

Aroon Aviation Services Pvt Ltd	1	Agency turnover	20	F.Y. 2017-18 Rs. 1,09,80,83,265.84/- F.Y. 2018-19 Rs.1,46,69,50,393.08/- F.Y. 2019- 20 Rs. 1,392,979,500.41/- Average T.O./year = Rs. 1,319,337,719.78 Highest work value performed over last 5 years	20	1. Provisional Balance sheet/Profit & Loss AC for FY 2019-20 submitted along with undertaking to submit Balance sheet and profit & Loss AC statement after completion of Audit and filing the return CA verified turnover statement furnished for 2017-18,2018-19, 2019-20
	2	Scale & Size of Operations	20	Name of the work: Management of Help Desks and Reserved Lounge at SGRDJ Int. Airport Amritsar. Value of work: 68,79,400/- Period: 02.09.2019 to 01.09.2020.	20	Submitted work experience certificate of similar nature
	3	No. of Projects	20	Total number of similar work submitted as mentioned in NIT = 12 Nos.	20	Total number of similar work submitted as mentioned in NIT = 12 Nos.
	4	Manpower on roll	15	1.July-sept19=4783+4776+4619=14178 2.Oct-Dec19=6052+6389+5946=18387 3.Jan-March20=5714+5683+5908=17305 4.April-June20=5291+5443+5034=15768	15	CA audited statement of manpower roll submitted
	5	Presence of agency in different cities	10	Addres proof of office branches in 5 cities submitted.	5	Utility bills for address of office in Delhi, Chennai, Bhiwandi. Mohali, Ahmedabad submitted
	6	Presentation and Deployment Methodology	15	Slide on Deployment methodology of manpower submitted	15	Presentation will be evaluated by a pannel appointed by AAI on the aspect defined in scoring criteria in NIT
				Total	95	
Maa Tara Enterprice	1	Agency turnover	20	F.Y. 2017-18 - Rs. 81.13 Lakhs F.Y. 2018-19 - Rs. 96.83 Lakhs Average T.O./year = Rs. 59.32 lakh	5	Turn over submitted. Balance sheet/profit & loss statement for FY 2017-18, 2018-19 submitted but 2019-2020 not submitted
	2	Scale & Size of Operations	20	Work experience submitted by the agency is not of similar nature as defined in NIT	0	
	3	No. of Projects	20	Work experience submitted by the agency is not of similar nature as defined in NIT, Total=NIL	0	
	4	Manpower on roll	15	Duly CA audited statement of manpower roll not submitted	0	Duly CA audited statement of manpower roll not submitted
	5	Presence of agency in different cities	10	Agency have not submitted the self attested copy of address proof like utility bills	0	
	6	Presentation and Deployment Methodology	15	Presentation slide not submitted by the agency.	0	Presentation will be evaluated by a pannel appointed by AAI on the aspect defined in scoring criteria in NIT
				Total	5	
NIS Management Ltd.	1	Agency turnover	20	F.Y. 17-18 - Rs. 28014.33 lakh F.Y. 18-19 - Rs. 27055.17lakh F.Y. 19-20 - Rs. 27534.84 lakh Average T.O./year = Rs. 27534.78 lakh	20	CA audited turnover statement submitted for FY 2017-18, 2018-19 and 2019-20
	2	Scale & Size of Operations	20	Highest work value of similar nature performed over last 5 years: Name of the work: Providing Trained Manpower for Passenger Facilitation services at Integrated passenger Terminal Building at NSCB Airport, Kolkata. Value of work : Rs. 59,14,829/- Date of commencement of work: 11.05.2017 Stipulated date of completion: 19.05.2020	20	Work experience certificate of value of Rs 59,14,829/- against shortfall doc submitted
	3	No. of Projects	20	No of work of similar nature submitted = 01 No	5	Out of 06 work experience submitted only 01 is of similar nature as defined in NIT
	4	Manpower on roll	15	April-june19=15284, july-sept19=15551, oct-dec19=15805, jan-march20=15856, april-June20=12393	15	CA verified statement of manpower roll submitted
	5	Presence of agency in different cities	10	Number of Branch office address submitted=04	2	Utility bill submitted as address proof for offices at Burdwan,Bhubaneswar, Banglore, Kolkata
	6	Presentation and Deployment Methodology	15	Presentation submitted	15	Presentation will be evaluated by a pannel appointed by AAI on the aspect defined in scoring criteria in NIT
				Total	77	

TENDER APPLICATION SCRUTINY SHEET BASED ON TECHNICAL BID						
Tender ID No.: 2020_AAI_59884_1						
Date of Opening (Technical Bid): 05.11.2020						
S.No	Criteria	Max Marks	Agency Doc Submitted	Marks scored	Remark	
1	Agency turnover	20	F.Y. 2017-18 Rs.183,688,062 F.Y. 2018-19 Rs. 187,467,227 F.Y. 2019-20 Rs. 23,94,67,437 Average T.O./year = Rs. 203045840.67/-	20	CA certified turnover submitted for 2017-18 , 2018-19 & 2019-20. CA certified undertaking for provisional turnover for FY 2019-20 submitted as audited balance sheet is not finalized for FY2019-20	
2	Scale & Size of Operations	20	Highest work value performed over last 5 years Name & Scope of work: World Food India 2017, Managing manpower at venue and Airport for arrivals and departure, Helpdesk at Indira Gandhi International Airport (Terminal 1 & 3). Duration of work : 03-05 March 2017 Value of contract: Rs. 14,05,865/-	0	The agency has not submitted single work performed over last 5 years with min 1 yr of execution to be considered for evaluation	
3	No. of Projects	20	Work submitted by the agency is not of at least one year duration	0	Project should be of similar nature of work as defined in NIT with at least one year duration	
4	Manpower on roll	15	Q1:July19=26, Aug19=29, Sept19=32 Total= 87 Q2:Oct19=33, Nov19=41, Dec19=41, Total=115 Q3:Jan20=44, Feb20=46, March20=49, Total=139 Q4:Apr20=49, May20=49, Jun20=47, Total=145	10	CA audited statement Submitted	
5	Presence of agency in different cities	10	No of Branch office address submitted=01	2	Self attested copy of Telephone bill as address proof for working in Gurgaon, Haryana submitted	
6	Presentation and Deployment Methodology	15	Submitted slide Selection and deployment methodology of manpower	15	Presentation will be evaluated by a pannel appointed by AAI on the aspect defined in scoring criteria in NIT	
Total				47		
J.P. AVIATION SERVICES PVT. LTD.	1	Agency turnover	20	F.Y. 2017-18 - Rs. 6880.41 Lakhs F.Y. 2018-19 - Rs. 7713.53 Lakhs F.Y. 2019- 20- Not Provided Average T.O./year = Rs. 4864.65 lakhs	20	Submitted consent to calculate the average annual turnover for last two years devided by 3 because of Balance sheet for the FY2019-20 has not been completed yet and due date of furnishing of Tax Audit extended by CBDT to 31.12.2020. CA verified statement for Turnover attached
	2	Scale & Size of Operations	20	Executed of work: 1) Name of the work: Ground Handling and Managing Helpdesk/Information Counter at differents Airports in India. Value of work : Rs. 9,44,79,354/- Contract duration : 2016-17	20	Submitted work experience of similar nature
	3	No. of Projects	20	Total projects=1 +1	5	one ongoing project at Bagdogra
	4	Manpower on roll	15	Total avg manpower for FY 2019-20 is 500	15	CA certified statement on manpower roll submitted
	5	Presence of agency in different cities	10	Address proof of Kolkata office submitted Total=01	2	Utility bills for Kolkata office submitted
	6	Presentation and Deployment Methodology	15	Slide submitted on selection and deployment of manpower.	15	Presentation will be evaluated by a pannel appointed by AAI on the aspect defined in scoring criteria in NIT
Total				77		

Remarks: Out of five bidders, only 03(three) bidders as given below qualify for financial bids opening as per NIT

1. Arcon Aviation Services Pvt Ltd.
2. NIS Management Ltd
3. JP Aviation Services Pvt. Ltd.

It is proposed that financial bid of the above bidders may be opened on 25.11.2020 at 12:00 hrs.

Submitted please.

[Signature]
APD, Bagdogra Airport 24/11/20

[Signature]
JELops 24/11/20.