



भारतीय विमानपत्तन प्राधिकरण
AIRPORTS AUTHORITY OF INDIA



BN 9290/8332 :0414
ISO 9001: 2008

No. **AAI/KOL/CNS-STORE/PROC/DETACHABLE_HEAD_SET_&_PTT/WO/21-22**
Date: 06.05.2021.

To:

M/s. TELEKONNECTORS LIMITED.

161, THIRUVALLUVAR SALAI, THIRUVANMIYUR, CHENNAI TAMIL NADU- 600041.

Email id: balaji@telekonnnectors.com;

Ph:- 9444999777 / 9840153777.

Sub: - **Work order for Supply & Testing For Detachable Head Set & PTT Device**
(Press to Talk) for CNS Units of Kolkata Airport.

References: -

- i) Your Bid No. 229138 against this office E-Tender No. **AAI/KOL/CNS-STORE/ PROC /DETACHABLE_HEAD_SET_AND_PTT/2020-21** (Tender Id: **2021_AAI_64431_1**).
- ii) Your offer documents against the above mentioned Tender.
- iii) AAI Letter of Intent No. **AAI/KOL/CNS-STORE/ PROC/ DETACHABLE_HEAD_SET_&_PTT/LOI/21-2** Date: 06.05.2021.
- iv) Your acknowledgment to AAI Letter of Intent dated 06 /05/2021.

Dear Sir,

Reference may be made to the above mentioned correspondences and your offer (Technical, Commercial proposal and various subsequent technical clarifications) submitted against above referred tender.

Airports Authority of India, hereinafter referred to as purchaser, is pleased to place a purchase order for “**SUPPLY AND TESTING OF DETACHABLE HEADSET AND PTT DEVICE (PRESS TO TALK) FOR CNS UNITS OF KOLKATA AIRPORT**” as per terms and conditions, specifications contained in reference documents.

1. Price :

The Price of “**SUPPLY AND TESTING OF DETACHABLE HEADSET AND PTT DEVICE (PRESS TO TALK) FOR CNS UNITS OF KOLKATA AIRPORT**” is 57,97,000.00 (Rs. Fifty Seven Lakh Ninety Seven Thousand only) which is Exclusive of GST.

The Price of “**SUPPLY AND TESTING OF DETACHABLE HEADSET AND PTT DEVICE (PRESS TO TALK) FOR CNS UNITS OF KOLKATA AIRPORT**” is firm and fixed. The price is inclusive of all duties and taxes, excluding GST.

2. Bill of material and cost of the work order:

Sl.no	Description	Make & Model	Qty	Rate Rs. Without GST	Amount Rs. Without GST
	PTT (Press to talk) Device	TLK ATC 9 PTT	154 nos.	16,500.00	25,41,000.00
	Detachable Headset	TLK ATC 9 HEADSET	440 nos.	7,400.00	32,56,000.00
Total					Rs. 57,97,000.00

Total Rs.57, 97,000.00(Rupees Fifty-Seven Lakh Ninety-Seven Thousand) only plus GST as applicable.

Technical Specification of Detachable Headset & PTT (Press to talk) device compatible with SITT VCS

Sl. No.	Parameter	Specifications
1.	PTT (Press to talk) device	1. Device should have a push button to activate PTT signalling. 2. PTT (Press to talk) device with coiled cable of 6 pin connector (male/female) depending upon type of connector of Headset at one side and 10 pin male connector at the other side (LEMO type).
2.	Headset type	On Ear with Noise cancelling Microphone, two earpieces
3.	Frequency response	100 Hz - 4000Hz
4.	Transducer	Dynamic
5.	PTT (Press to talk) device & Headset	1. Detachable 2. PTT Connector Cable length should more than 80cm and less than 150cm. 3. Headset Connector Cable length more than 70cm and less than 100cm.
6.	Total Harmonic Distortion	< 6%
7.	Warranty	Minimum 1 year
8.	Demonstration	Product Demo is required for user's satisfaction.

3. Time Schedule:

SL. No.	NAME OF THE EVENT	DATE	REMARKS
01.	EFFECTIVE DATE	11.05.2021	INTIMATION BY EMAIL/FAX
02.	SIGNING CONTRACT ON AWARD	26.05.2021	ON Rs.100.00 NON JUDICIAL STAMP PAPER (Annexure-I)
03.	SUBMISSION OF PBG	Within 30 calendar days from date of supply	ON Rs.100.00 NON JUDICIAL STAMP PAPER (Annexure-II)
04.	COMPLETION OF JOB	60 days from Effective Date.	

4. Terms of Payment:

A) The payment of 70 % of the cost (including GST) of the equipment as per bill of material shall be released against the delivery of items (at site as per the order and their inspection by AAI after delivery) along with documentation against receipt of goods at site in good physical condition and on submission of the following documents in ORIGINAL

- (1) Pre-☐ receipted Invoice/billing of 70 % of the cost (including GST) in triplicate.
- (2) Certificate of receipt of goods at site in good physical condition by authorized representative of AAI .
- (3) Delivery Challan for 100% of the items in 3 copies with duly receipt of items at consignee's site.

Balance 30% (including GST) of the cost of the equipment as per bill of material shall be released against the completion of testing of the items by AAI as per the order and on submission of the following documents in ORIGINAL

- (1) Pre-☐ receipted Invoice/billing of 30 % (including GST) in triplicate.
- (2) Certificate of **completion/testing** issued by authorized representative of AAI for after completion of each site.

B) 10% of the amount of the **total contract value** will be deducted towards the Security deposit from the payment that will be returned after completion of onsite 01 year (or as offered by the manufacturer) of Warranty/ guarantee period from date of completion of testing

Or

on production of Bank guarantee and its verification, valid till 90 days after completion of warranty period. Format of the PBG as per **Annexure VIII**

5. Paying Authority:

- 5.1 The Regional Executive Director (ER), Airports Authority of India, NSCBI Airport, Kolkata, West Bengal-700 052 is the Paying Authority.
- 5.2 Payment shall be released through Bank Transfer/RTGS; the Supplier/Contractor is required to submit his bank details in his letter head pad or in the form of cancelled cheque.

6. Liquidated Damages / Compensation for Delay:

- 6.1 Time is the essence of the Contract.
- 6.2 If the contractor fails to complete the supply / work within time fixed under the contract, he shall pay to the AAI without prejudice to any other rights or remedy as may be available to the purchaser, an agreed compensation amount calculated @1/2% of the total value of the uncompleted portion of the work per week or part thereof subject to a maximum 10% of the value of delayed goods.
- 6.3 The amount of compensation for delay and waiver of compensation for delay in case of justified reasons shall be decided at the discretion of Accepting Authority and the same shall be final and binding on the contractor. Time taken by AAI and local statutory authorities for approval of drawings, design, estimate, etc., force majeure reasons and any other reasons beyond control of the contractor shall be considered as justified reasons. The amount of compensation may be

adjusted or set off against any sum payable to the contractor under this or any other contract with AAI.

- 6.4 Appeal for waiver of compensation for delay with due justification shall be decided as per the provisions of relevant clause of the Delegation of Powers (DOP) of Airports Authority of India. The decision of the competent authority on appeal shall be final and binding on the contractor.
- 6.5 Each site will be treated independently for calculating compensation. The delay applicable in the project shall also be site specific. The contract value shall be calculated separately for each site for this purpose

7. Guarantee/Warranty:

- 7.1 The material supplied should be under Guarantee/warranty for a period of minimum ONE year or as offered by the manufacturer whichever is more, commencing from “**DATE OF COMPLETION OF TESTING**”. AAI shall appoint maintenance in- charge for the purpose of implementation & monitoring of the work.
- 7.2 Complete hardware and Software shall be guaranteed against all defects/bugs and for a satisfactory performance, as per all the listed features, during the service period.
- 7.3 The bidder shall attend at his own expense and get the defect/bugs removed in the systems as detected by AAI during the period of warranty.

8 Performance Bank Guarantee:

- 8.1 The contractor shall submit an unqualified Contract performance guarantee (in lieu of Contract Performance security) of the value equivalent to 3% (ten percent) of the total contract price to AAI in the form of an irrevocable and unconditional bank guarantee on scheduled commercial bank as per Performa attached as **Annexure-II**. The guarantee shall be submitted 30 calendar days from date of supply, and will be valid till 90 days after the end of the period of contract. In case contractor fails to submit the PBG within stipulated period, interest @ 12% p.a. on performance Guarantee amount would be levied (non-refundable) for delayed period of submission and shall be deducted from EMD or First running Bill. In case, contractor fails to submit performance bank guarantee within 60 days, AAI reserve the right to forfeit EMD and cancel the order.
- 8.2 The performance guarantee amount shall be payable to AAI without any condition whatsoever and the guarantee shall be irrevocable.
- 8.3 The performance guarantee shall be deemed to govern the following guarantees from the contractor, in addition to other provisions of the guarantee:
 - 8.3.1 The Hardware / Software supplied under the contract shall be free from all defects / bugs and upon written notice from AAI, the contractor shall fully remedy , free of expenses to AAI, all such defects / bug as developed under the normal use of the said hardware / software within the period of guarantee/Warranty.
 - 8.3.2 The performance guarantee is intended to secure the performance of the entire system. However, it is not to be construed as limiting the damages stipulated in any other clause.

- 8.4 The performance guarantee will be returned to the contractor at the end of the warranty period.
- 8.5 The contractor as per operation, installation, maintenance manuals and performance guarantee tests supplied by the contractor, will do the loading, installation & commissioning of systems. The contractor will be fully responsible for the guaranteed performance of the supplied systems and warranty obligations. In case of any problem after commissioning and during guarantee period the contractor will depute his supervisor(s) to AAI's site within 24 hours of intimation to remove all defects at contractor's cost.

9. POST INSTALLATION ACCEPTANCE TESTING/INSPECTION:
Testing and Inspection

This testing / inspection shall be performed after the completion of installation. The inspectors shall verify the satisfactory performance of Detachable Headset & PTT Device (Press to talk) and get it certified by the user department. Component level details during this testing and shall sign the installation report after successful completion of the post installation testing. Defects / shortcomings brought out in this testing shall have to be attended as per the contract within the permitted time schedule

10. BILLING AND SHIPPING ADDRESS:

- a) General Manager (CNS), Kolkata, Airports Authority of India, ATS Complex, NSCBI Airport, Kolkata-700052.
- b) CNS Store, Store Complex, O/o General Manager (CNS) Kolkata, Airports Authority of India, NSCBI Airport, Kolkata-700052 (Near Airport gate no. 2, Glass house, operational office building of AAI).

11. PATENTS, LIABILITY & COMPLIANCE OF REGULATIONS:

- a) Contractor shall also protect and fully indemnify AAI from any claims from contractor firm's workmen/employees, their heirs, dependents, representatives etc. or from any other person (s) or bodies/companies etc. for any act of commission or omission while executing the order.
- b) Contractor shall be responsible for compliance with all requirements under the Indian & International laws and shall protect and indemnify AAI completely from any claims/penalties arising out of any infringements by contractor firm or its workmen/employees.

12. PACKING AND MARKING FOR SUPPLIES REQUIRING AAI ASSISTANCE & HANDLING:

- a) All packing shall be strong enough to withstand rough handling during loading, unloading and transporting of the packages. Fragile articles shall be packed with special precaution and shall bear the marking like 'Fragile', 'Handle with care' and 'This Side Up' etc.
- b) All delicate surfaces of goods shall be carefully protected and painted with protective paint/compound and wrapped to prevent rusting and damage.
- c) Wherever required material shall be packed in polyethylene bags and silica gel or similar dehydrating compound shall be put inside the bags to protect the material. The contractor firm shall be held liable for all damages or breakage of the goods attributable to defective or insufficient packing as well as for corruptions due to insufficient protection.
- d) On three sides and top of package, markings as desired by AAI, shall be provided with indelible paint.

13. **TERMINATION OF INSOLVENCY:**

The AAI may at any time terminate the Contract by giving written notice to the supplier, without compensation to the Contractor, if the Contractor becomes bankrupt or otherwise insolvent as declared by the competent court provided that such termination will not prejudice or affect any right or action or remedy which has accrued or will secure thereafter to AAI. In the event of termination, a penalty to the contractor the AAI shall en-cash Contract Performance Bank Guarantee. The AAI in such case shall pay for the assessed value of the executed work that can be used. No payment shall be made for the efforts put in by the contractor in case the same are of no value to AAI. The balance unfinished work of the project will be got done by fresh tendering on contractor's risk and that extra expenditure will be recovered.

14. **Other Term & Conditions:**

14.1 This letter of award of the work shall form a part of the contract and all terms & conditions mentioned in AAI E-Tender No. **AAI/KOL/CNS-STORE/ PROC/ DETACHABLE_ HEAD_ SET_ AND_ PTT/2002-21**(Tender Id: **2021_AAI_64431_1**). Published in website www.etenders.gov.in shall be applicable on this contract / Work Order and shall remain unchanged and binding to both the parties i.e. AAI and **M/s. TELEKONNECTORS LIMITED**.

14.2 **M/s. TELEKONNECTORS LIMITED** is required to enter into an agreement to be signed on Rs.100/- non-judicial stamp paper (to be stamped in accordance with stamp act) with Airports Authority of India within 30 days from the Effective Date. The format of the agreement is enclosed as "**Annexure-I**" of this letter awarding work.

15 AAI GSTN is: **19AAACA6412D1Z5**.

16 A duplicate copy of this award letter is enclosed herewith, which may be returned duly signed in each page, to this office as a token of your acceptance.

17 Please acknowledge the receipt of this letter.



के.के. साहा/ K.K.SAHA
उप महाप्रबंधक(सीएनएस) भा.वि.प्रा /DGM (CNS) ,
भारतीय विमानपत्तन प्राधिकरण / Airports Authority of India
एन.एस. सी. वि.आई.हवाई अड्डा, कोलकाता/N.S.C.B.I.AIRPORT,KOLKATA

Encl: As mentioned above.

Signature Not Verified

Digitally signed by HEMANT KUMAR
SINHA Page 6 of 6
Date: 2021.08.05 15:38:46 IST
Location: eProcurement System for Central
PSUs