



भारतीय विमानपत्तन प्राधिकरण Airports Authority of India

AAI/ASR/Comml/Trolley/2020-21/ 2090

Dt.21.05.2020

M/s Orango Solutions,
107-D, Lawrence Road,
Amritsar.

Kind Attention: Sh. Navneet Singh, Proprietor

Reference :- Tender ID: 2020_AAI_41293_1

Subject: Award of Licence for Trolley Retrieval cum Advertisement Rights at Sri Guru Ram Dass Jee International Airport, Amritsar.

Sir,

In response to your offer to the e-tender (Tender ID: 2019_AAI_41293_1), we are pleased to inform that it has been decided to award the subject licence to **M/s Orango Solutions** on the following terms and conditions:-

1. You shall operate the subject licence at SGRDJI Airport, Amritsar under which retrieval of trolleys shall be done by you inside & outside Terminal Building and city side of airport, or as decided by AAI.
2. The period of Licence shall be **03 (three) years**.
3. The business incubation period, handing over of the site, gestation period, commencement of business and date of commencement of licence fee shall be as per NIET / tender document.
4. You shall pay quoted monthly licence fee of **Rs.3,36,000/-** (Rupees Three Lakhs Thirty-Six Thousand only) for total **615 Nos. trolleys**. The quoted monthly licence fee is subject to annual escalation as detailed in NIET / tender document.
5. In addition to above, you shall also be liable to pay following charges: -
 - a) All applicable Government Taxes including GST (presently at the rate of 18%) or at the rates declared by Government of India or State Government from time to time.
 - b) Charges for the consumption of the electricity and water consumed for the purpose of use of the said license as becomes due and payable and in accordance with the directions of the Authority and at the rates as fixed by AAI from time to time.
 - c) Other applicable charges as per NIET / tender Document.



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6. You shall make the monthly payment of Licence Fee plus applicable Govt. taxes etc. by **25th** of the same month and all charges towards consumption of electricity / water within the date(s) specified in the bill(s), failing which interest on delayed payment at the rate of **9%** per annum shall be charged from the due date for delay period of upto **30 (thirty) days** and if delay is for more than **30 (thirty) days**, then interest at the rate of **18%** per annum shall be charged from the due date, for the entire delay period.
7. You are required to complete the following formalities within Business Incubation period of 30 (thirty) days starting from the date of issuance of this award letter / LOIA:-
 - a) Acceptance of the offer within **07 (seven) days** from the date of issuance of this award letter / LOIA.
 - b) Payment of **01 (one) month's** advance license fee within **15 (fifteen) days** from the date of issuance of this award letter / LOIA.
 - c) Payment of Security Deposit within **15 (fifteen) days** from the date of issuance of this award letter / LOIA.
 - d) Execution of the Agreement within **15 (fifteen) days** from the date of issuance of this award letter / LOIA (on Stamp Paper of appropriate value, related costs to be borne by the licensee).
 - e) Commencement of the facility within the gestation period.

8. Advance License Fee and Security Deposit

- a) The amount of **Rs.3,96,480/-** (Rupees Three Lakhs Ninety-Six Thousand Four Hundred Eighty only) towards one (01) month's advance licence fee plus GST @18% is to be submitted in the form of RTGS / NEFT / Demand Draft. The amount of advance licence fee deposited with AAI, will be duly adjusted as and when the first bill / subsequent licence fee bill is raised.
- b) An interest free Security Deposit (SD) of **Rs.15,85,920/-** (Rupees Fifteen Lakhs Eighty-Five Thousand Nine Hundred Twenty only) equivalent to **04 (four) months** licence fee of first year of licence plus Govt. taxes is to be submitted in the form of Bank Guarantee (BG) from any Nationalized / Scheduled Commercial Banks (as per Reserve Bank of India guidelines) having a validity period of **180 (one hundred eighty) days** from the date of expiry of contract in the format as per **Annexure-K** of tender document.
- c) Security deposit in respect of electricity charges amounting to **Rs.2,44,000/-** (Rupees Two Lakhs Forty-Four Thousand only) equivalent to **5%** of annual licence/concession value for the last year (Rs.4,06,560 X 12 Months). The said security deposit will cover SD towards all types of utilities such as Electricity, Water, Data Port, Telephone etc.



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- d) A Letter of Understanding is also to be submitted along with the Bank Guarantee in the format as per **Annexure-L** of tender document.
- e) Bank Charges shall be borne by you.
- f) The Bank Guarantee (BG) from Co-operative Bank (even scheduled) / Societies / Payment Banks or in the form of FDR shall not be acceptable.
9. You are requested to make payments by way of online through NEFT / RTGS to AAI Bank, whose particulars are as under:-
- a) Account Holder's Name - Airports Authority of India
 - b) Bank A/c No.(Current Account) - 30434604337
 - c) Bank Name / Branch Address - State Bank of India, Rajasansi, Amritsar
 - d) MICR Code - 143002019
 - e) IFSC Code - SBIN0002455
10. Airports Authority of India's Permanent Account Number and GST Number are as under:-
- a) Permanent Account Number (PAN) - AAACA6412D
 - b) Goods & Service Tax (GST) Registration Number - 03AAACA6412D1ZI
11. It would be your responsibility to obtain all necessary security clearance from BCAS/any other regulatory agency as required.
12. Compliance of prevailing Security norms etc. from time to time shall be ensured by you. For any information / clarification pertaining to prevailing Security norms and compliance thereof etc., you are requested to please contact Security Directorate, AAI, Amritsar and Bureau of Civil Aviation Security (BCAS), Amritsar airport.
13. You have to ensure the Police verification / antecedents' verification of your employees (as per guidelines of BCAS) before applying for Airport Entry Passes (AEPs). The Charges applicable for issuance of Airport Entry Passes (AEPs) of your employees shall be borne by you.
14. It may be noted that the documents / letters / emails received at airport without identity of authorised signatory like Name & Designation etc. shall not be entertained. In this regard, You are required to provide the Name & Designation of the official authorized to communicate with AAI along with official email Id's of your Firm.



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15. You shall also intimate the names of the persons employed by you or going to employ, who are near relatives (*wife, husband and dependent parents, grandparents, children, grandchildren, brothers, sisters, uncle, aunts, cousins and their corresponding in laws*) of AAI employees or are ex-employees of AAI who have separated from AAI in the **past 02 (two) years**.
16. For efficient Management of subject licence, the broad scope of work and other salient terms & conditions are defined under **Appendix-2 of Annexure-A** of tender document.
17. Other terms and conditions shall be as per NIET / e-tender document for the subject facility.
18. This letter of intent / award (LOIA) shall form part and parcel of the licence/concession agreement to be executed.

Regards,

(Praveen Kr. Kanojia)
Manager (Commercial)
For Airport Director,
AAI, SGRDJI Airport, Amritsar

कार्यालय: निदेशक विमानपत्तन. O/o : The Airport Director
श्री गुरु राम दास जी अन्तराष्ट्रीय हवाई अड्डा, अमृतसर-143101
Sri Guru Ram Dass jee International Airport, Amritsar-143101
An ISO 9001 : 2008, 14001 : 2004, 18001 : 2007 Certified Airport

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Signature Not Verified

Digitally signed by PRAVEEN KUMAR
KANOJIA
Date: 2020.08.26 17:06:43 IST
Location: eProcurement System for Central
PSUs