

Note No. #1

Sir,

Based on the recommendations of LCAC dated [23.02.2021](#) & [01.03.2021](#) and [approval of the Competent Authority](#), the tender for the facility of F&B outlet near Gate No.03 in SHA measuring 7.5 sqm was invited on 24.02.2021, with the approved MRLF of Rs. 55,058/- per month plus applicable GST and other charges inclusive of space rent measuring a total of 7.5 sqm at SHA, for a period of 9 months through NIC CPP Portal vide [E-Bid No : 2021_AAI_71280_1](#) dated 24.02.2021, with the last date of submission of tender on 03.03.2021.

Accordingly, the technical bids(technical documents attached in ToC) were opened on 04.03.2021 and found that the following 03 agencies had submitted the bids for the facility.

1. [M/s. Navilan enterprises, Coimbatore](#)
2. [M/s Victory Trading Corporation, Ernakulam](#)
3. [M/s R K Enterprises, Jaipur](#)

Accordingly [Comparative Statement](#) & [Evaluation sheet](#) has been prepared and shortfall documents as per Evaluation Sheet has been sought through NIC CPP Portal on 09.03.2021 with last date of submission on 15.03.2021.

After evaluation of the shortfall documents which were submitted by agencies it is found that:

Sno	Agency	Documents as per NIT
1.	M/s Navilan Enterprises, Coimbatore (Shortfall document attached in ToC)	Submitted all the documents
2.	M/s Victory Trading Corporation (Shortfall document attached in ToC)	1. The agency has not submitted No dues certificate from Trivandrum Airport as per the declaration. 2. As sought in the shortfall documents, the break up details of Annual Turnover separately for both F&B and Retails certified by CA to be submitted for the financial years for which technical experience has been claimed. However it is observed that the agency has given the break up details for the old period of 2010-2014, instead of during the past 07 years for which experience has been claimed. 3. As sought in the shortfall documents, the agency has to resubmit Annexure E (Certificate from CA certifying Technical capacity & Experience) as P&L A/c Statement is not matching with Annexure E for the financial years for which technical experience has been claimed. It is observed that agency has not submitted this requisite document.
3.	M/s R.K Enterprises, Jaipur	Submitted all the documents

	(Shortfall document attached in ToC)	
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In view of the above, we may technically disqualify M/s Victory Trading Corporation for non submission of requisite documents as per NIT and forward the proposal for approval of technical bids in respect of M/s Navilan Enterprises and M/s R K Enterprises.

As per New Commercial Manual 2019 Clause (ix) of 7.9.6 under evaluation of Bids on Page No -45, Airport Director is the competent Authority to approve the technical bids.

Submitted for kind perusal & further instructions please.

19/03/2021 12:30 PM

**GOWLI ABHISHEK
(JE(COMML)-SR)**

Note No. #2

Sir,

Pl. refer to the earlier notings :

As approved by APD, Trichy on 09.03.2021, the short fall documents were sought from all the three agencies who have participated in the tender on 09.03.2021 with the last date of submission as 15.03.2021 15:00 hrs.

The details of documents produced by them are mentioned below :

As approved by APD, Trichy the Short fall documents were enquired from all the three agencies who had participated in the tender with the last date for submission on 15.03.2021 at 15:00 hrs.

After opening the Short Fall Documents, the status of the bids are mentioned below :

Sl.No.	Name of the Bidder	Short Fall documents sought from the agency	Documents Submitted
1.	M/s.Navilan Enterprises, Coimbatore	Acceptance Letter (As per Annexure C) to be submitted in letter head	Submitted [Page 443]

2.	M/s.Victory Tradinbg Corporation, Ernakulam	1. Acceptance Letter (As per Annexure C) to be submitted in letter head. 2. Break up details of Annual Turnover separately for both F&B and Retails certified by CA to be submitted for the financial years for which technical experience has been clamined 3. Sufficient documentary proof/certificates for claiming eligibility criteria as per NIT to be submitted. 4. Annexure E(Certificate from CA Certifying Technical capacity & Experience) to be resubmitted as P&L A/c Statement is not matching with Annexure E 5. No dues certificate from the following AAI Airport as declared to be submitted : Past Contract : Trichy Airport Trivandrum Airport Madurai	Submitted [445] Break up details of Annual Turnover for the past period ie from 2010-2014 instead of during the last 07 years only submitted. [Page 449 -452] Submitted [Page 458] Not Submitted. Annexure-E [Turnover] [Page 299] & Profit & Loss [Page 250 and 252 not matching. In Short fall the agency has produced only old P&L A/c statement. NDC in respect of Madurai and Trichy only Submitted.
3.	M/s.R.K. Enterprises, Jaipur	1. Annexure E(Certificate from CA Certifying Technical Capacity & Experience) to be submitted 2. Annual Turnover of	

		Rs.3,30,348/- is from the F&B business for the financial year for which technical experience has been claimed to be submitted.	Submitted [Page 461]
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In respect of outstanding dues confirmation in respect of M/s.R.K. Enterprises, Jaipur, M/s.Jodhpur Airport has confirmed vide mail dated 17.03.2021 that the agency is not having any dues as on date i.e on 17.03.2021. It is also verified from the SAP records from Finance that the agency is not having any outstanding dues as on 31.12.2021.[Page 478]

Out of Three Bidders participated in the tender for F&B Outlet Opposite to GATE No.03 in SHA, (1) M/s.Navilan Enterprises, Coimbatore and (2) M/s.R.K. Enterprises, Jaipur has submitted all the required documents as per NIT and technically qualified for opening of financial bid.

M/s.Victory Trading Corporation has submitted Annexure E(Turnover) details is not matching with the P&L A/c. The agency has submitted only past year P&L A/c. in the short fall documents. Hence, the agency is technically not qualified for opening of financial bid.

Hence, it is recommended to open financial bids of (1) M/s.Navilan Enterprises, Coimbatore and (2) M/s.R.K. Enterprises, Jaipur.

Submitted for approval pl.

19/03/2021 4:27 PM

J MAGESH
(MGR(COMML)-SR)

Note No. #3

Approved as recommended

19/03/2021 4:29 PM

S DHARMARAJ
(APD(TRICHY)-SR)