

**Comparative Statement - E-Tender for SNACK BAR COUNTER (Outside Terminal Building) Contract at NITB,
DABH Airport, Indore - Date of Technical Bid Opening - 06/11/2020**

Eligibility criteria :

Snack Bar Counter (Outside Terminal Building) Contract :

A. Technical Qualifications:

- i) The participating agency must have two (02) years“experience in F&B business during the last seven (07) years.
- ii) The participating agency must have operated more than three outlets in the two year period (during last seven years) for which experience in (i) above is claimed out of which at least one (01) should be located:
- a. In any Indian airport/International airport with more than 1 million passenger/annual as on the date of publication of RFQ/Tender. **OR**
- b. Other passenger transport terminal such as, metro rail, metro rail station, railway, railway station (metro or railway stations must be in cities with population more than 10L (as per 2011 census) or commercial complex (commercial complex should have a floor plate size of at least 10000 sq. mtrs). Other outlets (upto 2) can be present at ports, bus stations, airports, railway stations, hotels, metro stations, roads, highways, shopping complexes, other commercial complexes.

Note: The copy of required documentary proof (work order/license and/or requisite proof as per Shops and Establishment Acts, Trade tax certificates etc. for each outlet) with the applicable authority and proof of completion of requisite tenure of two (02) years shall be submitted for verification. **OR**

- c. The participating agency shall be currently operating a hotel with at least three star valid star category or heritage category issued by Hotel & Restaurant Approval and Classification Category (HRACC), Ministry of Tourism, Government of India with at least two (02) years of experience during the last seven (07) years.

The copy of Hotel & Restaurant Approval & Classification Committee (HRACC) document for verifying the star rating and proof of completion of requisite tenure of two (02) years shall be submitted for verification. **OR**
In case, Hotel is not HRACC certified, then Hotel should have following facilities:

- Minimum 16 Hrs. Coffee Shop operation per day;
- Standalone restaurant
- Having minimum 80 rooms
- Swimming pool

Duly supported by relevant documents. **OR**

- d. The participating agency shall be currently an operator of the food and beverage business in a three star hotel having valid star category or heritage category issued by Hotel & Restaurant Approval and Classification Committee (HRACC), Ministry of Tourism, Government of India with at least two (02) years of experience during the last seven (07) years.

The copy of work order/license/MoU with the hotel, proof of completion of requisite tenure of two (02) years shall be submitted for verification.

- e. The applicant is currently functioning as a flight kitchen operator with at least two (02) years“ experience during the last seven (07) years.

The copy of work order/ license/ MoU with the Airline Company and proof of completion of requisite tenure of two (02) years shall be attached as proof.

B. FINANCIAL CAPACITY

Gross turn over criteria covers two parameters of the eligibility criteria.

- i) Minimum Gross Turnover requirement: - The Minimum gross turnover shall be Rs.4,68,000/- (Rupees Four Lakh Sixty-Eight Thousand Only)
- ii) Qualifying percentage turn over from same business as concession/ license: - Qualifying turnover for snack bar services is 50% of Gross turn over as mentioned in clause no. (i) above i.e. 2,34,000/ shall be from the business for which experience has been claimed of minimum turnover requirement.
- a) Turnover details, Profit & Loss account and related experience details should be duly certified by a Chartered Accountant/Statutory Auditor.
- b) The turnover of the company/agency should be in any one of the last three (03) financial years from the date of publication of NIT.
- c) Unless otherwise specified, net worth of the bidder should be positive.
- d) In case of multiple businesses of bidder, the breakup of the turnover (certified by statutory auditor /chartered accountant) with the specific head as from the tendered facility should be submitted.
- e) Duly notarized and stamped undertaking by bidder regarding overall as well as breakup of turnover should also be submitted.

SN	Criteria Requirement	Details Submitted by M/s AROON FOOD SERVICES PVT.LTD.
a)	Details of the concern and legal status that is whether it is sole proprietor, partnership firm or a company under the Companies Act. Details to be provided as per Annexure: D	Submitted
b)	Self-attested copies of the PAN card, GST registration. In case any or all the provisions mentioned above are not applicable, the party should give a declaration to that effect. Non submission will not be considered as exemption. AAI reserves the right to confirm the legal applicability of the provisions before accepting the declaration of non-applicability as submitted by the party.	Submitted
c)	Copies of (duly audited and certified by a chartered Accountant) Profit and Loss Account / Balance sheet of the sole proprietor concern or a partnership firm, Annual Report in case of company as per the companies Act.	Submitted
d)	Self-attested copies of Memorandum and Articles of Association in case of Companies and Partnership deed in case of firms and approved by-laws in case of co-operative societies.	Submitted
e)	The Bidders are required to furnish Earnest Money Deposit of Rs. 50,000/- (Rupees Fifty Thousand Only) the EMD shall be deposited via bank transfer in the form of RTGS/NEFT to “Airports Authority of India, DABH Airport, Indore” as per the details already provided in the NIET. A copy of document indicating payment of EMD through RTGS/NEFT is to be uploaded in the technical bid. Non-payment of EMD by the stipulated date & time shall lead to disqualification of tendered(s).	Submitted

SN	Criteria Requirement	Details Submitted by M/s AROON FOOD SERVICES PVT.LTD.
f)	<u>No Dues Certificate:</u> i.) Self-Declaration of Dues: The party should submit the details of contracts held (current and past) at all AAI controlled airports and offices and the details of disputed and undisputed dues there on along with the details of Security Deposit and mode of Security Deposit (Refer Annexure G). ii.) No Dues Certification from AAI: The party should also enclose the no dues certificate issued by AAI (Up to 30/09/2020, except where the dues are pertaining to current quarter i.e. the quarter in which tender is invited) in respect of all airports under its control. Only signed certificate will be valid. Photocopy of the signed certificate to be attested by the party at the time of tender submission. Format as per Annexure: I iii.) If the entity participating in the e-tender is a private or public limited company, Partnership Firm or Sole Proprietor and any of the Directors /Partners / Sole Proprietor of such company is also a director of any other company or partner of a concern or a Sole Proprietor having established business with AAI and has outstanding dues payable to the Authority, then the said entity shall not be allowed in AAI e-tenders. A declaration to this effect has to be submitted by the party / tenderer. (Refer Annexure: G)	Submitted
g)	Form of unconditional acceptance duly signed (enclosed as Annexure “C”along with tender documents).	Submitted
h)	Declaration to the effect that no raid/seizure/search has been carried out and/or pending by a Regulatory Authority in respect of the license granted by AAI in any of the Airport premises either against me and/or any member of the consortium or against our/its associates or against any of the Directors/Managers/ Employees”	Submitted
i)	Declaration giving the details of blacklisting or debarring by AAI, or any Government of India department, any Central or State public sector undertakings. (NIL statement also to be filed). (Refer Annexure G).	Submitted
j)	Declaration of cases / action under PPE Act initiated by AAI. (NIL statement also to be filed). (Refer Annexure: G)	Submitted
k)	Declaration in respect of near relatives* working in AAI, as per Annexure: H.	Submitted
l)	Certificate from Chartered Accountant/Statutory Auditor in respect of Technical Capacity & Experience, as per Annexure: E.	Submitted
m)	Letter of Undertaking by Bidder, as per Annexure: F	Submitted

SN	Criteria Requirement	Details Submitted by M/s AROON FOOD SERVICES PVT.LTD.
n)	Documents supporting eligibility criteria. (Experience)	Submitted
o)	Scanned copy of complete set of e-tender document containing 46 nos. Of pages (duly signed and stamped by the authorized person)	Submitted
	i) Minimum Gross Turnover requirement: - The Minimum gross turnover shall be Rs.4,68,000/- (Rupees Four Lakh Sixty-Eight Thousand Only) ii) Qualifying percentage turn over from same business as concession/ license: - Qualifying turnover for snack bar services is 50% of Gross turn over as mentioned in clause no. (i) above i.e. 2,34,000/ shall be from the business for which experience has been claimed of minimum turnover requirement.	Submitted
p)	Tender Document Cost Rs. 2,000/-	Submitted