



भारतीय विमानपत्तन प्राधिकरण
AIRPORTS AUTHORITY OF INDIA

ISO 9001 : 2015

उड़ान निरीक्षण एकक
FLIGHT INSPECTION UNIT



Ref No: AAI/FIU/Proc.Aircraft/08/2020-21/30

Date: 02/02/2022

To

M/s Aerodata AG, Germany
Hermann-Blenk-Str. 34-36
38108 Braunschweig
Germany.

Email: longhorst@aerodata.de

- Reference:** 1. Tender No AAI/FIU/Proc.Aircraft/08/2020-21 Tender id: 2020_AAI_57398_1 for SITC of Qty. 2 Aircrafts fitted with AFIS uploaded on CPP Portal on 14/09/2020, all corrigendum/addendum issued as part of tender.
2. Pre Bid meeting on 22/10/2020 and AAI response to queries
2. M/S Aerodata AG, Germany Bid dated: 18/01/2021
3. AAI Queries for PQQ and Technical bid document.
4. M/S Aerodata AG, Germany response to AAI PQQ and Technical queries.
5. Price negotiation meeting with AAI on 11/01/2022 and your revised offer after negotiation Dated: 13/01/2022.
5. LOI Dated: 29/01/2022 and your acceptance of LOI Dated: 31/01/2022.

Subject: Purchase Order – SITC (Supply, Installation, Testing and Commissioning) of Qty. 2 Aircrafts fitted with AFIS.

Dear Sir,

1. Reference is made to the above mentioned correspondence and your offer (technical, commercial proposal and various subsequent technical clarifications) submitted against above referred tender.
2. In this regard Airports Authority of India hereinafter referred to as purchaser, is pleased to place a Purchase order for "Supply, Installation, Testing and Commissioning" of Qty. 02 Aircrafts fitted with AFIS on M/s Aerodata AG, Germany, hereinafter referred to as supplier.
3. **Price:**
The items as per Annexure-I (Attached) shall be supplied and work executed by M/S Aerodata AG, Germany *for SITC of Qty. 02 Aircrafts fitted with Automatic*

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Flight Inspection system (AFIS) of Rs. 224,19,63,701.00(Rupees Two Hundred Twenty-Four Crores Nineteen Lakhs Sixty-Three Thousand Seven Hundred and One Only) with FOREX Component of USD 3,02,69,241.33 including Custom duty, Freight, Insurance, FAT, SAT, Installation, Training, Documentation and other charges as per BOQ / price schedule(Annexure-I) exclusive of GST/ IGST.

4. **Time Schedule:** As Per Annexure -II of this letter of award.
5. **Payment Terms:** As Per Annexure -II of this letter of award
6. **Paying Authority:** Executive Director (FIU), Airports Authority of India, New Delhi-3, shall be the paying authority for deliverables under this purchase order.
7. **Ownership of Aircraft:** Airports Authority of India, "The aircraft King Air 360, MSN--, Engine S/N-- is supplied for ultimate consignee-Airports Authority of India" shall be mentioned in all the factory delivery documents including invoice.
8. **Project/Purchase Manager:**
Madan Lal, Jt. GM (FIU) shall act as Project Manager for the work, who shall be responsible for the smooth implementation of the contract as per Tender document.
9. **Consignee:** ED (FIU), Flight Inspection Unit, Safdarjung Airport, New Delhi-110003.
10. **Mode of Transport, Freight & Insurance:**
The mode of transportation, freight & insurance as specified in the tender shall be applicable.
11. **Installation and Commissioning:**
The supplier shall complete the installation and testing as per tender conditions.
12. **Performance Bank Guarantee, Liquidated damages and Guarantee / Warrantee** shall be as per Annexure -II to this letter of award.
13. This letter of awarding of the work shall form a part of the contract and all terms & conditions mentioned in the tender Document and subsequent



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modifications circulated through corrigenda to the tender shall be a binding on both the parties i.e. AAI & M/s. Aerodata AG, Germany.

14. A duplicate copy of this award letter is enclosed herewith, which may be returned duly signed in each page, to this office as a token of your acceptance.

15. Please acknowledge the receipt of this letter.

Yours sincerely,

(P.K.Srivastava)

Executive Director (FIU)

Copy by Email:

1. ED(CNS-P)-I,CHQ.
2. Purchase Order File.
3. ED(Fin-ANS)/DGM-FIN(RAU)