



भारतीय विमानपत्तन प्राधिकरण
AIRPORTS AUTHORITY OF INDIA

No. AAI/OPS/GHS/16/C/2020/ 309

Date: 11.09.2021

To,

M/s Globe Ground India Pvt. Ltd.,
E9, Connaught House,
Connaught Place,
New Delhi- 110001

Sub: Letter of Intent to Award (LOIA) for Concession for Ground Handling Services at Trichy International Airport, Trichy to M/s Globe Ground India Pvt.

Ref: 1. E-bid invitation no. : 2020_AAI_46811_1 dated 15th April 2020.
2. Your technical bid dated opened on 02.09.2020 and financial bid opened on 28.01.2021 through CPP portal.

Kind Attn: Mr. Gaurav Bhatia, Director, M/s Globe Ground India Pvt. Ltd.

Sir,

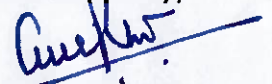
1. This has reference to your submission of Bid on 14.08.2020. The Competent Authority is pleased to accept your offer quoted MAG₁ at INR **Rs. 7,30,00,000.00 (Rupees Seven Crore Thirty Lakh only)** inclusive of all taxes except GST for the first year for providing Ground Handling Services at Trichy International Airport, Trichy.
2. This is a non-exclusive Concession for providing Ground Handling services to Trichy International Airport, Trichy for a period of 10 years from the Commercial Operations Date (COD). AAI reserves its right to select additional 3rd party ground handling agency through bidding process as and when it deems fit as per Applicable Law.
3. Airports Authority of India ("AAI"), hereby declares M/s Globe Ground India Pvt. Ltd. as the **"Selected Bidder"** (hereby now referred as **You**) within the meaning of the RFP document for the implementation of the Project, subject to the fulfilment of terms and conditions of the RFP document and the Concession Agreement including obtaining of requisite security clearance as per Applicable Laws.
4. You are advised to submit the duplicate copy of LOIA in acknowledgement and acceptance of all the terms and conditions of this LOIA duly signed within 7 (seven) days of issue of this LOIA to **Airport Director, Trichy International Airport, Trichy.**

5. You shall incorporate a **Special Purpose Vehicle (SPV)** under the (Indian) Companies Act, 2013 (the "**Concessionaire**"), within 30 (thirty) days from the date of issue of LOIA. The SPV is to be registered in Trichy, Tamil Nadu for entering into the Concession Agreement with AAI and performing all its obligations under the RFP document and as the Concessionaire in terms of the Concession Agreement for the Project;
- (i) You shall submit for the performance of obligations hereunder no later than 45 (forty-five) days from the date of issue of LOIA or signing of the Agreement whichever is earlier, an irrevocable, unequivocal and unconditional guarantee from a scheduled commercial bank (other than cooperative scheduled bank) in India in favour of 'Airports Authority of India' Payable at Trichy for a sum equivalent to 83 (Eighty Three) percent of the Minimum Annual Guarantee for the first year (MAG₁) quoted **i.e Rs. 6,05,90,000/- (Rupees Six Crore Five Lakh Ninety Thousand only)** including all taxes except GST. The validity of the bank guarantee should be for a period of 18 months from the date of its issue, as per the terms and conditions of the RFP document and the Concession Agreement.
 - (ii) You/SPV shall obtain requisite Security Clearance as per the timelines provided in the RFP/Concession Agreement.
 - (iii) This LOIA shall be deemed as Letter of Award (LOA) on the date of receipt of requisite Security Clearance as per Applicable Laws.
 - (iv) You shall ensure the execution and delivery of the Concession Agreement through SPV within 7 (Seven) days from the LOA.
 - (v) The SPV shall submit one-month advance license fee of quoted MAG₁ **i.e Rs. 60,83,333/- (Rupees Sixty Lakh Eighty-Three Thousand Three Hundred Thirty-Three only)** including all taxes except GST in the office of Airport Director, Trichy International Airport, Trichy before commencement of operation.
6. In the event, You/SPV fail to comply with the terms of the RFP document and/or the Concession Agreement including the terms and conditions as stated above, AAI shall forfeit the Bid Security or Performance Security, as the case may be, in accordance with the terms of the Concession Agreement and the RFP document and AAI also have sole discretion to cancel the LOIA, LOA or the Concession Agreement as the case may be.
7. You/SPV shall comply with all other requirements as set out in the RFP document and for all purposes, the conditions of the RFP, Corrigendum's and Concession Agreement document form the part of this LOIA and shall be read as part of this LOIA. You/SPV shall not be entitled to seek any changes in the Concession Agreement and shall have to agree to abide by and be bound by the terms of the RFP document, Corrigendum's and the Concession Agreement.

5.

8. If You/SPV fail to comply with the above or fails to get the security clearance as per the timelines provided in the RFP/Concession Agreement or fails to get the Concession Agreement executed within the period as prescribed above, then this LOIA or LOA, as the case may be, shall automatically cease to exist and You shall not be entitled to and shall be considered to have forgone all its rights, benefits and interests under the LOIA or LOA. In such event, AAI shall forfeit the Bid Security or Performance Security, as the case may be, in accordance with the terms of the Concession Agreement and the RFP document. Unless otherwise defined herein, all capitalized terms herein, shall have the meaning ascribed to it in the RFP document.
9. You/SPV are required to submit the undertaking enclosed i.r.o. the verification of credentials/experience certificate submitted by you to be eligible as per technical criteria. Documents submitted by You/SPV, is found to be forged /false at any stage, AAI have sole discretion to cancel the LOIA and You/SPV shall be debarred from AAI for taking participation in all future AAI works & any other suitable action may be taken against your company/firm as deemed fit by AAI.
10. You are advised to contact immediately to the **Airport Director, Trichy International Airport, Trichy** i.e the Authority's Representative for further execution of the above-mentioned steps in this LOIA.

Yours Sincerely,



(Anil Kumar Rai)

General Manager (Ops)

**for and on behalf of Chairman
Airports Authority of India**

UNDERTAKING (on agency Letter head)

I/We (Name of the company/consortium)
..... hereby undertake that in case the
experience certificates issued by (Name of airlines) or any
other document submitted by me/us, is found to be forged /false at any stage, I/We
may be debarred from AAI for taking participation in all future AAI works & any
other suitable action may be taken against our company/firm as deemed fit by AAI.

Signature of Director of the company /firm



भारतीय विमानपत्तन प्राधिकरण
AIRPORTS AUTHORITY OF INDIA

No.AAI/OPS/GHS/16/C/2020/310

Date: 11.09.2021

To,

M/s Indo Thai Airport Management Services Pvt. Ltd.
5, JBS Halden Avenue Silver Arcade,
2nd Floor, Room No. 52
Kolkata – 700105.

Sub: Letter of Intent to Award (LOIA) for Concession for Ground Handling Services at Gaya Airport, Gaya to M/s Indo Thai Airport Management Services Pvt. Ltd.

Ref: 1. E-bid invitation no. : 2020_AAI_46811_1 dated 15th April 2020.
2. Your technical bid dated opened on 02.09.2020 and financial bid opened on 28.01.2021 through CPP portal.

Kind Attn: Shri Vikas Ladia, Director, M/s Indo Thai Airport Management Services Pvt. Ltd.

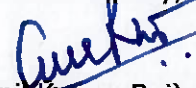
Sir,

1. This has reference to your submission of Bid on 14.08.2020. The Competent Authority is pleased to accept your offer quoted MAG₁ at **INR Rs. 1,83,60,000.00 (Rupees One Crore Eighty-Three Lakh Sixty Thousand only)** inclusive of all taxes except GST for the first year for providing Ground Handling Services at Gaya Airport, Gaya.
2. This is a non-exclusive Concession for providing Ground Handling services to Gaya Airport, Gaya for a period of 10 years from the Commercial Operations Date (COD). AAI reserves its right to select additional 3rd party ground handling agency through bidding process as and when it deems fit as per Applicable Law.
3. Airports Authority of India ("AAI"), hereby declares M/s Indo Thai Airport Management Services Pvt. Ltd. as the **"Selected Bidder"** (hereby now referred as **You**) within the meaning of the RFP document for the implementation of the Project, subject to the fulfilment of terms and conditions of the RFP document and the Concession Agreement including obtaining of requisite security clearance as per Applicable Laws.
4. You are advised to submit the duplicate copy of LOIA in acknowledgement and acceptance of all the terms and conditions of this LOIA duly signed within 7 (seven) days of issue of this LOIA to **Airport Director, Gaya Airport, Gaya.**

5. You shall incorporate a **Special Purpose Vehicle (SPV)** under the (Indian) Companies Act, 2013 (the "**Concessionaire**"), within 30 (thirty) days from the date of issue of LOIA. The SPV is to be registered in Gaya, Bihar for entering into the Concession Agreement with AAI and performing all its obligations under the RFP document and as the Concessionaire in terms of the Concession Agreement for the Project;
- (i) You shall submit for the performance of obligations hereunder no later than 45 (forty-five) days from the date of issue of LOIA or signing of the Agreement whichever is earlier, an irrevocable, unequivocal and unconditional guarantee from a scheduled commercial bank (other than cooperative scheduled bank) in India in favour of 'Airports Authority of India' Payable at Gaya for a sum equivalent to 83 (Eighty Three) percent of the Minimum Annual Guarantee for the first year (MAG₁) quoted i.e **Rs. 1,52,38,800/- (Rupees One Crore Fifty-Two Lakhs Thirty-Eight Thousand Eight Hundred only)** including all taxes except GST. The validity of the bank guarantee should be for a period of 18 months from the date of its issue, as per the terms and conditions of the RFP document and the Concession Agreement.
 - (ii) You/SPV shall obtain requisite Security Clearance as per the timelines provided in the RFP/Concession Agreement.
 - (iii) This LOIA shall be deemed as Letter of Award (LOA) on the date of receipt of requisite Security Clearance as per Applicable Laws.
 - (iv) You shall ensure the execution and delivery of the Concession Agreement through SPV within 7 (Seven) days from the LOA.
 - (v) The SPV shall submit one-month advance license fee of quoted MAG₁ i.e **Rs. 15,30,000/- (Rupees Fifteen Lakh Thirty Thousand only)** including all taxes except GST in the office of Airport Director, Gaya Airport, Gaya before commencement of operation.
6. In the event, You/SPV fail to comply with the terms of the RFP document and/or the Concession Agreement including the terms and conditions as stated above, AAI shall forfeit the Bid Security or Performance Security, as the case may be, in accordance with the terms of the Concession Agreement and the RFP document and AAI also have sole discretion to cancel the LOIA, LOA or the Concession Agreement as the case may be.
7. You/SPV shall comply with all other requirements as set out in the RFP document and for all purposes, the conditions of the RFP, Corrigendum's and Concession Agreement document form the part of this LOIA and shall be read as part of this LOIA. You/SPV shall not be entitled to seek any changes in the Concession Agreement and shall have to agree to abide by and be bound by the terms of the RFP document, Corrigendum's and the Concession Agreement.

8. If You/SPV fail to comply with the above or fails to get the security clearance as per the timelines provided in the RFP/Concession Agreement or fails to get the Concession Agreement executed within the period as prescribed above, then this LOIA or LOA, as the case may be, shall automatically cease to exist and You shall not be entitled to and shall be considered to have forgone all its rights, benefits and interests under the LOIA or LOA. In such event, AAI shall forfeit the Bid Security or Performance Security, as the case may be, in accordance with the terms of the Concession Agreement and the RFP document. Unless otherwise defined herein, all capitalized terms herein, shall have the meaning ascribed to it in the RFP document.
9. You/SPV are required to submit the undertaking enclosed i.r.o. the verification of credentials/experience certificate submitted by you to be eligible as per technical criteria. Documents submitted by You/SPV, is found to be forged /false at any stage, AAI have sole discretion to cancel the LOIA and You/SPV shall be debarred from AAI for taking participation in all future AAI works & any other suitable action may be taken against your company/firm as deemed fit by AAI.
10. You are advised to contact immediately to the **Airport Director, Gaya Airport, Gaya** i.e the Authority's Representative for further execution of the above-mentioned steps in this LOIA.

Yours Sincerely,



(Anil Kumar Rai)

General Manager (Ops)

**for and on behalf of Chairman
Airports Authority of India**

UNDERTAKING (on agency Letter head)

I/We (Name of the company/consortium)
..... hereby undertake that in case the experience
certificates issued by (Name of airlines) or any other document
submitted by me/us, is found to be forged /false at any stage, I/We may be debarred
from AAI for taking participation in all future AAI works & any other suitable action
may be taken against our company/firm as deemed fit by AAI.

Signature of Director of the company /firm



भारतीय विमानपत्तन प्राधिकरण
AIRPORTS AUTHORITY OF INDIA

No.AAI/OPS/GHS/16/C/2020/311

Date: 11.09.2021

To,

M/s Balika Air Services
Rajsri Gardens, 1, PT Rajan Road,
Visalakshipuram
Madurai – 625014

Sub: Letter of Intent to Award (LOIA) for Concession for Ground Handling Services at Madurai Airport, Madurai to the consortium of M/s Balika Air Services & M/s Gemini Fertilizers Pvt. Ltd.

Ref: 1. E-bid invitation no. : 2020_AAI_46811_1 dated 15th April 2020.
2. Your technical bid dated opened on 02.09.2020 and financial bid opened on 28.01.2021 through CPP portal.

Kind Attn: Shri N Sriram, Authorized Signatory on behalf of consortium of M/s Balika Air Services & M/s Gemini Fertilizers.

Sir,

1. This has reference to your submission of Bid on 14.08.2020: The Competent Authority is pleased to accept your offer quoted MAG₁ at INR **Rs. 1,61,00,000.00 (Rupees One Crore Sixty-One Lakh only)** inclusive of all taxes except GST for the first year for providing Ground-Handling Services at Madurai Airport, Madurai.
2. This is a non-exclusive Concession for providing Ground Handling services to Madurai Airport, Madurai for a period of 10 years from the Commercial Operations Date (COD). AAI reserves its right to select additional 3rd party ground handling agency through bidding process as and when it deems fit as per Applicable Law.
3. Airports Authority of India ("AAI"), hereby declares the consortium of M/s Balika Air Services & M/s Gemini Fertilizers as the **"Selected Bidder"** (hereby now referred as **You**) within the meaning of the RFP document for the implementation of the Project, subject to the fulfilment of terms and conditions of the RFP document and the Concession Agreement including obtaining of requisite security clearance as per Applicable Laws.
4. You are advised to submit the duplicate copy of LOIA in acknowledgement and acceptance of all the terms and conditions of this LOIA duly signed within 7 (seven) days of issue of this LOIA to **Airport Director, Madurai Airport, Madurai.**

5. You shall incorporate a **Special Purpose Vehicle (SPV)** under the (Indian) Companies Act, 2013 (the "**Concessionaire**"), within 30 (thirty) days from the date of issue of LOIA. The SPV is to be registered in Madurai, Tamil Nadu for entering into the Concession Agreement with AAI and performing all its obligations under the RFP document and as the Concessionaire in terms of the Concession Agreement for the Project;
- (i) You shall submit for the performance of obligations hereunder no later than 45 (forty-five) days from the date of issue of LOIA or signing of the Agreement whichever is earlier, an irrevocable, unequivocal and unconditional guarantee from a scheduled commercial bank (other than cooperative scheduled bank) in India in favour of 'Airports Authority of India' Payable at Madurai for a sum equivalent to 83 (Eighty Three) percent of the Minimum Annual Guarantee for the first year (MAG₁) quoted i.e **Rs. 1,33,63,000/- (Rupees One Crore Thirty-Three Lakh Sixty-Three Thousand only)** including all taxes except GST. The validity of the bank guarantee should be for a period of 18 months from the date of its issue, as per the terms and conditions of the RFP document and the Concession Agreement.
 - (ii) You/SPV shall obtain requisite Security Clearance as per the timelines provided in the RFP/Concession Agreement.
 - (iii) This LOIA shall be deemed as Letter of Award (LOA) on the date of receipt of requisite Security Clearance as per Applicable Laws.
 - (iv) You shall ensure the execution and delivery of the Concession Agreement through SPV within 7 (Seven) days from the LOA.
 - (v) The SPV shall submit one-month advance license fee of quoted MAG₁ i.e **Rs. 13,41,667/- (Rupees Thirteen Lakh Forty-One Thousand Six Hundred Sixty-Seven only)** including all taxes except GST in the office of Airport Director, Madurai Airport, Madurai before commencement of operation.
6. In the event, You/SPV fail to comply with the terms of the RFP document and/or the Concession Agreement including the terms and conditions as stated above, AAI shall forfeit the Bid Security or Performance Security, as the case may be, in accordance with the terms of the Concession Agreement and the RFP document and AAI also have sole discretion to cancel the LOIA, LOA or the Concession Agreement as the case may be.
7. You/SPV shall comply with all other requirements as set out in the RFP document and for all purposes, the conditions of the RFP, Corrigendum's and Concession Agreement document form the part of this LOIA and shall be read as part of this LOIA. You/SPV shall not be entitled to seek any changes in the Concession Agreement and shall have to agree to abide by and be bound by the terms of the RFP document, Corrigendum's and the Concession Agreement.



8. If You/SPV fail to comply with the above or fails to get the security clearance as per the timelines provided in the RFP/Concession Agreement or fails to get the Concession Agreement executed within the period as prescribed above, then this LOIA or LOA, as the case may be, shall automatically cease to exist and You shall not be entitled to and shall be considered to have forgone all its rights, benefits and interests under the LOIA or LOA. In such event, AAI shall forfeit the Bid Security or Performance Security, as the case may be, in accordance with the terms of the Concession Agreement and the RFP document. Unless otherwise defined herein, all capitalized terms herein, shall have the meaning ascribed to it in the RFP document.
9. You/SPV are required to submit the undertaking enclosed i.r.o. the verification of credentials/experience certificate submitted by you to be eligible as per technical criteria. Documents submitted by You/SPV, is found to be forged /false at any stage, AAI have sole discretion to cancel the LOIA and You/SPV shall be debarred from AAI for taking participation in all future AAI works & any other suitable action may be taken against your company/firm as deemed fit by AAI.
10. You are advised to contact immediately to the **Airport Director, Madurai Airport, Madurai** i.e the Authority's Representative for further execution of the above-mentioned steps in this LOIA.

Yours Sincerely,



(Anil Kumar Rai)

General Manager (Ops)

**for and on behalf of Chairman
Airports Authority of India**

UNDERTAKING (on agency Letter head)

I/We (Name of the company/consortium)
..... hereby undertake that in case the experience
certificates issued by (Name of airlines) or any other document
submitted by me/us, is found to be forged /false at any stage, I/We may be debarred
from AAI for taking participation in all future AAI works & any other suitable action
may be taken against our company/firm as deemed fit by AAI.

Signature of Director of the company /firm



भारतीय विमानपत्तन प्राधिकरण
AIRPORTS AUTHORITY OF INDIA

No.AAI/OPS/GHS/16/C/2020/312

Date: 11.09.2021

To,

M/s Surya Chetan Aviation Handling Services
B-2, Akhil Apartments, Danavaipeta
Rajamahendravaram-533103

Sub: Letter of Intent to Award (LOIA) for Concession for Ground Handling Services at Birsa Munda Airport, Ranchi to the consortium of M/s Surya Chetan Aviation Handling Services, M/s Aurea Aviation Pvt. Ltd. & M/s Airclub Aviation Pvt. Ltd.

Ref: 1. 'E-bid invitation no. : 2020_AAI_46811_1 dated 15th April 2020.
2. Your technical bid dated opened on 02.09.2020 and financial bid opened on 28.01.2021 through CPP portal.

Kind Attn: Shri V.S. Reddy, Authorized Signatory on behalf of consortium of M/s Surya Chetan Aviation Handling Services, M/s Aurea Aviation Pvt. Ltd. & M/s Airclub Aviation Pvt. Ltd.

Sir,

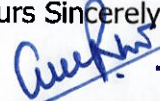
1. This has reference to your submission of Bid on 14.08.2020. The Competent Authority is pleased to accept your offer quoted MAG₁ at **INR Rs. 1,22,52,000.00 (Rupees One Crore Twenty-Two Lakh Fifty-Two Thousand only)**, inclusive of all taxes except GST for the first year for providing Ground Handling Services at Birsa Munda Airport, Ranchi.
2. This is a non-exclusive Concession for providing Ground Handling services to Birsa Munda Airport, Ranchi for a period of 10 years from the Commercial Operations Date (COD). AAI reserves its right to select additional 3rd party ground handling agency through bidding process as and when it deems fit as per Applicable Law.
3. Airports Authority of India ("AAI"), hereby declares the consortium of M/s Surya Chetan Aviation Handling Services, M/s Aurea Aviation Pvt. Ltd. & M/s Airclub Aviation Pvt. Ltd. as the **"Selected Bidder"** (hereby now referred as **You**) within the meaning of the RFP document for the implementation of the Project, subject to the fulfilment of terms and conditions of the RFP document and the Concession Agreement including obtaining of requisite security clearance as per Applicable Laws.
4. You are advised to submit the duplicate copy of LOIA in acknowledgement and acceptance of all the terms and conditions of this LOIA duly signed within 7 (seven) days of issue of this LOIA to **Airport Director, Birsa Munda Airport, Ranchi.**

5. You shall incorporate a **Special Purpose Vehicle (SPV)** under the (Indian) Companies Act, 2013 (the "**Concessionaire**"), within 30 (thirty) days from the date of issue of LOIA. The SPV is to be registered in Ranchi, Jharkhand for entering into the Concession Agreement with AAI and performing all its obligations under the RFP document and as the Concessionaire in terms of the Concession Agreement for the Project;
- (i) You shall submit for the performance of obligations hereunder no later than 45 (forty-five) days from the date of issue of LOIA or signing of the Agreement whichever is earlier, an irrevocable, unequivocal and unconditional guarantee from a scheduled commercial bank (other than cooperative scheduled bank) in India in favour of 'Airports Authority of India' Payable at Ranchi for a sum equivalent to 83 (Eighty Three) percent of the Minimum Annual Guarantee for the first year (MAG₁) quoted i.e **Rs. 1,01,69,160/- (Rupees One Crore One Lakh Sixty-Nine Thousand One Hundred Sixty only)** including all taxes except GST. The validity of the bank guarantee should be for a period of 18 months from the date of its issue, as per the terms and conditions of the RFP document and the Concession Agreement.
 - (ii) You/SPV shall obtain requisite Security Clearance as per the timelines provided in the RFP/Concession Agreement.
 - (iii) This LOIA shall be deemed as Letter of Award (LOA) on the date of receipt of requisite Security Clearance as per Applicable Laws.
 - (iv) You shall ensure the execution and delivery of the Concession Agreement through SPV within 7 (Seven) days from the LOA.
 - (v) The SPV shall submit one-month advance license fee of quoted MAG₁ i.e **Rs. 10,21,000/- (Rupees Ten Lakh Twenty-One Thousand only)** including all taxes except GST in the office of Airport Director, Birsamunda Airport, Ranchi before commencement of operation.
6. In the event, You/SPV fail to comply with the terms of the RFP document and/or the Concession Agreement including the terms and conditions as stated above, AAI shall forfeit the Bid Security or Performance Security, as the case may be, in accordance with the terms of the Concession Agreement and the RFP document and AAI also have sole discretion to cancel the LOIA, LOA or the Concession Agreement as the case may be.
7. You/SPV shall comply with all other requirements as set out in the RFP document and for all purposes, the conditions of the RFP, Corrigendum's and Concession Agreement document form the part of this LOIA and shall be read as part of this LOIA. You/SPV shall not be entitled to seek any changes in the Concession Agreement and shall have to agree to abide by and be bound by the terms of the RFP document, Corrigendum's and the Concession Agreement.

5.

8. If You/SPV fail to comply with the above or fails to get the security clearance as per the timelines provided in the RFP/Concession Agreement or fails to get the Concession Agreement executed within the period as prescribed above, then this LOIA or LOA, as the case may be, shall automatically cease to exist and You shall not be entitled to and shall be considered to have forgone all its rights, benefits and interests under the LOIA or LOA. In such event, AAI shall forfeit the Bid Security or Performance Security, as the case may be, in accordance with the terms of the Concession Agreement and the RFP document. Unless otherwise defined herein, all capitalized terms herein, shall have the meaning ascribed to it in the RFP document.
9. You/SPV are required to submit the undertaking enclosed i.r.o. the verification of credentials/experience certificate submitted by you to be eligible as per technical criteria. Documents submitted by You/SPV, is found to be forged /false at any stage, AAI have sole discretion to cancel the LOIA and You/SPV shall be debarred from AAI for taking participation in all future AAI works & any other suitable action may be taken against your company/firm as deemed fit by AAI.
10. You are advised to contact immediately to the **Airport Director, Birsu Munda Airport, Ranchi** i.e the Authority's Representative for further execution of the above-mentioned steps in this LOIA.

Yours Sincerely,



(Anil Kumar Rai)

General Manager (Ops)

**for and on behalf of Chairman
Airports Authority of India**

UNDERTAKING (on agency Letter head)

I/We (Name of the company/consortium)
..... hereby undertake that in case the experience
certificates issued by (Name of airlines) or any other document
submitted by me/us, is found to be forged /false at any stage, I/We may be debarred
from AAI for taking participation in all future AAI works & any other suitable action
may be taken against our company/firm as deemed fit by AAI.

Signature of Director of the company /firm



भारतीय विमानपत्तन प्राधिकरण
AIRPORTS AUTHORITY OF INDIA

No. AAI/OPS/GHS/16/C/2020/ 313

Date: 11.09.2021

To,

M/s Global Flight Handling Services Pvt. Ltd.
158/781, Rayala Tower, Anna Salai,
Mount Road
Chennai-600002

Sub: Letter of Intent to Award (LOIA) for Concession for Ground Handling Services at Swami Vivekananda Airport, Raipur to the consortium of M/s Global Flight Handling Services Pvt. Ltd. & M/s BAGS Ground Services Co. Ltd.

Ref: 1. E-bid invitation no. : 2020_AAI_46811_1 dated 15th April 2020.
2. Your technical bid dated opened on 02.09.2020 and financial bid opened on 28.01.2021 through CPP portal.

Kind Attn: Shri G. Veera Raghavalu, Authorized Signatory on behalf of consortium of M/s Global Flight Handling Services Pvt. Ltd. & M/s BAGS Ground Services Co. Ltd.

Sir,

1. This has reference to your submission of Bid on 14.08.2020. The Competent Authority is pleased to accept your offer quoted MAG₁ at INR **Rs. 45,00,000.00 (Rupees Forty-Five Lakh only)** inclusive of all taxes except GST for the first year for providing Ground Handling Services at Swami Vivekananda Airport, Raipur.
2. This is a non-exclusive Concession for providing Ground Handling services to Swami Vivekananda Airport, Raipur for a period of 10 years from the Commercial Operations Date (COD). AAI reserves its right to select additional 3rd party ground handling agency through bidding process as and when it deems fit as per Applicable Law.
3. Airports Authority of India ("AAI"), hereby declares the consortium of M/s Global Flight Handling Services Pvt. Ltd. & M/s BAGS Ground Services Co. Ltd. as the "**Selected Bidder**" (hereby now referred as **You**) within the meaning of the RFP document for the implementation of the Project, subject to the fulfilment of terms and conditions of the RFP document and the Concession Agreement including obtaining of requisite security clearance as per Applicable Laws. This LOIA is issued subject to the decision in the matter of WP No. 11090 of 2020 pending in the Hon'ble High Court of Madras.
4. You are advised to submit the duplicate copy of LOIA in acknowledgement and acceptance of all the terms and conditions of this LOIA duly signed within 7 (seven) days of issue of this LOIA to **Airport Director, Swami Vivekananda Airport, Raipur.**

5. You shall incorporate a **Special Purpose Vehicle (SPV)** under the (Indian) Companies Act, 2013 (the "**Concessionaire**"), within 30 (thirty) days from the date of issue of LOIA. The SPV is to be registered in Raipur, Chhattisgarh for entering into the Concession Agreement with AAI and performing all its obligations under the RFP document and as the Concessionaire in terms of the Concession Agreement for the Project;
- (i) You shall submit for the performance of obligations hereunder no later than 45 (forty-five) days from the date of issue of LOIA or signing of the Agreement whichever is earlier, an irrevocable, unequivocal and unconditional guarantee from a scheduled commercial bank (other than cooperative scheduled bank) in India in favour of 'Airports Authority of India' Payable at Raipur for a sum equivalent to 83 (Eighty Three) percent of the Minimum Annual Guarantee for the first year (MAG₁) quoted **i.e Rs. 37,35,000/- (Rupees Thirty-Seven Lakh Thirty-Five Thousand only)** including all taxes except GST. The validity of the bank guarantee should be for a period of 18 months from the date of its issue, as per the terms and conditions of the RFP document and the Concession Agreement.
 - (ii) You/SPV shall obtain requisite Security Clearance as per the timelines provided in the RFP/Concession Agreement.
 - (iii) This LOIA shall be deemed as Letter of Award (LOA) on the date of receipt of requisite Security Clearance as per Applicable Laws.
 - (iv) You shall ensure the execution and delivery of the Concession Agreement through SPV within 7 (Seven) days from the LOA.
 - (v) The SPV shall submit one-month advance license fee of quoted MAG₁ i.e **Rs. 3,75,000/- (Rupees Three Lakh Seventy-Five Thousand only)** including all taxes except GST in the office of Airport Director, Swami Vivekananda Airport, Raipur before commencement of operation.
6. In the event, You/SPV fail to comply with the terms of the RFP document and/or the Concession Agreement including the terms and conditions as stated above, AAI shall forfeit the Bid Security or Performance Security, as the case may be, in accordance with the terms of the Concession Agreement and the RFP document and AAI also have sole discretion to cancel the LOIA, LOA or the Concession Agreement as the case may be.
7. You/SPV shall comply with all other requirements as set out in the RFP document and for all purposes, the conditions of the RFP, Corrigendum's and Concession Agreement document form the part of this LOIA and shall be read as part of this LOIA. You/SPV shall not be entitled to seek any changes in the Concession Agreement and shall have to agree to abide by and be bound by the terms of the RFP document, Corrigendum's and the Concession Agreement.

9.

8. If You/SPV fail to comply with the above or fails to get the security clearance as per the timelines provided in the RFP/Concession Agreement or fails to get the Concession Agreement executed within the period as prescribed above, then this LOIA or LOA, as the case may be, shall automatically cease to exist and You shall not be entitled to and shall be considered to have forgone all its rights, benefits and interests under the LOIA or LOA. In such event, AAI shall forfeit the Bid Security or Performance Security, as the case may be, in accordance with the terms of the Concession Agreement and the RFP document. Unless otherwise defined herein, all capitalized terms herein, shall have the meaning ascribed to it in the RFP document.
9. You/SPV are required to submit the undertaking enclosed i.r.o. the verification of credentials/experience certificate submitted by you to be eligible as per technical criteria. Documents submitted by You/SPV, is found to be forged /false at any stage, AAI have sole discretion to cancel the LOIA and You/SPV shall be debarred from AAI for taking participation in all future AAI works & any other suitable action may be taken against your company/firm as deemed fit by AAI.
10. You are advised to contact immediately to the **Airport Director, Swami Vivekananda Airport, Raipur** i.e the Authority's Representative for further execution of the above-mentioned steps in this LOIA.

Yours Sincerely,



(Anil Kumar Rai)

General Manager (Ops)

**for and on behalf of Chairman
Airports Authority of India**

UNDERTAKING (on agency Letter head)

I/We (Name of the company/consortium)
..... hereby undertake that in case the experience
certificates issued by (Name of airlines) or any other document
submitted by me/us, is found to be forged /false at any stage, I/We may be debarred
from AAI for taking participation in all future AAI works & any other suitable action
may be taken against our company/firm as deemed fit by AAI.

Signature of Director of the company /firm



भारतीय विमानपत्तन प्राधिकरण
AIRPORTS AUTHORITY OF INDIA

No. AAI/OPS/GHS/16/C/2020/314

Date: 11.09.2021

To,

M/s Globe Ground India Pvt. Ltd.,
E9, Connaught House,
Connaught Place,
New Delhi- 110001

Sub: Letter of Intent to Award (LOIA) for Concession for Ground Handling Services at Maharaja Bir Bikram Airport, Agartala to M/s Globe Ground India Pvt.

Ref: 1. E-bid invitation no. : 2020_AAI_46811_1 dated 15th April 2020.
2. Your technical bid dated opened on 02.09.2020 and financial bid opened on 28.01.2021 through CPP portal.

Kind Attn: Mr. Gaurav Bhatia, Director, M/s Globe Ground India Pvt. Ltd.

Sir,

1. This has reference to your submission of Bid on 14.08.2020. The Competent Authority is pleased to accept your offer quoted MAG₁ at **INR Rs. 5,05,000.00 (Rupees Five Lakh Five Thousand only)** inclusive of all taxes except GST for the first year for providing Ground Handling Services at Maharaja Bir Bikram Airport, Agartala.
2. This is a non-exclusive Concession for providing Ground Handling services to Maharaja Bir Bikram Airport, Agartala for a period of 10 years from the Commercial Operations Date (COD). AAI reserves its right to select additional 3rd party ground handling agency through bidding process as and when it deems fit as per Applicable Law.
3. Airports Authority of India ("AAI"), hereby declares M/s Globe Ground India Pvt. Ltd. as the **"Selected Bidder"** (hereby now referred as **You**) within the meaning of the RFP document for the implementation of the Project, subject to the fulfilment of terms and conditions of the RFP document and the Concession Agreement including obtaining of requisite security clearance as per Applicable Laws.
4. You are advised to submit the duplicate copy of LOIA in acknowledgement and acceptance of all the terms and conditions of this LOIA duly signed within 7 (seven) days of issue of this LOIA to **Airport Director, Maharaja Bir Bikram Airport, Agartala.**

5. You shall incorporate a **Special Purpose Vehicle (SPV)** under the (Indian) Companies Act, 2013 (the "**Concessionaire**"), within 30 (thirty) days from the date of issue of LOIA. The SPV is to be registered in Agartala, Tripura for entering into the Concession Agreement with AAI and performing all its obligations under the RFP document and as the Concessionaire in terms of the Concession Agreement for the Project;
- (i) You shall submit for the performance of obligations hereunder no later than 45 (forty-five) days from the date of issue of LOIA or signing of the Agreement whichever is earlier, an irrevocable, unequivocal and unconditional guarantee from a scheduled commercial bank (other than cooperative scheduled bank) in India in favour of 'Airports Authority of India' Payable at Agartala, for a sum equivalent to 83 (Eighty Three) percent of the Minimum Annual Guarantee for the first year (MAG₁) quoted **i.e Rs. 4,19,150/- (Rupees Four Lakh Nineteen Thousand One Hundred Fifty only)** including all taxes except GST. The validity of the bank guarantee should be for a period of 18 months from the date of its issue, as per the terms and conditions of the RFP document and the Concession Agreement.
 - (ii) You/SPV shall obtain requisite Security Clearance as per the timelines provided in the RFP/Concession Agreement.
 - (iii) This LOIA shall be deemed as Letter of Award (LOA) on the date of receipt of requisite Security Clearance as per Applicable Laws.
 - (iv) You shall ensure the execution and delivery of the Concession Agreement through SPV within 7 (Seven) days from the LOA.
 - (v) The SPV shall submit one-month advance license fee of quoted MAG₁ **i.e Rs. 42,083/- (Rupees Forty-Two Thousand Eighty-Three only)** including all taxes except GST in the office of Airport Director, Maharaja Bir Bikram Airport, Agartala before commencement of operation.
6. In the event, You/SPV fail to comply with the terms of the RFP document and/or the Concession Agreement including the terms and conditions as stated above, AAI shall forfeit the Bid Security or Performance Security, as the case may be, in accordance with the terms of the Concession Agreement and the RFP document and AAI also have sole discretion to cancel the LOIA, LOA or the Concession Agreement as the case may be.
7. You/SPV shall comply with all other requirements as set out in the RFP document and for all purposes, the conditions of the RFP, Corrigendum's and Concession Agreement document form the part of this LOIA and shall be read as part of this LOIA. You/SPV shall not be entitled to seek any changes in the Concession Agreement and shall have to agree to abide by and be bound by the terms of the RFP document, Corrigendum's and the Concession Agreement.
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8. If You/SPV fail to comply with the above or fails to get the security clearance as per the timelines provided in the RFP/Concession Agreement or fails to get the Concession Agreement executed within the period as prescribed above, then this LOIA or LOA, as the case may be, shall automatically cease to exist and You shall not be entitled to and shall be considered to have forgone all its rights, benefits and interests under the LOIA or LOA. In such event, AAI shall forfeit the Bid Security or Performance Security, as the case may be, in accordance with the terms of the Concession Agreement and the RFP document. Unless otherwise defined herein, all capitalized terms herein, shall have the meaning ascribed to it in the RFP document.
9. You/SPV are required to submit the undertaking enclosed i.r.o. the verification of credentials/experience certificate submitted by you to be eligible as per technical criteria. Documents submitted by You/SPV, is found to be forged /false at any stage, AAI have sole discretion to cancel the LOIA and You/SPV shall be debarred from AAI for taking participation in all future AAI works & any other suitable action may be taken against your company/firm as deemed fit by AAI.
10. You are advised to contact immediately to the **Airport Director, Maharaja Bir Bikram Airport, Agartala** i.e the Authority's Representative for further execution of the above-mentioned steps in this LOIA.

Yours Sincerely,



(Anil Kumar Rai)

General Manager (Ops)

**for and on behalf of Chairman
Airports Authority of India**

UNDERTAKING (on agency Letter head)

I/We (Name of the company/consortium)
..... hereby undertake that in case the
experience certificates issued by (Name of airlines) or any
other document submitted by me/us, is found to be forged /false at any stage, I/We
may be debarred from AAI for taking participation in all future AAI works & any
other suitable action may be taken against our company/firm as deemed fit by AAI.

Signature of Director of the company /firm



No. AAI/OPS/GHS/16/C/2020/315

Date: 11.09.2021

To,

M/s Avia Xpert Pvt. Ltd.
Building No. 1, 2nd Floor, Khasra No. 505,
Mahipalpur Bypass, Opposite CISF Gate No.2,
New Delhi - 110037

Sub: Letter of Intent to Award (LOIA) for Concession for Ground Handling Services at Jammu Airport, Jammu to M/s Avia Xpert Pvt. Ltd.

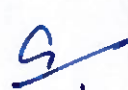
Ref: 1. E-bid invitation no. : 2020_AAI_46811_1 dated 15th April 2020.
2. Your technical bid dated opened on 02.09.2020 and financial bid opened on 28.01.2021 through CPP portal,

Kind Attn: Mr. Sushil Raina, Senior Vice President, M/s Avia Xpert Pvt. Ltd.

Sir,

1. This has reference to your submission of Bid on 14.08.2020. The Competent Authority is pleased to accept your offer quoted MAG₁ at INR **Rs. 15,50,000.00** (Rupees Fifteen Lakh Fifty Thousand only) inclusive of all taxes except GST for the first year for providing Ground Handling Services at Jammu Airport, Jammu.
2. This is a non-exclusive Concession for providing Ground Handling services to Jammu Airport, Jammu for a period of 10 years from the Commercial Operations Date (COD). AAI reserves its right to select additional 3rd party ground handling agency through bidding process as and when it deems fit as per Applicable Law.
3. Airports Authority of India ("AAI"), hereby declares M/s Avia Xpert Pvt. Ltd. as the "**Selected Bidder**" (hereby now referred as **You**) within the meaning of the RFP document for the implementation of the Project, subject to the fulfilment of terms and conditions of the RFP document and the Concession Agreement including obtaining of requisite security clearance as per Applicable Laws.
4. You are advised to submit the duplicate copy of LOIA in acknowledgement and acceptance of all the terms and conditions of this LOIA duly signed within 7 (seven) days of issue of this LOIA to **Airport Director, Jammu Airport, Jammu.**

(Signature)

5. You shall incorporate a **Special Purpose Vehicle (SPV)** under the (Indian) Companies Act, 2013 (the "**Concessionaire**"), within 30 (thirty) days from the date of issue of LOIA. The SPV is to be registered in Jammu, Jammu and Kashmir for entering into the Concession Agreement with AAI and performing all its obligations under the RFP document and as the Concessionaire in terms of the Concession Agreement for the Project;
- (i) You shall submit for the performance of obligations hereunder no later than 45 (forty-five) days from the date of issue of LOIA or signing of the Agreement whichever is earlier, an irrevocable, unequivocal and unconditional guarantee from a scheduled commercial bank (other than cooperative scheduled bank) in India in favour of 'Airports Authority of India' Payable at Jammu for a sum equivalent to 83 (Eighty Three) percent of the Minimum Annual Guarantee for the first year (MAG₁) quoted **i.e Rs. 12,86,500/- (Rupees Twelve Lakh Eighty-Six Thousand Five Hundred only)** including all taxes except GST. The validity of the bank guarantee should be for a period of 18 months from the date of its issue, as per the terms and conditions of the RFP document and the Concession Agreement.
 - (ii) You/SPV shall obtain requisite Security Clearance as per the timelines provided in the RFP/Concession Agreement.
 - (iii) This LOIA shall be deemed as Letter of Award (LOA) on the date of receipt of requisite Security Clearance as per Applicable Laws.
 - (iv) You shall ensure the execution and delivery of the Concession Agreement through SPV within 7 (Seven) days from the LOA.
 - (v) The SPV shall submit one-month advance license fee of quoted MAG₁ i.e **Rs. 1,29,167/- (Rupees One Lakh Twenty-Nine Thousand One Hundred Sixty-Seven only)** including all taxes except GST in the office of Airport Director, Jammu Airport, Jammu before commencement of operation.
6. In the event, You/SPV fail to comply with the terms of the RFP document and/or the Concession Agreement including the terms and conditions as stated above, AAI shall forfeit the Bid Security or Performance Security, as the case may be, in accordance with the terms of the Concession Agreement and the RFP document and AAI also have sole discretion to cancel the LOIA, LOA or the Concession Agreement as the case may be.
7. You/SPV shall comply with all other requirements as set out in the RFP document and for all purposes, the conditions of the RFP, Corrigendum's and Concession Agreement document form the part of this LOIA and shall be read as part of this LOIA. You/SPV shall not be entitled to seek any changes in the Concession Agreement and shall have to agree to abide by and be bound by the terms of the RFP document, Corrigendum's and the Concession Agreement.
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8. If You/SPV fail to comply with the above or fails to get the security clearance as per the timelines provided in the RFP/Concession Agreement or fails to get the Concession Agreement executed within the period as prescribed above, then this LOIA or LOA, as the case may be, shall automatically cease to exist and You shall not be entitled to and shall be considered to have forgone all its rights, benefits and interests under the LOIA or LOA. In such event, AAI shall forfeit the Bid Security or Performance Security, as the case may be, in accordance with the terms of the Concession Agreement and the RFP document. Unless otherwise defined herein, all capitalized terms herein, shall have the meaning ascribed to it in the RFP document.
9. You/SPV are required to submit the undertaking enclosed i.r.o. the verification of credentials/experience certificate submitted by you to be eligible as per technical criteria. Documents submitted by You/SPV, is found to be forged /false at any stage, AAI have sole discretion to cancel the LOIA and You/SPV shall be debarred from AAI for taking participation in all future AAI works & any other suitable action may be taken against your company/firm as deemed fit by AAI.
10. You are advised to contact immediately to the **Airport Director, Jammu Airport, Jammu** i.e the Authority's Representative for further execution of the above-mentioned steps in this LOIA.

Yours Sincerely,



(Anil Kumar Rai)

General Manager (Ops)

**for and on behalf of Chairman
Airports Authority of India**

UNDERTAKING (on agency Letter head)

I/We (Name of the company/consortium)
..... hereby undertake that in case the
experience certificates issued by (Name of airlines) or any
other document submitted by me/us, is found to be forged /false at any stage, I/We
may be debarred from AAI for taking participation in all future AAI works & any
other suitable action may be taken against our company/firm as deemed fit by AAI.

Signature of Director of the company /firm



भारतीय विमानपत्तन प्राधिकरण
AIRPORTS AUTHORITY OF INDIA

No.AAI/OPS/GHS/16/C/2020/316

Date: 11.09.2021

To,

M/s Global Flight Handling Services Pvt. Ltd.
158/781, Rayala Tower, Anna Salai,
Mount Road
Chennai-600002

Sub: Letter of Intent to Award (LOIA) for Concession for Ground Handling Services at Surat Airport, Surat to the consortium of M/s Global Flight Handling Services Pvt. Ltd. & M/s BAGS Ground Services Co. Ltd.

Ref: 1. E-bid invitation no. : 2020_AAI_46811_1 dated 15th April 2020.
2. Your technical bid dated opened on 02.09.2020 and financial bid opened on 28.01.2021 through CPP portal.

Kind Attn: Shri G. Veera Raghavalu, Authorized Signatory on behalf of consortium of M/s Global Flight Handling Services Pvt. Ltd. & M/s BAGS Ground Services Co. Ltd.

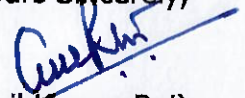
Sir,

1. This has reference to your submission of Bid on 14.08.2020. The Competent Authority is pleased to accept your offer quoted MAG₁ at **INR Rs. 60,00,000.00 (Rupees Sixty Lakh only)** inclusive of all taxes except GST for the first year for providing Ground Handling Services at Surat Airport, Surat.
2. This is a non-exclusive Concession for providing Ground Handling services to Surat Airport, Surat for a period of 10 years from the Commercial Operations Date (COD). AAI reserves its right to select additional 3rd party ground handling agency through bidding process as and when it deems fit as per Applicable Law.
3. Airports Authority of India ("AAI"), hereby declares the consortium of M/s Global Flight Handling Services Pvt. Ltd. & M/s BAGS Ground Services Co. Ltd. as the **"Selected Bidder"** (hereby now referred as **You**) within the meaning of the RFP document for the implementation of the Project, subject to the fulfilment of terms and conditions of the RFP document and the Concession Agreement including obtaining of requisite security clearance as per Applicable Laws. This LOIA is issued subject to the decision in the matter of WP No. 11090 of 2020 pending in the Hon'ble High Court of Madras.
4. You are advised to submit the duplicate copy of LOIA in acknowledgement and acceptance of all the terms and conditions of this LOIA duly signed within 7 (seven) days of issue of this LOIA to **Airport Director, Surat Airport, Surat.**

5. You shall incorporate a **Special Purpose Vehicle (SPV)** under the (Indian) Companies Act, 2013 (the "**Concessionaire**"), within 30 (thirty) days from the date of issue of LOIA. The SPV is to be registered in Surat, Gujarat for entering into the Concession Agreement with AAI and performing all its obligations under the RFP document and as the Concessionaire in terms of the Concession Agreement for the Project;
- (i) You shall submit for the performance of obligations hereunder no later than 45 (forty-five) days from the date of issue of LOIA or signing of the Agreement whichever is earlier, an irrevocable, unequivocal and unconditional guarantee from a scheduled commercial bank (other than cooperative scheduled bank) in India in favour of 'Airports Authority of India' Payable at Surat for a sum equivalent to 83 (Eighty Three) percent of the Minimum Annual Guarantee for the first year (MAG₁) quoted i.e **Rs. 49,80,000/- (Rupees Forty-Nine Lakh Eighty Thousand only)** including all taxes except GST. The validity of the bank guarantee should be for a period of 18 months from the date of its issue, as per the terms and conditions of the RFP document and the Concession Agreement.
 - (ii) You/SPV shall obtain requisite Security Clearance as per the timelines provided in the RFP/Concession Agreement.
 - (iii) This LOIA shall be deemed as Letter of Award (LOA) on the date of receipt of requisite Security Clearance as per Applicable Laws.
 - (iv) You shall ensure the execution and delivery of the Concession Agreement through SPV within 7 (Seven) days from the LOA.
 - (v) The SPV shall submit one-month advance license fee of quoted MAG₁ i.e **Rs. 5,00,000/- (Rupees Five Lakh only)** including all taxes except GST in the office of Airport Director, Surat Airport, Surat before commencement of operation.
6. In the event, You/SPV fail to comply with the terms of the RFP document and/or the Concession Agreement including the terms and conditions as stated above, AAI shall forfeit the Bid Security or Performance Security, as the case may be, in accordance with the terms of the Concession Agreement and the RFP document and AAI also have sole discretion to cancel the LOIA, LOA or the Concession Agreement as the case may be.
7. You/SPV shall comply with all other requirements as set out in the RFP document and for all purposes, the conditions of the RFP, Corrigendum's and Concession Agreement document form the part of this LOIA and shall be read as part of this LOIA. You/SPV shall not be entitled to seek any changes in the Concession Agreement and shall have to agree to abide by and be bound by the terms of the RFP document, Corrigendum's and the Concession Agreement.
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8. If You/SPV fail to comply with the above or fails to get the security clearance as per the timelines provided in the RFP/Concession Agreement or fails to get the Concession Agreement executed within the period as prescribed above, then this LOIA or LOA, as the case may be, shall automatically cease to exist and You shall not be entitled to and shall be considered to have forgone all its rights, benefits and interests under the LOIA or LOA. In such event, AAI shall forfeit the Bid Security or Performance Security, as the case may be, in accordance with the terms of the Concession Agreement and the RFP document. Unless otherwise defined herein, all capitalized terms herein, shall have the meaning ascribed to it in the RFP document.
9. You/SPV are required to submit the undertaking enclosed i.r.o. the verification of credentials/experience certificate submitted by you to be eligible as per technical criteria. Documents submitted by You/SPV, is found to be forged /false at any stage, AAI have sole discretion to cancel the LOIA and You/SPV shall be debarred from AAI for taking participation in all future AAI works & any other suitable action may be taken against your company/firm as deemed fit by AAI.
10. You are advised to contact immediately to the **Airport Director, Surat Airport, Surat** i.e the Authority's Representative for further execution of the above-mentioned steps in this LOIA.

Yours Sincerely,



(Anil Kumar Rai)

General Manager (Ops)

**for and on behalf of Chairman
Airports Authority of India**

UNDERTAKING (on agency Letter head)

I/We (Name of the company/consortium)
..... hereby undertake that in case the experience
certificates issued by (Name of airlines) or any other document
submitted by me/us, is found to be forged /false at any stage, I/We may be debarred
from AAI for taking participation in all future AAI works & any other suitable action
may be taken against our company/firm as deemed fit by AAI.

Signature of Director of the company /firm



भारतीय विमानपत्तन प्राधिकरण
AIRPORTS AUTHORITY OF INDIA

No.AAI/OPS/GHS/16/C/2020/317

Date: 11.09.2021

To,

M/s Surya Chetan Aviation Handling Services
B-2, Akhil Apartments, Danavaipeta
Rajamahendravaram-533103

Sub: Letter of Intent to Award (LOIA) for Concession for Ground Handling Services at Jolly Grant Airport, Dehradun to the consortium of M/s Surya Chetan Aviation Handling Services, M/s Aurea Aviation Pvt. Ltd. & M/s Airclub Aviation Pvt. Ltd.

Ref: 1. E-bid invitation no. : 2020_AAI_46811_1 dated 15th April 2020.
2. Your technical bid dated opened on 02.09.2020 and financial bid opened on 28.01.2021 through CPP portal.

Kind Attn: Shri V.S. Reddy, Authorized Signatory on behalf of consortium of M/s Surya Chetan Aviation Handling Services, M/s Aurea Aviation Pvt. Ltd. & M/s Airclub Aviation Pvt. Ltd.

Sir,

1. This has reference to your submission of Bid on 14.08.2020. The Competent Authority is pleased to accept your offer quoted MAG₁ at **INR Rs. 51,00,000.00 (Rupees Fifty-One Lakh only)** inclusive of all taxes except GST for the first year for providing Ground Handling Services at Jolly Grant Airport, Dehradun.
2. This is a non-exclusive Concession for providing Ground Handling services to Jolly Grant Airport, Dehradun for a period of 10 years from the Commercial Operations Date (COD). AAI reserves its right to select additional 3rd party ground handling agency through bidding process as and when it deems fit as per Applicable Law.
3. Airports Authority of India ("AAI"), hereby declares the consortium of M/s Surya Chetan Aviation Handling Services, M/s Aurea Aviation Pvt. Ltd. & M/s Airclub Aviation Pvt. Ltd. as the **"Selected Bidder"** (hereby now referred as **You**) within the meaning of the RFP document for the implementation of the Project, subject to the fulfilment of terms and conditions of the RFP document and the Concession Agreement including obtaining of requisite security clearance as per Applicable Laws.
4. You are advised to submit the duplicate copy of LOIA in acknowledgement and acceptance of all the terms and conditions of this LOIA duly signed within 7 (seven) days of issue of this LOIA to **Airport Director, Jolly Grant Airport, Dehradun.**

5. You shall incorporate a **Special Purpose Vehicle (SPV)** under the (Indian) Companies Act, 2013 (the "**Concessionaire**"), within 30 (thirty) days from the date of issue of LOIA. The SPV is to be registered in Dehradun, Uttarakhand for entering into the Concession Agreement with AAI and performing all its obligations under the RFP document and as the Concessionaire in terms of the Concession Agreement for the Project;
- (i) You shall submit for the performance of obligations hereunder no later than 45 (forty-five) days from the date of issue of LOIA or signing of the Agreement whichever is earlier, an irrevocable, unequivocal and unconditional guarantee from a scheduled commercial bank (other than cooperative scheduled bank) in India in favour of 'Airports Authority of India' Payable at Dehradun for a sum equivalent to 83 (Eighty Three) percent of the Minimum Annual Guarantee for the first year (MAG₁) quoted **i.e Rs. 42,33,000/- (Rupees Forty-Two Lakh Thirty-Three Thousand only)** including all taxes except GST. The validity of the bank guarantee should be for a period of 18 months from the date of its issue, as per the terms and conditions of the RFP document and the Concession Agreement.
 - (ii) You/SPV shall obtain requisite Security Clearance as per the timelines provided in the RFP/Concession Agreement.
 - (iii) This LOIA shall be deemed as Letter of Award (LOA) on the date of receipt of requisite Security Clearance as per Applicable Laws.
 - (iv) You shall ensure the execution and delivery of the Concession Agreement through SPV within 7 (Seven) days from the LOA.
 - (v) The SPV shall submit one-month advance license fee of quoted MAG₁ i.e **Rs. 4,25,000/- (Rupees Four Lakh Twenty-Five Thousand only)** including all taxes except GST in the office of Airport Director, Jolly Grant Airport, Dehradun before commencement of operation.
6. In the event, You/SPV fail to comply with the terms of the RFP document and/or the Concession Agreement including the terms and conditions as stated above, AAI shall forfeit the Bid Security or Performance Security, as the case may be, in accordance with the terms of the Concession Agreement and the RFP document and AAI also have sole discretion to cancel the LOIA, LOA or the Concession Agreement as the case may be.
7. You/SPV shall comply with all other requirements as set out in the RFP document and for all purposes, the conditions of the RFP, Corrigendum's and Concession Agreement document form the part of this LOIA and shall be read as part of this LOIA. You/SPV shall not be entitled to seek any changes in the Concession Agreement and shall have to agree to abide by and be bound by the terms of the RFP document, Corrigendum's and the Concession Agreement.

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8. If You/SPV fail to comply with the above or fails to get the security clearance as per the timelines provided in the RFP/Concession Agreement or fails to get the Concession Agreement executed within the period as prescribed above, then this LOIA or LOA, as the case may be, shall automatically cease to exist and You shall not be entitled to and shall be considered to have forgone all its rights, benefits and interests under the LOIA or LOA. In such event, AAI shall forfeit the Bid Security or Performance Security, as the case may be, in accordance with the terms of the Concession Agreement and the RFP document. Unless otherwise defined herein, all capitalized terms herein, shall have the meaning ascribed to it in the RFP document.
9. You/SPV are required to submit the undertaking enclosed i.r.o. the verification of credentials/experience certificate submitted by you to be eligible as per technical criteria. Documents submitted by You/SPV, is found to be forged /false at any stage, AAI have sole discretion to cancel the LOIA and You/SPV shall be debarred from AAI for taking participation in all future AAI works & any other suitable action may be taken against your company/firm as deemed fit by AAI.
10. You are advised to contact immediately to the **Airport Director, Jolly Grant Airport, Dehradun** i.e the Authority's Representative for further execution of the above-mentioned steps in this LOIA.

Yours Sincerely,



(Anil Kumar Rai)

General Manager (Ops)

**for and on behalf of Chairman
Airports Authority of India**

UNDERTAKING (on agency Letter head)

I/We (Name of the company/consortium)
..... hereby undertake that in case the experience
certificates issued by (Name of airlines) or any other document
submitted by me/us, is found to be forged /false at any stage, I/We may be debarred
from AAI for taking participation in all future AAI works & any other suitable action
may be taken against our company/firm as deemed fit by AAI.

Signature of Director of the company /firm



भारतीय विमानपत्तन प्राधिकरण
AIRPORTS AUTHORITY OF INDIA

No.AAI/OPS/GHS/16/C/2020/ 318

Date: 11.09.2021

To,

M/s Surya Chetan Aviation Handling Services
B-2, Akhil Apartments, Danavaipeta,
Rajamahendravaram-533103-

Sub: Letter of Intent to Award (LOIA) for Concession for Ground Handling Services at Civil Aerodrome, Vadodara to the consortium of M/s Surya Chetan Aviation Handling Services, M/s Aurea Aviation Pvt. Ltd. & M/s Airclub Aviation Pvt. Ltd.

Ref: 1. E-bid invitation no. : 2020_AAI_46811_1 dated 15th April 2020.
2. Your technical bid dated opened on 02.09.2020 and financial bid opened on 28.01.2021 through CPP portal.

Kind Attn: Shri V.S. Reddy, Authorized Signatory on behalf of consortium of M/s Surya Chetan Aviation Handling Services, M/s Aurea Aviation Pvt. Ltd. & M/s Airclub Aviation Pvt. Ltd.

Sir,

1. This has reference to your submission of Bid on 14.08.2020. The Competent Authority is pleased to accept your offer quoted MAG₁ at **INR Rs. 20,52,000.00 (Rupees Twenty Lakh Fifty-Two Thousand only)** inclusive of all taxes except GST for the first year for providing Ground Handling Services at Civil Aerodrome, Vadodara.
2. This is a non-exclusive Concession for providing Ground Handling services to Civil Aerodrome, Vadodara for a period of 10 years from the Commercial Operations Date (COD). AAI reserves its right to select additional 3rd party ground handling agency through bidding process as and when it deems fit as per Applicable Law.
3. Airports Authority of India ("AAI"), hereby declares the consortium of M/s Surya Chetan Aviation Handling Services, M/s Aurea Aviation Pvt. Ltd. & M/s Airclub Aviation Pvt. Ltd. as the **"Selected Bidder"** (hereby now referred as **You**) within the meaning of the RFP document for the implementation of the Project, subject to the fulfilment of terms and conditions of the RFP document and the Concession Agreement including obtaining of requisite security clearance as per Applicable Laws.
4. You are advised to submit the duplicate copy of LOIA in acknowledgement and acceptance of all the terms and conditions of this LOIA duly signed within 7 (seven) days of issue of this LOIA to **Airport Director, Civil Aerodrome, Vadodara.**

5. You shall incorporate a **Special Purpose Vehicle (SPV)** under the (Indian) Companies Act, 2013 (the "**Concessionaire**"), within 30 (thirty) days from the date of issue of LOIA. The SPV is to be registered in Vadodara, Gujarat for entering into the Concession Agreement with AAI and for performing all its obligations under the RFP document and as the Concessionaire in terms of the Concession Agreement for the Project;
- (i) You shall submit for the performance of obligations hereunder no later than 45 (forty-five) days from the date of issue of LOIA or signing of the Agreement whichever is earlier, an irrevocable, unequivocal and unconditional guarantee from a scheduled commercial bank (other than cooperative scheduled bank) in India in favour of 'Airports Authority of India' Payable at Vadodara for a sum equivalent to 83 (Eighty Three) percent of the Minimum Annual Guarantee for the first year (MAG₁) quoted **i.e Rs. 17,03,160/- (Rupees Seventeen Lakh Three Thousand One Hundred Sixty only)** including all taxes except GST. The validity of the bank guarantee should be for a period of 18 months from the date of its issue, as per the terms and conditions of the RFP document and the Concession Agreement.
 - (ii) You/SPV shall obtain requisite Security Clearance as per the timelines provided in the RFP/Concession Agreement.
 - (iii) This LOIA shall be deemed as Letter of Award (LOA) on the date of receipt of requisite Security Clearance as per Applicable Laws.
 - (iv) You shall ensure the execution and delivery of the Concession Agreement through SPV within 7 (Seven) days from the LOA.
 - (v) The SPV shall submit one-month advance license fee of quoted MAG₁ i.e **Rs. 1,71,000/- (Rupees One Lakh Seventy-One Thousand only)** including all taxes except GST in the office of Airport Director, Civil Aerodrome, Vadodara before commencement of operation.
6. In the event, You/SPV fail to comply with the terms of the RFP document and/or the Concession Agreement including the terms and conditions as stated above, AAI shall forfeit the Bid Security or Performance Security, as the case may be, in accordance with the terms of the Concession Agreement and the RFP document and AAI also have sole discretion to cancel the LOIA, LOA or the Concession Agreement as the case may be.
7. You/SPV shall comply with all other requirements as set out in the RFP document and for all purposes, the conditions of the RFP, Corrigendum's and Concession Agreement document form the part of this LOIA and shall be read as part of this LOIA. You/SPV shall not be entitled to seek any changes in the Concession Agreement and shall have to agree to abide by and be bound by the terms of the RFP document, Corrigendum's and the Concession Agreement.
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8. If You/SPV fail to comply with the above or fails to get the security clearance as per the timelines provided in the RFP/Concession Agreement or fails to get the Concession Agreement executed within the period as prescribed above, then this LOIA or LOA, as the case may be, shall automatically cease to exist and You shall not be entitled to and shall be considered to have forgone all its rights, benefits and interests under the LOIA or LOA. In such event, AAI shall forfeit the Bid Security or Performance Security, as the case may be, in accordance with the terms of the Concession Agreement and the RFP document. Unless otherwise defined herein, all capitalized terms herein, shall have the meaning ascribed to it in the RFP document.
9. You/SPV are required to submit the undertaking enclosed i.r.o. the verification of credentials/experience certificate submitted by you to be eligible as per technical criteria. Documents submitted by You/SPV, is found to be forged /false at any stage, AAI have sole discretion to cancel the LOIA and You/SPV shall be debarred from AAI for taking participation in all future AAI works & any other suitable action may be taken against your company/firm as deemed fit by AAI.
10. You are advised to contact immediately to the **Airport Director, Civil Aerodrome, Vadodara** i.e the Authority's Representative for further execution of the above-mentioned steps in this LOIA.

Yours Sincerely,



(Anil Kumar Rai)

General Manager (Ops)

**for and on behalf of Chairman
Airports Authority of India**

UNDERTAKING (on agency Letter head)

I/We (Name of the company/consortium)
..... hereby undertake that in case the experience
certificates issued by (Name of airlines) or any other document
submitted by me/us, is found to be forged /false at any stage, I/We may be debarred
from AAI for taking participation in all future AAI works & any other suitable action
may be taken against our company/firm as deemed fit by AAI.

Signature of Director of the company /firm



भारतीय विमानपत्तन प्राधिकरण AIRPORTS AUTHORITY OF INDIA

No.AAI/OPS/GHS/16/C/2020/319

Date: 11.09.2021

To,

M/s Surya Chetan Aviation Handling Services
B-2, Akhil Apartments, Danavaipeta
Rajamahendravaram-533103

Sub: Letter of Intent to Award (LOIA) for Concession for Ground Handling Services at Raja Bhoj Airport, Bhopal to the consortium of M/s Surya Chetan Aviation Handling Services, M/s Aurea Aviation Pvt. Ltd. & M/s Airclub Aviation Pvt. Ltd.

Ref: 1. E-bid invitation no. : 2020_AAI_46811_1 dated 15th April 2020.
2. Your technical bid dated opened on 02.09.2020 and financial bid opened on 28.01.2021 through CPP portal.

Kind Attn: Shri V.S. Reddy, Authorized Signatory on behalf of consortium of M/s Surya Chetan Aviation Handling Services, M/s Aurea Aviation Pvt. Ltd. & M/s Airclub Aviation Pvt. Ltd.

Sir,

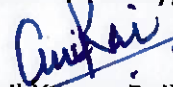
1. This has reference to your submission of Bid on 14.08.2020. The Competent Authority is pleased to accept your offer quoted MAG₁ at **INR Rs. 43,20,000.00 (Rupees Forty-Three Lakh Twenty Thousand only)** inclusive of all taxes except GST for the first year for providing Ground Handling Services at Raja Bhoj Airport, Bhopal.
2. This is a non-exclusive Concession for providing Ground Handling services to Raja Bhoj Airport, Bhopal for a period of 10 years from the Commercial Operations Date (COD). AAI reserves its right to select additional 3rd party ground handling agency through bidding process as and when it deems fit as per Applicable Law.
3. Airports Authority of India ("AAI"), hereby declares the consortium of M/s Surya Chetan Aviation Handling Services, M/s Aurea Aviation Pvt. Ltd. & M/s Airclub Aviation Pvt. Ltd. as the **"Selected Bidder"** (hereby now referred as **You**) within the meaning of the RFP document for the implementation of the Project, subject to the fulfilment of terms and conditions of the RFP document and the Concession Agreement including obtaining of requisite security clearance as per Applicable Laws.
4. You are advised to submit the duplicate copy of LOIA in acknowledgement and acceptance of all the terms and conditions of this LOIA duly signed within 7 (seven) days of issue of this LOIA to **Airport Director, Raja Bhoj Airport, Bhopal.**

5. You shall incorporate a **Special Purpose Vehicle (SPV)** under the (Indian) Companies Act, 2013 (the "**Concessionaire**"), within 30 (thirty) days from the date of issue of LOIA. The SPV is to be registered in Bhopal, Madhya Pradesh for entering into the Concession Agreement with AAI and performing all its obligations under the RFP document and as the Concessionaire in terms of the Concession Agreement for the Project;
- (i) You shall submit for the performance of obligations hereunder no later than 45 (forty-five) days from the date of issue of LOIA or signing of the Agreement whichever is earlier, an irrevocable, unequivocal and unconditional guarantee from a scheduled commercial bank (other than cooperative scheduled bank) in India in favour of 'Airports Authority of India' Payable at Bhopal for a sum equivalent to 83 (Eighty Three) percent of the Minimum Annual Guarantee for the first year (MAG₁) quoted i.e. **Rs. 35,85,600/- (Rupees Thirty-Five Lakh Eighty-Five Thousand Six Hundred only)** including all taxes except GST. The validity of the bank guarantee should be for a period of 18 months from the date of its issue, as per the terms and conditions of the RFP document and the Concession Agreement.
 - (ii) You/SPV shall obtain requisite Security Clearance as per the timelines provided in the RFP/Concession Agreement.
 - (iii) This LOIA shall be deemed as Letter of Award (LOA) on the date of receipt of requisite Security Clearance as per Applicable Laws.
 - (iv) You shall ensure the execution and delivery of the Concession Agreement through SPV within 7 (Seven) days from the LOA.
 - (v) The SPV shall submit one-month advance license fee of quoted MAG₁ i.e. **Rs. 3,60,000/- (Rupees Three Lakh Sixty Thousand only)** including all taxes except GST in the office of Airport Director, Raja Bhoj Airport, Bhopal before commencement of operation.
6. In the event, You/SPV fail to comply with the terms of the RFP document and/or the Concession Agreement including the terms and conditions as stated above, AAI shall forfeit the Bid Security or Performance Security, as the case may be, in accordance with the terms of the Concession Agreement and the RFP document and AAI also have sole discretion to cancel the LOIA, LOA or the Concession Agreement as the case may be.
7. You/SPV shall comply with all other requirements as set out in the RFP document and for all purposes, the conditions of the RFP, Corrigendum's and Concession Agreement document form the part of this LOIA and shall be read as part of this LOIA. You/SPV shall not be entitled to seek any changes in the Concession Agreement and shall have to agree to abide by and be bound by the terms of the RFP document, Corrigendum's and the Concession Agreement.

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8. If You/SPV fail to comply with the above or fails to get the security clearance as per the timelines provided in the RFP/Concession Agreement or fails to get the Concession Agreement executed within the period as prescribed above, then this LOIA or LOA, as the case may be, shall automatically cease to exist and You shall not be entitled to and shall be considered to have forgone all its rights, benefits and interests under the LOIA or LOA. In such event, AAI shall forfeit the Bid Security or Performance Security, as the case may be, in accordance with the terms of the Concession Agreement and the RFP document. Unless otherwise defined herein, all capitalized terms herein, shall have the meaning ascribed to it in the RFP document.
9. You/SPV are required to submit the undertaking enclosed i.r.o. the verification of credentials/experience certificate submitted by you to be eligible as per technical criteria. Documents submitted by You/SPV, is found to be forged /false at any stage, AAI have sole discretion to cancel the LOIA and You/SPV shall be debarred from AAI for taking participation in all future AAI works & any other suitable action may be taken against your company/firm as deemed fit by AAI.
10. You are advised to contact immediately to the **Airport Director Raja Bhoj Airport, Bhopal** i.e the Authority's Representative for further execution of the above-mentioned steps in this LOIA.

Yours Sincerely,



(Anil Kumar Rai)

General Manager (Ops)

**for and on behalf of Chairman
Airports Authority of India**

UNDERTAKING (on agency Letter head)

I/We (Name of the company/consortium)
..... hereby undertake that in case the experience
certificates issued by (Name of airlines) or any other document
submitted by me/us, is found to be forged /false at any stage, I/We may be debarred
from AAI for taking participation in all future AAI works & any other suitable action
may be taken against our company/firm as deemed fit by AAI.

Signature of Director of the company /firm



भारतीय विमानपत्तन प्राधिकरण AIRPORTS AUTHORITY OF INDIA

No.AAI/OPS/GHS/16/C/2020/ 320

Date: 11.09.2021

To,

M/s Surya Chetan Aviation Handling Services
B-2, Akhil Apartments, Danavaipeta
Rajamahendravaram-533103

Sub: Letter of Intent to Award (LOIA) for Concession for Ground Handling Services at Vijayawada Airport, Vijayawada to the consortium of M/s Surya Chetan Aviation Handling Services, M/s Aurea Aviation Pvt. Ltd. & M/s Airclub Aviation Pvt. Ltd.

Ref: 1. E-bid invitation no. : 2020_AAI_46811_1 dated 15th April 2020.
2. Your technical bid dated opened on 02.09.2020 and financial bid opened on 28.01.2021 through CPP portal.

Kind Attn: Shri V.S. Reddy, Authorized Signatory on behalf of consortium of M/s Surya Chetan Aviation Handling Services, M/s Aurea Aviation Pvt. Ltd. & M/s Airclub Aviation Pvt. Ltd.

Sir,

1. This has reference to your submission of Bid on 14.08.2020. The Competent Authority is pleased to accept your offer quoted MAG₁ at INR **Rs. 43,20,000.00 (Rupees Forty-Three Lakh Twenty Thousand only)** inclusive of all taxes except GST for the first year for providing Ground Handling Services at Vijayawada Airport, Vijayawada.
2. This is a non-exclusive Concession for providing Ground Handling services to Vijayawada Airport, Vijayawada for a period of 10 years from the Commercial Operations Date (COD). AAI reserves its right to select additional 3rd party ground handling agency through bidding process as and when it deems fit as per Applicable Law.
3. Airports Authority of India ("AAI"), hereby declares the consortium of M/s Surya Chetan Aviation Handling Services, M/s Aurea Aviation Pvt. Ltd. & M/s Airclub Aviation Pvt. Ltd. as the **"Selected Bidder"** (hereby now referred as **You**) within the meaning of the RFP document for the implementation of the Project, subject to the fulfilment of terms and conditions of the RFP document and the Concession Agreement including obtaining of requisite security clearance as per Applicable Laws.
4. You are advised to submit the duplicate copy of LOIA in acknowledgement and acceptance of all the terms and conditions of this LOIA duly signed within 7 (seven) days of issue of this LOIA to **Airport Director, Vijayawada Airport, Vijayawada.**

5. You shall incorporate a **Special Purpose Vehicle (SPV)** under the (Indian) Companies Act, 2013 (the "**Concessionaire**"), within 30 (thirty) days from the date of issue of LOIA. The SPV is to be registered in Vijayawada, Andhra Pradesh for entering into the Concession Agreement with AAI and performing all its obligations under the RFP document and as the Concessionaire in terms of the Concession Agreement for the Project;
- (i) You shall submit for the performance of obligations hereunder no later than 45 (forty-five) days from the date of issue of LOIA or signing of the Agreement whichever is earlier, an irrevocable, unequivocal and unconditional guarantee from a scheduled commercial bank (other than cooperative scheduled bank) in India in favour of 'Airports Authority of India' Payable at Vijayawada for a sum equivalent to 83 (Eighty Three) percent of the Minimum Annual Guarantee for the first year (MAG₁) quoted i.e **Rs. 35,85,600/- (Rupees Thirty-Five Lakh Eighty-Five Thousand Six Hundred only)** including all taxes except GST. The validity of the bank guarantee should be for a period of 18 months from the date of its issue, as per the terms and conditions of the RFP document and the Concession Agreement.
 - (ii) You/SPV shall obtain requisite Security Clearance as per the timelines provided in the RFP/Concession Agreement.
 - (iii) This LOIA shall be deemed as Letter of Award (LOA) on the date of receipt of requisite Security Clearance as per Applicable Laws.
 - (iv) You shall ensure the execution and delivery of the Concession Agreement through SPV within 7 (Seven) days from the LOA.
 - (v) The SPV shall submit one-month advance license fee of quoted MAG₁ i.e **Rs. 3,60,000/- (Rupees Three Lakh Sixty Thousand only)** including all taxes except GST in the office of Airport Director, Vijayawada Airport, Vijayawada before commencement of operation.
6. In the event, You/SPV fail to comply with the terms of the RFP document and/or the Concession Agreement including the terms and conditions as stated above, AAI shall forfeit the Bid Security or Performance Security, as the case may be, in accordance with the terms of the Concession Agreement and the RFP document and AAI also have sole discretion to cancel the LOIA, LOA or the Concession Agreement as the case may be.
7. You/SPV shall comply with all other requirements as set out in the RFP document and for all purposes, the conditions of the RFP, Corrigendum's and Concession Agreement document form the part of this LOIA and shall be read as part of this LOIA. You/SPV shall not be entitled to seek any changes in the Concession Agreement and shall have to agree to abide by and be bound by the terms of the RFP document, Corrigendum's and the Concession Agreement.

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8. If You/SPV fail to comply with the above or fails to get the security clearance as per the timelines provided in the RFP/Concession Agreement or fails to get the Concession Agreement executed within the period as prescribed above, then this LOIA or LOA, as the case may be, shall automatically cease to exist and You shall not be entitled to and shall be considered to have forgone all its rights, benefits and interests under the LOIA or LOA. In such event, AAI shall forfeit the Bid Security or Performance Security, as the case may be, in accordance with the terms of the Concession Agreement and the RFP document. Unless otherwise defined herein, all capitalized terms herein, shall have the meaning ascribed to it in the RFP document.
9. You/SPV are required to submit the undertaking enclosed i.r.o. the verification of credentials/experience certificate submitted by you to be eligible as per technical criteria. Documents submitted by You/SPV, is found to be forged /false at any stage, AAI have sole discretion to cancel the LOIA and You/SPV shall be debarred from AAI for taking participation in all future AAI works & any other suitable action may be taken against your company/firm as deemed fit by AAI.
10. You are advised to contact immediately to the **Airport Director, Vijayawada Airport, Vijayawada** i.e the Authority's Representative for further execution of the above-mentioned steps in this LOIA.

Yours Sincerely,



(Anil Kumar Rai)

General Manager (Ops)

**for and on behalf of Chairman
Airports Authority of India**

UNDERTAKING (on agency Letter head)

I/We (Name of the company/consortium)
..... hereby undertake that in case the experience
certificates issued by (Name of airlines) or any other document
submitted by me/us, is found to be forged /false at any stage, I/We may be debarred
from AAI for taking participation in all future AAI works & any other suitable action
may be taken against our company/firm as deemed fit by AAI.

Signature of Director of the company /firm



भारतीय विमानपत्तन प्राधिकरण
AIRPORTS AUTHORITY OF INDIA

No. AAI/OPS/GHS/16/C/2020/321

Date: 11.09.2021

To,

M/s Globe Ground India Pvt. Ltd.,
E9, Connaught House,
Connaught Place,
New Delhi- 110001

Sub: Letter of Intent to Award (LOIA) for Concession for Ground Handling Services at Imphal International Airport, Imphal to M/s Globe Ground India Pvt.

Ref: 1. E-bid invitation no. : 2020_AAI_46811_1 dated 15th April 2020.
2. Your technical bid dated opened on 02.09.2020 and financial bid opened on 28.01.2021 through CPP portal.

Kind Attn: Mr. Gaurav Bhatia, Director, M/s Globe Ground India Pvt. Ltd.

Sir,

1. This has reference to your submission of Bid on 14.08.2020. The Competent Authority is pleased to accept your offer quoted MAG₁ at **INR Rs. 12,70,000.00 (Rupees Twelve Lakh Seventy Thousand only)** inclusive of all taxes except GST for the first year for providing Ground Handling Services at Imphal International Airport, Imphal.
2. This is a non-exclusive Concession for providing Ground Handling services to Imphal International Airport, Imphal for a period of 10 years from the Commercial Operations Date (COD). AAI reserves its right to select additional 3rd party ground handling agency through bidding process as and when it deems fit as per Applicable Law.
3. Airports Authority of India ("AAI"), hereby declares M/s Globe Ground India Pvt. Ltd. as the **"Selected Bidder"** (hereby now referred as **You**) within the meaning of the RFP document for the implementation of the Project, subject to the fulfilment of terms and conditions of the RFP document and the Concession Agreement including obtaining of requisite security clearance as per Applicable Laws.
4. You are advised to submit the duplicate copy of LOIA in acknowledgement and acceptance of all the terms and conditions of this LOIA duly signed within 7 (seven) days of issue of this LOIA to **Airport Director, Imphal International Airport, Imphal.**

5. You shall incorporate a **Special Purpose Vehicle (SPV)** under the (Indian) Companies Act, 2013 (the "**Concessionaire**"), within 30 (thirty) days from the date of issue of LOIA. The SPV is to be registered in Imphal, Manipur for entering into the Concession Agreement with AAI and performing all its obligations under the RFP document and as the Concessionaire in terms of the Concession Agreement for the Project;
- (i) You shall submit for the performance of obligations hereunder no later than 45 (forty-five) days from the date of issue of LOIA or signing of the Agreement whichever is earlier, an irrevocable, unequivocal and unconditional guarantee from a scheduled commercial bank (other than cooperative scheduled bank) in India in favour of 'Airports Authority of India' Payable at Imphal for a sum equivalent to 83 (Eighty Three) percent of the Minimum Annual Guarantee for the first year (MAG₁) quoted **i.e Rs. 10,54,100/- (Rupees Ten Lakh Fifty-Four Thousand One Hundred only)** including all taxes except GST. The validity of the bank guarantee should be for a period of 18 months from the date of its issue, as per the terms and conditions of the RFP document and the Concession Agreement.
 - (ii) You/SPV shall obtain requisite Security Clearance as per the timelines provided in the RFP/Concession Agreement.
 - (iii) This LOIA shall be deemed as Letter of Award (LOA) on the date of receipt of requisite Security Clearance as per Applicable Laws.
 - (iv) You shall ensure the execution and delivery of the Concession Agreement through SPV within 7 (Seven) days from the LOA.
 - (v) The SPV shall submit one-month advance license fee of quoted MAG₁ **i.e Rs. 1,05,833/- (Rupees One Lakh Five Thousand Eight Hundred Thirty-Three only)** including all taxes except GST in the office of Airport Director, Imphal International Airport, Imphal before commencement of operation.
6. In the event, You/SPV fail to comply with the terms of the RFP document and/or the Concession Agreement including the terms and conditions as stated above, AAI shall forfeit the Bid Security or Performance Security, as the case may be, in accordance with the terms of the Concession Agreement and the RFP document and AAI also have sole discretion to cancel the LOIA, LOA or the Concession Agreement as the case may be.
7. You/SPV shall comply with all other requirements as set out in the RFP document and for all purposes, the conditions of the RFP, Corrigendum's and Concession Agreement document form the part of this LOIA and shall be read as part of this LOIA. You/SPV shall not be entitled to seek any changes in the Concession Agreement and shall have to agree to abide by and be bound by the terms of the RFP document, Corrigendum's and the Concession Agreement.
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8. If You/SPV fail to comply with the above or fails to get the security clearance as per the timelines provided in the RFP/Concession Agreement or fails to get the Concession Agreement executed within the period as prescribed above, then this LOIA or LOA, as the case may be, shall automatically cease to exist and You shall not be entitled to and shall be considered to have forgone all its rights, benefits and interests under the LOIA or LOA. In such event, AAI shall forfeit the Bid Security or Performance Security, as the case may be, in accordance with the terms of the Concession Agreement and the RFP document. Unless otherwise defined herein, all capitalized terms herein, shall have the meaning ascribed to it in the RFP document.
9. You/SPV are required to submit the undertaking enclosed i.r.o. the verification of credentials/experience certificate submitted by you to be eligible as per technical criteria. Documents submitted by You/SPV, is found to be forged /false at any stage, AAI have sole discretion to cancel the LOIA and You/SPV shall be debarred from AAI for taking participation in all future AAI works & any other suitable action may be taken against your company/firm as deemed fit by AAI.
10. You are advised to contact immediately to the **Airport Director, Imphal International Airport, Imphal** i.e the Authority's Representative for further execution of the above-mentioned steps in this LOIA.

Yours Sincerely,



(Anil Kumar Rai)

General Manager (Ops)

for and on behalf of Chairman

UNDERTAKING (on agency Letter head)

I/We (Name of the company/consortium)
..... hereby undertake that in case the
experience certificates issued by (Name of airlines) or any
other document submitted by me/us, is found to be forged /false at any stage, I/We
may be debarred from AAI for taking participation in all future AAI works & any
other suitable action may be taken against our company/firm as deemed fit by AAI.

Signature of Director of the company /firm



भारतीय विमानपत्तन प्राधिकरण
AIRPORTS AUTHORITY OF INDIA

No.AAI/OPS/GHS/16/C/2020/322

Date: 11.09.2021

To,

M/s Sumathi Corporate Services Pvt. Ltd.
Surya Towers, 1st Floor, F Block, 105.
Sardar Patel Road
Secunderabad – 500003

Sub: Letter of Intent to Award (LOIA) for Concession for Ground Handling Services at Veer Savarkar International Airport, Port Blair to the consortium of M/s Sumathi Corporate Services Pvt. Ltd. & M/s Bright Shine Services.

Ref: 1. E-bid invitation no. : 2020_AAI_46811_1 dated 15th April 2020.
2. Your technical bid dated opened on 02.09.2020 and financial bid opened on 28.01.2021 through CPP portal.

Kind Attn: Shri G Sukumar Reddy, Authorized Signatory on behalf of consortium of M/s Sumathi Corporate Services Pvt. Ltd. & M/s Bright Shine Services.

Sir,

1. This has reference to your submission of Bid on 14.08.2020. The Competent Authority is pleased to accept your offer quoted MAG₁ at INR **Rs. 48,00,000.00 (Rupees Forty-Eight Lakh only)** inclusive of all taxes except GST for the first year for providing Ground Handling Services at Veer Savarkar International Airport, Port Blair.
2. This is a non-exclusive Concession for providing Ground Handling services to Veer Savarkar International Airport, Port Blair for a period of 10 years from the Commercial Operations Date (COD). AAI reserves its right to select additional 3rd party ground handling agency through bidding process as and when it deems fit as per Applicable Law.
3. Airports Authority of India ("AAI"), hereby declares the consortium of M/s Sumathi Corporate Services Pvt. Ltd. & M/s Bright Shine Services as the **"Selected Bidder"** (hereby now referred as **You**) within the meaning of the RFP document for the implementation of the Project, subject to the fulfilment of terms and conditions of the RFP document and the Concession Agreement including obtaining of requisite security clearance as per Applicable Laws. This LOIA is issued subject to the decision in the matter of WP No. 10873 of 2020 pending in the Hon'ble High Court of Madras.
4. You are advised to submit the duplicate copy of LOIA in acknowledgement and acceptance of all the terms and conditions of this LOIA duly signed within 7 (seven) days of issue of this LOIA to **Airport Director, Veer Savarkar International Airport, Port Blair.**

5. You shall incorporate a **Special Purpose Vehicle (SPV)** under the (Indian) Companies Act, 2013 (the "**Concessionaire**"), within 30 (thirty) days from the date of issue of LOIA. The SPV is to be registered in Port Blair, Andaman and Nicobar Islands for entering into the Concession Agreement with AAI and performing all its obligations under the RFP document and as the Concessionaire in terms of the Concession Agreement for the Project;
- (i) You shall submit for the performance of obligations hereunder no later than 45 (forty-five) days from the date of issue of LOIA or signing of the Agreement whichever is earlier, an irrevocable, unequivocal and unconditional guarantee from a scheduled commercial bank (other than cooperative scheduled bank) in India in favour of 'Airports Authority of India' Payable at Port Blair for a sum equivalent to 83 (Eighty Three) percent of the Minimum Annual Guarantee for the first year (MAG₁) quoted **i.e Rs. 39,84,000/- (Rupees Thirty-Nine Lakh Eighty-Four Thousand only)** including all taxes except GST. The validity of the bank guarantee should be for a period of 18 months from the date of its issue, as per the terms and conditions of the RFP document and the Concession Agreement.
 - (ii) You/SPV shall obtain requisite Security Clearance as per the timelines provided in the RFP/Concession Agreement.
 - (iii) This LOIA shall be deemed as Letter of Award (LOA) on the date of receipt of requisite Security Clearance as per Applicable Laws.
 - (iv) You shall ensure the execution and delivery of the Concession Agreement through SPV within 7 (Seven) days from the LOA.
 - (v) The SPV shall submit one-month advance license fee of quoted MAG₁ i.e **Rs. 4,00,000/- (Rupees Four Lakh only)** including all taxes except GST in the office of Airport Director, Veer Savarkar International Airport, Port Blair before commencement of operation.
6. In the event, You/SPV fail to comply with the terms of the RFP document and/or the Concession Agreement including the terms and conditions as stated above, AAI shall forfeit the Bid Security or Performance Security, as the case may be, in accordance with the terms of the Concession Agreement and the RFP document and AAI also have sole discretion to cancel the LOIA, LOA or the Concession Agreement as the case may be.
7. You/SPV shall comply with all other requirements as set out in the RFP document and for all purposes, the conditions of the RFP, Corrigendum's and Concession Agreement document form the part of this LOIA and shall be read as part of this LOIA. You/SPV shall not be entitled to seek any changes in the Concession Agreement and shall have to agree to abide by and be bound by the terms of the RFP document, Corrigendum's and the Concession Agreement.
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8. If You/SPV fail to comply with the above or fails to get the security clearance as per the timelines provided in the RFP/Concession Agreement or fails to get the Concession Agreement executed within the period as prescribed above, then this LOIA or LOA, as the case may be, shall automatically cease to exist and You shall not be entitled to and shall be considered to have forgone all its rights, benefits and interests under the LOIA or LOA. In such event, AAI shall forfeit the Bid Security or Performance Security, as the case may be, in accordance with the terms of the Concession Agreement and the RFP document. Unless otherwise defined herein, all capitalized terms herein, shall have the meaning ascribed to it in the RFP document.
9. You/SPV are required to submit the undertaking enclosed i.r.o. the verification of credentials/experience certificate submitted by you to be eligible as per technical criteria. Documents submitted by You/SPV, is found to be forged /false at any stage, AAI have sole discretion to cancel the LOIA and You/SPV shall be debarred from AAI for taking participation in all future AAI works & any other suitable action may be taken against your company/firm as deemed fit by AAI.
10. You are advised to contact immediately to the **Airport Director, Veer Savarkar International Airport, Port Blair** i.e the Authority's Representative for further execution of the above-mentioned steps in this LOIA.

Yours Sincerely,



(Anil Kumar Rai)

General Manager (Ops)

**for and on behalf of Chairman
Airports Authority of India**

UNDERTAKING (on agency Letter head)

I/We (Name of the company/consortium)
..... hereby undertake that in case the experience
certificates issued by (Name of airlines) or any other document
submitted by me/us, is found to be forged /false at any stage, I/We may be debarred
from AAI for taking participation in all future AAI works & any other suitable action
may be taken against our company/firm as deemed fit by AAI.

Signature of Director of the company /firm



No. AAI/OPS/GHS/16/C/2020/463

Date: 21.12.2021

To,

M/s LAS Ground Force Pvt. Ltd.
301, Bhavya Plaza, 5th Road,
Station Road, Khar (West),
Mumbai-400052

Sub: Letter of Intent to Award (LOIA) for Concession for Ground Handling Services at Maharana Pratap Airport, Udaipur to the consortium of M/s LAS Ground Force Pvt. Ltd. & M/s Gold Air Handling SA.

Ref: 1. E-bid invitation no. : 2020_AAI_46811_1 dated 15th April 2020.
2. Your technical bid dated opened on 02.09.2020 and financial bid opened on 28.01.2021 through CPP portal.

Kind Attn: Mrs. Humin B. Daver, Authorized Signatory on behalf of consortium of M/s LAS Ground Force Pvt. Ltd. & M/s Gold Air Handling SA.

Sir,

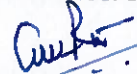
1. This has reference to your submission of Bid on 14.08.2020. The Competent Authority is pleased to accept your offer quoted MAG₁ at INR **Rs. 1,25,57,755.00 (Rupees One Crore Twenty-Five Lakh Fifty-Seven Thousand Seven Hundred and Fifty-Five only)** inclusive of all taxes except GST for the first year for providing Ground Handling Services at Maharana Pratap Airport, Udaipur.
2. This is a non-exclusive Concession for providing Ground Handling services to Maharana Pratap Airport, Udaipur for a period of 10 years from the Commercial Operations Date (COD). AAI reserves its right to select additional 3rd party ground handling agency through bidding process as and when it deems fit as per Applicable Law.
3. Airports Authority of India ("AAI"), hereby declares the consortium of M/s LAS Ground Force Pvt. Ltd. & M/s Gold Air Handling SA as the **"Selected Bidder"** (hereby now referred as **You**) within the meaning of the RFP document for the implementation of the Project, subject to the fulfilment of terms and conditions of the RFP document and the Concession Agreement including obtaining of requisite security clearance as per Applicable Laws. This LOIA is issued subject to the final outcome in the matter of WP (C) No. 2986 of 2021 (M/s Bright Shine Services Vs Union of India & Others) pending before Hon'ble High Court of Delhi.
4. You are advised to submit the duplicate copy of LOIA in acknowledgement and acceptance of all the terms and conditions of this LOIA duly signed within 7 (seven) days of issue of this LOIA to **Airport Director, Maharana Pratap Airport, Udaipur.**

5. You shall incorporate a **Special Purpose Vehicle (SPV)** under the (Indian) Companies Act, 2013 (the "**Concessionaire**"), within 30 (thirty) days from the date of issue of LOIA. The SPV is to be registered in Udaipur, Rajasthan for entering into the Concession Agreement with AAI and for performing all its obligations under the RFP document and as the Concessionaire in terms of the Concession Agreement for the Project;
- (i) You shall submit for the performance of obligations hereunder no later than 45 (forty-five) days from the date of issue of LOIA or signing of the Agreement whichever is earlier, an irrevocable, unequivocal and unconditional guarantee from a scheduled commercial bank (other than cooperative scheduled bank) in India in favour of 'Airports Authority of India' Payable at Udaipur, for a sum equivalent to 83 (Eighty Three) percent of the Minimum Annual Guarantee for the first year (MAG₁) quoted **i.e Rs. 1,04,22,937/- (Rupees One Crore Four Lakh Twenty-Two Thousand Nine Hundred Thirty-Seven only)** including all taxes except GST. The validity of the bank guarantee should be for a period of 18 months from the date of its issue, as per the terms and conditions of the RFP document and the Concession Agreement.
 - (ii) You/SPV shall obtain requisite Security Clearance as per the timelines provided in the RFP/Concession Agreement.
 - (iii) This LOIA shall be deemed as Letter of Award (LOA) on the date of receipt of requisite Security Clearance as per Applicable Laws.
 - (iv) You shall ensure the execution and delivery of the Concession Agreement through SPV within 7 (Seven) days from the LOA.
 - (v) The SPV shall submit one-month advance license fee of quoted MAG₁ i.e. **Rs. 10,46,480/- (Rupees Ten Lakh Forty-Six Thousand Four Hundred Eighty only)** including all taxes except GST in the office of Airport Director, Maharana Pratap Airport, Udaipur before commencement of operation.
6. In the event, You/SPV fail to comply with the terms of the RFP document and/or the Concession Agreement including the terms and conditions as stated above, AAI shall forfeit the Bid Security or Performance Security, as the case may be, in accordance with the terms of the Concession Agreement and the RFP document and AAI also have sole discretion to cancel the LOIA, LOA or the Concession Agreement as the case may be.
7. You/SPV shall comply with all other requirements as set out in the RFP document and for all purposes, the conditions of the RFP, Corrigendum's and Concession Agreement document form the part of this LOIA and shall be read as part of this LOIA. You/SPV shall not be entitled to seek any changes in the Concession Agreement and shall have to agree to abide by and be bound by the terms of the RFP document, Corrigendum's and the Concession Agreement.



8. If You/SPV fail to comply with the above or fails to get the security clearance as per the timelines provided in the RFP/Concession Agreement or fails to get the Concession Agreement executed within the period as prescribed above, then this LOIA or LOA, as the case may be, shall automatically cease to exist and You shall not be entitled to and shall be considered to have forgone all its rights, benefits and interests under the LOIA or LOA. In such event, AAI shall forfeit the Bid Security or Performance Security, as the case may be, in accordance with the terms of the Concession Agreement and the RFP document. Unless otherwise defined herein, all capitalized terms herein, shall have the meaning ascribed to it in the RFP document.
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10. You are advised to contact immediately to the **Airport Director Maharana Pratap Airport, Udaipur** i.e. the Authority's Representative for further execution of the above-mentioned steps in this LOIA.

Yours Sincerely,



(Anil Kumar Rai)

General Manager (Ops)

**for and on behalf of Chairman
Airports Authority of India**

UNDERTAKING (on agency Letter head)

I/We (Name of the company/consortium)
..... hereby undertake that in case the experience
certificates issued by (Name of airlines) or any other document
submitted by me/us, is found to be forged /false at any stage, I/We may be debarred
from AAI for taking participation in all future AAI works & any other suitable action
may be taken against our company/firm as deemed fit by AAI.

Signature of Director of the company /firm