



Annexure VI: Comparative Statement
Tender for Snack bar at City side (Tender ID # 2020_AAI_58457_1)
Technical bid Opened on 16.10.2020
COMPARATIVE STATEMENT TO BE PREPARED BY TENDER OPENING COMMITTEE -
VISAKHAPATNAM AIRPORT

S.No.	Document required as per NIT conditions	Shri A.Jagadesh, Proprietor of M/s Sri Sai Enterprises, 44-22-15, TF2, Apsara Plaza, Ramalayam Street, Railway New Colony, Visakhapatnam-530 016.	Shri Binay Kumar Singh, Director M/s RBA Hospitality & Hotels Pvt Ltd, 16, Ranmukateshwer Society, Nr.Saradr S Bavla, Hansol, Ahmedabad-382475
1	Tender fee Rs.10,000/-	Submitted	Submitted
2	EMD amount Rs. 1,32,000/-	Submitted	Submitted
3	Details of the concern and legal status	Sole Proprietor -Submitted the declaration	Private Limited Company. Submitted the Certificate of Incorporation
4	Self-attested copy of PAN	Submitted	Submitted
5	Self-attested GST certificate	Submitted	Submitted
6	Un conditional acceptance as per NIT format	Submitted	Submitted
7	Details of Experience & supporting Documents a) Technical Criteria: 1) The participating agency must have two (02) years' experience in F&B business during the last seven (07) years. 2) The participating agency must have operated more than three outlets in the two years period (during last seven years) for which experience in (i) above is claimed out of which at least one (01) should be located. a) In any Indian airport/International airport with more than 1 million passengers/annual as on the date of publication of Tender. OR b) Other passengers transport terminal such as metro rail, metro rail station, railway, railway station (metro or railway stations must be in cities with population more than 10 Lakhs (as per 2011 census) or commercial complex (commercial complex should have a floor plate size of at least 10000sq.mtrs). Other outlets (upto 2) can be present at ports, bus stations, airports, railway stations, hotels, metro stations, roads, highways,	Submitted	Submitted

असि. एम. मूर्ति / R.V.S.MURTHY

सहा. महाप्रबंधक (वाणिज्य) / Asst. General Manager (Commercial)

भा.वि.प्रा., विशाखपट्टणम / A.A.I. Visakhapatnam Airport

विशाखपट्टणम / Visakhapatnam



shopping complexes, other commercial complexes. NOTE: The copy of requires documentary proof (work order/license and/or requisite proof as per shops and Establishments Acts, Trade tax certificates etc. for each outlet) with the applicable authority and proof of completion of requisite tenure of two (02) years shall be submitted for verification. OR c) The participating agency shall be currently operating a hotel with at least three star valid star category or heritage category issued by Hotel & Restaurant Approval and Classification Category (HRACC), Ministry of Tourism, Government of India with at least two (02) years of experience during the last seven (07) years. The copy of Hotel & Restaurant Approval & Classification Committee (HRACC) document for verifying the star rating and proof of completion of requisite tenure of two (02) years shall be submitted for verification. OR In case, Hotel is not HRACC certified, then Hotel should have following facilities: • Minimum 16 Hrs. coffee shop operation per day; • Standalone restaurant • Having minimum 80 rooms • Swimming pool Duly supported by relevant documents. OR d) The participating agency shall be currently an operator of the food and beverage business in a three star hotel having valid star category or heritage category issued by Hotel & Restaurant Approval and Classification Committee (HRACC), Ministry of Tourism, Government of India with at least two (02) years of experience during the last seven (07) years.		
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Handwritten signature

R.V.S.MURTHY
Asst. General Manager (Commercial)
सहा. महाप्रबंधक (वाणिज्य) / आ.वि.प्रा., विशाखपट्टणम् / A.A.I, Visakhapatnam Airport
भा.वि.प्रा., विशाखपट्टणम् / विशाखपट्टणम् / Visakhapatnam

	The copy of work order/license/MoU with the hotel, proof of completion of requisite tenure of two (02) years shall be submitted for verification. OR e) The application is currently functioning as a flight kitchen operator with at least two (02) years experience during the last seven (07) years. The copy of work order/license/MoU with the Airline Company and proof of completion of requisite of two (02) years shall be attached as proof.		
8	b) Financial Criteria: Qualifying Gross Turnover of Rs 16,38,000/- will be 50% from, the business for which experience has been claimed, of Minimum Turn over Requirement; a) Turnover details, Profit & Loss account and related experience details should be duly certified by a Chartered Account/Statutory Auditor. b) The turnover of the company/agency should be in any one of the financial years for which technical experience has been claimed in accordance with audited financial statement and duly certified by a statutory auditor. c) Unless otherwise specified, net worth of the bidder should be positive. d) In case of multiple business of bidder, the breakup of the turnover (certified by statutory auditor/chartered account) with the specific head as from the tendered facility should be submitted. e) Duly signed undertaking on the letter head of the bidder regarding overall as well as break up of turn over should also be submitted. f) Certificate issued by Chartered Accountant / Statutory Auditor, with respect to net worth of the bidder should also be submitted.	Submitted	Submitted
9	Profit and Loss Account/Balance sheet of the sole proprietor concern or partnership firm duly certified by Chartered Accountant.	Submitted	Submitted

H. V.S. MURTHY
 सहा. महाप्रबन्धक (वाणिज्य) / Asst. General Manager (Commercial)
 भा.वि.प्रा., विशाखपट्टणम् / A.A.I, Visakhapatnam Airport
 विशाखपट्टणम् / Visakhapatnam

10	Self-attested copies of Memorandum and Articles of association in case of companies and Partnership deed in case of firms and approved by laws in case of co-operate society	Not Applicable as the party belongs to Sole Proprietorship concern	Submitted
11	Self-declaration of dues for contracts held (current and past) at all AAI controlled airports and the details of disputed and undisputed dues along with the details of SD	Submitted Party NOT having any contracts with AAI.	Submitted
12	Declaration giving particulars of concessions/licenses, the details of black listing or debarring effected by CBI/AAI, or any Govt. of India dept., any Central or state public sector undertakings etc.,	Submitted	Submitted
13	Declaration of cases/action under PPE act initiated by AAI.	Submitted	Submitted
14	Declaration of raid/seizure carried out/pending by a regulatory authority, if any	Submitted	Submitted
15	If the entity participating in any of the tender, is a private or public limited company, partnership firm or sole proprietor and any of the Directors/Partners/Sole Proprietor of such company is also Director of any other Company or partner of a concern, a sole proprietor having established business with AAI and has outstanding dues payable to the Authority, then the entity may not be allowed in AAI tenders" for which a DECLARATION needs to be submitted by the participating agency along with the tender bid.	Submitted	Submitted
16	As per NIT, No Dues Certificate should submit for the quarter upto June 2020.	Not applicable as party NOT having any contracts with AAI. Submitted self-declaration	Submitted
17	Any other information/documents as stated in the NIT	1 Submitted the power of Attorney for signing the proposal. 2. Submitted list of relatives in AAI 3. Submitted one set of tender docs with signature 4. Submitted the Bidder details 5. Submitted Letter of Undertaking 6. Submitted the Net Worth Certificate	1 Submitted the power of Attorney for signing the proposal. 2. Submitted list of relatives in AAI 3. Submitted one set of tender docs with signature 4. Submitted the Bidder details 5. Submitted Letter of Undertaking 6. Submitted the Net Worth Certificate

BID MANAGER: R.V.S.Murthy, AGM (Comml)

COMMERCIAL IN-CHARGE: R.V.S.Murthy, AGM (Comml)


 आर.वी.एस.मूर्थी / R.V.S.MURTHY
 सहा. महाप्रबंधक (वाणिज्य) / Asst. General Manager (Commercial)
 भा.वि.प्रा., विशाखपट्टणम / A.A.I. Visakhapatnam Airport
 विशाखपट्टणम / Visakhapatnam

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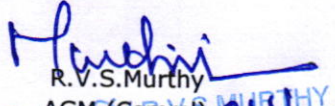
Recommendations:

1. M/s Sri Sai Enterprises, Visakhapatnam:

The party has submitted all the required documents as per NIT and qualified the technical bid. Hence it is recommended to accept the technical bid documents

2. M/s RBA Hospitality & Hotels Pvt Ltd, Ahmedabad:

The party has submitted all the required documents as per NIT and qualified the technical bid. Hence it is recommended to accept the technical bid documents


R.V.S. Murthy
AGM (Comm)
Bid Manager
आर.वी.एस.मूर्थी / R.V.S. MURTHY
सहा. महाप्रबंधक (वाणिज्य) / Assistant Manager (Commercial)
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