bid & Pre-qualification, firm is qualified to open price bid/Envelop-II of the firm.

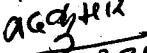

26-03-2021
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2. After scrutinizing the short fall documents as submitted by the above three firms in the "Shortfall documents" folder of NIC-CPP e-tender, M/s. S. N. Cool & M/s. Aqua Cool Company Pvt. Ltd. are having the required documents to qualify under Pre-qualification and Technical Bid (Envelop-I).
3. In View of above, it is recommended to (i) accept the technical bid (Envelope – I), open the financial bid (Envelope-II) of following three firms
- a) M/s. S. N. Cool.
 - b) M/s. Aqua Cool Company Pvt. Ltd.
 - c) M/s. Manish Electricals.
- And (ii) reject the applications/bid of M/s. Protect Services.
4. Submitted for approval please.


26.03.2021
अक्षय बडोले
प्रबंधक (अभि-विद्युत)

सहायक महाप्रबंधक (अभि-वि)

उपरोक्त सिफारिशनुसार, पैरा 3 अनुमोदीत है।


26.03.2021