



भारतीय विमानपत्तन प्राधिकरण
AIRPORTS AUTHORITY OF INDIA

BY SPEED POST / E-MAIL

AAI/TR/CommI/AwdLtr/Baggage Wrapping

24.11.2020

To,

M/s. SPEEDWINGS SERVICES,
No. 61, KARTHIKA KALPAKA NAGAR,
CHAKKAI PETTAH PO,
TRIVANDRUM – 695024
KERALA.
(M) – 9207827878, 9544612324
e-mail : speedwingstvm@gmail.com

Sub:- AWARD OF LICENSE FOR BAGGAGE WRAPPING SERVICES
AT TRICHY INTERNATIONAL AIRPORT - reg

Ref: Your E-Tender for the above contract at this Airport.

Dear Sir,

The undersigned is pleased to convey the approval of Competent Authority for award of license to operate Baggage Wrapping Services at Trichy International Airport, to **M/s SPEEDWINGS SERVICES, TRIVANDRUM** with the quoted Monthly License Fee of **Rs. 4,15,000/-** (Rupees Four Lakhs Fifteen Thousand only) per month or **20% of net sales** as Revenue share per month, whichever is higher, plus applicable GST and other charges as applicable from time to time. The license fee is subjected to compounded annual escalation of 10% for the subsequent years, inclusive of space rent for an area measuring 05 sqm (approx) at Departure Area, for a period of **03 Years** w.e.f the date of taking over of license, subject to the NIT conditions and following terms and conditions.

1.	License	Baggage Wrapping Services at Trichy International Airport
2.	Period	03 YEARS
3.	Area / Location	05 Sq Mtr (approx.) at Departure Area for Counter purpose
4.	License fee	1 st Year - Rs. 4,15,000/- pm + GST and other applicable charges. 2 nd Year - Rs. 4,56,500/- pm + GST and other applicable charges. 3 rd Year – Rs. 5,02,150/- pm + GST and other applicable charges. Or 20% of net sales as Revenue Share per month, plus GST & other applicable charges, whichever is higher. License fee should be paid on or before 25 th of every month in advance. The tax (GST) is applicable @ 18% subject to revision as per Govt. Directive.
5.	Electricity & Water Charges	As per EB tariff on actual consumption of electricity and water charges at the rates fixed by AAI. The rates are subject to revision from time to time.
6.	Utility / Facilitation Charges	In addition to the license fee, 10% of the actual space rent per month plus GST should be paid towards the utilization / facilitation charges.

7.	Advance License fee	License fee - Rs. 4,15,000/ Utility charges - Rs.614/- GST @ 18% - Rs. 74,811/- Totally Rs. 4,90,425/- (Rupees Four Lakhs Ninety Thousand Four Hundred and Twenty Five only) shall be paid online to the bank account of AAI, Trichy.
8.	Security Deposit for License Fee	Equivalent to Four months first year license fee amounting to Rs. 16,60,000/- shall be paid online to the bank account of AAI, Trichy / Bank guarantee from any Nationalized Bank except Co-operative Banks.
9.	Security Deposit for Electricity charges	An amount of Rs. 2,49,000/- towards Electricity Deposit shall be paid online to the bank account of AAI, Trichy.
10.	Agreement	An agreement in duplicate in the prescribed format as per NIT is to be executed on non-judicial stamp paper of value of Rs.100/-. Cost of Stamp Paper shall be borne by you within 15 days of the receipt of this letter. This award letter shall also form part of the Agreement.
11.	Bank Details of AAI, Trichy	Beneficiary Name : Airports Authority of India Bank Name : Bank of Baroda Bank Address : Airport Branch, Trichy – 620 007 Account No : 70320200000209 RTGS Code/ IFSC Code : BARB0VJTAP Charges for Transfer : To be borne by the party

Other terms and conditions:

01. After taking over the License, if the License fee and other applicable charges, as per bill, is not paid within the stipulated date, penal interest @ 9% per annum shall be charged from the due date for delayed period upto 30 days and if delay is for more than 30 days, then interest @ 18% per annum shall be charged from the due date for entire delay period be payable on all delayed payment, without prejudice to the Authority's other rights and remedies. Besides, action as deemed necessary will be taken as per the Agreement conditions under the rules and in addition the administrative cost of re-tendering will be deducted from the Security Deposit.

02. That the license for the above said facility shall be valid for the period of 03(Three) years wef the date of taking over of license, unless terminated earlier on account of following:

- By giving 60 days' notice in writing from either side without assigning any reason.
- Terminated by AAI on a short notice on account of un-satisfactory performance.
- Termination on expiry of the specified time period allotted for unresolved internal dispute resolution.

03. Penal action, as appropriate, would be initiated on account of unsatisfactory performance such as: (i) Delayed payment of License fee (ii) Non observance of approved rates of items (iii) Not maintaining the quality in providing service/facility (vi) Rate list (v) Any other breach in the terms and conditions of license agreement including notice period for terminating license etc.

04. In case of failure to accept the terms and conditions of the award of license, you will be debarred from participating in any Commercial License/Tender at AAI, at any Airport, for a period of 01 year.

05. The EMD will be forfeited and the party may be debarred for further participation in AAI's tender(s) for a period of 01 year on account of non-compliance of the following :-

- (a) Acceptance of the offer within **07 days** from the date of award letter.
- (b) Payment of advance L/Fee for one month within **15 days** from the date of award letter.
- (c) Payment of Security Deposit within **15 days** from the date of award letter.
- (d) Execution of Agreement within **15 days** from the date of award letter.
- (e) Commencement of the facility within the gestation period or actual commencement of facility, whichever is earlier.

06. The acceptance should be conveyed **within 07 days** by signing and returning the duplicate copy of the award letter.

07. The licensee is liable to obtain proper insurance coverage for their properties / goods stored or used in the licensed premises.

08. The licensee shall obey the various Central and State Govt. Labour Laws in force from time to time and ensure their registration etc. as per rules.

09. The licensee shall abide by the rules & regulations and legislation of Central and State Government on Environmental protection.

10. The licensee is liable to implement the AAI commitments and practices on ISO 14001 – 2004 (Environmental Management System).

11. Modification/renovation, if any required in the allotted area should have prior approval of the competent authority of AAI.

12. The licensee shall not unless with the written consent as afore said assign or transfer the present license or any party thereof.

13. The licensee shall abide by the terms and conditions, rules, and regulations of AAI as may be enforced from time to time.

14. In addition all rates, assessments, outgoings and other taxes wherever applicable including the service in respect of the said premises will be payable by the licensee.

15. The licensee shall use the area only for the purpose for which it is allotted and for no other purposes and confine their activities within the space allotted.

16. The allotment is subject to clearance of all outstanding dues, if any.

17. The award letter & e-tender NIT shall form part and parcel of the agreement.

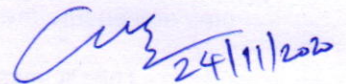
18. The allotment of subject space can be cancelled at short notice if the space required by AAI for expansion/modification of Airport and the licensee shall vacate the space without any protest or claims for compensation.

19. Necessary BCAS clearance to perform the business at the airport has to be obtained before commencement of the facility.

20. You are requested to kindly complete the above cited contractual formalities and take possession of the subject license.

Thanking you,

Yours faithfully,

Handwritten signature in blue ink, appearing to be 'J Magesh', with the date '24/11/2020' written next to it.

(J MAGESH)
MANAGER (COMML)
FOR AIRPORT DIRECTOR