

Note No. #1

Sir,

Based on the recommendations and approval of the LCAC dated [23.02.2021](#) & [01.03.2021](#) and [approval of the Competent Authority](#) , the tender for the facility of F&B outlet Adjacent to Middle of Car Parking Area of Trichy International measuring 15 sqm was invited on 25.02.2021, with the approved MRLF of Rs. 1,10,115/- per month plus applicable GST and other charges inclusive of space rent measuring a total of 15 sqm at SHA, for a period of 9 months through NIC CPP Portal vide [E-Bid No : 2021_AAI_71288_1](#) dated 25.02.2021, with the last date of submission of tender on 04.03.2021. On perusal of the NIC CPP Portal on 04.03.2021, the tender was extended till 11.03.2021(first extension). Further on perusal of the CPP Portal on 11.03.2021, the tender was further extended till 18.03.2021.(second extension)

Accordingly, the technical bids were opened on 19.03.2021 and found that the following 01 bidder had submitted the bids for the facility.([Comparative Statement](#) and [Evaluation Sheet](#) attached)

1. M/s. Navilan enterprises, Coimbatore ([Technical Documents attached in ToC](#))

On evaluation of the technical bids submitted by the above bidders, it is found that the agency has submitted all the requisite documents as per NIT conditions. APD being the competent authority at station level approved the technical bids as per New Commercial Manual 2019, clause (ix) of 7.9.6 under evaluation of bids. However being a single tender RED-SR is the Competent Authority to approve technical bids as per clause 5.4(b) of DoP 2017.

Accordingly [LCAC dated 30.03.2021](#) recommended to forward the proposal for obtaining approval of Competent Authority for technical bid and opening of financial bid. (Being a single tender RED-SR is the Competent Authority to approve technical bids as per clause 5.4(b) of DoP 2017.)

Submitted for kind perusal & further instructions please.

31/03/2021 4:29 PM

GOWLI ABHISHEK
(JE(COMML)-SR)

Note No. #2

Sir,

Pl. refer to earlier notings :

- The tender for F&B facility Adjacent to Middle of Car Park Area of Trichy International Airport was invited on 25.02.2021 with the MRLF of Rs.1,10,115/- per month plus applicable GST and other charges inclusive of space rental for an area of 15 Sq.m for a period of 09 months.
- Technical Bid of single tenderer M/s.Navilan Enterprises, Coimbatore was

opened on 19.03.2021 and it is found that the agency has submitted all the required documents as per NIT and technically qualified for opening of Financial bid.

- LCAC recommended the proposal for forwarding the same to RHQ-SR for Competent Authority's approval [RED-SR] as per DOP 5.4(b).
- It is recommended to open the Financial bid of Single tenderer M/s.Navilan Enterprises, Coimbatore for award of licence for F&B facility Adjacent to Middle of Car Park Area at Trichy International Airport for a period of 09 months subject to approval from Competent Authority [RED-SR].

Submitted pl.

31/03/2021 5:18 PM

J MAGESH
(MGR(COMML)-SR)

Note No. #3

Refer note ante

Recommended for acceptance of Technical Bid of single tenderer M/s Navilan Enterprises, Coimbatore and approval may be accorded for opening of financial bid of M/s Navilan Enterprises, Coimbatore as recommended by LCAC ([Page No: 273-274/c](#))

31/03/2021 5:24 PM

S DHARMARAJ
(APD(TRICHY)-SR)

Note No. #4

01/04/2021 10:51 AM

N JAYAKUMAR
(JGM(COMML)-SR)

Note No. #5

Please examine and process.

01/04/2021 1:19 PM

SUJATA SARATHY
(MGR(COMML)-SR)

Note No. #6

The proposal forwarded by LCAC-Trichy is for seeking approval of Competent Authority i.e. RED-SR to open the financial bid of single tenderer for the short term tender (under stop gap arrangement)

invited for F&B outlet adjacent to middle of car park area of Trichy International Airport for a period of 09 Months.

Brief of the case :

Trichy Airport had invited short term tender for F&B outlet at middle of car park area for a period of 09 months with the MRL of **Rs.1,10,115/- p.m.** + applicable taxes for an area measuring 15 sqm vide E-Bid no. 2021_AAI_71288_1

NIT published on 25.02.2021 with the last date of submission on 04.03.2021. Since there was no response to the tender attempt, dates were extended till 11.03.2021 and further extended upto 18.03.2021. On the date of opening, only single tender namely **M/s. Navilan Enterprises, Coimbatore** had participated. Station had opened Technical bid on 19.03.2021.

NIT forwarded by the station is placed at [TOC page-47-100](#) /c . Evaluation sheet may kindly be seen at [page-266/c](#). LCAC recommendations dated 30.03.2021 [\(P-273/c\)](#) .

Tender papers (Technical) forwarded by the station through e-office has been further evaluated at RHQ and the following are the outcome of the technical bids.

एनआईटी के अनुसार आवश्यक दस्तावेज / Documents Required as per NIT	निविदाकर्ता का नाम / Name of the tenderer : M/s. M/s. Navilan Enterprises, Coimbatore
Experience / अनुभव (i) The participating agency must have two (02) years" experiences in F&B business during the last seven (07) years. (ii) The participating agency must have operated more than three outlets in the two year period (during last seven years) for which experience in (i) above is claimed out of which at least one (01) should be located:	Submitted letter dated 23.01.2021 from M/s. Devyani International Limited for operating 04 nos F&B Outlets at Trichy International Airport w.e.f.24/10/2018 to 31/12/2020 (P-

(a) In any Indian airport/International airport with more than 1 million passenger/annual as on the date of publication of RFQ/Tender. OR (b) Other passenger transport terminal such as, metro rail, metro rail station, railway, railway station (metro or railway stations must be in cities with population more than 10L (as per 2011 census) or commercial complex (commercial complex should have a floor plate size of at least 10000 sq. mtrs). Other outlets (upto 2) can be present at ports, bus stations, airports, railway stations, hotels, metro stations, roads, highways, shopping complexes, other commercial complexes. OR (c) The participating agency shall be currently operating a hotel with at least three star valid star category or heritage category issued by Hotel & Restaurant Approval and Classification Category (HRACC), Ministry of Tourism, Government of India with at least two (02) years of experience during the last seven (07) years. The copy of Hotel & Restaurant Approval & Classification Committee (HRACC) document for verifying the star rating and proof of completion of requisite tenure of two (02) years shall be submitted for verification. OR In case, Hotel is not HRACC certified, then Hotel should have following facilities: Minimum 16 Hrs. Coffee Shop operation per day;	<u>192/c) (Total experience - 02 years, 2 months and 08 days)</u> <i>Submitted the copy of agreement executed between M/s.Saptagiri Restaurant to run commercial cum staff canteen at Madurai Airport for period of 03 years w.e.f. 01/10/2018 to 01/10/2021.(P-203-221/c)</i> <i>Submitted the copy of agreement executed between M/s.Saptagiri Restaurant to run Sweets and savouries shop at pre-SHA at Madurai Airport for period of 03 years w.e.f. 01/10/2018 to 01/10/2021.(P-222/c to 240/c)</i> <i>Submitted the copy of term sheet executed between M/s.Devyani International Ltd to run F&B outlets at Trichy Airport for period of 04 years w.e.f. w.e.f. date of commencement.(P-241/c to 247/c). However, bidder has submitted letter issued by M/s. Devyani International vide letter dated 23.01.2021 for operating 04 nos F&B Outlets at Trichy International Airport w.e.f.24/10/2018 to 31/12/2020 (P-168/c) .</i>
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Standalone restaurant Having minimum 80 rooms Swimming pool Duly supported by relevant documents. OR (d) The participating agency shall be currently an operator of the food and beverage business in a three star hotel having valid star category or heritage category issued by Hotel & Restaurant Approval and Classification Committee (HRACC), Ministry of Tourism, Government of India with at least two (02) years of experience during the last seven (07) years. The copy of work order/license/MoU with the hotel, proof of completion of requisite tenure of two (02) years shall be submitted for verification. OR (e) The applicant is currently functioning as a flight kitchen operator with at least two (02) years" experience during the last seven (07) years. The copy of work order/ license/ MoU with the Airline Company and proof of completion of requisite tenure of two (02) years shall be attached as proof.	Submitted copy of award letter dated 09.02.2021 for operating short term licence for F&B facility at SHA Trichy Airport for a period of 03 months<u>(P- 178/c)</u>
Details of the concern and legal status that is whether it is sole proprietor, partnership firm or a company under the Companies Act. Details to be provided as per Annexure: D	Proprietorship <u>(P- 175/c)</u>
Tender Cost Rs.2,,000/-	Submitted confirmation from CPP portal <u>(P-261/c)</u>
EMD of Rs.50,000/-	Submitted

	confirmation from CPP portal (P-261/c)
Self attested copies of PAN	Submitted at page-199/c . BCLPA1945C
Self attested GST registration. In case any or all the provisions mentioned above are not applicable, the party should give a declaration to that effect. Non submission will not be considered as exemption. AAI reserves the right to confirm the legal applicability of the provisions before accepting the declaration of non-applicability as submitted by the party.	Submitted GST registration (P-195/c).
Copies of (duly audited and certified by a chartered Accountant) Profit and Loss Account / Balance sheet of the sole proprietor concern or a partnership firm, Annual Report in case of company as per the companies Act.	Submitted P&L and Balance sheet for the year ending 31/03/2019 (P-252-253/c) certified by CA Submitted P&L and Balance sheet for the year ending 31/03/2020 (P-259-260/c) certified by CA
Self attested copies of memorandum and articles of association in case of companies and partnership deed in case of firms and approved by-laws in case of co-operative societies.	Not applicable being a proprietorship concern
No dues certificates The party should submit the details of contracts held (current and past) at all AAI controlled airports and offices and the details of disputed and undisputed dues	Submitted NIL declaration as the agency is not having any contracts with AAI (P-185/c).

there on along with the details of Security Deposit and mode of Security Deposit (Refer Annexure G). The party should also enclose the no dues certificate issued by AAI (Up to 31.12.2020), except where the dues are pertaining to current quarter i.e. the quarter in which tender is invited) in respect of all airports under its control. Only signed certificate will be valid. Photocopy of the signed certificate to be attested by the party at the time of tender submission. Format as per Annexure: I	
Unconditional acceptance of AAI's terms and conditions as per NIT (Annex- C)	Submitted (P-173-174/c)
Submission of an affidavit/declaration for the following - the details of black listing or debaring effected by AAI, or any Govt of India dept, any Central or state public sector undertakings etc, (Annex - G) - Declaration of cases/action under PPE act etc..... (Annex- G) - If the entity participating in any of the tenders is a private or Public Limited Company, Partnership Firm or Sole Proprietor and any of the Directors/ Partners/Sole Proprietor of such company is also a Director of any other company or partner of a concern or a Sole Proprietor having established business with AAI and has outstanding dues payable to the Authority.	Submitted declaration (P-183-/c)

(a) Having minimum Annual Turnover of not less than Rs.6,60,696/- (half of which should be from same kind of business). The turnover of the company/agency should be in any one of the financial years for which technical experience has been claimed. Turnover details, Profit & Loss account and related experience details should be duly certified by a chartered Accountant / Statutory auditor.	Submitted at page-200-201/c certified by CA duly
Certificate from Chartered Accountant/Statutory Auditor in respect of Technical Capacity & Experience, as per Annexure: E.	Submitted at page-248 and 176/c certified by CA duly
Letter of Undertaking by Bidder, as per Annexure: F	Submitted at page-177/c
Details of bidder as per Annexure-D	Submitted at page-175/c
List of near relatives Annexure-H	Submitted at page-184/c
Scanned copy of complete set of e-tender document containing no. of pages (duly signed and stamped by the authorized person)	Submitted at page -102-170/c

As per the above scrutiny, the single tenderer i.e. M/s. Navilan Enterprises-Coimbatore had submitted all the required documents as per NIT and qualified to open the financial bid.

LCAC and APD-Trichy has qualified & recommended to open the financial bid of single tenderer **M/s. Navilan Enterprises - Coimbatore** for licence to operate F&B outlet at Near Security Check point in SHA for a period of 09 months and sought approval of RED-SR to open the financial bid under DoP 5.4 (b) being a single tender.

.कृपया आगे के विचार – विमर्श प्रस्तुत है। / Submitted for kind perusal and further deliberation please

08/04/2021 6:03 PM

SATHIYANARAYANAN K
(SUPVR(O)-SR)

Note No. #7

Reference is made to the above noting.

The station had initiated short term tender action for F&B outlet measuring 15 sq.m. at middle of car park area at Trichy Airport on 25/02/2021 with MRLF of Rs. 1,10,115/- p.m. plus applicable GST and other charges for a period of 9 months. Further, two extensions were issued which evoked single response from M/s Navilan Enterprises, Coimbatore.

The station had opened the technical bid of the above single bidder, M/s Navilan Enterprises, Coimbatore and found that the single bidder had submitted all the required documents, as per NIT and qualified to open the financial bid. Further, the station has recommended RED's approval to open the financial bid of the above single bidder, as per DOP 5.4 (b).

Further, RHQ examined the documents submitted by the single bidder, M/s Navilan Enterprises, Coimbatore and found in order. It is recommended to consider the station's above proposal to open the financial bid of the above single bidder, M/s Navilan Enterprises, Coimbatore.

As per DOP 5.4 (b), RED/SR is the Competent Authority to approve the above station's proposal to open the financial bid of the above single bidder, M/s Navilan Enterprises, Coimbatore.

Submitted for RED's approval, please.

12/04/2021 4:34 PM

SUJATA SARATHY
(MGR(COMML)-SR)

Note No. #8

Refer preceding note.

RED-SR may kindly approve the opening of the financial bid of the single technically qualified bidder.

12/04/2021 4:47 PM

N JAYAKUMAR
(JGM(COMML)-SR)

Note No. #9

अनुमोदित ।

Approved.

Actg RED SR

13/04/2021 2:28 PM

M AYOOB
(GM(ATM)-SR)

Note No. #10

13/04/2021 3:13 PM

N JAYAKUMAR
(JGM(COMML)-SR)

Note No. #11

pl open financial bid

13/04/2021 4:07 PM

S DHARMARAJ
(APD(TRICHY)-SR)