



भारतीय विमानपत्तन प्राधिकरण
AIRPORTS AUTHORITY OF INDIA

संख्या : एस-21045/1/2020 -Directorate of Airport Systems/349.

दिनांक :25/11/2021

सेवा में,

M/s रेपिस्कैन सिस्टम प्राइवेट लिमिटेड

8-2-630/बी/बी/1, माउंट बंजारा कॉम्प्लेक्स

रोड नंबर 12 बंजारा हिल्स

हैदराबाद तेलंगाना-500034.(इंडिया)

विषय :- डोर फ्रेम मेटल डिटेक्टर (डीएफएमडी) के एस आई टी सी के लिए दर अनुबंध
विभिन्न एएआई हवाई अड्डों पर (एन.आई.जे. मानक 0601.02 अनुपालन किया गया).

महोदय,

उपरोक्त विषय पर पत्र संख्या : एस-21045/1/2020 -Directorate of Airport Systems/349.

दिनांक 25/11/2021 आपके कार्यालय को सूचनार्थ व यथोचित कार्यवाही हेतु अग्रेषित किया जा रहा है

धन्यवाद,

भवदीय

राजेश गोखे
25-11-2021

राजेश गोखे

महाप्रबंधक (एयरपोर्ट सिस्टम्स)

संगलित : यथोपरि



भारतीय विमानपत्तन प्राधिकरण AIRPORTS AUTHORITY OF INDIA

No. AS-21045/1/2020-Directorate of Airport Systems/349

Date: 25/11/2021

M/s Rapiscan Systems Private Limited
8-2-630/B/B/I, Mount Banjara Complex
Road No.12, Banjara Hills
Hyderabad, Telangana - 500034, India

(Email: rapiscanindia@rapiscansystems.com; HKapoor@rapiscansystems.com)

Kind Attn: Shri Harish Kapoor, Director

Name of work: Rate Contract for SITC of Door Frame Metal Detector (DFMD) (NIJ standard 0601.02 complied) at various AAI Airports for the period of one year and extendable for the period of 06 months (Year 2021-22).

References:

- AAI Tender No: (AS) -03/2020 -21, Tender ID: 2020_AAI_64063_1, Corrigendum and Pre-Bid Queries & replies.
- Your Pre-Qualification and Technical Bid document submittals on CPP Portal.
- PQ and TQ queries and your clarification responses in respect of the bid submittals.
- Your Financial Bid submitted through CPP e-Tender Portal and price after Reverse Auction Bid dated 17.06.2021.
- AAI Make in India limited Bid (Tender ID: 2021_AAI_78235_1) and your submittals for the same on CPP Portal.
- Clarification/ justification sought vide AAI letter dated 22.06.2021 regarding Abnormally Low Quoted price and your response vide letter dated 28.06.2021.

Dear Sir,

Reference is made to the above-mentioned correspondence, your tender offer, technical and commercial proposal and subsequent clarifications submitted against the above referred tender.

Airports Authority of India, hereinafter referred to as Purchaser, is pleased to place a work order on M/s Rapiscan Systems Private Limited, 8-2-630/B/B/I, Mount Banjara Complex, Road No.12, Banjara Hills, Hyderabad, Telangana - 500034, India, hereinafter referred to as Supplier, as per the details in Annexure-I for the following work:

S. No.	Name of Work	Quantity	Amount (in INR)
1.	Supply of 100 Nos. of DFMD under "Rate Contract for SITC of Door Frame Metal Detector (DFMD) (NIJ standard 0601.02 complied) at various AAI Airports for the period of one year and extendable for the period of 06 months (Year 2021-22)" as per details in Annexure-I. Make/Model: Rapiscan Mefor 6S	100 Nos.	Capital cost: Rs. 1,79,10,180.00 (excluding GST) CAMC cost for 5 years: Rs. 42,98,443.00 (excluding GST)

OK/ward

1. Price:

- 1.1 The items with accessories as per **Annexure-I** will be supplied at each consignee site (Refer **Annexure-II**) by **M/s Rapiscan Systems Private Limited.** at a total cost of of **Rs. 2,62,06,175/-** (Capital cost Rs. 1,79,10,180/- plus GST Rs. 32,23,832/- and CAMC for 5 Years Rs. 42,98,443/- plus GST Rs. 7,73,720/-) including duties & taxes subject to applicable Income tax/other deductions as may be levied by the Government.
- 1.2 This price is inclusive of all direct & indirect costs, Custom Duty, Cess on Custom Duty and IGST, Overseas Patents, Forwarding, Clearing and handling charges, Overseas as well as Inland Freight and Insurance and handling charges as applicable, including GST, up to destination, Training and Warranty Services at all sites.
- 1.3 The supplier shall forward details of his GST Number and Permanent Account Number (PAN) for effecting applicable Tax Deduction at Source (TDS) as per applicable Government norms.

2. Time Schedule:

- 2.1 **Factory Acceptance Testing/ Sample Verification** of offered equipment with all accessories by AAI shall be at OEM(s) premises. The successful bidder shall give 21 Calendar days' notice to AAI for the purpose. Supplier shall start shipping the AAI verified model offered equipment only after acceptance of FAT results and issue of dispatch instructions by AAI. Any delay of more than 15 Calendar days in resolving the FAT issues not attributed to AAI shall be to suppliers account.
- 2.2 **For Supply:** Supply of complete equipment's with accessories at AAI owned ultimate user consignee sites to be completed within **60 (SIXTY) Calendar days** from the date of issue of purchase order.
- 2.3 **For Installation, Site Acceptance Test and Training:** At site, **30 (THIRTY) Calendar Days**, from availability of equipment at site or on declaration of readiness of the respective site by AAI, whichever is later.

3. Consignee:

Details of the ultimate user consignee Sites are mentioned at **Annexure- II.**

4. Payment Terms:

- 4.1 Payment to the bidder firm shall be made in the following manner:
- 4.2 **60% of purchase order price** for supply cost of equipment and accessories including documentation, 100% of Freight & Insurance, Inland taxes/duties, against receipt of goods at site in good condition on submission of the following documents in **ORIGINAL**:
- Separate invoices for consignee state-wise + 2 copies
 - Itemized Packing list with cost of each item + 2 copies



- Transit and Third-Party Insurance + 2 copies
 - Certificate of Factory Acceptance Test issued by authorized representative of AAI or certificate from Quality Control Department of OEM complete with all test reports along with AAI letter for FAT waiver.
 - Proof of dispatch of equipment/items.
 - Certificate of goods received at site in physically good condition duly signed by authorized representative of AAI.
- 4.3 40% of purchase order price** for supply cost of equipment & accessories, 100% integration, testing, commissioning and training charges, upon successful completion of above-mentioned activities against submission of Certificate of completion of successful SAT and Training, issued by authorized representative of AAI.
- 4.4** All Payments shall be released after adjusting any compensation for delay which firm might have rendered themselves liable as per provisions of contract and applicable income tax and any applicable deductions.
- 5. Paying Authority:**
- 5.1 For Capital work:**
- General Manager (Airport Systems),** Airports Authority of India, Corporate Headquarters, Directorate of Airport Systems, Safdarjung Airport, New Delhi-110003.
- 5.2 For Comprehensive Annual Maintenance Contract:**
- General Manager (AS-OM),** Airports Authority of India, Corporate Headquarters, Safdarjung Airport, New Delhi-110003.
- 6. Performance Bank Guarantee:**
- 6.1** The supplier within Thirty (30) calendar days from the date of issue of purchase order shall submit the performance guarantee of 3% (three percent) of Capital Cost including GST given in the PO (Purchase Order) in the form of an irrevocable and unconditional bank guarantee on a Nationalized/ Scheduled Bank, as per proforma attached as **Annexure-III**.
- 6.2** Performance Bank Guarantee shall be valid for SIX months beyond completion of CAMC period and shall remain valid as per provisional extension granted by the Project In-charge. If the agency fails to extend the validity of the Performance Guarantee, the same shall be en-cashed by AAI and shall be returned only as per other provision of contract at discretion of AAI.
- 6.3** In case the bidder firm fails to submit the Performance bank guarantee within stipulated period for complete concurrency period of contract, no payment for the work done in respect of first running account bill shall be released to the bidder firm.



Moreover, interest @ 1 Percent pm to max of @ 12 Percent p.a. on Performance Guarantee amount would be levied (non-refundable) for delayed period of submission. The same shall be deducted from running bills.

7. Guarantee/Warranty:

On site warrantee period will be **Twelve (12) calendar months** from the date of successful SAT at each site/Airport. The other terms & conditions of warranty shall be as per Tender Clause No. 16 of Section B.

8. Site Acceptance Test (SAT) & Commissioning:

8.1 It shall be the responsibility of the bidder firm to submit the system test procedure for conducting the post installation site acceptance testing. The procedure submitted by the bidder firm shall be drafted in line with the standard practices followed in the industry and shall be in accordance with the test procedures & practices specified by the OEM. The acceptance test procedure on approval by AAI shall become the document for acceptance of the equipment after installation at the site.

8.2 The draft copy of system test procedure shall be made available to AAI before 15 calendar days of the schedule site acceptance date.

9. Other terms and conditions:

9.1 The Rates and Terms & Conditions of the Rate Contract shall be valid for a Contractual period of 01 (ONE) Year and further extendable for a period of 6 (SIX) Months from the date of entering into a Contract with the Supplier.

9.2 The rate approved under this Contract shall remain firm during the entire Contractual period. AAI will not approve any escalation in the quoted prices for whatever reasons during the contractual period.

9.3 The vendor shall comply & conform to all terms and conditions of Make in India policy as contained in the original bid (Tender ID: 2020_AAI_64063_1) & Make in India Bid (Tender ID: 2021_AAI_78235_1).

9.4 AAI reserves the right to place an order for supply of DFMD quantity mentioned in the Tender over and above + /- 30%.

9.5 All other terms and conditions given in Tender No. (AS)-03/2020-21; Tender ID: 2020_AAI_64063_1, shall be applicable on the work order and contract, and remain unchanged. The tender document along with the above referred documents/ letters including this work order shall form part of the contract agreement. In the event of AAI transfers the rights to operate and maintain the airport to a third party(s);

a. AAI shall cause to transfer/novate the contract agreement, in favour of such third party, on the principle that such transfer/novation would release AAI of all Liabilities and obligation arising from and after the date of transfer/novation of such rights, the Contractor, along with third party(s) shall execute necessary

documentation or put in place necessary agreements for the aforesaid transfer/novation.

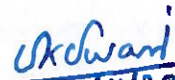
- b. The Contract period between AAI and the contractor is from up to the completion of work (including warranty) or termination of contract or the date of transfer of the Airport to the third party under PPP mode whichever is earlier.

10. You are requested to attend the office of **Executive Director (CNS-P)-I, Airports Authority of India, Safdarjung Airport, New Delhi - 110 003** by **03.12.2021** with a non-judicial Stamp paper of value Rs. 100.00 (Indian Rupees One Hundred only) for completing the contract agreement formalities.

Kindly acknowledge the receipt and acceptance of this work order by signing at each page on a copy of this purchase order and return to AAI.

Yours sincerely,

For AIRPORTS AUTHORITY OF INDIA


25/11/2021
(S. K. Swami)

Executive Director (CNS-P)-I

Encl: Annexure- I, II & III

ANNEXURE- I

Name of work: Rate Contract for SITC of Door Frame Metal Detector (DFMD) (NIJ standard 0601.02 complied) at various AAI Airports for the period of one year and extendable for the period of 06 months (Year 2021 -22)

SCHEDULE OF QUANTITY

Sl#	Description of item	Qty	Unit	Rate (INR)	Amount (INR)
1	Supply of DFMD (NIJ 0601.02 complied) at various Airports as per specification with peripherals, accessories, hard and soft copies of documentations with one year onsite warranty with spares (Imported Component).	100	EACH	94,971.55	94,97,155.00
2	Supply of DFMD (NIJ 0601.02 complied) at various Airports as per specification with peripherals, accessories, hard and soft copies of documentations with one year onsite warranty with spares (Local Component).	100	EACH	26,235.23	26,23,523.00
3	Supply of Test Kit for DFMD (NIJ Complied) at various Airport as per specification (Local Component).	25	EACH	24,321.28	6,08,032.00
4	Overseas freight and insurance, forwarding/handling charges, clearing charges	100	EACH	4,678.07	4,67,807.00
5	Custom duty with CVD and all cess per unit for Imported Component only	100	EACH	10,447.397	10,44,740.00
6	IGST per unit for Imported Component only	100	EACH	19,817.46	19,81,746.00
7	Inland freight and inland insurance and handling charges up to destination for DFMD	100	EACH	6,860.58	6,86,058.00
8	Cost of Installation, Testing and commissioning of DFMD	100	EACH	9,190.55	9,19,055.00
9	Cost of maintenance and system administration training for AAI nominees as per specification at each site	25	EACH	1,641.27	41,032.00
10	Cost of operational onsite training for AAI nominees as per specification at each site	25	EACH	1,641.27	41,032.00



	Total Capital cost excluding GST	1,79,10,180.00
	GST as quoted in Annex-XVI, as applicable	32,23,832.40
	Total Capital cost including GST	2,11,34,012.40
Rupees One Crore Seventy Nine Lakh Ten Thousand One Hundred Eighty Only excluding GST		

COST OF COMPREHENSIVE AMC WITH SPARES AND CONSUMABLES					
As per Tender Clause No. 30 of Section B , rates for CAMC are pre-decided on fixed percentage basis on total quoted amount i.e. total capital cost excluding GST. It shall be 4.8% for 1 st year, 2 nd Year, 3 rd Year, 4 th Year and 5 th year of CAMC excluding GST.					
Sl#	Description of item	Qty	Unit	Rate (INR)	Amount (INR)
1	Cost of First year Comprehensive AMC with spares after expiry of warranty period of one year along with all assembly/sub-assemblies, associated equipment, battery backup etc.	100	Each	8,596.89	8,59,689.00
2	GST of First Year CAMC Charges	100	Each	1,547.44	1,54,744.00
3	Cost of Second year Comprehensive AMC with spares after expiry of warranty period of one year along with all assembly/sub-assemblies, associated equipment, battery backup etc.	100	Each	8,596.89	8,59,689.00
4	GST of Second Year CAMC Charges	100	Each	1,547.44	1,54,744.00
5	Cost of Third year Comprehensive AMC with spares after expiry of warranty period of one year along with all assembly/sub-assemblies, associated equipment, battery backup etc.	100	Each	8,596.89	8,59,689.00
6	GST of Third Year CAMC Charges	100	Each	1,547.44	1,54,744.00
7	Cost of Fourth year Comprehensive AMC with spares after expiry of warranty period of one year along with all assembly/sub-assemblies, associated equipment, battery backup etc.	100	Each	8,596.89	8,59,689.00
8	GST of Fourth Year CAMC Charges	100	Each	1,547.44	1,54,744.00
9	Cost of Fifth year Comprehensive AMC with spares after expiry of warranty period of one year along with all assembly/sub-assemblies,	100	Each	8,596.89	8,59,689.00

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	associated equipment, battery backup etc.				
10	GST of Fifth Year CAMC Charges	100	Each	1,547.44	1,54,744.00
	Five years CAMC including GST (Rounded off)				50,72,163.00
	Grand Total (Capital cost including GST + AMC cost of 5 years including GST) (Rounded off)				2,62,06,175.00
Rupees Two Crore Sixty Two Lakh Six Thousand One Hundred Seventy Five Only					


25/11/2021
(S. K. Swami)
Executive Director (CNS-P)-I

ANNEXURE- II

AAI OWNED ULTIMATE USER CONSIGNEE SITES

S. No.	Consignee	DFMD Quantity	Test Kit Quantity
	Northern Region		
1	CNS In-charge, AAI, Leh Airport	2	0
2	CNS In-charge, AAI, Hindon Airport	1	1
3	CNS In-charge, AAI, Srinagar Airport	7	0
4	CNS In-charge, AAI, Agra Airport	1	1
5	CNS In-charge, AAI, Aligarh Airport	2	1
6	CNS In-charge, AAI, Kangra Airport	1	1
7	Airport Director/ CNS In-charge, AAI, Adampur Airport	2	1
8	CNS In-charge, AAI, Jammu Airport	4	0
9	CNS In-charge, AAI, Amritsar Airport	2	0
10	CNS In-charge, AAI, Kanpur Airport	4	0
11	CNS In-charge, AAI, Gwalior Airport	2	0
12	Airport Director/ CNS In-charge, AAI, Muirpur Airport	2	1
13	Airport Director/ CNS In-charge, AAI, Bareilly Airport	2	1
14	Airport Director/ CNS In-charge, AAI, Chitrakoot Airport	3	1
15	Airport Director/ CNS In-charge, AAI, Kushinagar Airport	2	1
16	Airport Director/ CNS In-charge, AAI, Moradabad Airport	2	1
17	Airport Director/ CNS In-charge, AAI, Shravasti Airport	2	1
18	Airport Director/ CNS In-charge, AAI, Azamgarh Airport	2	1
19	Airport Director/ CNS In-charge, AAI, Ayodhya Airport	4	1
	Total (Northern Region)	47	13
	Western Region		
20	CNS In-charge, AAI, Aurangabad Airport	1	0
21	CNS In-charge, AAI, Bhopal Airport	2	0
22	CNS In-charge, AAI, Bhuj Airport	1	1
23	CNS In-charge, AAI, Diu Airport	2	1
24	CNS In-charge, AAI, Goa Airport	2	0
25	CNS In-charge, AAI, Indore Airport	2	0
26	CNS In-charge, AAI, Jabalpur Airport	2	0
27	CNS In-charge, AAI, Kolhapur Airport	1	1
28	CNS In-charge, AAI, Rajkot Airport	2	0
29	CNS In-charge, AAI, Surat Airport	4	0
	Total (Western Region)	19	3
	Southern Region		
30	CNS In-charge, AAI, Salem Airport	1	1
31	CNS In-charge, AAI, Mysore Airport	1	1
32	CNS In-charge, AAI, Belgaum Airport	1	0
33	CNS In-charge, AAI, Tirupati Airport	2	0
34	CNS In-charge, AAI, Vijayawada Airport	3	0



35	Airport Director/ CNS In-charge, AAI, Vellore Airport	1	1
	Total (Southern Region)	9	3
	Eastern Region		
36	CNS In-charge, AAI, Bagdogra Airport	2	0
37	Airport Director/ CNS In-charge, AAI, Pakyong Airport	1	1
38	Airport Director/ CNS In-charge, AAI, Deoghar Airport	6	1
39	Airport Director/ CNS In-charge, AAI, Dumka Airport	4	1
40	Airport Director/ CNS In-charge, AAI, Bokaro Airport	4	1
41	Airport Director/ CNS In-charge, AAI, Utkela Airport	4	1
42	Airport Director/ CNS In-charge, AAI, Jeypore Airport	4	1
	Total (Eastern Region)	25	6
	Grand Total	100	25

S. K. Swami
25/11/2021
(S. K. Swami)

Executive Director (CNS-P)-I

FORM OF PERFORMANCE SECURITY (GUARANTEE) BANK GUARANTEE BOND

(To be stamped in accordance with Stamp Act)

(The non-judicial stamp paper should be in the name of issuing Bank)

In consideration of the Chairman, **Airports Authority of India** [hereinafter called "**AAI**"] having offered to accept the terms and conditions of the proposed agreement between

_____ and
_____ [here-in-after called

"**Contractor**"] for the works _____ [here-in-after called "the said agreement"]

vide Order no. _____ dated _____, having agreed to production of irrevocable Bank Guarantee for Rs. _____ (Rupees _____ only) as a security/guarantee from the Contractor for compliance of his obligations in accordance with the terms and conditions in the said agreement.

We _____ (indicate the name of the Bank) [hereinafter referred to as "the Bank"] hereby undertake to pay to the Chairman, AAI an amount not exceeding Rs. _____ (Rupees _____ only) on demand by AAI.

2. We _____ (indicate the name of the Bank) do hereby undertake to pay the amounts due and payable under this Guarantee without any demure, merely on a demand from AAI stating that the amount claimed is required to meet the recoveries due or likely to be due from the said Contractor. Any such demand made on the Bank shall be conclusive as regards the amount due and payable by the Bank under this Guarantee. However, our liability under this guarantee shall be restricted to an amount not exceeding Rs. _____ (Rupees _____ only).
3. We, the said bank further undertake to pay to the Chairman, AAI any money so demanded notwithstanding any dispute or disputes raised by the Contractor in any suit or proceeding pending before any court or tribunal relating thereto, our liability under this present being absolute and unequivocal.
The payment so made by us under this bond shall be a valid discharge of our liability for payment there under and the Contractor shall have no claim against us for making such payment.
4. We _____ (indicate the name of the bank) further agree that the guarantee herein contained shall remain in full force and effect during the period that would be taken for the performance of the said agreement and that it shall continue to be enforceable till all the dues of AAI under or by virtue of the said agreement have been fully paid and its claims satisfied or discharged or till Engineer-In-charge on behalf of AAI certified that the terms and conditions of the said agreement have been fully and properly carried out by the Contractor and accordingly discharges this guarantee.

5. We _____ (indicate the name of the bank) further agree with AAI that AAI shall have the fullest liberty without our consent and without effecting in any manner our obligations hereunder to vary any of terms and conditions of the said agreement or to extend time of performance by the Contractor from time to time or to postpone for any time or from time to time any of the powers exercisable by AAI against the said Contractor and to forbear or enforce any of the terms and conditions relating to the said agreement and we shall not be relived from our liability by reason of any such variation, or extension being granted to the Contractor or for any forbearance, act of omission on the part of AAI or any indulgence by the AAI to the Contractor or by any such matter or thing whatsoever which under the law relating to sureties would, but for this provision, have effect so relieving us.
6. This guarantee will not be discharged due to the change in the constitution of the Bank or the Contractor.
7. We _____ (indicate the name of the bank) lastly undertake not to revoke this guarantee except with the previous consent of AAI in writing.
8. This guarantee shall be valid up to _____ unless extended on demand by AAI. Notwithstanding anything mentioned above, our liability against this guarantee is restricted to Rs. _____ (Rupees _____ only) and unless a claim in writing is lodged with us within six months of the date of expiry or the extended date of expiry of this guarantee all our liabilities under this guarantee shall stand discharged.

Dated the _____ (Day) of _____ (Month), _____ (Year)

For _____ (indicate the name of bank)

