



चंडीगढ़ इंटरनेशनल एयरपोर्ट लिमिटेड Chandigarh International Airport Limited

Ref No. CHIAL/CEO/GHA/2021/03

Date: 09.03.2021

To,

M/s Globe Ground India Pvt. Ltd.,
E9, Connaught House,
Connaught Place,
New Delhi- 110001

Sub: Letter of Intent to Award (LOIA) for Concession for Ground Handling Services at **Chandigarh International Airport, Mohali** to M/s Globe Ground India Pvt. Ltd.

Ref:

1. E-bid invitation no.: 2020_AAI_43720_1 dated 20th February 2020.
2. Your technical bid dated opened on 20.08.2020 and financial bid opened on 21.01.2021 through CPP portal opened by AAI
3. Email dated 19/02/21 by AAI to gb@bird.in with subject line "Concession for Ground Handling Services at Chandigarh Airport under Group B3 (Tender ID: 2020_AAI_43720_1)".
4. Your acceptance letter Reference: NIL, dated 03 March 2021 signed by Mr Gaurav Bhatia Director, and certified true copy of the resolution passed by circulation by the board of directors of GLOBEGROUND INDIA PRIVATE LIMITED on Wednesday 03rd march, 2021 Signed by Company Secretary Ms Smriti Seth, M.NO. A-23972.

Kind Attn: Mr. Gaurav Bhatia, Director, M/s Globe Ground India Pvt. Ltd.

Sir,

1. This has reference to your submission of Bid on 07.08.2020 to AAI. CHANDIGARH INTERNATIONAL AIRPORT LIMITED, a Company incorporated in India with its Registered office at Room No.1, Project Office Building, Civil Airport, Chandigarh-160003, herein called CHIAL.
2. Ground handling services requirements at Chandigarh Airport i.e. CHIAL were included in above mentioned tender by AAI. After your qualification in the bid further actions as per the RFP and Concession document are taken at CHIAL as informed to you by AAI vide email dated 19/02/21 referred above.
3. The Competent Authority at CHIAL is pleased to accept your offer quoted MAG₁ at INR Rs. 1,54,00,000.00 (Rupees One Crore Fifty-Four Lakh only) inclusive of all taxes (except GST) for the first year for providing Ground Handling Services at **Chandigarh International Airport, Mohali**. GST will be paid by you as per applicable rate at the time of payment.

कॉर्पोरेट कार्यालय: नई सिविल एयर टर्मिनल, झुरेरी, मोहाली (पंजाब) 160004
Corporate Office: New Civil Air Terminal, Jhurheri, Mohali (Punjab) 160004
E-Mail: ceo@chial.org Tel No. : 0172-2242004, Fax No. 0172-2242003
CIN No. U63013CH2010GOI031999



चंडीगढ़ इंटरनेशनल एयरपोर्ट लिमिटेड Chandigarh International Airport Limited

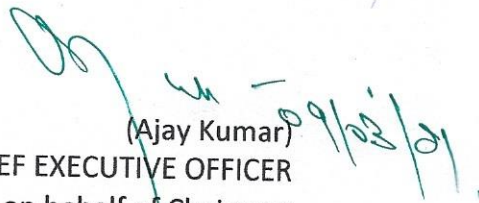
4. This is a non-exclusive Concession for providing Ground Handling services to **Chandigarh International Airport Limited, Mohali** for a period of 10 years from the Commercial Operations Date (COD). CHIAL reserves its right to select additional 3rd party ground handling agency through bidding process as and when it deems fit as per Applicable Law.
5. Chandigarh International Airport Limited, Mohali ("CHIAL"), hereby declares M/s Globe Ground India Pvt. Ltd. as the **"Selected Bidder"** (hereby now referred as **You**) within the meaning of the RFP document for the implementation of the Project, subject to the fulfillment of terms and conditions of the RFP document and the Concession Agreement including obtaining of requisite security clearance as per Applicable Laws.
6. You are advised to submit the duplicate copy of LOIA in acknowledgement and acceptance of all the terms and conditions of this LOIA duly signed within 7 (seven) days of issue of this LOIA to, **Chandigarh International Airport Limited, Mohali**.
7. You shall incorporate a **Special Purpose Vehicle (SPV)** under the (Indian) Companies Act, 2013 (the **"Concessionaire"**), within 30 (thirty) days from the date of issue of LOIA. The SPV is to be registered in **Mohali**. For entering into the Concession Agreement with CHIAL and for performing all its obligations under the RFP document and as the Concessionaire in terms of the Concession Agreement for the Project;
 - (i) You shall submit for the performance of obligations hereunder no later than 45 (forty-five) days from the date of issue of LOIA or signing of the Agreement whichever is earlier, an irrevocable unequivocal and unconditional guarantee from a scheduled commercial bank (other than cooperative scheduled bank) in India in favour of **'Chandigarh International Airport Limited'** Payable at **Mohali** for a sum equivalent to 83 (Eighty Three) percent of the Minimum Annual Guarantee for the first year (MAG₁) quoted i.e **Rs. 1,27,82,000/- (Rupees One Crore Twenty-Seven Lakh Eighty-Two Thousand only)**. The validity of the bank guarantee should be for a period of 18 months from the date of its issue, as per the terms and conditions of the RFP document and the Concession Agreement.
 - (ii) You/SPV shall obtain requisite Security Clearance as per the timelines provided in the RFP/Concession Agreement.
 - (iii) This LOIA shall be deemed as Letter of Award (LOA) on the date of receipt of requisite Security Clearance as per Applicable Laws.
 - (iv) You shall ensure the execution and delivery of the Concession Agreement through SPV within 7 (Seven) days from the LOA.

कॉर्पोरेट कार्यालय: नई सिविल एयर टर्मिनल, झुरेरी, मोहाली (पंजाब) 160004
Corporate Office: New Civil Air Terminal, Jhurheri, Mohali (Punjab) 160004
E-Mail: ceo@chial.org Tel No. : 0172-2242004, Fax No. 0172-2242003
CIN No. U63013CH2010GOI031999



चंडीगढ़ इंटरनेशनल एयरपोर्ट लिमिटेड Chandigarh International Airport Limited

- (v) The SPV shall submit one-month advance license fee of quoted MAG₁ i.e Rs. 12,83,333/- (Rupees Twelve Lakh Eighty-Three Thousand Three Hundred Thirty-Three only) including all taxes (except GST) in the office of Chief Executive Officer, **Chandigarh International Airport Limited, Mohali** before commencement of operation. GST will be paid by you as per applicable rate at the time of payment.
8. In the event, You/SPV fail to comply with the terms of the RFP document and/or the Concession Agreement including the terms and conditions as stated above, CHIAL shall forfeit the Bid Security or Performance Security, as the case may be, in accordance with the terms of the Concession Agreement and the RFP document and CHIAL also have sole discretion to cancel the LOIA, LOA or the Concession Agreement as the case may be.
9. You/SPV shall comply with all other requirements as set out in the RFP document and for all purposes, the conditions of the RFP, Corrigendum's and Concession Agreement document form the part of this LOIA and shall be read as part of this LOIA. You/SPV shall not be entitled to seek any changes in the Concession Agreement and shall have to agree to abide by and be bound by the terms of the RFP document, Corrigendum's and the Concession Agreement.
10. If You/SPV fail to comply with the above or fails to get the security clearance as per the timelines provided in the RFP/Concession Agreement or fails to get the Concession Agreement executed within the period as prescribed above, then this LOIA or LOA, as the case may be, shall automatically cease to exist and You shall not be entitled to and shall be considered to have forgone all its rights, benefits and interests under the LOIA or LOA. In such event, CHIAL shall forfeit the Bid Security or Performance Security, as the case may be, in accordance with the terms of the Concession Agreement and the RFP document. Unless otherwise defined herein, all capitalized terms herein, shall have the meaning ascribed to it in the RFP document.
11. You are advised to contact immediately to HOD(OPS) (E-mail id: hodops@chial.org Mobile Number: 9953046787) representative of Chief Executive Officer, **Chandigarh International Airport Limited, Mohali**, for further execution of the above-mentioned steps in this LOIA.


(Ajay Kumar)
CHIEF EXECUTIVE OFFICER
for and on behalf of Chairman
Chandigarh International Airport Limited

कॉर्पोरेट कार्यालय: नई सिविल एयर टर्मिनल, झुरेरी, मोहाली (पंजाब) 160004
Corporate Office: New Civil Air Terminal, Jhurheri, Mohali (Punjab) 160004
E-Mail: ceo@chial.org Tel No. : 0172-2242004, Fax No. 0172-2242003
CIN No. U63013CH2010GOI031999



No.AAI/OPS/GHS/14/B3/2020/ 153

Date: 13.04.2021

To,

M/s LAS Ground Force Pvt. Ltd.
301, Bhavya Plaza, 5th Road,
Station Road, Khar (West),
Mumbai-400052

Sub: Letter of Intent to Award (LOIA) for Concession for Ground Handling Services at Bagdogra Airport, Bagdogra, Distt. Darjeeling to the consortium of M/s LAS Ground Force Pvt. Ltd. & M/s Gold Air Handling SA.

Ref: 1. E-bid invitation no. : 2020_AAI_43720_1 dated 20th February 2020.
2. Your technical bid dated opened on 20.08.2020 and financial bid opened on 21.01.2021 through CPP portal.

Kind Attn: Mrs. Humin B. Daver, Authorized Signatory on behalf of consortium of M/s LAS Ground Force Pvt. Ltd. & M/s Gold Air Handling SA.

Sir,

1. This has reference to your submission of Bid on 07.08.2020. The Competent Authority is pleased to accept your offer quoted MAG₁ at INR **Rs. 55,57,755.00 (Rupees Fifty-Five Lakh Fifty-Seven Thousand Seven Hundred and Fifty-Five only)** inclusive of all taxes except GST for the first year for providing Ground Handling Services at Bagdogra Airport, Bagdogra, Distt. Darjeeling.
2. This is a non-exclusive Concession for providing Ground Handling services to Bagdogra Airport, Bagdogra, Distt. Darjeeling for a period of 10 years from the Commercial Operations Date (COD). AAI reserves its right to select additional 3rd party ground handling agency through bidding process as and when it deems fit as per Applicable Law.
3. Airports Authority of India ("AAI"), hereby declares the consortium of M/s LAS Ground Force Pvt. Ltd. & M/s Gold Air Handling SA. as the **"Selected Bidder"** (hereby now referred as **You**) within the meaning of the RFP document for the implementation of the Project, subject to the fulfilment of terms and conditions of the RFP document and the Concession Agreement including the obtaining of requisite security clearance as per Applicable Laws.
4. You are advised to extend the validity of Bid Security Bank Guarantee for 90 days w.e.f. 04.05.2021. If failed, AAI have sole discretion to cancel the LOIA.
5. You are advised to submit the duplicate copy of LOIA in acknowledgement and acceptance of all the terms and conditions of this LOIA duly signed within 7

(seven) days of issue of this LOIA to Airport Director, Bagdogra Airport, Bagdogra, Distt. Darjeeling.

6. You shall incorporate a **Special Purpose Vehicle (SPV)** under the (Indian) Companies Act, 2013 (the "**Concessionaire**"), within 30 (thirty) days from the date of issue of LOIA. The SPV is to be registered in Bagdogra, Distt. Darjeeling, West Bengal. For entering into the Concession Agreement with AAI and for performing all its obligations under the RFP document and as the Concessionaire in terms of the Concession Agreement for the Project;
 - (i) You shall submit for the performance of obligations hereunder no later than 45 (forty-five) days from the date of issue of LOIA or signing of the Agreement whichever is earlier, an irrevocable, unequivocal and unconditional guarantee from a scheduled commercial bank (other than cooperative scheduled bank) in India in favour of 'Airports Authority of India' Payable at Bagdogra Airport for a sum equivalent to 83 (Eighty Three) percent of the Minimum Annual Guarantee for the first year (MAG₁) quoted **i.e Rs. 46,12,937/- (Rupees Forty-Six Lakh Twelve Thousand Nine Hundred Thirty-Seven only)** including all taxes except GST. The validity of the bank guarantee should be for a period of 18 months from the date of its issue, as per the terms and conditions of the RFP document and the Concession Agreement.
 - (ii) You/SPV shall obtain requisite Security Clearance as per the timelines provided in the RFP/Concession Agreement.
 - (iii) This LOIA shall be deemed as Letter of Award (LOA) on the date of receipt of requisite Security Clearance as per Applicable Laws.
 - (iv) You shall ensure the execution and delivery of the Concession Agreement through SPV within 7 (Seven) days from the LOA.
 - (v) The SPV shall submit one-month advance license fee of quoted MAG₁ i.e Rs. 4,63,146/- (Rupees Four Lakh Sixty-Three Thousand One Hundred Forty-Six only) including all taxes except GST in the office of Airport Director, Bagdogra Airport, Bagdogra, Distt. Darjeeling before commencement of operation.
7. In the event, You/SPV fail to comply with the terms of the RFP document and/or the Concession Agreement including the terms and conditions as stated above, AAI shall forfeit the Bid Security or Performance Security, as the case may be, in accordance with the terms of the Concession Agreement and the RFP document and AAI also have sole discretion to cancel the LOIA, LOA or the Concession Agreement as the case may be.
8. You/SPV shall comply with all other requirements as set out in the RFP document and for all purposes, the conditions of the RFP, Corrigendum's and Concession Agreement document form the part of this LOIA and shall be read as part of this LOIA. You/SPV shall not be entitled to seek any changes in the

Concession Agreement and shall have to agree to abide by and be bound by the terms of the RFP document, Corrigendum's and the Concession Agreement.

9. If You/SPV fail to comply with the above or fails to get the security clearance as per the timelines provided in the RFP/Concession Agreement or fails to get the Concession Agreement executed within the period as prescribed above, then this LOIA or LOA, as the case may be, shall automatically cease to exist and You shall not be entitled to and shall be considered to have forgone all its rights, benefits and interests under the LOIA or LOA. In such event, AAI shall forfeit the Bid Security or Performance Security, as the case may be, in accordance with the terms of the Concession Agreement and the RFP document. Unless otherwise defined herein, all capitalized terms herein, shall have the meaning ascribed to it in the RFP document.
10. You/SPV are required to submit the undertaking enclosed i.r.o. the verification of credentials/experience certificate submitted by you to be eligible as per technical criteria. Documents submitted by You/SPV, is found to be forged /false at any stage, AAI have sole discretion to cancel the LOIA and You/SPV shall be debarred from AAI for taking participation in all future AAI works & any other suitable action may be taken against your company/firm as deemed fit by AAI.
11. You are advised to contact immediately to the Airport Director Bagdogra Airport, Bagdogra, Distt. Darjeeling i.e the Authority's Representative for further execution of the above-mentioned steps in this LOIA.

Yours Sincerely,



(V.A. Chourey)

Executive Director (Ops)

**for and on behalf of Chairman
Airports Authority of India**

V. A. CHOUREY
Executive Director (Ops.)
Airports Authority of India
Rajiv Gandhi Bhawan
Safdarjung Airport
New Delhi-110 003

UNDERTAKING (on agency Letter head)

I/We (Name of the company/consortium)
..... hereby undertake that in case the experience
certificates issued by (Name of airlines) or any other document
submitted by me/us, is found to be forged /false at any stage, I/We may be debarred
from AAI for taking participation in all future AAI works & any other suitable action
may be taken against our company/firm as deemed fit by AAI.

Signature of Director of the company /firm

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भारतीय विमानपत्तन प्राधिकरण
AIRPORTS AUTHORITY OF INDIA

No.AAI/OPS/GHS/14/B3/2020/ 154

Date: 13.04.2021

To,

M/s Surya Chetan Aviation Handling Services
B-2, Akhil Apartments, Danavaipeta
Rajamahendravaram-533103

Sub: Letter of Intent to Award (LOIA) for Concession for Ground Handling Services at Srinagar International Airport, Srinagar to the consortium of M/s Surya Chetan Aviation Handling Services & M/s Aircab Aviation Pvt. Ltd.

Ref: 1. E-bid invitation no. : 2020_AAI_43720_1 dated 20th February 2020.
2. Your technical bid dated opened on 20.08.2020 and financial bid opened on 21.01.2021 through CPP portal.

Kind Attn: Shri V.S. Reddy, Authorized Signatory on behalf of consortium of M/s Surya Chetan Aviation Handling Services & M/s Aircab Aviation Pvt. Ltd.

Sir,

1. This has reference to your submission of Bid on 07.08.2020. The Competent Authority is pleased to accept your offer quoted MAG₁ at INR **Rs. 30,72,000.00 (Rupees Thirty Lakh Seventy-Two Thousand only)** inclusive of all taxes except GST for the first year for providing Ground Handling Services at Srinagar International Airport, Srinagar.
2. This is a non-exclusive Concession for providing Ground Handling services to Srinagar International Airport, Srinagar for a period of 10 years from the Commercial Operations Date (COD). AAI reserves its right to select additional 3rd party ground handling agency through bidding process as and when it deems fit as per Applicable Law.
3. Airports Authority of India ("AAI"), hereby declares the consortium of M/s Surya Chetan Aviation Handling Services & M/s Aircab Aviation Pvt. Ltd. as the **"Selected Bidder"** (hereby now referred as **You**) within the meaning of the RFP document for the implementation of the Project, subject to the fulfilment of terms and conditions of the RFP document and the Concession Agreement including the obtaining of requisite security clearance as per Applicable Laws.
4. You are advised to submit the duplicate copy of LOIA in acknowledgement and acceptance of all the terms and conditions of this LOIA duly signed within 7 (seven) days of issue of this LOIA to Airport Director, Srinagar International Airport, Srinagar.

5. You shall incorporate a **Special Purpose Vehicle (SPV)** under the (Indian) Companies Act, 2013 (the "**Concessionaire**"), within 30 (thirty) days from the date of issue of LOIA. The SPV is to be registered in Srinagar, Jammu and Kashmir. For entering into the Concession Agreement with AAI and for performing all its obligations under the RFP document and as the Concessionaire in terms of the Concession Agreement for the Project;
- (i) You shall submit for the performance of obligations hereunder no later than 45 (forty-five) days from the date of issue of LOIA or signing of the Agreement whichever is earlier, an irrevocable, unequivocal and unconditional guarantee from a scheduled commercial bank (other than cooperative scheduled bank) in India in favour of 'Airports Authority of India' Payable at Srinagar Airport for a sum equivalent to 83 (Eighty Three) percent of the Minimum Annual Guarantee for the first year (MAG₁) quoted **i.e Rs. 25,49,760/- (Rupees Twenty-Five Lakh Forty-Nine Thousand Seven Hundred Sixty only)** including all taxes except GST. The validity of the bank guarantee should be for a period of 18 months from the date of its issue, as per the terms and conditions of the RFP document and the Concession Agreement.
 - (ii) You/SPV shall obtain requisite Security Clearance as per the timelines provided in the RFP/Concession Agreement.
 - (iii) This LOIA shall be deemed as Letter of Award (LOA) on the date of receipt of requisite Security Clearance as per Applicable Laws.
 - (iv) You shall ensure the execution and delivery of the Concession Agreement through SPV within 7 (Seven) days from the LOA.
 - (v) The SPV shall submit one-month advance license fee of quoted MAG₁ i.e Rs. 2,56,000/- (Rupees Two Lakh Fifty-Six Thousand only) including all taxes except GST in the office of Airport Director, Srinagar International Airport, Srinagar before commencement of operation.
6. In the event, You/SPV fail to comply with the terms of the RFP document and/or the Concession Agreement including the terms and conditions as stated above, AAI shall forfeit the Bid Security or Performance Security, as the case may be, in accordance with the terms of the Concession Agreement and the RFP document and AAI also have sole discretion to cancel the LOIA, LOA or the Concession Agreement as the case may be.
7. You/SPV shall comply with all other requirements as set out in the RFP document and for all purposes, the conditions of the RFP, Corrigendum's and Concession Agreement document form the part of this LOIA and shall be read as part of this LOIA. You/SPV shall not be entitled to seek any changes in the Concession Agreement and shall have to agree to abide by and be bound by the terms of the RFP document, Corrigendum's and the Concession Agreement.

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8. If You/SPV fail to comply with the above or fails to get the security clearance as per the timelines provided in the RFP/Concession Agreement or fails to get the Concession Agreement executed within the period as prescribed above, then this LOIA or LOA, as the case may be, shall automatically cease to exist and You shall not be entitled to and shall be considered to have forgone all its rights, benefits and interests under the LOIA or LOA. In such event, AAI shall forfeit the Bid Security or Performance Security, as the case may be, in accordance with the terms of the Concession Agreement and the RFP document. Unless otherwise defined herein, all capitalized terms herein, shall have the meaning ascribed to it in the RFP document.
9. You/SPV are required to submit the undertaking enclosed i.r.o. the verification of credentials/experience certificate submitted by you to be eligible as per technical criteria. Documents submitted by You/SPV, is found to be forged /false at any stage, AAI have sole discretion to cancel the LOIA and You/SPV shall be debarred from AAI for taking participation in all future AAI works & any other suitable action may be taken against your company/firm as deemed fit by AAI.
10. You are advised to contact immediately to the Airport Director, Srinagar International Airport, Srinagar i.e the Authority's Representative for further execution of the above-mentioned steps in this LOIA.

Yours Sincerely,



(V.A. Chourey)

Executive Director (Ops)

**for and on behalf of Chairman
Airports Authority of India**

V. A. CHOUREY
Executive Director (Ops.)
Airports Authority of India
Rajiv Gandhi Bhawan
Safdarjung Airport
New Delhi-110 003

UNDERTAKING (on agency Letter head)

I/We (Name of the company/consortium)
..... hereby undertake that in case the experience
certificates issued by (Name of airlines) or any other document
submitted by me/us, is found to be forged /false at any stage, I/We may be debarred
from AAI for taking participation in all future AAI works & any other suitable action
may be taken against our company/firm as deemed fit by AAI.

Signature of Director of the company /firm



भारतीय विमानपत्तन प्राधिकरण
AIRPORTS AUTHORITY OF INDIA

No.AAI/OPS/GHS/14/B3/2020/ 152

Date: 13.04.2021

To,

M/s Global Flight Handling Services Pvt. Ltd.
158/781, Rayala Tower, Anna Salai,
Mount Road
Chennai-600002

Sub: Letter of Intent to Award (LOIA) for Concession for Ground Handling Services at Visakhapatnam Airport, Visakhapatnam to the consortium of M/s Global Flight Handling Services Pvt. Ltd. & M/s BAGS Ground Services Co. Ltd.

Ref: 1. E-bid invitation no. : 2020_AAI_43720_1 dated 20th February 2020.
2. Your technical bid dated opened on 20.08.2020 and financial bid opened on 21.01.2021 through CPP portal.

Kind Attn: 'Shri G. Veera Raghavalu, Authorized Signatory on behalf of consortium of M/s Global Flight Handling Services Pvt. Ltd. & M/s BAGS Ground Services Co. Ltd.

Sir,

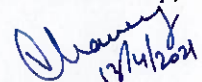
1. This has reference to your submission of Bid on 07.08.2020. The Competent Authority is pleased to accept your offer quoted MAG₁ at INR **Rs. 1,95,00,000.00 (Rupees One Crore Ninety-Five Lakh only)** inclusive of all taxes except GST for the first year for providing Ground Handling Services at Visakhapatnam Airport, Visakhapatnam.
2. This is a non-exclusive Concession for providing Ground Handling services to Visakhapatnam Airport, Visakhapatnam for a period of 10 years from the Commercial Operations Date (COD). AAI reserves its right to select additional 3rd party ground handling agency through bidding process as and when it deems fit as per Applicable Law.
3. Airports Authority of India ("AAI"), hereby declares the consortium of M/s Global Flight Handling Services Pvt. Ltd. & M/s BAGS Ground Services Co. Ltd. as the "**Selected Bidder**" (hereby now referred as **You**) within the meaning of the RFP document for the implementation of the Project, subject to the fulfilment of terms and conditions of the RFP document and the Concession Agreement including the obtaining of requisite security clearance as per Applicable Laws. This LOIA is issued subject to the decision in the matter of WP No. 10552 of 2020 pending in the Hon'ble High Court of Madras.
4. You are advised to extend the validity of Bid Security, Bank Guarantee for 90 days w.e.f. 04.05.2021. If failed, AAI have sole discretion to cancel the LOIA.

5. You are advised to submit the duplicate copy of LOIA in acknowledgement and acceptance of all the terms and conditions of this LOIA duly signed within 7 (seven) days of issue of this LOIA to Airport Director, Visakhapatnam Airport, Visakhapatnam.
6. You shall incorporate a **Special Purpose Vehicle (SPV)** under the (Indian) Companies Act, 2013 (the "**Concessionaire**"), within 30 (thirty) days from the date of issue of LOIA. The SPV is to be registered in Visakhapatnam, Andhra Pradesh. For entering into the Concession Agreement with AAI and for performing all its obligations under the RFP document and as the Concessionaire in terms of the Concession Agreement for the Project;
 - (i) You shall submit for the performance of obligations hereunder no later than 45 (forty-five) days from the date of issue of LOIA or signing of the Agreement whichever is earlier, an irrevocable, unequivocal and unconditional guarantee from a scheduled commercial bank (other than cooperative scheduled bank) in India in favour of 'Airports Authority of India' Payable at Visakhapatnam Airport for a sum equivalent to 83 (Eighty Three) percent of the Minimum Annual Guarantee for the first year (MAG₁) quoted **i.e Rs. 1,61,85,000/- (Rupees One Crore Sixty-One Lakh Eighty-Five Thousand only)** including all taxes except GST. The validity of the bank guarantee should be for a period of 18 months from the date of its issue, as per the terms and conditions of the RFP document and the Concession Agreement.
 - (ii) You/SPV shall obtain requisite Security Clearance as per the timelines provided in the RFP/Concession Agreement.
 - (iii) This LOIA shall be deemed as Letter of Award (LOA) on the date of receipt of requisite Security Clearance as per Applicable Laws.
 - (iv) You shall ensure the execution and delivery of the Concession Agreement through SPV within 7 (Seven) days from the LOA.
 - (v) The SPV shall submit one-month advance license fee of quoted MAG₁ i.e Rs. 16,25,000/- (Rupees Sixteen Lakh Twenty-Five Thousand only) including all taxes except GST in the office of Airport Director, Visakhapatnam Airport, Visakhapatnam before commencement of operation.
7. In the event, You/SPV fail to comply with the terms of the RFP document and/or the Concession Agreement including the terms and conditions as stated above, AAI shall forfeit the Bid Security or Performance Security, as the case may be, in accordance with the terms of the Concession Agreement and the RFP document and AAI also have sole discretion to cancel the LOIA, LOA or the Concession Agreement as the case may be.
8. You/SPV shall comply with all other requirements as set out in the RFP document and for all purposes, the conditions of the RFP, Corrigendum's and

Concession Agreement document form the part of this LOIA and shall be read as part of this LOIA. You/SPV shall not be entitled to seek any changes in the Concession Agreement and shall have to agree to abide by and be bound by the terms of the RFP document, Corrigendum's and the Concession Agreement.

9. If You/SPV fail to comply with the above or fails to get the security clearance as per the timelines provided in the RFP/Concession Agreement or fails to get the Concession Agreement executed within the period as prescribed above, then this LOIA or LOA, as the case may be, shall automatically cease to exist and You shall not be entitled to and shall be considered to have forgone all its rights, benefits and interests under the LOIA or LOA. In such event, AAI shall forfeit the Bid Security or Performance Security, as the case may be, in accordance with the terms of the Concession Agreement and the RFP document. Unless otherwise defined herein, all capitalized terms herein, shall have the meaning ascribed to it in the RFP document.
10. You/SPV are required to submit the undertaking enclosed i.r.o. the verification of credentials/experience certificate submitted by you to be eligible as per technical criteria. Documents submitted by You/SPV, is found to be forged /false at any stage, AAI have sole discretion to cancel the LOIA and You/SPV shall be debarred from AAI for taking participation in all future AAI works & any other suitable action may be taken against your company/firm as deemed fit by AAI.
11. You are advised to contact immediately to the Airport Director, Visakhapatnam Airport, Visakhapatnam i.e the Authority's Representative for further execution of the above-mentioned steps in this LOIA.

Yours Sincerely,



(V.A. Chourey)

Executive Director (Ops)

**for and on behalf of Chairman
Airports Authority of India**

V. A. CHOUREY
Executive Director (Ops.)
Airports Authority of India
Rajiv Gandhi Bhawan
Safdarjung Airport
New Delhi-110 003

UNDERTAKING (on agency Letter head)

I/We (Name of the company/consortium)
..... hereby undertake that in case the experience
certificates issued by (Name of airlines) or any other document
submitted by me/us, is found to be forged /false at any stage, I/We may be debarred
from AAI for taking participation in all future AAI works & any other suitable action
may be taken against our company/firm as deemed fit by AAI.

Signature of Director of the company /firm

Signature Not Verified

Digitally signed by AVIJIT DEV

Date: 2021.12.31 12:47:38 IST

Location: eProcurement System for Central PSUs

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